



Chairman and Managing Director

Vice Chairperson (Non-Executive)

# **Board of Directors**

Shri Vikram Somany Smt. Deepshikha Khaitan Shri Sajan Kumar Pasari

Shri Lalit Kumar Bohania

Shri Ayush Bagla

Shri Surendra Singh Baid

Shri J. K. Taparia

Shri Atul Sanghvi

- Executive Director

# **Bankers**

State Bank of India

# **Auditors**

N. M. Nagri & Co.,

Chartered Accountants,

'A' Block, 5th Floor, A-1 & A-2, Safal Profitaire, Opp. Prahlad Nagar Garden,

Near Hotel Ramada, Prahlad Nagar, Ahmedabad - 380 015.

# **Registered Office**

9, GIDC Industrial Estate, Kadi-382 715, Dist. Mehsana, Gujarat, India.

www.cera-india.com; Phone: (02764) 242329, 243000

E-mail: kadi@cera-india.com; CIN: L26910GJ1998PLC034400

# Sales & Marketing Office

"Madhusudan House", Opp. Navrangpura Telephone Exchange, Ahmedabad - 380 006.

#### Works

- 1) Sanitaryware and Faucetware Plants:
  - 9, GIDC Industrial Estate, Kadi-382 715, Dist. Mehsana, Gujarat.
- 2) Wind Farms:
  - a) Vill. Lamba & Patelka, Tal. Kalyanpur, Dist. Devbhumi Dwarka, Gujarat.
  - b) Vill. & Tal. Kalyanpur, Dist. Devbhumi Dwarka, Gujarat.
  - c) Vill. Kadoli, Tal. Abdasa, Dist. Kutch, Gujarat.
  - d) Vill. Jivapar (Anandpar), Tal. Chotila, Dist. Surendranagar, Gujarat.
  - e) Vill. Mota Gunda, Tal. Bhanwad, Dist. Devbhumi Dwarka, Gujarat.
  - f) Vill. Navagam, Tal. Bhanwad, Dist. Devbhumi Dwarka, Gujarat.

# Registrar & Share Transfer Agent

MCS Share Transfer Agent Limited

201, Shatdal Complex, 2nd Floor, Opp. Bata Show Room, Ashram Road, Ahmedabad - 380 009.

#### **President & Company Secretary**

Narendra N. Patel

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Annual General Meeting at 11.30 a.m. on Thursday, the 30th day of August, 2018 at the Registered Office.

# NOTICE

Notice is hereby given that the 20th Annual General Meeting of the members of CERA SANITARYWARE LIMITED will be held at 11.30 a.m. on Thursday, the 30th day of August, 2018 at the Registered Office of the Company at 9, GIDC Industrial Estate, Kadi – 382 715, Dist. Mehsana, to transact the following business:

# **ORDINARY BUSINESS**

- To receive, consider and adopt the Standalone and Consolidated financial statements of the Company for the year ended 31<sup>st</sup> March, 2018 including statement of Audited Profit and Loss and Cashflow Statement for the year ended 31<sup>st</sup> March, 2018, Balance Sheet as at that date and the Directors' and Auditors' Reports thereon.
- 2. To declare dividend on Equity Shares.
- To appoint a director in place of Smt. Deepshika Khaitan (holding DIN – 03365068), who retires by rotation and being eligible, offers herself for reappointment.
- 4 To ratify the appointment of Statutory Auditors and to fix their remuneration and consider the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to the provisions of Section 139, 142 and all other applicable provisions, if any, of the Companies Act, 2013 read with rules made thereunder, as amended from time to time, the Company hereby ratifies the appointment of N. M. Nagri & Co., Chartered Accountants, Ahmedabad (Firm Registration No.:106792W), as Auditors of the Company to hold office from the conclusion of this Annual General Meeting (AGM) till the conclusion of the next AGM of the Company to be held in the calendar year 2019 at such remuneration plus reimbursement of out of pocket expenses and applicable taxes if any for the purpose of audit as may be fixed by the Board of Directors of the Company.

#### **SPECIAL BUSINESS**

 To consider and, if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 including any statutory modification(s) or re-enactment thereof for the time being in force, K.G. Goyal & Co., Cost Accountants appointed as Cost Auditors by the Board of Directors of the Company, as per the recommendation of Audit Committee to conduct the audit of the cost records of the Company for the financial year ended 31st March, 2019, be paid the remuneration of ₹80,000/- p.a. plus out of pocket expenses and applicable taxes, if any.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

 To consider and, if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED that Shri Ayush Bagla (holding DIN 01211591), who was appointed as an Additional Director of the Company by the Board of Directors w.e.f. 18th April, 2018 in terms of

Section 161 of the Companies Act, 2013 and Article 137 of the Articles of Association of the Company and whose term of office expires at this Annual General Meeting and in respect of whom the Company has received a notice in writing from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company (who will not retire by rotation) pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the rules made there under including any amendment(s), modification(s), replacement(s) or re-enactment thereof for the time being in force read with Schedule IV to the Companies Act, 2013 to hold office for five consecutive years for a term up to 31st March, 2023."

 To consider and, if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED that Shri Surendra Singh Baid (holding DIN 02736988), who was appointed as an Additional Director of the Company by the Board of Directors w.e.f. 18th April, 2018 in terms of Section 161 of the Companies Act, 2013 and Article 137 of the Articles of Association of the Company and whose term of office expires at this Annual General Meeting and in respect of whom the Company has received a notice in writing from a member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company (who will not retire by rotation) pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the rules made there under including any amendment(s), modification(s), replacement(s) or re-enactment thereof for the time being in force read with Schedule IV to the Companies Act, 2013 to hold office for five consecutive years for a term up to 31st March, 2023."

 To consider and, if thought fit, to pass with or without modification(s), the following resolution as a special resolution:

"RESOLVED THAT pursuant to Sections 149,150,152 and any other applicable provisions of the Companies Act, 2013 ("the Act") and the rules made there under including any amendment(s), modification(s), replacement(s) or reenactment thereof for the time being in force read with Schedule IV to the Companies Act, 2013, Shri Sajan Kumar Pasari (DIN 00370738), Independent Director of the Company, whose term of office as Independent Director expires on 31st March, 2019, and in respect of whom the company has received a notice in writing from a member proposing his candidature for the office of Independent Director be and is hereby re-appointed as an Independent Director of the Company (who will not retire by rotation) to hold office, for a second term of 5 (five) consecutive years upto 31st March, 2024."

 To consider and, if thought fit, to pass with or without modification(s), the following resolution as a special resolution:

"RESOLVED THAT pursuant to Sections 149,150,152 and any other applicable provisions of the Companies Act, 2013 ("the Act") and the rules made there under including any amendment(s), modification(s), replacement(s) or reenactment thereof for the time being in force read with Schedule IV to the Companies Act, 2013, Shri Lalit Kumar Bohania (DIN

# Cera Sanitaryware Limited

00235869), Independent Director of the Company, whose term of office as Independent Director expires on 31st March, 2019, and in respect of whom the company has received a notice in writing from a member proposing his candidature for the office of Independent Director be and is hereby re-appointed as an Independent Director of the Company (who will not retire by rotation) to hold office, for a second term of 5 (five) consecutive years upto 31st March, 2024."

 To consider and, if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to the provisions of Section 188 of the Companies Act, 2013 ("the Act"), the Companies (Meetings of Board and its Powers) Rules, 2014 and other applicable rules, if any and applicable regulations of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment thereof for the time being in force) and such other approvals, consents or permissions of any authority as may be necessary, approval of the members of the Company be and is hereby accorded to the Audit Committee and/or the Board of Directors to authorize the management of the Company to enter into Agreement / transaction(s) as may be appropriate, with Anjani Tiles Limited, Subsidiary Company, being related party as defined under Section 2(76) of the Companies Act, 2013, for purchase of goods, materials and job work, if any, on such terms and conditions as may be mutually agreed upon between the Company and Anjani Tiles Limited, Subsidiary Company for an amount not exceeding in aggregate Rs.150 Crores (Rupees One Hundred Fifty Crores only) in each financial year for next three financial years.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all acts and take all such steps as may be necessary or expedient to give effect to this resolution."

Regd. Office : By Order of the Board of Directors 9, GIDC Industrial Estate, Kadi – 382 715 Narendra N. Patel 3rd May, 2018 President & Company Secretary

CIN: L26910GJ1998PLC034400

# NOTES

- A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in aggregate not more than ten percent (10%) of total share capital of the Company.
- Members are requested to notify immediately the change of address, if any, to the Company or MCS Share Transfer Agent Limited, Registrar and Share Transfer Agent of the Company.
- The Register of Members and Share transfer book of the Company will remain closed from Friday, 17th August, 2018 to Friday, 24th August, 2018 (both days inclusive).

- The Board of Directors has recommended a dividend of ₹ 12/- (240%) per fully paid equity share of ₹ 5/- each for the year ended 31<sup>st</sup> March, 2018.
- Members / Proxies should bring the attendance slip sent herewith duly filled in for attending the meeting.
- Members are requested to send their queries at least ten days before the date of the meeting so that the information can be made available at the meeting.
- Statement pursuant to provisions of Section 102 of the Companies Act, 2013 is annexed hereto.
- 8. The Company has transferred the unpaid/unclaimed dividends up to the financial year 2009-10 to the Investor Education and Protection Fund (the IEPF) established by the Central Government. Members who have not encashed their dividend warrants for the financial year 2010-11 onwards are advised to write to the Company immediately claiming dividends declared by the Company.
- 9. Pursuant to the provisions of Section 124 and 125 of the Companies Act, 2013 and Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 notified by the Ministry of Corporate Affairs and its amendment made from time to time, the Company has issued Newspaper advertisement on 1st December, 2016 and Company has send individual notices to the shareholders on 29th November, 2016 and on 31st October, 2017 for transfer of all shares in respect of which dividend has not been paid or claimed for seven consecutive years or more, such shareholders' shares have been transferred to the Investor Education and Protection Fund on 28th November, 2017.

Shareholders are requested to note that shares transferred to IEPF, including all benefits accruing on such shares, if any can be claimed back from the IEPF Authority after following the procedure prescribed under the said rules. The procedure is also available on the website of the IEPF Authority at <a href="https://www.iepf.gov.in">www.iepf.gov.in</a>.

Such shareholders are requested to claim their unclaimed/unpaid dividend immediately.

- 10. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company or to the Registrar.
- 11. Shareholders holding shares in Electronic Form may note that their bank account details as furnished by their depositories to the Company will be printed on their dividend warrants as per the applicable regulations of the depositories and the Company will not entertain any direct request from such shareholders for deletion of / change in such bank details. Shareholders who wish to change such bank account details are, therefore, requested to advise their Depository Participants about such change, with complete details of bank account.
- 12. Annual Report 2017-18 along with notice of the AGM, Attendance Slip, Proxy Form and process instructions and the manner of conducting E-voting is being sent electronically to all the members whose email IDs are registered with the Company / Depository Participant(s). For members who

request for a hard copy and for those who have not registered their email address, physical copies of Annual Report are being sent through the permitted mode. Members who have not registered their email address are requested to get their email address registered with the Company / Depository Participants and update the same, if required. This may be treated as an advance opportunity in terms of proviso to Rule18(3) (i) of the Companies (Management and Administration) Rules, 2014.

- 13. All the documents, if any, referred to in this notice and explanatory statement are available for inspection of the members at the registered office of the Company on any working day except Saturday, between 10:00 a.m. to 1:00 p.m. up to the conclusion of this meeting.
- 14. Voting through electronic means

In compliance with provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, the company is pleased to provide members facility to exercise their right to vote at the 20th Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services provided by Central Depository Services (India) Limited (CDSL). The members shall refer to the detailed procedures on e-voting attached herewith.

- 15. In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <a href="https://www.evotingindia.com">www.evotingindia.com</a> under help section or write an email to <a href="https://energia.com">helpdesk.evoting@cdslindia.com</a>
- 16. Members are required to vote only through the electronic system or through ballot at Annual General Meeting only and in no other form. In the event a member casts his votes through both the processes, the votes in the electronic system would be considered and the ballot vote would be ignored.
- 17. The remote e-voting period commences on Monday, 27th August, 2018 (10:00 am) and ends on Wednesday, 29th August, 2018 (5:00 pm). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of Thursday, 23th August, 2018 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Once

- the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
- 18. The e-voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of Thursday, 23rd August, 2018. A person other than member on cut off date should treat this notice for information only.
- A member may participate in the Annual General Meeting even after exercising his right to vote through e-voting, but shall not be allowed to vote again.
- 20. Shri Umesh Parikh, partner of Parikh Dave & Associates, Companies Secretaries, (Membership No. FCS: 4152) has been appointed as the Scrutinizer to scrutinize the e-voting process and voting process at AGM in a fair and transparent manner.
- 21. The scrutinizer shall, immediately after the conclusion of voting at the Annual General Meeting, first count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the company and make, not later than three days of conclusion of the meeting, a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing who shall countersign the same.
- 22. The Results will be declared on receipt of Scrutinizer's Report at the Registered office of the Company at 9, GIDC Industrial Estate, Kadi-382715. The Results declared along with the Scrutinizer's Report shall be placed on the Company's website www.cera-india.com and on the website of CDSL immediately and communicated to the NSE and BSE.
- 23. Shri Narendra N. Patel, Compliance Officer of the Company, "Madhusadan House", Opp. Navrangpura Telephone Exchange, Ahmedabad - 380 006, shall be responsible for addressing all the grievances in relation to this Annual General Meeting including e-voting. His contact details are E-mail: hemal.sadiwala@cera-india.com, Phone No. 079-26449781.
- Members holding equity shares in electronic form and proxies thereof, are requested to bring their dp id and client id for identification.

25. Brief resume of directors, who are proposed to be appointed / re-appointed at this meeting are given below:

Name of Director	Smt. Deepshikha Khaitan	Shri Ayush Bagla	Shri Surendra Singh Baid	Shri Lalit Kumar Bohania	Shri Sajan Kumar Pasari
Date of Birth	17.03.1975	10.09.1973	30.05.1951	16.02.1963	21.02.1947
Date of Appointment	29.03.2014	18.04.2018	18.04.2018	11.07.2013	15.06.2004
Brief Resume and Nature of expertise in specific functional areas	Legal Matters and Management services	Finance and Financial Services	Product and Business Development, Sales & Marketing personnel management	Accounts & Finance	Businessman
List of other Directorships	- Capital Publishing Pvt. Ltd Indian Council of Sanitaryware manufactures - Star Agrocom Pvt.Ltd.	- Seaside Real Estate Pvt. Ltd. - Paradigm Finance Ltd.	S.S. Baid Consultancy Private Limited	- Motex Traders Private Limited - Ankush Steel Co. Pvt. Ltd GDS Nirman Pvt. Ltd Sangeeta Plywood Pvt. Ltd Parmeshwar Properties Pvt. Ltd Manobal Properties Pvt. Ltd Sunny Nirman Pvt. Ltd Damini Vinimay Pvt. Ltd Samarpan Developers Pvt. Ltd Gokul Heights Pvt. Ltd Indraprastha Agency Pvt. Ltd Kripalu Abason Pvt. Ltd Moonlight Plazza Pvt. Ltd.	- Regent Estates Ltd Assam Roofing Limited - India Automobiles (1960) Ltd The Chamong Tea Co Ltd - Pegasus Infra Estates Private Limited - West Wing Estates Private Limited - Arcus Estates Private Limited - I.A. Builders Private Limited - I.A. Property Developers Private Limited - Indian Chamber of Commerce Calcutta
Chairman / Member of the Committees of the Board of other Companies	-	-	-	-	-
Disclosure of relationship between Director Inter-Se	Smt. Deepshikha Khaitan, is a daughter of Shri Vikram Somany.	Not Related to any Director	Not Related to any Director	Not Related to any Director	Not Related to any Director
Shareholding in the Company	339116	-	-	-	236696
Shareholding in the Company	339116	-	-	-	236696

# Statement pursuant to provisions of Section 102 the Companies Act, 2013.

# Item No. 5

The Board of Directors on the recommendation of the Audit Committee has approved the appointment and remuneration of the Cost Auditors to conduct the audit of the cost records of the Company for the financial year ending 31st March, 2019.

In accordance with the provisions of Section 148 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditors has to be ratified by the shareholders of the Company.

Accordingly, consent of the members is sought for passing an Ordinary Resolution as set out at item No. 5 of the notice for ratification of the remuneration payable to the Cost Auditors for the financial year ended 31st March, 2019.

The Board of Directors recommends the ordinary resolution as per item No. 5 of the accompanying notice for approval of the members of the Company.

None of the Directors or Key Managerial Personnel of the company or their relatives are, concerned or interested financially or otherwise in the said resolution as per item no.5 of the Notice.

#### Item No. 6

The Board of Directors at its meeting held on 18th April, 2018 has appointed Shri Ayush Bagla as Additional Director (Independent) of the Company w.e.f. 18th April, 2018 under section 161 of the Companies Act, 2013 and Article 137 of the Articles of Association of the Company. He is B.A. (Management) from Franklin & Marshal College (USA). He is having rich experience of more than 20 years in the fields of Finance, Financial Services, Asset Management, Project Management etc.

He does not hold either by himself or by other persons any shares in the Company.

According to the provisions of Section 161 of the Companies Act, 2013, he will hold office as an Additional Director only up to the date of this Annual General Meeting. As required under Section 160 of the Companies Act, 2013, notice has been received from a member signifying his intention to propose the appointment of Shri Ayush Bagla as Director.

In terms of Section 149 and other applicable provisions of the Companies Act, 2013, Shri Ayush Bagla being eligible and offering himself for appointment, is proposed to be appointed as an Independent Director for five consecutive years for a term up to 31st March, 2023. His appointment as Independent Director is also approved and recommended by the Nomination and Remuneration Committee of the Company.

In the opinion of the Board, Shri Ayush Bagla fulfills the conditions specified in the Companies Act, 2013, rules made thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for appointment as Independent Director of the Company. He is independent of the management of the Company.

The Board considers that his experience and expertise would be of immense benefit to the Board and the Company and it is desirable to continue to avail the services of Shri Ayush Bagla as an Independent Director. Accordingly, the Board recommends the resolution as per item no. 6 of the accompanying notice for appointment of Shri Ayush Bagla as an Independent Director for passing by the members of the Company.

The disclosure under Regulation 36 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 is provided in the notes to this Notice.

Except Shri Ayush Bagla, none of your Directors or Key Managerial Personnel of the Company or their relatives are concerned or interested financially or otherwise in the resolution as per the item No. 6 of the notice.

# Item No. 7

The Board of Directors at its meeting held on 18.04.2018 has appointed Shri Surendra Singh Baid as Additional Director (Independent) of the Company w.e.f. 18<sup>th</sup> April, 2018 under section 161 of the Companies Act, 2013 and Article 137 of the Articles of Association of the Company. He is B.Sc. Tech, Ceramics, (BHU) and having experience of more than 44 years in Insulator Industry, Product and Business development, sales & marketing, personnel management, etc.

He does not hold either by himself or by other persons any shares in the Company.

According to the provisions of Section 161 of the Companies Act, 2013, he will hold office as an Additional Director only up to the date of this Annual General Meeting. As required under Section 160 of the Companies Act, 2013, notice has been received from a member signifying his intention to propose the appointment of Shri Surendra Singh Baid as Director.

In terms of Section 149 and other applicable provisions of the Companies Act, 2013, Shri Surendra Singh Baid being eligible and offering himself for appointment, is proposed to be appointed as an Independent Director for five consecutive years for a term up to 31st March, 2023. His appointment as Independent Director is also approved and recommended by the Nomination and Remuneration Committee of the Company.

In the opinion of the Board, Shri Surendra Singh Baid fulfills the conditions specified in the Companies Act, 2013, rules made thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for appointment as Independent Director of the Company. He is independent of the management of the Company.

The Board considers that his experience and expertise would be of great benefit to the Board and the Company and it is desirable to continue to avail the services of Shri Surendra Singh Baid as an Independent Director. Accordingly, the Board recommends the resolution as per item no. 7 of the accompanying notice for appointment of Shri Surendra Singh Baid as an Independent Director for passing by the members of the Company.

The disclosure under Regulation 36 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 is provided in the notes to this Notice.

Except Shri Surendra Singh Baid, none of your Directors or key Managerial Personnel of the Company or their relatives are concerned or interested financially or otherwise in the resolution as per the item No. 7 of the notice.

#### Item No. 8 & 9

The Members of the Company, at the 16<sup>th</sup> Annual General Meeting held on 22nd August, 2014 had approved the appointment of Shri Sajan Kumar Pasari and Shri Lalit Kumar Bohania as an Independent Directors of the Company, whose terms are due to expire on 31<sup>st</sup> March, 2019. They are very experienced in their respective fields and in managing the business affairs, having long association with the Company, actively participative and guiding the board on many occasions. They are also Directors of many other Public/Private Limited Companies. Shri Sajankumar Pasari is holding 2,36,696 equity shares in the Company, while Shri Lalitkumar Bohania is not holding any shares.

As per Section 149(10) of the Companies Act, 2013 ("Act"), an Independent Director shall hold office for a term of upto five consecutive years on the Board of a Company, but shall be eligible for re-appointment on passing a special resolution by the Company for a second term of upto five consecutive years on the Board of a Company.

In view of the aforesaid provisions of the Act and long association with Company, rich experience, valuable guidance to the management and strong Board performance of said Independent Directors, it is proposed to re-appoint them for the second term as an Independent Directors on the Board of Company for a period of five consecutive years upto 31st March, 2024. Notices have been received from two members, signifying their intention proposing Shri Sajan Kumar Pasari and Shri Lalit Kumar Bohania being appointed as Independent Directors of the Company. Their appointment as Independent Directors is also approved and recommended by the Nomination and Remuneration Committee of the Company.

In the opinion of the Board, they fulfill the conditions specified in the Companies Act, 2013, rules made thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for

appointment as Independent Directors of the Company. They are also independent of the management of the Company.

The Board considers that their continued association would be of immense benefit to the Company and it is desirable to continue to avail their services as an Independent Directors.

Accordingly, the Board recommends the Resolutions at Item No. 8 & 9 of the accompanying notice for re-appointment of Shri Sajan Kumar Pasari and Shri Lalit Kumar Bohania as Independent Directors by passing the special resolution by the members of the Company.

The disclosure under Regulation 36 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 is provided in the notes to this Notice.

Except Shri Sajan Kumar Pasari and Shri Lalit Kumar Bohania, being appointees, none of your Directors or key Managerial Personnel of the Company or their relatives are concerned or interested financially or otherwise in the resolution as per the item No. 8 & 9 of the notice.

#### Item No. 10

The Company is inter-alia, engaged in the business of Manufacturing, marketing and distribution of sanitaryware, Faucetware, tiles and other bath room products. The Company in the ordinary course of its business is entering into transactions relating to Purchase of goods, materials and Job work including tiles from various parties. Anjani Tiles Limited, Subsidiary Company is Related Party within the meaning of Section 2(76) of the Companies Act, 2013 and provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Company has entered into agreement with Anjani Tiles Limited for purchase of its entire production of Tiles.

The transactions with the aforesaid related party are entered into in the ordinary course of business and on arm's length price. However, for abundant caution and as a good corporate practice, your directors thought it fit to get the approval of members.

Details of proposed transactions relating to purchase of tiles from Anjani Tiles Limited for period of three years with effect from 01st April, 2018 will be on following terms and conditions:

The particulars of the contracts / arrangements / transactions are as under:

Name of the Related Party	Anjani Tiles Limited
Name of Director(s) or KMPs who is/are related	Shri S. C. Kothari Shri Atul Sanghvi Shri Rajesh B. Shah Shri J.K. Taparia
Nature of Relationship	Subsidiary Company
Nature of contracts/ arrangements/transactions	Purchase of goods, materials and job work
Material terms of the contracts/ arrangements/ transactions	At prevailing prices on arm's length basis and on Industry practice terms.
Monetary Value	Up to ₹ 150 Crores in each financial year for next 3 financial years
Any other information relevant or important for the members to make a decision on the proposed transactions	None

Accordingly, consent of the members is sought for passing an Ordinary Resolution as set out at item no. 10 of the notice for approval of related party transactions.

The Board recommends the ordinary resolution as per item no. 10 of the accompanying notice for approval of the members of the Company.

Except Shri S.C. Kothari, CEO, Shri Atul Sanghvi, E.D., Shri Rajesh B. Shah, CFO & COO (Fin and Comm.) and Shri J. K. Taparia, Director none of your Directors or Key Managerial Personnel of the

Company or their relatives are concerned or interested financially or otherwise in the resolution as per the item no. 10 of the notice.

Regd. Office: By Order of the Board of Directors 9, GIDC Industrial Estate,

Kadi – 382 715 Narendra N. Patel 3<sup>rd</sup> May, 2018 President & Company Secretary

CIN: L26910GJ1998PLC034400

#### Procedure on e-voting

# The instructions for shareholders voting electronically are as under:

- (i) The voting period begins on 27<sup>th</sup> August, 2018 (10:00 am) and ends on 29<sup>th</sup> August, 2018 (5:00 pm). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date 23<sup>rd</sup> August, 2018, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) The shareholders should log on to the e-voting website <u>www.evotingindia.com</u>
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - For NSDL: 8 Character DP ID followed by 8 Digits Client ID.
  - Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

	For Members holding shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
	<ul> <li>Members who have not updated their PAN with the Company / Depository Participant are requested to use the sequence number which is printed on Address Sticker.</li> </ul>
Dividend Bank Details OR Date of Birth (DOB)	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.  - If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).

- (viii) After entering these details appropriately, click on "SUBMIT"
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for relevant Cera Sanitaryware Ltd. on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES / NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xvii) If Demat account holder has forgotten the log in password then enter the User ID and Image Verification Code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Shareholders can also use Mobile app "m-Voting" for e-voting. M-Voting app is available on Apple, Android & Windows based Mobile. Shareholders may log in to m-Voting using their e voting credentials to vote for the company resolution(s).
- (xix) Note for Non Individual Shareholders and Custodians
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - After receiving the login details user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts linked in the log in should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <a href="www.evotingindia.com">www.evotingindia.com</a>, under help section or write an email to helpdesk.evoting@cdslindia.com.

# Directors' Report

To The Members,

The Directors have pleasure in submitting the Annual Report together with the Statement of Accounts of your Company for the year ended 31st March, 2018.

#### Performance

The summary of your Company's financial performance is given below:

		(₹ in Lakhs)
	Year ended March 31, 2018	Year ended March 31, 2017
Profit before Depreciation and Taxes & Exceptional item	17679.44	17656.61
Deducting there from Depreciation o	f <b>2235.76</b>	1811.95
Profit before Tax	15443.68	15844.66
Deducting there from taxes of:		
- Current Year	5009.99	5143.71
- Deferred Tax	408.54	303.55
Profit for the year	10025.15	10397.40
Add/Less: Other comprehensive Income (Net of tax)	(90.21)	(115.01)
Total Comprehensive Income for the year.	9934.94	10282.39

# **Transfer to Reserves**

The Company has transferred a sum of ₹ 5857.61 Lakhs to General Reserve in the current year (previous year ₹ 6359.68 Lakhs).

# **Highlights / Performance of the Company**

Turnover (Net of GST/Excise) of the Company for the year increased by 17% to ₹ 117808.72 Lakhs as compared to ₹100917.03 Lakhs previous year.

The Directors are pleased to inform you that your Company has continued to grow in 2017-18 due to the aggressive sales and marketing efforts combined with new product launches and improved product quality with induction of new technology in the production process.

# Sanitaryware Unit

During the year, the plant had run at its optimum capacity. The focus of your Company now has shifted towards premiumization by producing more of high value items thus maximizing its optimum capacity.

Your company has been constantly upgrading its technology for continuous improvement in productivity and quality. 3D printing machines are helping your Company launch new designs from concept in a matter of weeks. The robotic glazing machines help evenness of glaze and also saving in wastage of glaze.

# Faucetsware Unit

In the Faucetware plant too, technology upgradation has been helping your Company in productivity and quality. During the year Zamac plant for manufacturing of Zamac handles has commissioned and commercial production commenced which has helped the Company to stop imports.

Continuous launch of new designs has helped your company garner larger market share. 3D printing, robotic grinding and polishing, low pressure die casting, automated chrome plating, etc. are helping your Company in providing quality products.

#### **Bathware Unit**

Your Company has launched new ranges of wellness, kitchen sinks and mirrors, which have been well accepted in the market.

# Senator by CERA

Your Company recently launched a new brand, SENATOR by CERA aimed at premium segment and the response of SENATOR range was overwhelming.

#### **JEET**

Your Company also launched JEET, sanitaryware range aimed at affordable segment, which is growing very fast.

#### **ISVEA**

The Italian luxury designer Sanitaryware, ISVEA, launched by CERA has now gained momentum in the market.

#### Tiles Unit

Your Company continues to strengthen its market reach in tiles. Apart from South India through JV with Anjani Tiles Limited, Company spread its wings in a good way in North, West and East too.

The launch of new exclusive design collection, conceived by the design team, was a success which helped CERA establish as a front runner in tiles.

# **CERA Home Upgrage**

CERA home upgrade has added new products like construction chemicals, which are gaining grounds.

# Joint Ventures

Your company has entered into a Joint Venture with Anjani Tiles Limited at Andhra Pradesh with 51% Equity and 54% Preference Share holding in aggregate amounting to ₹ 2933 Lakhs (Previous Year ₹ 2678 Lakhs) for producing Vitrified Floor Tiles of 10000 Sq. Mtr. per day. The commercial production of tiles from this plant has started from 1st April, 2016.

#### **Packaging Unit**

The Joint Venture unit for manufacture of corrugated boxes has been doing well. The capacity utilization has increased considerably during the year. CERA holds an equity of 51%.

# **Dubai & Sharjah operations**

Company has started showroom in Dubai at main Sanitaryware market to have sale and display of company's products. In addition to this company has opened warehousing facility at Sharjah to cater UAE market and appointed dealers having CERA display gallery. The operations at Dubai & Sharjah are taking shape.

# **Green Energy Unit**

As a part of national policy and Green initiative, company has stabilized power cost by generation of electricity through nonconventional sources for captive use.

The company has installed and commissioned one more M.W Solar Energy unit during the year. Thus the installed capacity of Non-Conventional Energy unit of the Company now stands to 13.825 M.W.

The non-conventional Wind and Solar Power has produced 178.06 lakhs KWH for captive use.

# Conservation of energy, technology absorption and foreign exchange earnings and outgo:

# Conservation of energy

The Company has two sources of its main energy, viz. Natural Gas - GAIL and Sabarmati Gas Ltd., for operating its sanitaryware plant. The pricing and quantity of the gas are based on the availability, international pricing and the contract into with these suppliers by the company. For energy conservation, the company has installed fuel efficient burners to control gas consumption and in addition to this, every effort is done to adapt any technological developments in energy conservation by the Company.

The second energy, viz. electricity, required for running the machineries, is supplied by the local Discom. To compensate within the energy consumption by way electricity, your company has set up Wind Turbines of 11.825 MW and 2.00 MW Solar Plant which generates about 90% of the requirements and gets offset against monthly consumption of the energy bill.

# Technology absorption and foreign exchange earnings and outgo

The information on technology absorption and foreign exchange earnings and outgo stipulated under Section 134 (3)(m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014, is annexed herewith as a separate Annexure- III.

# **Subsidiary Company**

The Company has one Subsidiary Company namely Anjani Tiles Limited which became subsidiary of the company w.e.f. 23<sup>rd</sup> November, 2015. It has started commercial production from 1<sup>st</sup> April, 2016. The company has also another subsidiary LLP viz. Packcart Packaging LLP. There are no associate companies within the meaning of Section 2(6) of the Companies Act, 2013 ("Act"). Further there has been no material change in the nature of business of the subsidiary.

The Company does not have any material subsidiary. The Policy on Material Subsidiary framed by the Board of Directors of the Company is available on Company's website at the link https://www.cera-india.com/corporate/policy-for-determining-material-subsidiary/.

Those Shareholders who are interested in obtaining a copy of the audited annual accounts of the subsidiary may write to the Company.

In terms of provisions of sub section (3) of Section 129 of the Act, the salient features of the financial statement of the Subsidiary Company is set out in the prescribed form AOC - 1 attached herewith as a separate Annexure - IV to this Annual Report.

# Particulars of contracts or arrangements with related parties

All transactions entered with Related parties as defined under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 during the financial year were in the ordinary course of business and on an arm's length basis.

There were no materially significant related party transactions made by the Company with Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large. All related party transactions were placed before the Audit Committee and also the Board for approval. The Policy on related Party transactions as approved by the Board is uploaded on the Company's website i.e. www.ceraindia.com.

The particulars of contracts or arrangement with related parties as per Section 188(1) of the Companies Act, 2013 and SEBI (LODR) Regulations, 2015 including arm's length transactions, if any, as per Form No. AOC - 2 are enclosed as separate Annexure – V.

# **Corporate Social Responsibility**

Your Company has always laid emphasis on progress with social commitment. We believe strongly in our core values of empowerment and betterment of not only the employees but also our communities. Following this principle the Company had laid the foundation of a comprehensive approach towards promoting and facilitating various aspects of our surrounding communities.

The Board has approved a policy for Corporate Social Responsibility and same has been uploaded on the website i.e. www.cera-india.com

As required under Section 135 of the Companies Act, 2013 and to demonstrate the responsibilities towards Social upliftment in structured way, the Company has formed a Policy to conduct the task under CSR, during the year.

The report on Corporate Social Responsibility (CSR) activities along with Annexure as per Rule 8 of Companies (Corporate Social Responsibility Policy) Rules, 2014 is annexed as a separate Annexure – VI.

# **Directors' Responsibility Statement**

In compliance of Section 134 (5) of the Companies Act, 2013, the Directors of your Company confirm:

- that in the preparation of annual accounts, the applicable accounting standards have been followed and there are no material departures;
- that such accounting policies have been selected and applied consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2018 and of the Profit of the Company for the year ended on that date.
- that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- that the annual accounts have been prepared on a going concern basis.

- that internal financial controls have been laid down to be followed by the Company and that such internal financial controls are adequate and were operating effectively.
- that proper systems have been devised to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### Managerial Remuneration and Employees

Details required pursuant to Rule 5 (1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014 are enclosed as a separate Annexure - VII.

Details of employees required pursuant to Rule 5 (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014 is enclosed as a separate Annexure - VIII.

Company has not offered its shares to its employees under ESOS during the year under review.

Company has not sanctioned loan to any of its employees for purchase of Company's shares under any scheme.

# Corporate Governance and Management Discussion and Analysis

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, report on Corporate Governance along with Practicing Company Secretary's Certificate on its compliance and Management discussion and Analysis have been included in this Annual Report as per separate Annexure - X and Annexure - I respectively.

# **Business Responsibility Reporting**

As required under Regulation 34(2)(f) of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Business Responsibility Report forms part of the Directors' Report and is enclosed as separate Annexure - XI.

# Number of Meetings of the Board

The Board of Directors, during the financial year 2017-18 duly met 4 times on 04-05-2017, 30-08-2017, 02-11-2017 and 01-02-2018 in respect of which meetings, proper notices were given, and the proceedings were properly recorded and signed in the Minutes Book maintained for the purpose.

#### **Extract of Annual Return**

The details forming part of the extract of the annual return in Form No. MGT-9 is annexed herewith as a separate Annexure - IX.

# Particulars of Loans, guarantees or investments u/s 186.

The loans if any, made by the Company are within the limits prescribed u/s 186 of the Companies Act, 2013 and no guarantee or security is provided by the Company.

Details of Investments covered u/s 186 of the Companies Act, 2013 are given in the notes to the Financial Statements.

# **Risk Management Policy**

The Board has approved and implemented risk management Policy of the Company including identification and element of risks.

The Risk Management is overseen by the Audit Committee / Board of Directors of the Company on a continuous basis. The Committee oversees Company's process and policies for determining risk

tolerance and review management's measurement and comparison of overall risk tolerance to established levels. Major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continuous basis. For details please refer to the Management Discussion and Analysis enclosed as separate Annexure - I to this report.

# **Audit Committee**

The Company has constituted Audit Committee. For details please refer Corporate Governance Report attached as a separate Annexure- X.

# Internal Control System and its adequacy

The Company has internal control system commensurate with the size, scale and complexity of its business operations. The scope and functions of Internal Auditor are defined and reviewed by the Audit committee. The Internal Auditor reports to the Chairman of the Audit Committee. The Internal Auditor assesses opportunities for improvement of business processes, systems and controls, to provide recommendations, which can add value to the organization.

# Dividend

Your Directors recommended a dividend of ₹ 12/- per share (240%) (Previous year ₹ 12/- per share (240%) on 1,30,05,874 equity shares of ₹ 5/- each fully paid for the year ended 31st March, 2018, to be paid subject to the approval of the members at the ensuing Annual General Meeting.

During the year, the unclaimed dividend pertaining to the financial year ending 2009-10 were transferred to the Investor Education and Protection Fund.

# **Share Capital**

The paid-up Equity Share Capital as on 31st March, 2017 was ₹ 650.29 lakhs. During the year under review the Company has not issued any shares.

No shares with differential voting rights, stock or sweat equity shares were issued by the Company during the year under review.

During the year the company has transferred 42,473 Equity Shares to Investor Education and Protection Fund, pursuant to the provisions of Section 124 & 125 of the Companies Act, 2013 and Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016.

# Exchequer

The Company has contributed ₹ 18131.00 Lakhs to the exchequer by way of GST, excise duty, customs duty, service tax, income tax, VAT, sales tax and other fiscal levies.

#### **Deposits**

The Company has discontinued its Fixed Deposit Scheme from the Financial Year 2012-13. During the year unclaimed deposits of ₹ 1.34 lakhs have been transferred with accrued interest to "Investor Education and Protection fund" in July-2017.

The Company has not accepted fixed deposit from the public falling within the ambit of Section 73 of the Companies Act, 2013 and The Companies (Acceptance of Deposits) Rules, 2014. There have been no defaults in repayments of deposits or payment of interest thereon during the year.

#### **Finance**

During the year under review, the Company has repaid loans of ₹ 533.53 Lakhs to Financial Institutions and Banks.

# **Directors**

Members at the Annual General Meeting held on 22<sup>nd</sup> August, 2014 have appointed Shri Sajan Kumar Pasari, Shri Govindbhai P. Patel and Shri Lalit Kumar Bohania as Independent Directors of the Company to hold office for five consecutive years for a term up to 31<sup>st</sup> March, 2019. Similarly, Shri J.K. Taparia was appointed as Independent Director at Annual General Meeting held on 27<sup>th</sup> July, 2017 to hold office for five consecutive years upto 31<sup>st</sup> March, 2022 (they will not retire by rotation). Shri Sajan Kumar Pasari and Shri Lalit Kumar Bohania are proposed to be re-appointed as Independent Directors for further term of Five years at the ensuing AGM.

All Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013 and under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and there has been no change in the circumstances which may affect their status as Independent director during the year under review. The Company keeps informed independent directors about changes in the Companies Act, 2013 and rules from time to time and their role, duties and responsibilities.

Shri Ayush Bagla (DIN: 01211591) and Shri Surendra Singh Baid (DIN: 02736988) were appointed as Additional Directors (Independent) on the Board of the Company w.e.f. 18th April, 2018 to hold office up to the ensuing Annual General Meeting. Shri Ayush Bagla and Shri Surendra Singh Baid are proposed to be appointed as Independent Directors for five consecutive years at the ensuing Annual General Meeting of the Company.

Shri Govindbhai P. Patel has resigned as Director of the Company w.e.f. 18th April, 2018 and Dr. K.N. Maiti has ceased to be a director due to his death on 14th December, 2017. Your directors wish to place on record their appreciation for the contributions made by them to the company.

Smt. Deepshikha Khaitan (DIN: 03365068) is due to retire at the end of the ensuing Annual General Meeting and being eligible, offers herself for re-appointment.

Brief resumes of the Directors who are proposed to be appointed/ reappointed at the ensuring Annual General meeting, as required as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is provided in the notice convening the Annual General Meeting of the Company.

# **Board Evaluation**

Pursuant to the provisions of the Companies Act, 2013 and Rules made thereunder, Schedule - IV of the Act and SEBI (LODR) Regulations, 2015, the Board has carried the evaluation of its own performance, individual Directors, its Committees and Key Managerial Personnel, on the basis of attendance, contribution and various criteria as recommended by the Nomination and Remuneration Committee of the Company.

The performance of each of the Independent Director and Non-Independent Director (including the chairperson) was also evaluated by the Independent Directors at the separate meeting of Independent Directors of the Company.

# Policy on Directors appointment and remuneration

Criteria determining the qualifications, positive attributes and independence of Directors

# **Independent Directors**

· Qualifications of Independent Director

An Independent director shall possess appropriate skills, qualifications, experience and knowledge in one or more fields of finance, law, management, marketing, administration, corporate governance, operations or other disciplines related to the Company's business.

Positive attributes of Independent Directors

An independent director shall be a person of integrity, who possesses knowledge, qualifications, experience, expertise in any specific area of business, integrity, level of independence from the Board and the Company etc. Independent Directors are appointed on the basis of requirement of the Company, qualifications & experience, expertise in any area of business, association with the Company etc. He should also devote sufficient time to his professional obligations for informed and balanced decision making; and assist the Company in implementing the best corporate governance practices.

Independence of Independent Directors

An Independent director should meet the requirements of Section 149(6) of the Companies Act, 2013 and SEBI (LODR) Regulations, 2015.

# **Other Directors and Senior Management**

The Nomination and Remuneration Committee shall identify and ascertain the qualifications, expertise and experience of the person for appointment as Director or at Senior Management level and recommend to the Board his / her appointment.

The Company shall not appoint or continue the employment of any person as Whole-time Director or Senior Management Personnel if the evaluation of his performance is not satisfactory.

Other Details are disclosed in the Corporate Governance Report under the head Nomination and Remuneration Committee and details of Remuneration (Managing Director/Whole Time Director(s) and non-executive directors) are attached as a separate Annexure - X to this Report.

# Remuneration / commission from Holding or Subsidiary Company

Managing Director or Whole Time Director is not receiving any remuneration / commission from any Holding Company or Subsidiary Company.

# **Remuneration Policy**

It is separately disclosed in the Corporate Governance Report attached as a separate Annexure - X to this Report.

# **Auditors and their Observations**

N.M. Nagri & Co., Chartered Accountants are the statutory auditors of the company. They are appointed for a period of five years, from the conclusion of 19th AGM till the conclusion of the 24th AGM (AGM of Financial year 2021-22).

The Auditors' Report and Secretarial Audit Report to the members for the financial year under review does not contain any qualification, reservation or adverse remarks or disclaimer.

The Statutory Auditors have not reported any fraud during the year under review.

# **Cost Auditors**

The Company has appointed K.G.Goyal & Co., as Cost Auditors for conducting cost audit for the year 2018-19.

#### Secretarial Audit

Pursuant to provisions of Section 204 of Companies Act, 2013 and rules made there under, the Company has appointed Umesh Parikh & Associates, Practicing Company Secretaries to undertake the Secretarial Audit of the Company for the year 2018-19.

The Secretarial Audit Report for the year 2017-18 given by Umesh Parikh & Associates, Company Secretaries in practice is annexed with this report.

The Company is complying with the applicable Secretarial Standards.

#### Insurance

Your Company has adequately insured all its properties including Plant and Machinery, Building and Stocks.

# **Industrial Relations**

The Company has successfully signed a Long-Term Settlement (LTS) under section 12(3) of ID Act, 1947, for 4 years with workers Union on 4th August, 2017 which was due on 01st September, 2017. The LTS was signed in harmonious environment and without any labour unrest and loss of production. The next LTS will fall due on 01st September, 2021.

The industrial relations in the company's plant had been cordial and peaceful throughout the year.

The Company has adequate skilled & trained work force for its various areas of operations and the skills upgradation of which is being done on continuous basis for improving the plant operations and quality process.

The Company has taken sufficient measures to maintain Industrial Health and Safety at its workplace for employees as laid in the Gujarat State Factories Rules, 1963. The Company is also complying and maintaining all applicable Industrial and Labour laws /rules. The Company has received nil complaint during the year under The Sexual Harassment of Women at workplace Act, 1913. The Company has organised two workshops under the said Act.

# Material changes affecting financial position of the Company

No material changes or commitments, affecting the financial position of the Company have occurred between the end of the financial year of the company to which the financial statements relate, i.e. 31st March, 2018 and the date of the Board's Report.

# Change in nature of business

No changes have been made in nature of business carried out by the Company during the financial year 2017-18.

#### Orders passed by Regulatory Bodies or Courts

No regulatory body or court or tribunal has passed any significant and material orders impacting the going concern status and operations of the Company.

# Vigil Mechanism

The Company has implemented Vigil Mechanism. For details please refer Corporate Governance Report attached as a separate Annexure - X.

# **Appreciation**

Your Directors thank the Financial Institutions and Bankers for extending timely assistance in meeting the financial requirements of the Company. They would also like to place on record their gratitude for the co-operation and assistance given by State Bank of India, Yes Bank Ltd and various departments of both State and Central Governments.

For and on behalf of the Board of Directors,

Ahmedabad. Vikram Somany 3<sup>rd</sup> May, 2018 Chairman and Managing Director

# Annexure - I to the Directors' Report

# **Management Discussion and Analysis**

Your Company continued to be one of the fastest growing home solutions brands this year too, with its topline growth @ 17%, while the market growth is estimated to be around 10 - 12% only.

Your Company has taken several steps to continue its growth in the coming years as well.

# CERA continue to grow due to:

- Use of high tech manufacturing facilities: CERA continues
  to upgrade its technological edge by inducting new technologies
  into production processes. The use of 3D printing, robotic
  glazing, trap glazing, etc. are just few improvements which
  are helping in quality and productivity in the Sanitaryware plant.
  In the faucet plant too, robotic grinding and polishing, low
  pressure and high pressure die casting machines, automatic
  chrome plating units, etc. have helped in quality.
- Constant brand promotion: CERA continued its advertising in several prominent national and regional general entertainment television channels. It helped CERA maintain top of mind recall of its brand name among its target audience - architects, designers, developers, consultants, trade partners and consumers. A recent market research conducted showed that CERA enjoyed top of mind recall amongst influencers.
- Launch of new brands: CERA launched two brands to cater to all price segments-JEET for mass segment and SENATOR by CERA for premium segment. Along with CERA and ISVEA, your Company now effectively covers the entire spectrum.
- 4. Adding new designs: CERA launched new designs in faucets, tiles, Sanitaryware, wellness, kitchen sinks and mirrors, thereby keeping up and even ahead of the market trend. This is helping your Company gain the leadership in the market place.
- 5. Wide distribution: CERA continues its efforts to reach out to under-penetrated towns with full force. Substantial increase in sale has been achieved through this effect and your Company will continue its efforts to reach every nook of the country through its retail network.
- CERA Care: CERA's customer care wing, was constantly on its toes, just in case any customer needs any after-sales service easy.

Both CERA tiles and CERA faucets have shown remarkable growth and would continue grow at higher rates in the coming years too.

CERA opened several CERA Style Galleries across India to give touch and feel experience to its customers. More such CERA Style Galleries are coming up in the current years.

Your Company has exclusive distribution tie up with ISVEA, Italian luxury designer sanitaryware, and SIAMP, Monaco-based concealed cistern. Both these are doing well now and will add to your Company's growth.

# a) Industry Structure and Developments

The industry structure remains unchanged, with unorganized sector at the bottom and international brands at the top, while your Company is firmly footed in the mid segment. Your Company is now effectively present in all segments: Jeet for affordable segment, CERA for mid and upper segments, Senator by CERA for premium segment and ISVEA for luxury segment.

# b) Opportunities and Threats

The government's emphasis on affordable housing is a boon for your Company's growth in the coming years. Implementation of GST also helps your Company indirectly as it minimises unhealthy price competition.

More companies entering sanitaryware may pause a threat to your Company's prospects. However, your Company's 38-years of brand promotion, distribution strength and product quality are helping it ward off any such threat.

# c) Outlook

Your Company has been a preferred partner of CREDAI (Confederation of Real Estate Developers Associations of India), the apex body of developers, for the last six years. Your company also works closely with influencers and their associations like IIA (Indian Institute of Architects), IIID (Institute of Indian Interior Designers) and IPA (Indian Plumbing Association).

With the affordable housing segment getting a boost from the government and CREDAI announcing launch of several housing projects in affordable segment, the outlook for your company's rapid growth looks bright.

# d) Risks and Concerns

Any drastic change in Government policy may affect your Company.

#### e) Internal Control Systems and their adequacy

The Company has an adequate system of internal financial controls with reference to the financial statements and also relating to the purchase of stores, raw materials, plant & machineries, equipment and various components and for the sale of goods commensurate with the size of the Company and the nature of business.

The system of internal control of the Company is adequate keeping in mind the size and complexity of your Company's business. Systems are regularly reviewed to ensure effectiveness.

The internal auditors monitor and evaluate the efficacy and adequacy of internal control system in the Company, its compliance with operating systems, accounting procedures and policies. Based on the report on the internal audit function, necessary corrective actions in the respective areas are taken and thereby strengthen the controls. Significant audit observations and corrective actions thereon are presented to the audit committee of the board.

- f) Financial performance with respect to operational performance is discussed in the main part of the Report.
- g) Material Developments in Human Resources, Industrial Relations, Environment , Health & Safety

Faced with the shortage of quality manpower, the thrust of your Company has been on talent improvement through training programmes.

Your Company continues to invest in training and development of its employees and has been organizing various training programmes from time to time. CERA's manpower strength as on March 31, 2018 stands at 2473.

The Company is ISO 9001, 14001 and BS 18001 certified. Your Company is also a member of Indian Green Building Council (IGBC), promoted by Confederation of Indian Industry (CII).

Ahmedabad. 3<sup>rd</sup> May, 2018

# Annexure - II to the Directors' Report

# Corporate Social Responsibility (CSR)

# **Empowering Society; Empowering Ourselves**

Real progress occurs when privileges are balanced with the responsibilities towards society. Your Company has always laid emphasis on progress with a social commitment. We believe strongly in our core values of empowerment and betterment of not only the employees but also our communities. Following this principle, Late Shri Vidush Somany our Executive Director had laid the foundation of a comprehensive approach towards promoting and facilitating various aspects of our surrounding communities.

# **Vidush Somany Education Programme**

Education is an important prerequisite for the development of our communities. The youth holds the potential of bringing about fundamental changes in our society. This potential can be unleashed with proper educational facilities.

The Vidush Somany Education Programme was launched with the aim of empowering young students by facilitating basic education of high standards. With the support of Government schools, the Programme has been successful in benefitting nearly 1350 plus students in Kadi Town and Vill. Kundal, Mehsana district of Gujarat during the year. Understanding the need of the new generation of students, basic training in computer skills and other courses have been provided to primary schools in Kadi and surrounding areas.

An important aspect of this overreaching Programme is to facilitate and augment the basic formal education provided to students in Government schools. With the approval of District Education Officer (Primary), Mehsana District, the Programme holds special coaching classes for school students of classes from 3rd to 10th standard in Kadi and Kundal at no extra charges. The special classes are conducted within the school premises by qualified tutors supported under the Programme with an emphasis towards providing personal attention and hence limiting each batch to 30 students only. The special classes offer additional training to students in the subjects of Mathematics, Science, Social Science, English, Skill Development and Elementary Computer skills. Under the aegis of the Programme, five Municipal schools in Kadi and nearby village Kundal have been provided with about 125 computers and associated accessories like printers and mouse pads along with tables, chairs and stationery for providing quality education in basic computer skills to young students of primary classes. Conducted by qualified instructors appointed under the Programme, the computer education facilities are helping the students gain access to higher skills and knowledge opportunities. For encouraging education for girls, exclusive classes are also held for girl students from 7.30 am to 10.30 am & 3.00 pm to 4.00 pm, while classes for boys are held from 7.30 am to 9.30 am & 3.00 pm to 6.30 pm scattered in different locations. Facilitating the young students in all aspects including availability of stationary items, the Programme provides educational support and from the nutritional point of view as well by providing regular refreshments. On keeping light to the development of health & nutrition for young students, Cera arranged a Health Checkup Camp at Kadi for the children studying in our educational programme. Cera also arranged Health camp for adults.

# During the financial year CERA has undertaken following projects:

- Contributed ₹ 210.00 lakhs (During F.Y. 2017-18 and 2016-17) towards construction of 100 Beds ward at Bhagyoday Hospital kadi in memory of late Shri Vidush Somany

for the welfare of poor and needy patients of Kadi & from nearby area.

- Committed to contribute total ₹ 650.00 lakhs towards construction of new engineering college named as "Vidush Somany Institute of Technology and Research" in the campus of "Sarva Vidhalaya Kelavani Mandal". Kadi (SVKM) with a total capital outlay of ₹ 3111.00 lakhs. This institute will conduct initially five branches of engineering, viz. Ceramic Technology, Computer Engineering, Information Technology, Civil and Mechanical Engineering. The new branches will be added after the year as per the guidelines of AICTE.
- Undertaken about 10000 plus plantation and maintenance on road divider about 11 K.M. from Chhatral to Kadi.
- Divyanagri project run by Brahmakumari's for upliftment of children from slum area. About 125 children have been the beneficiary of this project. Contributing for Snacks once in a week to 130 students. The training in respect of Hand art, Stitching work and other different skills are provided to 15 ladies and planning to setup self-help groups for Empowering Ladies.
- Continued the contribution to ISKON Food Relief Foundation, Kolkata-"Annamrita" for providing mid-day meals to 2200 needy children daily.
- Contribution to Society for Integrated Development of Himalayas, Rotary Children's Welfare Trust, Environment Conservation Society for development of rural, environment conservation and educational development.
- Scholarship to the students of Sarva Vidhyalaya Kelavani Mandal – Kadi.
- Patronizing NGOs like Shreemad Rajchandra Aatma Tatva Research Centre for contribution for education of tribal children.
- Tied up with "Pramukh Swami Art & Science Collage for establishing Vocational courses on Ceramic Technology having capacity of 45 students. To make this course more effective, the plant visit, and other effective materials are made available to students.

The Programme also supports the children of Kadi workers in realizing their aspirations of higher education. Recognizing their potential and aspirations, the Programme has encouraged meritorious students of Kadi by offering education expenses for their higher education in the fields of Engineering, Medical and Pharma.

Cera has contributed the CSR activity for women empowerment at Vill. Kundal & Kadi location towards conducting stitching classes with well experienced professional tutor, sewing machines, materials and accessories. This year we have explored other women empowerment activities at Bhavpura location, Kadi like cooking, beauty parlor, hand embroidery, basic computer courses and making of low cost sanitary napkins through latest technology for distribution at free of cost to poor & needy ladies to improve their hygiene level. We have empowered 1050 plus women in these programmes. Currently 100 ladies are undergoing the empowerment activities aided through Cera.

Ahmedabad. 3<sup>rd</sup> May, 2018

# Annexure - III to the Directors' Report

Disclosure of particulars with respect to Information on Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo stipulated under Section 134 (3) (m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014 and forming part of the Report of the Board of Directors for the year ended 31st March, 2018.

#### A. Energy Conservation

Discussed in main report

#### B. Technology Absorption

Externally added Silicaless Sanitary Ware Body

# Research and Development (R & D)

1. Specific areas in which R & D is carried out

The Company's Research & Development Unit recognized by the Department of Scientific and Industrial Research (DSIR), Government of India, since 1989 has been relentlessly working for the improvement in quality of sanitary ware products, cost reduction through the use of new and cheaper raw materials, waste materials, changes incorporated in their quality specifications, minimizing wastes and losses at different stages of production, recycling of unfired and fired wastes generated in production as well as pollution abetment to keep the company ahead of market competition.

Some innovative R&D activities carried out and commenced commercial production during the year under report are:

- Introduced Robotic Glazing in of our production. This gives us more controlled and uniform glaze coating on the sanitaryware as compared to manual glazing. Also this reduces our dependence on manual labour. We expect to further enhance the production through Robotic Glazing. These are the highly advance robotic systems with sophisticated control mechanism.
- New state-of-the-art R&D centre has been inaugurated in Kadi factory premises. The centre boasts of advance test equipment for material science and ceramic technology. This Centre of Excellence is designed to keep the R&D activity as a strategic initiative. This will help us keep at the forefront of innovations in the Sanitary-ware Industry worldwide. This centre is DSIR, Govt. of India, approved.
- Continually innovating with our Glazes and in this line development of Dual Colour glazes applied over sanitary ware products, is a focus area. These have marked aesthetic appeal and imparts premium halo to the sanitary space. The Dual Colours can be offered in multiple choices and the tone of the colours can also be customized as desired. These along with anti-microbial glazes have potential to create new market space.
- Under the initiative of 'Waste Minimization and Waste Utilization', numerous measures have been started. This includes recycling of solid and liquid and ZLD (zero liquid discharge), high energy efficient rated machines, compliance to pollution norms, awareness-generation among employees etc.
- In keeping with our eco-friendly tradition, Cera has developed 04 litres flushing system with same effectiveness as 06 litres flushing system. By 30% reduction in water consumption, this technology will help to save precious water.
- We at Cera always strive towards growth with sustainable development and without caring for nature this is not possible. We have installed solar power system which is one of the largest and will reduce carbon foot-print to a great extent.
- Product Certifications: All our products are ITC (Institute for Testing and Certification, Czech Republic) certified. We have completed IAPMO (USA Certification Agency) for almost half of our products

# Cera Sanitaryware Limited

and are in process to get more products under this certification. We have also started our product certification from SGS (Emirates Authority for standardization and Metrology).

Benefit derived as a result

With the introduction of new and cheaper raw materials from new sources and import substitution of raw materials, colors and other inputs, the cost of production is expected to reduce further.

3. Future plan of action

- Under our eco-friendly initiatives, we will improve energy input from renewable sources, mainly Solar Energy, which is already installed. We will also reduce our water dependence on state supply by recycling full water requirement of manufacturing process. We will develop a fully functional rain water-harvesting system. We also plan to redesign our Glaze Spray system for maximum recovery and recycle of glaze.
- With a focus on automation, we will introduce more of Robots in our manufacturing process. We will ramp up the robotic glazing system and also introduce robotic system for plaster mould making. Further in our Casting Process we will introduce automation in casting department and also plan to maximize the out put and improve productivity. In our firing process we plan to introduce automatic gas pressure regulation system. In our final product quality, we will introduce automatic leakage detection test and overflow test.
- Build our capability and capacity to manufacture high value products. These products will have ergonomic and aesthetic designs, will be bigger in size and will have attractive appearance. Stain-free and antimicrobial coatings can also be applied.
- We are developing our manufacturing ability for more complex designs. In this regard, we have plan for Bench to Battery conversions where efficiency and productivity is improved. The Battery Casting method is much more ergonomic and will have positive impact on workmen health.
- We have set-up a new R&D facility and we expect to develop on the basics such as Vendors for consistent raw materials, less crackprone ceramic body, aesthetically appealing glazes, and better testing & analysing methods / tools.

4. Expenditure on R & D

a) Capital
 b) Recurring
 c) Total
 d) ₹ 35.50 Lakhs
 d) ₹ 139.69 Lakhs
 e) ₹ 175.19 Lakhs

d) Total R & D Expenditure as a percentage of total turnover

: 0.15%

# C. Foreign Exchange earnings and outgo

The Company has continued to maintain focus and avail of export opportunities based on economic considerations. Foreign exchange used and earned by the Company during the year is as under:

Total foreign exchange used : ₹ 9601.15 Lakhs

Total foreign exchange earned : ₹ 1328.77 Lakhs

Ahmedabad. 3<sup>rd</sup> May, 2018

# Annexure - IV to the Directors' Report

#### Form AOC - 1

(Pursuant to first proviso to sub-section (3) of Section 129 read with Rule 5 of Companies (Accounts) Rules, 2014) Statement containing salient features of the financial statement of subsidiaries / associate Companies / joint ventures

# Part "A" : Subsidiaries

(₹ in Lakhs)

Sr.No.	Particulars	Details	Details
1.	Name of the Subsidiary	ANJANI TILES LIMITED	PACKCART PACKAGING LLP
2.	Date since when Subsidiary was acquired	23.11.2015	24.06.2016
3.	Reporting period for the subsidiary concerned, if different from the holding Company's reporting period	Period ending on 31st March, 2018	Period ending on 31st March, 2018
4.	Reporting Currency and Exchange rate as on the last date of the relevant Financial Year in the case of foreign subsidiaries	N.A.	N.A.
5.	Share Capital	1,000.00	178.00
6.	Reserves & surplus	219.93	(-) 21.65
7.	Total Assets	12,810.15	427.79
8.	Total Liabilities	11,590.22	271.44
9.	Investments	Nil	Nil
10.	Turnover	8,640.30	950.25
11.	Profit before Taxation	29.29	19.31
12.	Provision for Taxation	(-) 544.81	6.12
13.	Profit / Loss after Taxation	574.10	13.18
14.	Proposed Dividend	Nil	Nil
15.	Extent of Shareholding (in percentage) Equity	51%	51%
	Preference	53.84%	-

# Notes:

- 1. The Anjani Tiles Limited has commenced its commercial operations w.e.f. 1st April, 2016
- 2. No Subsidiary has been liquidated or sold during the year.

# Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

	Name of Associates/ Joint Ventures	
1.	Latest Audited Balance Sheet Date	
2.	Date on which the Associates or Joint Venture was associated or acquired	
3.	Shares of Associates/ Joint Ventures held by the Company on the year end	
	No	
	Amount of Investment in Associates/ Joint Ventures Extent of Holding (in percentage)	
4.	Description of how there is significant influence	N.A.
5.	Reason why the Associate/ Joint Venture is not consolidated	
6.	Net worth attributable to shareholding as per latest audited Balance Sheet	
7.	Profit / Loss for the year	
	i. Considered in Consolidation	
	ii. Not Considered in Consolidation	

Note: No Associates or Joint Venture has been liquidated or sold during the year.

Vikram Somany Chairman and Managing Director As per our report of even date attached For N. M. Nagri & Co. Deepshikha Khaitan Vice Chairperson and Director **Chartered Accountants** Rajesh B. Shah (Firm Registration No.: 106792W) Ayush Bagla Director CFO & COO (Fin. & Comm.) N. M. Nagri Surendra Singh Baid Director Proprietor Membership No. 016992 Narendra N. Patel J. K. Taparia Director President & Company Secretary Place: Ahmedabad Date : 3rd May, 2018 Atul Sanghvi **Executive Director** 

# Annexure - V to the Directors' Report

Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of Section 134 of the Act and Rule 8 (2) of the Companies (Accounts) Rules, 2014)
Form for disclosure of particulars of contracts / arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies

Act, 2013 including certain arm's length transaction under third proviso thereto.

1) Details of contracts or arrangements or transactions not at arm's length basis

	(a)	Name(s) of the related party and nature of relationship	and nature of re	lationship						
_	(q)	Nature of contracts / arrangements / transactions	ements / transact	ions						
•	(c)	Duration of the contracts / arrangements/ transactions	rangements/ trai	nsactions						
	(p)	Salient terms of the contracts or arrangements or transactions including the value, if any	s or arrangemen	ts or transactions in	oluding the value,	if any			NOT APPLICABLE	
•	(e)	Justification for entering into such contracts or arrangements or transactions	such contracts c	or arrangements or t	ransactions					
	(£)	Date (s) of approval by the Board	oard							
•	(a)	Amount paid as advances, if any;	any;					<u> </u>		
	(h)	Date on which the special resolution was passed in general meeting as required under first proviso to section 188	solution was pas	ssed in general meet	ling as required ur	nder first provis	o to section 188			
	Det	Details of material contracts or arrangements or	rangements or tr	transactions at arm's length basis	length basis					
	(a)	(a) Name(s) of the related	Madhusudan	Anjani Tiles Ltd.	Packcart	Cera	Swadeshi Fan	Dr. K.N. Maiti	Smt.Smiti	Smt.Pooja Jain
		party and nature of	Industries Ltd.	Subsidiary	Packaging LLP   Sanitaryware	Sanitaryware	Industries Ltd	Holding	Somany	Somany
		relationship	Directors	Company	Subsidiary LLP	Ltd FZC	Directors	place of	Relative of	Relative of
			interested			Associate	interested	Profit	directors	directors
	(4)	/ Notestade to existe (4)	+0 ==:000	0.00	0	f~ ~1~0		Duciosofton C		101011

ן בֿ	Details of material contracts or arrangements or transactions at arm's length basis	rrangements or tr	ansactions at arm's	length basis	•			•	
(a)	) Name(s) of the related	Madhusudan	Anjani Tiles Ltd.	Packcart	Cera	Swadeshi Fan	Dr. K N Maiti	Smt. Smiti	Smt.Pooja Jain
	party and nature of	Industries Ltd.	Subsidiary	Packaging LLP	Sanitaryware	Industries Ltd	Holding	Somany	Somany
	relationship	Directors	Company	Subsidiary LLP	Ltd FZC	Directors	place of	Relative of	Relative of
		interested			Associate	interested	Profit	directors	directors
<b>a</b>	) Nature of contracts /	Leasing of	Purchase	Purchase	Sale of	Reimbursement	Professional	Holding	Holding
	arrangements /	property	of Goods	of Goods	Goods	of Expenses	Director	Place of	Place of
	transactions	Reimbursement					Consultancy	Profit	Profit
		of Expenses					fees		
(c)	) Duration of the	1-07-2016 to	01-04-2016 to	As and When	As and When	As and When	1-04-2016 to	Till termination Till termination	Till termination
	contracts / arrangements/	30-06-2019	31-03-2018	actual transaction	actual	actual payment	31-03-2021		
	transactions			take place	transaction	made			
					take place				
(p)	Salient terms of the	Monthly lease	As per AGM	No formal	No formal	No formal	As per AGM	As per AGM	As per AGM
	contracts or arrangements	Rent of	Notice dated	Contract	Contract	Contract	notice dated	notice dated	notice dated
	or transactions including	₹951 Lakhs	03-05-2016,				03-05-2016.	22-07-2011	22-07-2011
	the value, if any		and as per Supply	Purchase of	Sale of Goods		Monthly		
			Agreement dated	goods and/or	and/or		consultancy		
			09-09-2015	material for	material		fees ranging		
			Purchase of	₹ 906.22	for ₹ 446 51		from		
			goods and/or	Lakhs	Lakhs		₹ 4.00 Lakhs		
			materials for				q		
			₹7717 81 Lakhs				₹ 6.25 Lakhs		
(e)	) Date (s) of approval by	Every Board	03-05-2016	Every Board	Every Board	Every Board	03-05-2016	21-07-2011	21-07-2011
	the Board, if any,	meeting held	(AGM approval	meeting held	meeting held	meeting held	(AGM approval	(AGM	(AGM
		after payment	date	after transaction	after	after payment	date	approval date	approval date
		04-05-2017	29-07-2016)		transaction	04-05-2017	29-07-2016)	6-09-2011)	6-09-2011)
<b>£</b>	Amount paid as	(Deposits)	NA	NA	ΑN	ΑN	ΑN	ΑN	NA
	advances, if any;	₹ 20.91 Lakhs.							
ļi			i		-				

The other details are mentioned in note no.39 of attached Financial Statements for the year ended 31st March, 2018

For and on behalf of the Board of Directors

Chairman and Managing Director

3rd May, 2018 Ahmedabad

# Annexure - VI to the Directors' Report

# Corporate Social Responsibility (CSR)

[Pursuant to clause (o) of sub-section (3) of section 134 of the Act and Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014]

- 1. A brief outline of the Company's CSR policy, including overview of the projects or programs proposed to be undertaken and a reference to the weblink to the CSR policy and projects or programs
- : CSR policy of the Company is available at web link : http://www.cera-india.com/corporate-social-responsibility-policy Projects to be undertaken: Education, Health, Women empowerment.

- The Composition of the CSR Committee. Shri Vikram Somany – Chairman
  - Shri Atul Sanghvi Member

- Smt. Deepshikha Khaitan Member
- Shri J.K.Taparia Member
- Average net profit of the Company for last three financial years

: ₹ 13.472.06 Lakhs

Prescribed CSR Expenditure (Two percent of the amount as in item 3 above)

The Company was required to spend towards CSR.

: ₹ 269.44 Lakhs

Details of CSR spent during the financial Year:

Total amount to be spent for financial year

: ₹ 279.29 Lakhs

Amount unspent, if any b)

Manner in which the amount spent during the financial year is detailed below:

(₹ in Lakhs)

Sr. No.	CSR Project or Activity identified	Sector in Which the project is covered	Projects or Programs (1) local area or other (2) Specify the state and district where projects or programs was undertaken	Amt. outlay (Budget) project or programs wise	Amt. spent on the projects or programs Sub-heads: (1) Direct expenditure on projects or programs (2) overheads	Cumulative expenditure upto to the reporting period	Amount spent : Direct or through implementing agency
1	2	3	4	5	6	7	8
1.	Scholarship to Meritorious Students; Educational Support	Promoting Education and enhancing vocational skills	Kadi, Kundal (Gujarat)	92.40	92.34	92.34	Direct
2.	Medical Assistance; Health Camps and Yoga Facility Eradicating hunger	Eradicating hunger, poverty, Malnutrition, promoting health care and sanitation	Kadi Ahmedabad (Gujarat) & Kolkata (West Bangal)	150.00	145.55	145.55	Direct
3	Women Empowerment, Setting up Hostel	Empowering Women, setting up homes/ hostels for women, orphans and old age homes	Kadi, Kundal (Gujarat)	22.00	22.00	22.00	Direct
4	Infrastructure Development; Drinking Facility; Provision of Computer; Furniture etc. Distribution	Ensuring Environment sustainability, conservation of natural resources	Kolkata (West Bangal)	1.50	1.50	1.50	Direct
5	Rural Development	Rural Development	Kadi (Gujarat)	8.60	8.61	8.61	Direct
6	Spritual Education skill	Slum Area Development	Ahmedabad & Kadi (Gujarat)	6.50	6.29	6.29	Direct
7	Artwork development	Protection of National Heritage Art & Culture	Kolkata (West Bangal)	3.00	3.00	3.00	Direct
	TOTAL			284.00	279.29	279.29	

In case the Company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board report.

The company has fully spent and undertaken various projects mentioned above. The projects are running on continuous basis.

The implementation and monitoring of CSR policy is in compliance with CSR objectives and policy of the company.

A responsibility statement of the CSR committee that the implementation and monitoring of CSR policy is in compliance with CSR objectives and policy of the company.

# Annexure - VII to the Directors' Report

Details as per Rule 5 (1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

Sr.No.	Particulars	
i.	The ratio of the remuneration of each director to the median remuneration of the employees of the company for the financial year.	Wholetime Directors CMD ED 58 X 23 X
ii.	The % increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any in the financial year.	Wholetime Directors         KMPs           CMD         ED         CEO         CFO         CS           16.36%         15 %         15%         15%         15%
iii.	The % increase in the median remuneration of employees in the financial year.	13.61%
iv.	The number of permanent employees on the rolls of Company.	2473
ν.	Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration.	The percentage increase in the salaries of the employees other than the managerial personnel in the last financial year is 5%-15% as against an increase of 15% - 16% in the salary of the chairman and managing director & executive director (Managerial Personnel as defined under the Act). Annual increase in remuneration is based on different grades, industry pattern, qualifications & experience, responsibilities shouldered and individual performance of managerial personnel and other employees.
vi.	Affirmation that the remuneration is as per the remuneration policy of the Company.	Remuneration is as per the remuneration policy of the Company.

Ahmedabad. 3<sup>rd</sup> May, 2018

# Annexure - VIII to the Directors' Report

Details of Employees as per Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and forming part of the Directors' Report for the year ended 31st March, 2018.

# A. Names of the top 10 Employees and Employees employed throughout the year and were in receipt of remuneration of not less than ₹ 102.00 Lakhs during the year:

Sr. No.	Name & Age (Years)	Designation/ Nature of Duties	Remuneration (₹)	Qualifications & Experience (Years)	Date of commencement of employment	Last Employment, Name of employer, Post held and period (Years)	% of Equity shares held with spouse & dependent children
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	Shri Vikram Somany (68 years)	Chairman and Managing Director	5,83,54,350	B.Sc., FCMI (U.K.) (43 years)	13.08.2002	Madhusudan Ind. Ltd. Chairman cum Managing Director (1 year)	17.59
2	Shri Subhash Chandra Kothari (73 years)	CEO	3,44,22,640	B.Com., LLB, FCA (44 years)	12.09.2012	Cera Sanitaryware Ltd. (Whole Time Director) (24 Years)	0.05
3	Shri Atul Sanghvi (56 years)	Executive Director	2,30,87,464	MBA (Marketing) (34 years)	18.01.1999	Grasim Industries Ltd. Cement Division GM (Marketing) (11 years)	0.00
4	Shri Abbey Rodrigues (47 years)	Sr. V.P (Marketing)	1,52,19,615	B.Com., PGDMSM (24 years)	09.12.1996	Deluxe Sanitary Appliances, Sales Executive (1.5 years)	0.00
5	Shri P. K. Shashidharan (59 years)	Sr. V. P. (Marketing)	1,42,46,462	M.A. (English) (38 years)	15.10.1991	Mudra Commu. Ltd. Sr.Media Executive (12 Years)	0.00
6	Shri Vivek Tewari (50 years)	President (Works)	96,31,449	M.Tech., MBA (26 years)	03.12.2013	HSIL Ltd., Associate VP (works) (5 years)	0.00
7	Shri Rajesh B. Shah (59 years)	CFO / COO (Fin. & Comm.)	83,35,378	B.Com., ACA (32 years)	05.04.2005	Madhusudan Ind. Ltd. G.M (Finance) (20 years)	0.00
8	Shri Jaydeep N. (48 years)	General Manager	69,18,338	M.A (Philosophy) (24 years)	15.06.2006	Global Trade Point (Partner) (4 years)	0.00
9	Shri G.V. Chowdary (52 years)	Asst. General Manager	58,51,348	B.Com.MBA, (25 years)	23.09.2002	Kataria Plus Ltd. (1 year) Area Manager	0.00
10	Shri Narendra N. Patel (59 years)	President & Company Secretary	49,97,235	B.Com.LLB, FCS, ACIS(London) (28 years)	01.04.2006	Madhusudan Ind. Ltd. Company Secretary (15 years)	0.00

# B. Names of Employees employed for part of the year and were in receipt of remuneration of not less than ₹ 8.50 Lakhs per month:

Sr.	Name & Age	Designation/	Remuneration	Qualifications &	Date of	Last Employment,	% of Equity		
No.	(Years)	Nature of Duties	(₹)	Experience	commencement	Name of employer,	shares		
				(Years)	of	Post held and	held with		
					employment	period (Years)	spouse &		
							dependent		
							children		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		
	Nil								

#### Notes:

- Gross remuneration as above includes Salary, Incentives, Company's contribution to Provident Fund, Leave Encashment, Leave
  Travel Reimbursement, Medical Expenses Reimbursement, House Rent Allowance, Housing Accommodation and Monetary value of
  perquisites calculated in accordance with the provisions of Income Tax Act, 1961 and Rules made there under.
- 2. Shri Vikram Somany is a father of Smt. Deepshikha Khaitan, director of the Company. No other employee as stated above, is relative of any director or manager of the Company.
- 3. Of the above, Shri Vikram Somany-C M D & Shri Atul Sanghvi-E D are on contractual employment and others are permanent employees.

Ahmedabad. 3<sup>rd</sup> May, 2018

# Annexure - IX to the Directors' Report

#### Form No. MGT-9

# **EXTRACT OF ANNUAL RETURN**

#### as on the financial year ended on 31.03.2018

[Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

i) CIN : L26910GJ1998PLC034400

ii) Registration Date : 17.07.1998

iii) Name of the Company : Cera Sanitaryware Limited iv) Category / Sub-Category of the Company : Public Limited Company

v) Address of the Registered office and contact details : 9, GIDC Industrial Estate, Kadi 382715, Dist. Mehsana.

Phone: (02764) 242329, 243000

vi) Whether listed Company ? Yes / No : Yes

vii) Name, Address and Contact details of Registrar and Transfer Agent, if any

MCS Share Transfer Agent Limited, 201, Shatdal Complex, 2<sup>nd</sup> floor, Opp. Bata Show Room, Ashram Road, Ahmedabad – 380 009.

Phone No.: 079-26580462, Email ID: mcsahmd@gmail.com

# II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

SI. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the Company
1	Manufacturing and Outsourcing of Sanitaryware, Tiles, Bathroom accessories & products, Faucetsware	239 (NIC 2008)	100

# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

SI.No.	Name and Address of the Company	CIN/GLN	Holding/ Subsidiary/Associate	% of shares held	Applicable Section
1	Anjani Tiles Limited Registered Office Address: Eguvarajupalem Village Chillakur Mandal Gudur, Andhra Pradesh- 524410	U26990AP2015PLC096439	Subsidiary	51% (Equity) 53.84% (Pref.)	2(87)
2	Packcart Packaging LLP Survey No. 226, Kadi Chhatral Highway Mouje : Budasan, Taluka: Kadi, Mehsana - 382715	AAG-1067	Subsidiary LLP	51%	2(87)

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# i) Category-wise Share Holding

	Category of Shareholders	No.		d at the begi e year	nning	No	o. shares he	eld at the e year	nd	% change during the Year
		Demat	Physical	Total	% of total Shares	Demat	Physical	Total	% of total Shares	
(A)	Shareholding of Promoter and Promoter Group									
1	Indian									
(a)	Individuals/ Hindu Undivided Family	2855203	0	2855203	21.95	2855203	0	2855203	21.95	0.00
(b)	Central Government/ State Government(s)	0	0	0	0.00	0	0	0	0.00	0.00
(c)	Bodies Corporate	4265436	0	4265436	32.80	4265436	0	4265436	32.80	0.00
(d)	Financial Institutions/ Banks	0	0	0	0.00	0	0	0	0.00	0.00
(e)	Any Others (Specify)	0	0	0	0.00	0	0	0	0.00	0.00
	Sub Total(A)(1)	7120639	0	7120639	54.75	7120639	0	7120639	54.75	0.00

	Category of Shareholders	No.		d at the beg e year	inning	No	o. shares h of the	eld at the e	end	% change during the Year
		Demat	Physical	Total	% of total Shares	Demat	Physical	Total	% of total Shares	
2	Foreign									
(a)	Individuals (Non- Residents Individuals/ Foreign Individuals)	0	0	0	0.00	0	0	0	0.00	0.00
(b)	Other Individual	0	0	0	0.00	0	0	0	0.00	0.00
(c)	Bodies Corporate	0	0	0	0.00	0	0	0	0.00	0.00
(d)	Financial Institutions / Banks	0	0	0	0.00	0	0	0	0.00	0.00
(e)	Any Others(Specify)	0	0	0	0.00	0	0	0	0.00	0.00
	Sub Total(A)(2)	0	0	0	0.00	0	0	0	0.00	0.00
	Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)	7120639	0	7120639	54.75	7120639	0	7120639	54.75	0.00
(B)	Public shareholding									
1	Institutions									
(a)	Mutual Funds / UTI	1077338	500	1077838	8.29	1183737	500	1184237	9.11	0.82
(b)	Financial Institutions / Banks	65902	5300	71202	0.55	5360	3200	8560	0.06	(0.48)
(c)	Central Government / State Government(s)	0	0	0	0.00	0	0	0	0.00	0.00
(d)	Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00
(e)	Insurance Companies	636365	0	636365	4.89	0	0	0	0	(4.89)
(f)	Foreign Institutional Investors	898968	0	898968	6.91	1057619	0	1057619	8.13	1.22
(g)	Foreign Venture Capital Investors	0	0	0	0.00	0	0	0	0.00	0.00
(h)	Any Other (specify) - Foreign Body Corporate	351000	0	351000	2.70	351000	0	351000	2.70	0.00
	Sub-Total (B)(1)	3029573	5800	3035373	23.34	2597716	3700	2601416	20.00	(3.33)
2	Non-institutions									
(a)	Bodies Corporate	252516	7850	260366	2.00	902351	4550	906901	6.97	4.97
(b)	Individuals									
I	Individual shareholders holding nominal share capital up to ₹ 1 lakh	1412933	387993	1800926	13.85	1345113	313421	1658534	12.75	(1.10)
II	Individual shareholders	625985	0	625985	4.81	546937	0	546937	4.21	(0.60)
	holding nominal share capital in excess of ₹ 1 lakh	020300	3	020900	7.01	070301	J	0 <del>1</del> 0301	7.21	(0.00)
(c)	Any Other (specify)									
I	Hindu Undivided Family	48390	400	48790	0.37	49265	400	49665	0.38	0.01
II	Non Resident Individuals	63321	1500	64821	0.50	73271	1150	74421	0.57	0.07
Ш	Trusts	48974	0	48974	0.38	4888	0	4888	0.04	(0.34)
IV	IEPF	0	0	0	0	42473	0	42473	0.33	0.33
	Sub-Total (B)(2)	2452119	397743	2849862	21.91	2964298	319521	3283819	25.25	3.34

	Category of Shareholders	No.	No. shares held at the beginning of the year		nning	No		eld at the e e year	nd	% change during the Year
		Demat	Physical	Total	% of total Shares	Demat	Physical	Total	% of total Shares	ine real
(B)	Total Public Shareholding (B)= (B)(1)+(B)(2)	5481692	403543	5885235	45.25	5562014	323221	5885235	45.25	0.00
	TOTAL (A)+(B)	12602331	403543	13005874	100.00	12682653	323221	13005874	100.00	0.00
(C)	Shares held by Custodians and against which Depository Receipts have been issued									
1	Promoter and Promoter Group	0	0	0	0.00	0	0	0	0.00	0.00
2	Public	0	0	0	0.00	0	0	0	0.00	0.00
	Sub-Total (C)	0	0	0	0.00	0	0	0	0.00	0.00
	GRAND TOTAL (A)+(B)+(C)	12602331	403543	13005874	100.00	12682653	323221	13005874	100.00	0.00

# (ii) Shareholding of Promoters

Sr. No.	Name of the shareholder		reholding at nning of the		Shareholding at the end of the year			% change in
		No. of Shares	% of total shares of the company	% of Shares pledged / encumbered to total shares	No. of Shares	% of total shares of the company	% of Shares pledged / encumbered to total shares	shareholding during the year
1	VIKRAM INVESTMENT CO. LTD.	2900275	22.30	0.00	2900275	22.30	0.00	0.00
2	MADHUSUDAN HOLDINGS LTD.	7500	0.06	0.00	7500	0.06	0.00	0.00
3	VIKRAMSOMANY	1045847	8.04	0.00	945847	7.27	0.00	(0.77)
4	REKHA COMMERCIAL LTD.	532388	4.09	0.00	532388	4.09	0.00	0.00
5	TRISURE PROMOTIONS & TRADINGS LTD.	484400	3.72	0.00	484400	3.72	0.00	0.00
6	SMITI SOMANY	1342240	10.32	0.00	1342240	10.32	0.00	0.00
7	SUVINAY TRADING & INVESTMENT CO. LTD.	259420	1.99	0.00	259420	1.99	0.00	0.00
8	VENUGOPAL HOLDINGS LTD.	63388	0.49	0.00	63388	0.49	0.00	0.00
9	DEEPSHIKHA KHAITAN	239116	1.84	0.00	339116	2.61	0.00	0.77
10	GANGA SOMANY	28000	0.22	0.00	28000	0.22	0.00	0.00
11	POOJA JAIN SOMANY	200000	1.54	0.00	200000	1.54	0.00	0.00
12	MADHUSUDAN INDUSTRIES LTD.	18065	0.14	0.00	18065	0.14	0.00	0.00
	TOTAL	7120639	54.75	0.00	7120639	54.75	0.00	0.00

# (iii) Change in Promoters' Shareholding (please specify, if there is no change)

Sr.		Shareholding a	at the beginning of the year	Cumulative Shareholding during the yea		
No.		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company	
1	At the beginning of the year	7120639	54.75	7120639	54.75	
2	11.09.2017 (InterSe Transfer Between Two Promoters)	100000	0.77	7120639	54.75	
3	At the end of the year	7120639	54.75			

# (iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

	F	0111-	Baran a kalara	066-1-			
Sr. No.	For Each of the top 10 Shareholders	Sharehold beginning o	•	Sharehold end of th	•		
		No. of Shares	% of total shares of the Company	No. of Shares	% of total shares of the Company		
1	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED & HDFC SL SHAREHOLDERS SOLVENCY MARGIN ACCOUNT*	631256	4.85	636507	4.89		
	Purchase Cumulative holdings: 07.04.2017-6614 585970, 04.08.2017-585975, 11.08.2017-58623 592885, 20.10.2017-575855, 03.11.2017-59299 565210, 26.01.2018-571548, 02.02.2018-57407 584467, 09.03.2018-592269, 16.03.2018-59521 Sale Cumulative Holdings: 21.04.2017-661386, 613792, 30.06.2017-613761, 07.07.2017-58596592805, 06.10.2017-575862, 13.10.2017-575845 570506, 08.12.2017-569988, 22.12.2017-56981	2, 18.08.2017-586 8, 24.11.2017-585 5, 09.02.2018-576 16, 23.03.2018-61 28.04.2017-6600 7, 14.07.2017-585 5, 27.10.2017-575	5529,25.08.2017-59 513, 15.12.2017-57 5062, 16.02.2018-57 9973, 31.03.2018-6 59, 26.05.2017-626 886, 01.09.2017-59 845, 10.11.2017-59	1382, 08.09.2017-59 0104, 05.01.2018-56 6093, 23.02.2018-58 36507 6387, 02.06.2017-61 1350, 22.09.2017-59 1006, 17.11.2017-58	92835, 15.09.2017- 69848, 19.01.2018- 81429, 02.03.2018- 4698, 09.06.2017- 92862, 30.09.2017-		
2	DSP BLACKROCK SMALL CAP FUND & DSP BLACKROCK MID CAP FUND *	511261	3.93	424993	3.27		
	Purchase Cumulative holdings: 25.08.2017-51 Sale Cumulative Holdings: 05.01.2018-454084,	02.02.2018-4538		1993			
3	NALANDA INDIA EQUITY FUND LIMITED	371558	2.86	371558	2.86		
	No Change						
4	INDIA 2020 II INVESTORS LIMITED	300868	2.31	300868	2.31		
	No Change	101000	1.50	00.1000	4.50		
5	FRANKLIN INDIA SMALLER COMPANIES FUND	194989	1.50	204989	1.58		
	Purchase Cumulative Holdings: 26.05.2017-21 Sale Cumulative Holdings: 06.10.2017-204989	4989					
6	UTI - EQUITY FUND, UTI-MAHILA UNIT SCHEME, UTI-UNIT LINKED INSURANCE PLAN, UTI-UNIT SCHEME FOR CHARITABLE AND RELIGIOUS TRUSTS AND REGISTERED SOCIETIES, UTI-MIS- ADVANTAGE PLAN, UTI - BLUECHIP FLEXICAP*	116863	0.90	194233	1.49		
	Purchase Cumulative Holdings: 17.11.2017-1120 145758, 05.01.2018-145845, 19.01.2018-16384 194233 Sale Cumulative Holdings: 14.04.2017-113366,	5, 26.01.2018-166	3764, 02.02.2018-17	7764, 09.02.2018-18	36733, 16.03.2018-		
7	INDIA 2020 FUND II LIMITED * No Change	171403	1.32	171403	1.32		
8	VIJAY KEDIA	200000	1.54	140000	1.08		
	Sale Cumulative Holdings: 15.09.2017-140681,				1		
9	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE PURE VALUE FUND & ADITYA BIRLA SUN LIFE RESURGENT INDIA FUND - SERIES 6*		0	130082	1.00		
	Purchase Cumulative Holdings: 27.10.2017-39924, 03.11.2017-41924, 10.11.2017-51682, 17.11.2017-78682, 09.03.2018-98682, 16.03.2018-100132, 23.03.2018-117832, 31.03.2018-130082 Sale Cumulative Holdings: Nil						
10	MOTIAL OSWAL MOST FOCUSED MICAP 30 FUND	0	0	124000	0.95		
	Purchase Cumulative Holdings: 22.09.2017-1282 175000, 27.10.2017-180000, 03.11.2017-190000 180000 Sale Cumulative Holdings: 08.12.2017-195224, 124000	0, 17.11. 2017-19: 22.12.2017-1750	3999, 24.11.2017-19 300, 09.03.2018-163	97000, 09.02.2018-1 3500, 16.03.2018-13	78000,23.02.2018-		

<sup>\*</sup> Shareholding is consolidated based on Permanent Account Number (PAN) of the shareholder

# (v) Shareholding of Directors and Key Managerial Personnel

Sr. No.	For each of the Directors and KMPs		the beginning of year		ng at the end of e year
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
1	Shri Vikram Somany 11.09.2017 -1,00,000 (Inter-Se transfer between two promoters)	1045847	8.04	945847	7.27
2	Smt. Deepshikha Khaitan 11.09.2017 -1,00,000 (Inter-Se transfer between two promoters)	239116	1.84	339116	2.61
3	Shri Lalit Kumar Bohania	0	0.00	0	0.00
4	Shri Sajan Kumar Pasari	236696	1.82	236696	1.82
5	Shri Govindbhai P. Patel*	0	0.00	0	0.00
6	Dr. K. N. Maiti**	0	0.00	0	0.00
7	Shri Jugal Kishore Taparia	0	0.00	0	0.00
8	Shri Atul Sanghvi	18	0.00	18	0.00
9	Shri S. C. Kothari	6754	0.05	6754	0.05
10	Shri Rajesh B. Shah	2	0.00	2	0.00
11	Shri Narendra N. Patel	0	0.00	0	0.00

# V. INDEBTEDNESS

Indebtedness of the Company including interest	Indebtedness of the Company including interest outstanding / accrued but not due for payment (₹ in Lakhs)							
Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness				
Indebtedness at the beginning of the financial year								
i) Principal Amount	3418.09	0	0	3418.09				
ii) Interest due but not paid	0.00	0	0	0.00				
iii) Interest accrued but not due	0.00	0	0	0.00				
Total (i+ii+iii)	3418.09	0	0	3418.09				
Change in Indebtedness during the financial year								
Addition	0.00	0	0	0.00				
Reduction	-983.46	0	0	-983.46				
Net Change	-983.46	0	0	-983.46				
Indebtedness at the end of the financial year								
i) Principal Amount	2434.63	0	0	2434.63				
ii) Interest due but not paid	0.00	0	0	0.00				
iii) Interest accrued but not due	0.00	0	0	0.00				
Total (i+ii+iii)	2434.63	0	0	2434.63				

- VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL
- A. Remuneration to Managing Director, Whole-time Directors and/ or Manager:

(₹ in Lakhs)

SI. no.	Particulars of Remuneration	Name of MD/W	TD/ Manager	Total Amount
		Vikram Somany	Atul Sanghvi	
1	Gross salary			
(a)	Salary as per provisions contained in Section 17(1) of the Income-tax Act, 1961	524.97	217.19	742.16
(b)	Value of perquisites u/s 17(2) Income-tax Act, 1961.	0.00	0.00	0.00
(c)	Profits in lieu of salary under section 17(3) Income-tax Act, 1961	0.00	0.00	0.00
2	Stock Option	0.00	0.00	0.00
3	Sweat Equity	0.00	0.00	0.00
4	Commission			
	- as % of Profit	0.00	0.00	0.00
	- Others, specify as a % on sales	0.00	0.00	0.00
5	Others, specify (perq + PF)	58.57	13.69	72.26
	Total (A)	583.54	230.88	814.42
	Celling as per Act	787.02	787.02	1574.04

# B. Remuneration to other directors:

(₹ in Lakhs)

SI. no.	Particulars of Remuneration		Name of Directors				
1	Independent Directors	Sajan Kumar Pasari	Govindbhai P. Patel*	Lalit Kumar Bohania	Jugal Kishore Taparia		
•	Fee for attending board / committee meetings	0.10	0.30	0.10	0.30	0.80	
•	Commission	2.00	2.00	2.00	2.00	8.00	
•	Others, please specify	0.00	0.00	0.00	0.00	0.00	
	Total (1)	2.10	2.30	2.10	2.30	8.80	
2	Other Non-Executive Directors		# Dr. K. N. Maiti	Smt. Deep	shikha Khaitan		
•	Fee for attending board / committee meetings		0.10		0.40	0.50	
•	Commission		0.00		2.00	2.00	
•	Others, please specify		0.00		0.00	0.00	
	Total (2)		0.10		2.40	2.50	
	Total (B)=(1+2)					11.30	
	Total Managerial Remuneration	·				825.72	
	Overall Ceiling as per the Act					1731.44	

<sup>#</sup> Dr. K. N. Maiti was also paid consultancy fee of  $\stackrel{?}{\scriptscriptstyle{<}}$  38.03 Lakhs as Ceramic Scientist.

C. Remuneration to key managerial personnel other than MD / Manager / WTD

SI.	Particulars of Remuneration	Key Ma	Key Managerial Personnel		
no.		CEO	CS	CFO	(₹ in Lakhs)
1	Gross salary				
(a)	Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	306.61	43.30	73.66	423.57
(b)	Value of perquisites u/s 17(2) Income-tax Act, 1961	0.00	0.00	0.00	0.00
(c)	Profits in lieu of salary under section 17(3) Income-tax Act, 1961	0.00	0.00	0.00	0.00
2	Stock Option	0.00	0.00	0.00	0.00
3	Sweat Equity	0.00	0.00	0.00	0.00
4	Commission				
	- as % of profit	0.00	0.00	0.00	0.00
	- others. specify	0.00	0.00	0.00	0.00
5	Others, please specify (Perq + PF)	37.62	6.67	9.69	53.98
	Total	344.23	49.97	83.35	477.55

VII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES : NIL

Туре		Section of the Companies Act	_		Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
A.	COMPANY					
	Penalty					
	Punishment					
	Compounding					
B.	DIRECTORS					
	Penalty			NIL		
	Punishment					
	Compounding					
C.	OTHER OFFICERS IN DEFAULT					
	Penalty					
	Punishment					
	Compounding					

<sup>\*</sup> Shri Govindbhai P Patel Resigned as Director w.e.f. 18.04.2018

Ahmedabad. 3<sup>rd</sup> May, 2018

<sup>\*\*</sup> Dr. K.N. Maiti ceased to be Director due to death on14.12.2017.

# Annexure - X to the Directors' Report

# **CORPORATE GOVERNANCE REPORT**

(As required under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

# 1) Company's Philosophy

The Company believes in the practice of good Corporate Governance and acting as a good corporate citizen.

The spirit of Corporate Governance has been prevailing in the Company. The Company believes in the values of transparency, professionalism and accountability. The Company recognizes the accountability of the Board and importance of its decisions on its customers, dealers, employees, shareholders, and with every individual, who comes in contact with the Company.

# 2) Board of Directors

The Board comprises of a Chairman and Managing Director, a Vice Chairperson (Non - Executive), an Executive Director and 5 (Five) Independent Directors.

The Company did not have any pecuniary relationship or transactions with the Non-Executive Directors during the period under review.

During the year, 4 (four) Board Meetings were held on 04.05.2017, 30.08.2017, 02.11.2017 and 01.02.2018.

None of the directors on the Board are members in more than ten committees and they do not act as Chairmen of more than five committees across all companies in which they are directors.

The composition of Board of Directors and their attendance at the Board meetings during the year and at the last Annual General Meeting as also number of other directorships and Committee Memberships are given below:

Sr. No.	Name of Director	Category of Directorship	No. of Board Meetings attended	Atten- dance At last AGM	No. of Other director- ship	No. of Other Committee Membership
1.	Shri Vikram Somany	Chairman and Managing Director Promoter Director	4	Yes	1	_
2.	Smt. Deepshikha Khaitan	Vice Chairperson Non-Executive Promoter Director	4	Yes	3	_
3.	Shri Sajan Kumar Pasari	Non-Executive Independent Director	. 1	No	10	_
4.	Dr. K N Maiti *	Non-Executive Direct	tor 1	Yes	_	_
5.	Shri Govindbhai P Patel**	Non-Executive Independent Director	. 3	Yes	-	_
6.	Shri Lalit Kumar Bohania	Non-Executive Independent Director	. 1	No	13	_
7.	Shri J. K. Taparia	Non-Executive Independent Director	. 3	Yes	1	_
8.	Shri Atul Sanghvi	Executive Director	4	Yes	2	_
9.	Shri Ayush Bagla#	Non-Executive Independent Director	. –	-	2	_
10	Shri Surendra Singh Baid#	Non-Executive Independent Director	. –	-	1	_

<sup>\*</sup> Ceased to be Director due to death on 14th December, 2017

Shri Ayush Bagla and Shri Surendra Singh Baid were appointed as Additional Directors (Independent) on the Board of the Company w.e.f. 18<sup>th</sup> April, 2018 to hold office up to the ensuing Annual General Meeting. Necessary resolutions have been proposed for their appointment for consecutive term of five years for the approval of the members at ensuring Annual General meeting.

The Company provides the information as set out in Regulation 17 read with Part A of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 to the Board and the Board Committees to the extent it is applicable and relevant. Such information is submitted either as part of the agenda papers in advance of the respective meetings or by way of presentations and discussions during the meeting.

Shri Vikram Somany is the father of Smt. Deepshikha Khaitan, none of the other Directors are related to any other Director on the Board in terms of definition of 'relative' as per the Companies Act, 2013.

All Independent Directors are experienced and competent in their respective field. They actively participate in the Board and Committees which gives significant value addition in the decision making process. Familiarization programs imparted to independent directors is posted on Company's website i.e. www.cera-india.com

#### Performance Evaluation:

Pursuant to the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee. The Board's functioning such as adequacy of the composition of the Board and its Committees, Board culture, execution and performance of the specific duties, obligations and governance were also evaluated.

A separate exercise was carried out to evaluate the performance of individual directors including the Chairman of the Board, who were evaluated on parameters such as level of engagement and contribution, independence of judgement, safeguarding the interest of the Company and its shareholders etc. The performance evaluation of the Independent Directors was carried out by the entire Board. The performance evaluation of the Chairman and the Non-Independent Directors was carried out by the Independent Directors, who also reviewed the performance of the Secretarial Department. The Directors expressed their satisfaction with the evaluation process.

# **Independent Directors' Meeting:**

During the year under review, the Independent Directors met on 01.02.2018 inter alia, to discuss:

- Evaluation of the performance of Independent directors, Non-Independent Directors, Executive Directors, the Board of Directors as a whole and Key Managerial Personnel;
- Evaluation of the performance of the Chairman and Managing Director of the Company, taking into account the views of the Executive and Non-Executive Directors.
- Evaluation of the quality, content and timelines of flow of information between the Management and the Board that

<sup>\*\*</sup>Resigned as Director w.e.f. 18th April, 2018

<sup>#</sup>Appointed as Additional Directors-Independent w.e.f. 18th April, 2018.

is necessary for the Board to effectively and reasonably perform its duties.

# Prohibition of Insider Trading:

In Compliance with the SEBI Regulations on Prevention of Insider Trading, the Company has framed a Code of Conduct to avoid any insider trading and it is applicable to all the Directors, Promoters, Senior Managerial Personnel and other connected persons of the Company who are expected to have access to the unpublished price sensitive information relating to the Company. The Code lays down guidelines, which advises them on procedure to be followed and disclosures to be made, while dealing in the shares of the Company.

#### Code of Conduct

The Company has implemented model code of conduct for the Board members and senior Officers of the Company. The code of conduct has been posted on the website of the Company i.e. <a href="https://www.cera-india.com">www.cera-india.com</a>

# **Risk management Policy**

The Board of directors has framed, approved and implemented Risk Management Policy of the Company including identification and element of risks.

# 3) Audit Committee

The Audit Committee, consists of 6 (Six) directors, namely Shri J. K. Taparia - Chairman (Independent), Shri Vikram Somany, Shri Sajan Kumar Pasari (Independent), Shri Lalit Kumar Bohania (Independent), Shri Ayush Bagla (Independent), and Shri Surendra Singh Baid (Independent). During the year, 4 (four) Audit Committee Meetings were held on 04.05.2017, 30.08.2017, 02.11.2017 and 01.02.2018.

Shri Govindbhai P. Patel ceased to be a member of the Committee due to resignation from the Board w.e.f. 18.04.2018 and Shri Ayush Bagla (Independent), and Shri Surendra Singh Baid (Independent) were appointed as new committee members w.e.f. 18.04.2018.

#### Terms of reference

The role and terms of reference of the Audit Committee cover the matters specified for Audit Committees under regulation 18 and Part - C of Schedule - II of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 177 of the Companies Act, 2013.

Details of no. of meetings and attendance there at is as under.

Name of Director	No. o	f Meetings
	Held Attended	
Shri Vikram Somany	4	4
Shri Sajan Kumar Pasari	4	1
Shri Lalit Kumar Bohania	4	1
Shri Govindbhai P. Patel	4	3
Shri J. K. Taparia	4	3

# 4) Nomination and Remuneration Committee

The Nomination and Remuneration Committee, comprises of 6 (Six) directors namely, Shri Sajan Kumar Pasari (Independent) – Chairman, Shri Vikram Somany, Shri Lalit Kumar Bohania (Independent), Shri J.K. Taparia (Independent), Shri Ayush Bagla (Independent), and Shri Surendra Singh Baid (Independent).

The Committee fixes the Remuneration of Whole Time Directors, which include all elements of remuneration package i.e. salary, benefits, bonus, incentives, pension, retirement benefits and such other benefits.

The Committee also decides the fixed component and performance linked incentives, performance criteria, service contracts, notice period, severance fees etc. of the remuneration package of working directors, as may be necessary. During the year under review, 2 (Two) Nomination and Remuneration Committee Meetings were held on 04.05.2017 and 01.02.2018. Details of no. of meetings and attendance there at is as under:

Name of Director	No. of Meetings		
	Held	Attended	
Shri Govindbhai P. Patel	2	1	
Shri Vikram Somany	2	2	
Shri Lalit Kumar Bohania	2	-	
Shri Sajan Kumar Pasari	2	-	
Shri J. K. Taparia	2	2	

Independent Directors are appointed and their performance is evaluated based on the criteria such as knowledge, qualifications, experience, expertise in any area, integrity, level of independence from the Board and the Company, number of meetings attended, familiarization programs attended, time devoted etc. Executive Directors are appointed on the basis of requirement of the Company, qualifications & experience, association with the Company, loyalty etc. Executive Directors are preferably promoted from within the Company based on above criteria.

The committee recommends appointment of directors to the Board.

# 5) Corporate Social Responsibility Committee

The Corporate Social Responsibility Committee, consists of 4 (Four) directors namely, Shri Vikram Somany - Chairman, Shri J. K. Taparia (Independent), Shri Atul Sanghvi and Smt. Deepshikha Khaitan.

The Committee formulate and recommend to the Board, a Corporate Social Responsibility Policy and monitor and review the same and determine implementation process / execution of CSR policy.

Disclosures of contents of Corporate Social Responsibility as required under The Companies (Corporate Social Responsibility Policy) Rules, 2014 is attached as a separate annexure. During the year under review, two meetings were held on 4.05.2017 and 02.11.2017.

#### 6) Remuneration Policy

Remuneration of employees largely consists of basic remuneration and perquisites.

The component of the total remuneration varies for different grades and is governed by Industry pattern, qualifications and experience of the employee, responsibilities handled by him and his individual performance, etc.

The objectives of the remuneration policy are to motivate employees to excel in their performance, recognize their contribution and to retain talent in the organization and accord merit

# 7) Details of remuneration for the year ended 31.03.2018

# (i) Managing Director / Whole-time Director(s)

₹ in Lakhs)

			(Killi Lakiis)
Name and Designation	Remuneration	Perquisites and Retirement benefits	Commission
Shri Vikram Somany Chairman and Managing Director	524.97	58.57	_
Shri Atul Sanghvi Executive Director	217.19	13.69	_

Performance incentive to the whole time Directors are based on the sales achieved and operating profit of the Company on the basis of the criteria decided by the Nomination and Remuneration Committee /Board of Directors/Chairman and Managing Director from time to time.

The Company has entered into contract with the above directors. Whole-time Directors' appointment is for a period of 3/5 years. The Whole Time Directors' may resign from the service of the Company by giving three months' notice in advance. The Company has the right to terminate the service of Whole Time Director/s except Chairman and Managing Director at any time by giving three months' notice in writing or salary in lieu thereof.

The Whole-time Directors are also entitled to the benefits as per the Rules of the Company, which the other employees / executives of the Company are entitled to.

Presently, there is no operational Employees Stock Option Scheme in the Company. ESOS does not form a part of contract with the Directors of the Company.

The Whole Time Directors are not entitled to the sitting fees for attending the Board / Committee Meetings.

# (ii) Non-Executive Directors

The company has passed the resolution at the Annual General Meeting held on 27.07.2017 for the payment of commission not exceeding 1% p.a. of the net profit of the Company. The commission is to be distributed among the directors not in wholetime employment of the Company in such manner, as the Board of directors may determine from time to time. The commission will be paid to the Non-Executive Directors on approval of accounts by the members of the Company at ensuing AGM. The details of commission to be paid and sitting fees paid to them for the year 2017-18 are as under:

Name	Sitting Fees (₹ in Lakhs)	Commission (₹ in Lakhs)
Shri Sajan Kumar Pasari	0.10	2.00
Dr. K.N. Maiti	0.10	-
Shri Lalit Kumar Bohania	0.10	2.00
Shri J. K. Taparia	0.30	2.00
Shri Govindbhai P. Patel	0.30	2.00
Smt. Deepshikha Khaitan	0.40	2.00
TOTAL	1.30	10.00

Dr.K.N.Maiti was also paid consultancy fees of ₹ 38.03 Lakhs as ceramic scientist as per the approval of Nominations and Remuneration Committee. He ceased to be Director w.e.f. 14.12.2017 due to death.

# (iii) Shareholding of Non-Executive Directors

Name	No. of Shares held	% of total shareholding
Shri Sajan Kumar Pasari	236696	1.82
Shri Ayush Bagla	Nil	Nil
Shri Lalit Kumar Bohania	Nil	Nil
Shri J. K. Taparia	Nil	Nil
Shri Surendra Singh Baid	Nil	Nil
Smt. Deepshikha Khaitan*	339116	2.61

<sup>\*</sup> During the year, Shri Vikram Somany, Chairman and Managing Director and father of Smt. Deepshikha Khaitan have gifted 1,00,000 equity shares to Smt. Deepshikha Khaitan.

#### 8) Share Transfer Committee

In accordance with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board had delegated the powers of share transfers to the Share Transfer Committee. In order to expedite the process of share transfers / transmissions / splits / consolidation, the Committee meets at least once in 10-15 days.

The Board of Directors at their meeting held on 18th April, 2018 has reconstituted Committee. It is now comprising 3 (three) directors, namely, Shri Atul Sanghvi - Chairman, Shri J. K. Taparia - (Independent) and Shri Surendra Singh Baid (Independent).

# **Share Transfer Agent**

The Company has appointed MCS Share Transfer Agent Limited, a SEBI registered Share Transfer Agent as Registrar and Share Transfer Agent.

# 9) Stakeholders Relationship Committee

The Board of Directors at their meeting held on 18th April, 2018 reconstituted Committee, it now comprises 3 (three) directors, namely, Shri J. K. Taparia Chairman- (Independent), Shri Atul Sanghvi - Executive Director and Shri Surendra Singh Baid (Independent). Shri Govindbhai P. Patel ceased to be a member of the Committee due to his resignation from the Board w.e.f. 18th April, 2018.

All investor complaints, which cannot be settled at the level of Company Secretary and Compliance Officer, are forwarded to the Stakeholders Relationship Committee for final settlement.

During the year 2017-18, the Company had received 12 complaints from the Shareholders.

All the complaints received from the Shareholders were resolved. There is no complaint pending as of 31-03-2018, which is not attended / replied by the Company.

The Company confirms that there were no share transfers lying pending as on date which were received upto 31st March, 2018 and all requests for dematerialization and rematerialization of shares as on that date were confirmed / rejected into the NSDL / CDSL system.

During the year, one meeting was held on 04th May, 2017.

Shri Narendra N Patel - President and Company Secretary is a compliance officer.

# 10) General Body Meetings

The last three Annual General Meetings were held as under:

Financial Year ended	Date	Time	Venue
31.03.2017	27.07.2017	11.30 a.m.	9, GIDC Industrial Estate Kadi–382715, Dist. Mehsana.
31.03.2016	29.07.2016	11.30 a.m.	9, GIDC Industrial Estate Kadi–382715, Dist. Mehsana.
31.03.2015	30.07.2015	11.30 a.m.	9, GIDC Industrial Estate Kadi–382 715, Dist. Mehsana.

During last three Annual General Meetings, following special resolutions were passed:

- Re-appointment of Shri Atul Sanghvi as Executive Director (Annual General Meeting dated 27th July, 2017)
- Re-appointment of Shri Vikram Somany as Chairman and Managing Director. (Annual General Meeting dated 27th July, 2017)
- Payment of commission not exceeding 1% p.a. of the net profit of the Company (Annual General Meeting dated 27th July, 2017)

During last three years no resolution is passed through Postal Ballot. No resolution is proposed to be conducted through Postal Ballot as on date.

# 11) Means of Communication

- Quarterly results are published in leading daily newspapers viz. Financial Express / The Economic Times/ Times of India and a local language newspaper viz. The Economic Times/ JaiHind/ Divya Bhaskar /Financial Express. The annual results (Annual Reports) are circulated to all the members of the Company either electronically or in physical form.
- Management Discussion & Analysis forms part of this Annual Report, which is also being posted to all the members of the Company.
- 3. The official news releases, if any, are given directly to the press and simultaneously to the Stock Exchanges.
- 4. The Company sends its financial results, Shareholding pattern and other information to BSE Limited and National Stock exchange of India Limited. They upload this information on their websites. i.e. www.bseindia.com and www.nseindia.com. The said information is also available on the company's website <a href="https://www.cera-india.com">www.cera-india.com</a>.
- Occasionally presentations are made to the institutional investors and/or analysts. Information which is published is only provided to them and only general outlook or future plans are shared with them. Such presentations or communications are posted on the website of the company www.cera-india.com.

#### 12) General Shareholders' Information

# 1. Annual General Meeting:

Date and Time: Thursday, 30th August, 2018

at 11.30 a.m.

Venue : 9, GIDC Industrial Estate,

Kadi - 382 715, Dist. Mehsana.

# 2. Financial Calendar 2018-19 (tentative) :

Annual General Meeting By 3<sup>rd</sup> / 4<sup>th</sup> week of September, 2019

Results for quarter ending By 15<sup>th</sup> day of

June 30, 2018 August, 2018
September 30, 2018 November, 2018
December 31, 2018 February, 2019
March 31, 2019 (Audited) By 29th May, 2019

3. Book Closure date 17th August, 2018 to 24th

August, 2018. (both days

inclusive)

# 4. Dividend Payment

Dividend for the year ended 31st March, 2018 will be paid to the members whose names will appear in the register of members of the Company on 24th August, 2018 after giving effect to all valid transfer of shares in physical form lodged with the Company on or before 16th August, 2018 at the end of business hours, and in respect of shares held in Demat form, the members whose names appear on the statement of beneficial ownership furnished by NSDL and CDSL at the end of business hours on 16th August, 2018.

Dividend will be paid within 30 days from the date of approval by the members at the Annual General Meeting either by posting of dividend warrants or by direct credit in to the members' bank accounts.

In accordance with the Regulation 43A of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, the Board of Directors has adopted Dividend Distribution Policy and same is placed on the website of the Company www.cera-india.com.

# 5. Transfer of Shares to Investor Education and Protection Fund

Pursuant to the provisions of Section 124 and 125 of the Companies Act, 2013 and Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 notified by the Ministry of Corporate Affairs and its amendment made from time to time, Company has issued Newspaper advertisement on 1st December, 2016 and Company has send individual notices to the shareholders on 29th November, 2016 and on 31st October, 2017 for transfer of all shares in respect of which dividend has not been paid or claimed for seven consecutive years or more. Accordingly 42,473 shares have been transferred to the Investor Education and Protection Fund on 28th November, 2017. Shareholders are requested to note that shares transferred to IEPF, including all benefits accruing on such shares, if any can be claimed back from the IEPF Authority after following the procedure prescribed under the said rules. The procedure is also available on the website of the Ministry of Corporate Affairs at www.iepf.gov.in.

Accordingly, the Company will transfer shares of those shareholders on which dividend has not been paid or claimed for consecutive seven years. Shareholders are requested to claim their unclaimed/unpaid dividend immediately.

# 6. Listing on Stock Exchanges

The Company's shares are listed at BSE Limited, 1st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai - 400 001 and National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051. The Company has paid listing fees for the year 2017-18 and 2018-19 to the Stock Exchanges. Listing details of the shares at the Stock Exchanges are as under:

**BSE Limited** 

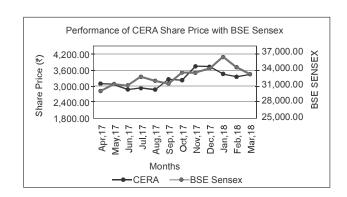
Scrip Code: 532443 Scrip ID: CERA

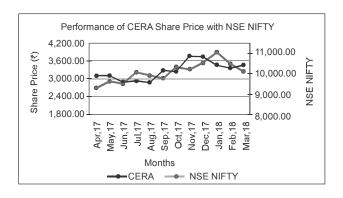
National Stock Exchange of India Limited

Trading Symbol: CERA.

# 7. Share price at BSE and NSE

Month		BSE	NSE		
	High (₹)	Low (₹)	High (₹)	Low (₹)	
	(\)	(\)	(\)	(₹)	
Apr-2017	3225.00	2800.00	3139.90	2785.05	
May-2017	3169.00	2801.15	3175.20	2805.00	
Jun-2017	3150.00	2820.80	3135.00	2815.05	
Jul-2017	3068.90	2858.75	3072.95	2882.55	
Aug-2017	3033.95	2709.00	2990.00	2655.00	
Sept-2017	3290.00	2865.00	3295.00	2880.00	
Oct-2017	3420.00	2980.00	3429.45	3028.00	
Nov-2017	3790.00	3171.25	3800.00	3151.55	
Dec-2017	4300.00	3514.95	3864.00	3512.25	
Jan-2018	3900.00	3455.35	3918.00	3450.10	
Feb-2018	3530.00	3082.75	3536.95	3100.00	
Mar-2018	3496.45	3060.05	3490.90	3101.00	





# 8. Registrar and Share Transfer Agent

Entire Share Transfer and dematerialization / rematerialization job is assigned to R & T Agent, MCS Share Transfer Agent Limited, a SEBI registered Share Transfer Agent. Request for Share transfer, dematerialization and re-materialization should be sent directly to MCS Share Transfer Agent Limited, 201, Shatdal Complex, 2nd Floor, Opp. Bata Show Room, Ashram Road, Ahmedabad–380 009. Shareholders have option to open their accounts with either NSDL or CDSL as the Company has entered into agreements with both of these depositories.

# 9. Share Transfer System

The share transfer/s is normally effected within a period of 10-15 days from the date of receipt, provided the documents being complete in all respects. The Company has formed Share Transfer Committee of directors, which meets atleast once in 10-15 days for effecting transfer of Shares and other related matters.

# 10. Distribution of Shareholding as on 31.03.2018

Shares			No. of	Total No.
			Shareholders	of Shares
1	_	500	21152	12,91,177
501	_	1000	269	1,97,461
1001	_	2000	108	1,57,621
2001	_	3000	31	76,806
3001	_	4000	14	49,978
4001	_	5000	10	45,791
5001	_	10,000	23	1,60,803
10,001	_	50,000	26	6,20,485
50,001	_	1,00,000	10	7,36,592
1,00,00	1 A	nd above	19	96,69,160
Total			21,662	1,30,05,874

# 11. Shareholding Pattern as on 31.03.2018

Sr. No.	Category	No. of Shares	(%)
1.	NRIs	74,421	0.57
2.	FIIs	10,57,619	8.13
3.	Financial Institutions/Banks	/ 55,921	0.43
	Insurance Companies/Trus	t/	
4.	Mutual Funds	11,84,237	9.11
5.	Foreign Body Corporate	3,51,000	2.70
6.	Promoters	71,20,639	54.75
7.	Bodies Corporate	9,06,901	6.97
8.	Indian Public	22,55,136	17.34
	Total	1,30,05,874	100.00

# 12. Dematerialisation of Shares as on 31.03.2018

As on 31.03.2018, 97.51% of the Company's total shares representing 1,26,82,653 Shares were held in dematerialized form and the balance 2.49% representing 3,23,221 shares were in paper form.

The ISIN Number in NSDL and CDSL is "INE739E01017".

# 13. Secretarial Audit for reconciliation of Capital

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 a practicing company secretary carried out the Secretarial Audit for all the quarters of Financial Year 2017-18. The Audit Reports confirms that there is no discrepancy in the issued, listed and admitted capital of the Company.

14. There are no outstanding Global Depository Receipts or American Depository Receipts or warrants or convertible instruments in the company.

# 15. Plant Locations

The Company's plants are located at the following places:

- Sanitaryware and Faucetware Plants:
   GIDC Industrial Estate, Kadi -382 715,
   Dist. Mehsana, Gujarat.
- 2. Wind Farms:
  - Village Patelka & Lamba, Tal. Kalyanpur, Dist. Devbhumi Dwarka, Gujarat.
  - Village & Tal. Kalyanpur, Dist. Devbhumi Dwarka, Gujarat.
  - 3. Village Kadoli, Tal. Abdasa, Dist. Kutch, Gujarat.
  - 4. Village Jivapar (Anandpar), Tal. Chotila, Dist. Surendranagar, Gujarat.
  - 5. Village Mota Gunda, Tal. Bhanwad, Dist. Devbhumi Dwarka, Gujarat.
  - 6. Village Navagam, Tal. Bhanwad, Dist. Devbhumi Dwarka, Gujarat.

# 16. Address for Correspondence

The Company's Registered Office is situated at 9, GIDC Industrial Estate, Kadi-382715, Dist. Mehsana, Gujarat. Shareholders' correspondence should be addressed either to the Registered Office of the Company as stated above or Ahmedabad Office at "Madhusudan House", Opp. Navrangpura Telephone Exchange, Ahmedabad 380006 or to the Registrar and Share Transfer Agent, MCS Share Transfer Agent Limited, 201, Shatdal Complex, 2nd Floor, Opp. Bata Show Room, Ashram Road, Ahmedabad–380009. Contact No. 079-26580462, Email:mcsahmd@gmail.com.

## 13) Other Disclosures

- There were no transactions of material nature with the directors or the management or their subsidiaries or relatives etc. during the year, which could have potential conflict with the interests of the Company at large.
- Disclosure of Accounting Treatment : These Financial Statements are prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) (Amendment) Rules, 2016 notified under Section 133 of the Companies Act, 2013 (the 'Act') and other relevant provisions of the Act. The Financial Statements up to and for the year ended 31st March, 2017 were prepared to comply in all material aspects with the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014 and the relevant provisions of the Act. The previous year figures have been regrouped/reclassified or restated as per Ind AS, so as to make the figures comparable with the figures of current year. As these are the first Financial Statements prepared in accordance with Indian Accounting Standards (Ind AS), Ind AS 101 'First Time Adoption of Indian Accounting Standards' has been applied. An explanation of how the transition to Ind AS has affected previously reported financial position, financial performance and cash flows of the Company is provided in the financial Statements at appropriate places.
- There were no instances of non-compliance, penalty or strictures imposed on the company by Stock Exchanges, SEBI or other statutory authority of any matter related to the capital market, during the last three years.

Vigil Mechanism (Whistle Blower Policy):
 The Company has implemented a Vigil Mechanism (Whistle Blower Policy) and is posted on the Company's website i.e. www.cera-india.com and no person is denied

access to the Audit Committee.

- The Company has partly adopted non-mandatory requirements. The Company has Chairman and Managing Director. The Company is having unmodified audit opinion. The Internal Auditor may report directly to the audit committee. The Company is compling with applicable Secretarial standards.
- The Company has no material subsidiary. The Policy on Material Subsidiary framed by the Board of Directors of the Company is available on Company's website at the link https://www.cera-india.com/corporate/policy-for determining- material-subsidiary/.
- 7. Related Party Transactions

been obtained.

All transactions entered into with Related parties as defined under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 during the financial year were in the ordinary course of business and on an arm's length basis and approved by the Audit Committee and the Board of Directors. There were no materially significant transactions with related parties during the financial year which were in the conflict of interest of the Company.

The Board has approved a policy for related party transactions which has been uploaded on the website of the Company i.e. <a href="www.cera-india.com">www.cera-india.com</a>.

- Commodity Risk or Foreign Exchange Risk:
   The Company is not dealing in any activity which may have commodity price risk or Foreign Exchange risk or undertaken hedging activities.
- CEO and CFO certification
   As per Regulation 17(8) and Part B of Schedule II of the SEBI (Listing Obligations and Disclosure Requirements)
   Regulations, 2015, a certificate from CEO and CFO has
- 10. The Company has issued reminders to the Shareholders for the shares issued in physical form in past, which remained unclaimed. The details of the same were as under:

	Number of share holders	Number of equity shares
Aggregate number of shareholders and shares outstanding as on 1st April, 2017.	353	54400
Number of shareholders who approached the Company for shares during the year.	10	2050
Number of shareholders to whom shares were issued during the year.	10	2050
Aggregate number of shareholders and shares outstanding as on 31st March, 2018.	343	52350

Ahmedabad. 3<sup>rd</sup> May, 2018

# Annexure XI to the Directors' Report

#### **Business Responsibility Report**

The Directors present the Business Responsibility Report of the Company for the financial year ended 31st March, 2018.

#### Section A [General Information about the Company]:

1	Corporate Identity Number (CIN) of the Company	L26910GJ1998PLC034400
2	Name of the Company	Cera Sanitaryware Limited
3	Address of the Registered Office of the Company	9, GIDC Industrial Estate, Kadi-382 715, Dist. Mehsana, Gujarat, India.
4	Website	www.cera-india.com
5	Emailid	ppavu@cera-india.com
6	Financial year reported	2017-18
7	Sector(s) that the Company is engaged in (industrial activity code-wise):	239 (NIC 2008)
8	Key products/Services:	Sanitaryware, Tiles, Bathroom accessories & products, Faucetsware, Generation of Electricity through Green Energy for captive use.
9	Locations where business activity is undertaken by the Company	Sanitaryware and Faucetware plants are located at Kadi Dist.  Mehsana Gujarat. Wind farms of the Company are located in six various places in Gujarat, India. The Company's businesses and operations are spread across different geographies across the Country.
10	Markets served by the Company – Local/State/National/ International	The Company has a significant presence nationally and globally.

#### Section B [Financial Details of the Company]:

1	Paid-up Capital (₹)	650.29 Lakhs
2	Total turnover (₹)	1,17,808.72 Lakhs
3	Total profit after taxes (₹)	9,934.94 Lakhs
4	Total Spending on Corporate social Responsibility (CSR) as percentage of Profit after tax (%)	The Company has spent ₹ 279.29 Lakhs towards CSR expenditure for the F.Y.2017-18 which is 2.81% of Net Profit.
5	List of Activities in which expenditure in 4 of above has been incurred	Healthcare 2) Education, 3) Rural development 4) Eradicating     Hunger 5) Woman empowerment etc. Annual Report on CSR activities     is attached as Annexure VI to the Directors' Report.

#### Section C [Other Details]:

- Does the Company have any Subsidiary Company / Companies?
  - Yes, the Company has one subsidiary company as on 31st March, 2018.
- 2. Do the subsidiary Company / companies participate in the BR initiatives of the parent Company?
  - The company encourages subsidiary to adopt its policies and practices.
- Do any other entity / entities that the Company does business with participate in the BR initiatives of the Company?
   It is difficult to establish the extent of support in the company's BR Initiatives.

# Section D [BR Information]:

- 1. Details of Director/Directors responsible for BR:
  - a) Details of the Director/Directors responsible for implementation of the BR Policy/policies:
    - DIN Number: 00045903
    - Name: Shri Atul Sanghvi
    - Designation: Executive Director
  - b) Details of the BR head:
    - DIN Number: 00045903
    - Name: Shri Atul Sanghvi
    - Designation: Executive Director
    - Telephone: (02764) 242329, 243000
    - Email ID: asanghvi@cera-india.com

# 2. Principle-wise (as per NVGs) BR Policy/Policies:

- P1 Business should conduct and govern themselves with Ethics, Transparency and Accountability
- P2 Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle
- P3 Businesses should promote the well-being of all employees
- P4 Businesses should respect the interests of, and be responsive towards all stakeholders, especially thosewho are disadvantaged, vulnerable and marginalized
- P5 Businesses should respect and promote human rights
- P6 Businesses should respect, protect, and make efforts to restore the environment
- P7 Businesses when engaged in influencing public and regulatory policy, should do so in a responsible manner
- P8 Businesses should support inclusive growth and equitable development
- P9 Businesses should engage with and provide value to their customers and consumers in a responsible manner

a) Details of Compliance (Reply in Y/N)

a)	Details of Compliance	e (Reply In Y								
Sr. No.	Questions	Business Ethics	Product life responsibility	Employee well being	Stakeholder Engagement	Human Rights	Environment	Policy Advocacy	Community Development	Customer Value
		P1	P2	P3	P4	P5	P6	P7	P8	P9
	Do you have a policy/ policies for?	the Company which is applicable to Board of Directors and Senior Managerial Personnel	Safety Policy.	Y Certain policies form part of the Code of Conduct for employees. There are various policies for the benefit of the employees which are issued by the Human Resources Department of the Company from time to time.	of the CSR Policy.	Y This policy is for internal circulation to the employees of the Company and some portion is part of the Code of Conduct of the Company.		NA -	Y The Company has a CSR Policy	Y The Company has Policy on Customer care
	Has the policy been formulated in consultation with the relevant stakeholders?	Υ	Υ	Υ	Υ	Υ	Υ	NA	Y	Υ
3	Does the policy confirm to any national/international standards?		y is abiding by national standa	various Laws whi urds.	le framing the	policies. The C	ompany takes	into account	the best practi	ces and
	Has the policy been approved by the Board? If yes, has it been signed by MD/Owner/CEO/appropriate Board Director?		All statutory policies are approved by the Board of Directors, whereas other policies are approved by the Chief Executive Office Executive Director or the respective business/unit head.							ive Officer/
5	Does the Company have	Υ	Υ	Υ	Υ	Υ	Υ	NA	Υ	Υ
	a specified committee of the Board/Director/Official to oversee the implementation of the policy? Indicate the link for the policy to be viewed		luct, CSR Polic	d and being revie					Company's we	ebsite,
	online?									
	Has the policy been formally communicated to all relevant internal and external stakeholders?		,	Policy, Whistler B internal purpose	• •	Dividend Distrib	ution policy et	c are availab	e on Company	's website,
8	Does the Company have in-house structure to implement the policy/policies?	Υ	Υ	Y	Υ	Υ	Υ	NA	Y	Υ
	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/ policies?	Company has	es, respective business/unit heads attend to any grievances pertaining to their department and address the grievances. The ompany has formed a Stakeholders' Relationship Committee to redress any grievances of shareholders and investors. Product elated grievances are also resolved by therespective business heads and customer care department of the Company.							
	Has the Company carried out independent audit/ evaluation of the working of this policy by an internal or external	The policies a Statutory Aud		rom time to time a	nd updated wl	henever require	d, CSR expen	diture is audi	ted by the Com	npany's

CERA

2a. If answer to S. No. 1 against any principle, is 'No', please explain why: (Tick up to 2 options).

Sr. No.	Questions	P1	P2	P3	P4	P5	P6	P7	P8	P9
1	The Company has not understood the principle									
2	The Company is not at a stage where it finds itself in a position to formulate and implement the policies on specified principles									
3	The company does not have financial or manpower resources available for the task	Not applicable								
4	It is planned to be done within next 6 months									
5	It is planned to be done within the next 1 year									
6	Any other reason (please specify)									

#### 3. Governance related to BR:

- a) Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, more than 1 year.
  - The Business Responsibility performance of the Company is regularly monitored by the Company and reviewed by the Chief Executive Officer /Executive Director and respective departmental heads.
- b) Does the Company publish BR or sustainability Report? What is the hyperlink for viewing this report? How frequently is it published? The Business Responsibility Reporting is applicable to the Company w.e.f. 1st April, 2016 as per SEBI (LODR) Regulations, 2015. The BR Report is a part of the Annual Report of the Company, which is unloaded on the Company's website www.cera-india.com.

#### Section E [Principle-wise Performance]:

#### Principle 1: [Business should conduct and govern themselves with Ethics, Transparency and Accountability]

The Board of Directors has approved a Code of Conduct, which is applicable to all Board Members and senior management personnel of the Company. This is reviewed and reported annually.

The Company also has a Whistle Blower Policy approved by the Board and is applicable to all employees of the Company, which serves as mechanism for its Directors and Employees to report any genuine concerns or suspected fraud without fear of reprisal and thus ensures the Company to uphold its high standard. The Code of Business Conduct and Whistler blower policy is posted on the Company's website.

The details of shareholders complaints received and resolved during the financial year are given in the Corporate Governance report of this Annual Report.

# Principle 2:[Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle.]

Three of the Products of the Company are designed considering environment concerns, risks and opportunities.

- A) Sanitaryware
- B) Faucetsware
- C) Tiles & Allied products

The Company is committed to attainment of environmental and economic benefits from efficient use of energy, water, chemicals and waste reduction. The Company ensures fulfilment of all compliance obligations (legal requirements and other requirements) that relate to products and services, environmental aspects and occupational health & safety.

Company's manufacturing units are ISO 9001, 14001 and BS 18001 certified.

The Company is committed to environment sustainability. It constantly works towards reduction and optimal utilization of energy, water, raw material, logistics etc. by incorporating new techniques and innovative ideas. As consumption per unit depends on the product mix, there are no specific standards to ascertain reduction achieved at each product level. The Company has also set up wind farms and solar plant.

The Company is constantly trying to develop WC and other products which operate with minimum consumption of water.

The Company has identified approved vendors for procuring materials and a Standard Operating Procedure is in place for sourcing raw materials. This includes sample approvals, performance trials, plant audit and regulatory clearances. Majority procurement of materials is from the approved manufacturers.

The Company procures goods and services from the local and small producers for its manufacturing premises and offices. It improves operational efficiency and helps save on transportation costs, inventory management and helps in risk mitigation. Adequate guidance and counselling are also provided to them about system and procedures for regulated markets.

The majority of waste generated in the Company's operations is recycled and balance is disposed off safely. Manufacturing facility has its own Effluent Treatment Plant, which ensures discharge of waste below the norms prescribed by respective pollution control boards.

# Principle 3 [Businesses should promote the well-being of all employees.]:

- 1. Please indicate the Total number of employees. 2473
- 2. Please indicate the Total number of employees hired on temporary/ contractual/casual basis. 1876
- 3. Please indicate the Number of permanent women employees. 80

- 4. Please indicate the Number of permanent employees with disabilities 12
- 5. Do you have an employee association that is recognized by management? Yes
- 6. What percentage of your permanent employees is members of this recognized employee association? 75%
- 7. Please indicate the Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year.

S.N.	Category	No. of Complaints filed during the Financial year	No. of Complaints pending as on the end of the financial year.
1	Child Labour/Forced labour/Involuntary Labour	Nil	Nil
2	Sexual harassment	Nil	Nil
3	Discriminatory Employment	Nil	Nil

- 8. What percentage of your under mentioned employees were given safety and skill up-gradation training in the last year?
  - a. Permanent Employees 100%
  - b. Permanent Women Employees 100%
  - c. Casual/Temporary/Contractual Employees Contractual employees are given training 45%
  - d. Employees with Disabilities 100%

# Principle 4 [Business should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized]:

The Company has mapped its key internal and external stakeholders. The Company recognise employees, business associates, joint venture partners, supplier, vendors, shareholders, investors, regulatory authorities and other government bodies as our key stakeholders.

The Company engages with its stakeholders on an ongoing basis. It is committed to the welfare of marginalized and vulnerable sections of the society and endeavours to meet the expectations of the said stakeholders.

The Company approach focuses on the development of communities around the vicinity of Company's plant. We have also developed innovative programmes to enhance livelihood of communities through education and skill development through CSR Activities, details of which are given as Annexure II of the Directors report.

The Employees are employed as per state government directive from time to time. The Company invests in their skill development and upgradation, health check-ups and ensures other quality of life parameters. We have processes in place to ensure upholding of the rights of our employees and protect them against any form of discrimination.

#### Principle 5 [Businesses should respect and promote human rights]:

The Company remains committed to respect and protect human rights. The Company's Code of Conduct and the human resource practices cover most of these aspects. The Company does not hire child labour, forced labour or involuntary labour. The Company never discriminates between its employees. This extends to all areas of business operations and various stakeholder groups.

No stakeholder complaints, relating to human rights, have been received in the past financial year.

#### Principle 6: [Business should respect, protect, and make efforts to restore environment]:

The Company is committed towards conservation of the environment and compliance with the requirements related to Environment, Health and Safety. The Company has been engaging and involving every stakeholder across the Company in creating a unique culture in Environment, Health and Safety.

The Company has launched a project titled "Waste Minimization and Waste Utilization Program" and lots of measures have been taken to arrest wastage in solid, liquid and gaseous forms as well as electricity at different stages of production as a continuous program. Simultaneously, the generated wastes of body and glaze are benefited and used in production on regular basis. Necessary infrastructure has also been created to continue the activities in future.

The Company's policy requires conduct of operations in such a manner, so as to ensure safety of all concerned, compliances of environmental regulations and preservation of natural resources. In line with the Company's commitment towards conservation of energy, all its units continue with their efforts aimed at improving energy efficiency through innovative measures, to reduce wastage and optimise consumption.

The Company's manufacturing units are ISO 9001, 14001 and BS 18001 certified.

As a part of national policy and Green (Green & Solar) initiative, Company has stabilized power cost by generation of electricity through non-conventional sources for captive use.

Initiatives taken by the Company towards technology and energy efficiency are mentioned in Directors' Report and as Annexure III to the Directors' Report.

The Company is committed to achieve all the norms within the limits for emission and discharge of air and water, as may be laid down by the regulators. The Company complies with pollution and environmental laws.

No show cause/ legal notices received from CPCB/SPCB during the financial year 2017-18.

# Principle 7: [Business, when engaged in influencing public and regulatory policy, should do so in a responsible manner]

The Company is a member of

- a. Gujarat Chamber of Commerce & Industries
- b. Indian Council of Sanitaryware Manufacturers
- c. Indian Green Building Council Promoted by CII
- d. Preferred partner of CREDAI (Confederation of Real Estate Developers Associations of India)
- e. Kadi Industrial Association

From time to time the Company has been raising various issues relating to Ceramic Industries through above mentioned association.

The Company's scientists/ executives are active participants in meetings with statutory agencies and help in evolving new standards for finished products and raw materials for human safety and environmental protection.

## Principle 8: [Businesses should support inclusive growth and equitable development]:

The Company has taken various CSR initiatives for support and development of society. The report on the CSR projects carried by the Company is annexed as Annexure II of the Director's Report.

The Company has always strived to provide better health, education and vocational skills to the people in or around its manufacturing units. The Company extends its social responsibility by engaging its strategic and trust based community development interventions.

An amount of ₹ 279.29 Lakhs was spent towards various CSR projects during the financial year 2017-18 and people in the cities like Kadi, Kundal, Ahmedabad in the state of Gujarat and Kolkata in the state of West Bangal were benefited. The amount spent on various CSR activities is mentioned in the Annual Report as Annexure VI to the Directors' Report.

The internal teams reviews and ensure the implementation of the projects undertaken.

#### Principle 9 [Businesses should engage with and provide value to their customers and consumers in a responsible manner]:

Most of the customer complaints are appropriately addressed and resolved. As on the end of the financial year, there was negligible percentage of unresolved complaints.

There are no cases in relation to unfair trade practices, irresponsible advertising and/or anti-competitive behaviour during the last five years and pending as on end of financial year.

The Company displays all product information on the product label, which is mandatory and as may be required by law for the use of the products by the consumers.

Consumer Satisfaction Surveys are being conducted periodically to assess the consumer satisfaction levels and consumer's trends.

Ahmedabad. 3<sup>rd</sup> May, 2018 **Vikram Somany**Chairman and Managing Director

#### **COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE**

To, The Members. CERA SANITARYWARE LIMITED CIN: L26910GJ1998PLC034400 9,G.I.D.C.Industrial Estate, Kadi, Mehsana - 382715

We have examined all relevant records of CERA SANITARYWARE LIMITED for the purpose of certifying compliance of conditions of Corporate Governance as stipulated under para C of Schedule V read with Regulation 34(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the year ended on 31st March, 2018.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company. This certificate is neither an assurance as to the further viability of the Company nor of the effectiveness with which the management has conducted the affairs of the Company.

On the basis of the examination of the records produced, explanations and information furnished, we certify that the Company has complied with the mandatory conditions of the Corporate Governance as stipulated in para C of Schedule V read with Regulation 34 (3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This certificate is issued solely for the purpose of complying with the aforesaid regulations and may not be suitable for any other purpose.

For Umesh Parikh & Associates Company Secretaries **Umesh Parikh** Proprietor FCS No. 4152

C P No.: 2413

Place: Ahmedabad Date : May 03, 2018

#### DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT

This is to certify that the Company has laid down Code of Conduct for Board Members and Senior Management of the Company.

Further certified that the Members of the Board of Directors and Senior Management personnel have affirmed having complied with the Code applicable to them during the year ended 31st March, 2018.

> For Cera Sanitaryware Limited S. C. Kothari Chief Executive Officer

Place: Ahmedabad Date: 3rd May, 2018

#### Form No. MR-3

#### **SECRETARIAL AUDIT REPORT**

FOR THE FINANCIAL YEAR ENDED ON MARCH 31, 2018

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members, Cera Sanitaryware Limited CIN:L26910GJ1998PLC034400 9,GIDC Industrial Estate, Kadi, Mehsana – 382715

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **CERA SANITARYWARE LIMITED** (hereinafter called the company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit; we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on March 31, 2018 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2018 according to the provisions of:

- The Companies Act, 2013 (the Act) and the Rules made thereunder;
- The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder;
- The Depositories Act, 1996 and the Regulations and Byelaws framed thereunder;
- Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 - Not applicable as the Company has not issued any shares / securities during the year under review;

- (d) The Securities and Exchange Board of India (Share Based Employees Benefits), Regulations, 2014 - Not Applicable as the Company has not issued any Shares / options to the Directors /Employees under the said Regulations during the year under review;
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 - Not Applicable as the Company has not issued any listed debt securities during the year under review;
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 - Not Applicable as the Company has not delisted its Equity Shares from any Stock Exchanges during the year under review;
- (h) The Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998 - Not Applicable as the Company has not bought - back any of its securities during the year under review;
- The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We have also examined compliance with the applicable Standards / Clauses / Regulations of the following:

- Secretarial Standards issued by The Institute of the Company Secretaries of India (ICSI) and made effective from time to time.
- The Uniform Listing Agreement entered into by the Company with National Stock Exchange of India Limited and BSE Limited.

During the Audit period under review, the Company has complied with the applicable provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

#### We further report that :

During the audit period under review there were no specific laws which were exclusively applicable to the Company / Industry. However, having regard to the Compliance system prevailing in the Company and on examination of relevant documents and records on test - check basis, the Company has complied with the material aspects of the following significant laws applicable to the Company being engaged in the manufacturing activities:

- Factories Act, 1948;
- 2. Acts prescribed under prevention and control of pollution;
- 3. Acts prescribed under Environmental protection.

# We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of Board that took place during the year under review were carried out in compliance of the provisions of Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the meetings of Board of Directors/ Committees of the Company were carried unanimously. We were informed that there were no dissenting views of the members'on any of the matters during the year that were required to be captured and recorded as part of the minutes.

#### We further report that:

Based on the review of compliance mechanism established by the Company, the information provided by the Company, its officers and authorized representatives during the conduct of the audit and compliance certificate(s) placed before the Board Meeting, there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable general laws, rules, regulations and guidelines such as Labour Laws, The Trade Marks Act, 1999, The Indian Copyright Act, 1957, The Patents Act, 1970.

#### We further report that:

The Compliance by the Company of the applicable financial laws like Direct and Indirect Tax laws, has not been reviewed in this Audit since the same have been subject to the review by the Statutory Auditor(s) and other designated professionals.

#### We further report that:

During the audit period under review, there were no instances of:

- a) Public / Right issue of shares/ debentures/sweat equity, etc.
- b) Redemption / buy-back of securities.
- Obtaining the approval from Shareholders under Section 180 of the Companies Act, 2013.
- d) Merger / amalgamation / reconstruction, etc.
- e) Foreign technical collaborations.

For Umesh Parikh & Associates Company Secretaries Umesh Parikh Proprietor

 Place : Ahmedabad
 FCS No. 4152

 Date : April 25, 2018
 C P No.: 2413

**Note:** This report is to be read with our letter of even date which is annexed as **Annexure - A** and forms an integral part of this report.

#### **ANNEXURE - A**

To, The Members, CERA SANITARYWARE LIMITED CIN: L26910GJ1998PLC034400

Our report of even date is to be read along with this letter.

- Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- We have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. We believe that the process and practices followed by us provide a reasonable basis for our opinion.
- We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.

- Wherever required, we have obtained the Management representation about the Compliance of laws, rules and regulations and happening of events etc.
- The Compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of procedure on test basis.
- The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For Umesh Parikh & Associates Company Secretaries Umesh Parikh Proprietor

 Place
 : Ahmedabad
 FCS No. 4152

 Date
 : April 25, 2018
 C P No.: 2413



# Independent Auditors' Report

To,

The Members of Cera Sanitaryware Limited

#### Report on the Standalone Ind AS Financial Statements

We have audited the accompanying Standalone Ind AS financial statements of CERA SANITARYWARE LIMITED (the "Company"), which comprise the Balance Sheet as at 31st March, 2018, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Standalone Ind AS financial statements that give a true and fair view of the state of affairs (financial position), profit or loss (financial performance including other comprehensive income), cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015 as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities, selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Ind AS financial statements, that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these Standalone Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit of the Standalone Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether these Standalone Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Standalone Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial controls relevant to the Company's preparation of the Standalone Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Standalone Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these Standalone Ind AS financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS specified under Section 133 of the Act, of the state of affairs (financial position) of the Company as at 31st March, 2018, its profit (financial performance including other comprehensive income), its cash flows and the changes in equity for the year ended on that date.

#### **Other Matters**

The Company had prepared separate sets of statutory financial statements for the year ended 31st March, 2017 and 31st March, 2016 in accordance with the Accounting Standards prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) on which predecessor auditors issued their auditor's reports to the shareholders of the Company, dated 04.05.2017 and 03.05.2016 respectively. These financial statements have been adjusted for the differences in the accounting principles adopted by the Company on transition to Ind AS, which have been audited by us.

Our opinion is not modified in respect of this matter.

# Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in "Annexure A", a statement on the matters specified in paragraphs 3 and 4 of the said Order.
- 2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.

- (c) The Balance Sheet, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid Standalone Ind AS financial statements comply with the Indian Accounting Standards specified under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015 as amended.
- (e) On the basis of the written representations received from the directors as on 31st March, 2018 taken on record by the Board of Directors, none of the directors of the Company is disqualified as on 31st March, 2018 from being appointed as a director in terms of Section 164(2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B".
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us:
  - [ii] The Company has disclosed the impact of pending litigations on its financial position in its Standalone Ind AS financial statements. Refer Note 45 to the financial statements.
  - [ii] According to the information and explanations provided to us, the Company did not have any long term contracts including derivative contracts for which there were any material foreseeable losses.
  - [iii] There has been no delay in transferring amounts, required to be transferred during the year, to the Investor Education and Protection Fund by the Company.

FOR N. M. NAGRI & CO.
Chartered Accountants
Firm Regn. No.106792W
N. M. NAGRI
PROPRIETOR
Membership No. 016992

Place: Ahmedabad Date: 3<sup>rd</sup> May, 2018

#### Annexure - A

Annexure - A to the Independent Auditor's Report of even date to the members of Cera Sanitaryware Limited, on the Standalone Ind AS financial statements for the year ended 31st March, 2018.

Based on the audit procedures performed for the purpose of reporting a true and fair view on the financial statements of the Company and taking into consideration the information and explanations given to us and the books of account and other records examined by us in the normal course of audit and to the best of our knowledge and belief, we report that:

- (1) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a regular program of physical verification of its fixed assets under which fixed assets are verified in a phased manner, which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (c) The title deeds of all the immovable properties (which are included under the head 'Property, Plant and Equipment') are held in the name of the Company.
- (2) In our opinion, the management has conducted physically verification of inventory at reasonable intervals during the year. No material discrepancies were noticed on such verification.
- (3) As informed to us, the Company has granted unsecured loans to its subsidiary company covered in the register maintained under Section 189 of the Companies Act, 2013. In respect of such loans we have been informed that:
  - (a) the terms and conditions of the grant of such loans are not, prima facie, prejudicial to the Company's interest.
  - (b) the schedule of repayment of principle and payment of interest has been stipulated and the repayment of the principle amount and interest are regular.
  - (c) there is no overdue amount in respect of loans granted to such companies.
- (4) In our opinion, the Company has complied with the provisions of Sections 185 and 186 of the Act in respect of loans and investments. The Company has not given any guarantee or provided security during the year.
- (5) In our opinion, the Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended).
- (6) We have broadly reviewed the accounts and records maintained by the Company pursuant to the rules made by the Central Government for the maintenance of the cost records under Section 148 of the Companies Act related to the maintenance of manufacture of certain products, and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained.
- (7) (a) The Company is regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales tax, value added tax, duty of customs, duty of excise, service tax, cess and any other statutory dues including GST, as applicable, to the appropriate authorities. Further, no undisputed amounts payable in respect thereof were outstanding at the year end for a period of more than six months from the date they became payable.

(b) The dues outstanding in respect of income-tax, sales-tax, service-tax, duty of customs, duty of excise and value added tax on account of any dispute, matters pending are as follows:

Sr. No.		Nature of Dues	Amount ₹ (Lakhs)	Period to which the amount relates (F.Y.)	Forum where dispute is Pending
1	Income Tax Act, 1961	Income Tax	4.43	2004-05	High Court - Gujarat
2	Income Tax Act, 1961	Income Tax	48.39	2007-08	ITAT
3	Income Tax Act, 1961	Income Tax	25.17	2011-12	CIT Appeals
4	Income Tax Act, 1961	Income Tax	9.62	2012-13	CIT Appeals
5	Central Excise Act, 1944	Central Excise	2.77	1991-92	Supreme Court

- (8) The Company has not defaulted in repayment of loans or borrowings to any bank or financial institution or government or dues to debenture holders, if any.
- (9) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) or term loans during the year.
- (10) No fraud by the Company or on the Company by its officers or employees has been noticed or reported during the period course of our audit.
- (11) Managerial remuneration has been paid and provided by the Company in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Companies Act, 2013.
- (12) The Company is not a Nidhi Company. Accordingly, provisions of clause 3(xii) of the Order are not applicable.
- (13) In our opinion all transactions with the related parties are in compliance with Sections 177 and 188 of the Companies Act,2013, where applicable, and the requisite details have been disclosed in the financial statements etc., as required by the applicable Ind AS.
- (14) During the year, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures.
- (15) In our opinion, the Company has not entered into any non-cash transactions with the directors or persons connected with them covered under Section 192 of the Companies Act, 2013.
- (16) The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934.

FOR N. M. NAGRI & CO.
Chartered Accountants
Firm Regn. No.106792W
N. M. NAGRI
PROPRIETOR
Membership No. 016992

Place: Ahmedabad Date: 3<sup>rd</sup> May, 2018

#### ANNEXURE-B TO THE INDEPENDENT AUDITOR'S REPORT

## Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the standalone financial statements of CERA SANITARYWARE LIMITED ('the Company'), as of and for the year ended 31 March 2018, we have audited the internal financial controls over financial reporting of the Company as of that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditors Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls over financial reporting. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

# CERA

# Cera Sanitaryware Limited

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that:

- (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal controls stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India.

FOR N. M. NAGRI & CO.
Chartered Accountants
Firm Regn. No.106792W
N. M. NAGRI
PROPRIETOR

Membership No. 016992

Place: Ahmedabad Date: 3<sup>rd</sup> May, 2018

# Standalone Balance Sheet as at 31st March, 2018

					(₹ in lakhs)
Part	ticulars	Note	As at	As at	As at
		No.	31 <sup>st</sup> March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
	SETS				
(1)				00 507 00	00 500 74
	(a) Property, Plant and Equipment	4	27,877.62	26,507.32	22,528.74
	(b) Capital work-in-progress	4	488.58	16.03	315.68
	<ul><li>(c) Other Intangible Assets</li><li>(d) Intangible Assets under development</li></ul>	5 5	69.67 36.34	131.98	45.19 108.37
	(d) Intangible Assets under development (e) Financial Assets	5	30.34	-	100.37
	(i) Investments	6	3,058.21	2,803.21	1,964.13
	(ii) Other Financial Assets	7	1,349.57	2,084.86	3,042.72
	(f) Other Non-current Assets	8	2,672.63	1,784.67	858.45
(2)		· ·	_,000	.,	333
(2)	(a) Inventories	9	16,089.56	12,918.72	13,218.23
	(b) Financial Assets	9	10,009.30	12,910.72	10,210.20
	(i) Investments	10	10,859.42	9,075.32	4,834.57
	(ii) Trade Receivables	11	26,766.42	22,070.82	18,842.92
	(iii) Cash and Cash Equivalents	12	2,107.95	1,987.71	2,033.13
	(iv) Bank Balances other than (iii) above	13	196.25	1,776.93	1,146.90
	(v) Other Financial Assets	14	259.40	496.69	566.53
	(c) Other Current Assets	15	3,186.20	4,422.03	2,580.95
	Total Assets		95,017.82	86,076.29	72,086.51
	UITY AND LIABILITIES UITY				
(a)	Equity Share Capital	16	650.29	650.29	650.29
(b)	Other Equity	17	59,845.19	51,788.67	42,915.10
(~)	Total Equity		60,495.48	52,438.96	43,565.39
1 1 1 1	BILITIES		,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(')	(a) Financial Liabilities				
	(i) Borrowings	18	_	_	533.54
	(ii) Other Financial Liabilities	19	1,670.39	1,163.06	983.49
	(b) Provisions	20	662.48	660.40	470.84
	(c) Deferred Tax Liabilities (Net)	21	4,119.47	3,740.84	3,478.41
(2)	Current Liabilities				
(-/	(a) Financial Liabilities				
	(i) Borrowings	22	2.434.63	2,884.56	2.084.59
	(ii) Trade Payables	23	7,781.37	7,642.66	5,735.70
	(iii) Other Financial Liabilities	24	14,668.76	14,237.69	12,072.43
	(b) Other Current Liabilities	25	1,882.44	1,762.16	1,653.87
	(c) Provisions	26	371.75	279.48	247.40
	(d) Current Tax Liabilities (Net)	27	931.05	1,266.48	1,260.85
	Total Equity and Liabilities		95,017.82	86,076.29	72,086.51
The	e accompanying Notes 1 to 54 are integral part of these Finance	cial Statements.		·	

As per our report of even date attached

For N. M. Nagri & Co. **Chartered Accountants** 

(Firm Registration No.: 106792W)

N. M. Nagri

Proprietor

Membership No. 016992

Place: Ahmedabad Date : 3<sup>rd</sup> May, 2018

Rajesh B. Shah CFO & COO (Fin. & Comm.)

Narendra N. Patel

President & Company Secretary

Vikram Somany

Deepshikha Khaitan

Ayush Bagla

Surendra Singh Baid

J. K. Taparia

Atul Sanghvi

Chairman and Managing Director

Vice Chairperson and Director

Director

Director

Director

**Executive Director** 

# Standalone Statement of Profit and Loss for the year ended 31st March, 2018

(₹ in lakhs)

	Particulars	Note No.	Year ended 31 <sup>st</sup> March, 2018	Year ended 31st March, 2017
ī	Revenue from Operations	28	1,19,267.78	1,05,910.11
II	Other Income	29	1,127.70	1,102.96
Ш	Total Income		1,20,395.48	1,07,013.07
IV	EXPENSES			·
	Cost of Materials Consumed	30	8,961.15	7,098.25
	Purchases of Stock-in-Trade	31	50,724.03	39,976.73
	Changes in Inventories of Finished goods, Stock-in-Trade and Work-in-progress	32	(3,357.59)	1,030.58
	Excise Duty on Sales		1,059.66	4,761.00
	Employee Benefits Expense	33	14,026.46	11,816.58
	Finance Costs	34	523.88	538.50
	Depreciation and Amortization Expense	35	2,235.76	1,811.95
	Other Expenses	36	30,778.45	24,134.82
	Total Expenses		1,04,951.80	91,168.41
٧	Profit before tax		15,443.68	15,844.66
VI	Tax Expense :			
	(1) Current Tax	37	5,009.99	5,143.71
	(2) Deferred Tax		408.54	303.55
VII	Profit for the year		10,025.15	10,397.40
VIII	Other Comprehensive Income			
	(i) Items that will not be reclassified to profit or loss Remeasurements of the defined benefit plan		(138.65)	(176.12)
	(ii) Income tax relating to items that will not be reclassified to profit or loss		48.44	61.11
	Total Other Comprehensive Income for the year (Net of Tax	)	(90.21)	(115.01)
IX	Total Comprehensive Income for the year		9,934.94	10,282.39
X	Earnings per equity share of face value of ₹ 5/- each			
	(1) Basic	38	77.08	79.94
	(2) Diluted	38	77.08	79.94

The accompanying Notes 1 to 54 are integral part of these Financial Statements.

As per our report of even date attached

For **N. M. Nagri & Co.** Chartered Accountants

(Firm Registration No.: 106792W)

N. M. Nagri Proprietor

Membership No. 016992

Place: Ahmedabad Date: 3<sup>rd</sup> May, 2018 Rajesh B. Shah CFO & COO (Fin. & Comm.)

Narendra N. Patel

President & Company Secretary

Vikram Somany Deepshikha Khaitan Ayush Bagla

Vice Chairperson and Director

Chairman and Managing Director

Ayush Bagla Director

Surendra Singh Baid Director

J. K. Taparia Director

Atul Sanghvi Executive Director

# Standalone Cash Flow Statement for the year ended 31st March, 2018

					(₹ in lakhs)
	Particulars	Year ended 31 <sup>st</sup> N ₹	larch, 2018 ₹	Year ended 31 ₹	st March, 2017 ₹
Α.	Cash flows from operating activities				
	Net Profit before tax		15,443.68		15,844.66
	Adjustments for :	0.005.70		4 044 05	
	Depreciation Provision for diminution in value of Investments	2,235.76		1,811.95	
	Provision for expected credit loss	163.00		-	
	Amortization of Prepaid Rentals	18.12		12.28	
	Finance Cost	523.88		538.50	
	Interest on Security Deposit	(17.52)		(11.82)	
	Interest from Subsidiary Company and others Dividend Income	(245.68) (124.56)		(386.14) (89.55)	
	Foreign Exchange Variation (Income) / Loss	38.16		32.68	
	Profit on Sale of Investments	(101.85)		(137.87)	
	Net Gain on Fair Valuation of Investments in Mutual Funds	(379.07)		(295.26)	
	Liabilities & provisions no longer required, written back	(107.50)		(113.73)	
	Profit on Sale of Property, Plant and Equipment (Net)	(146.77)	1,855.97	(42.52)	1,318.52
	On another small before modified and shall also may				
	Operating profit before working capital changes		17,299.65		17,163.18
	Adjustments for changes in working capital (Increase)/Decrease in Inventories	(2.170.04)		200 51	
	(Increase)/Decrease in Trade and other receivables	(3,170.84) (4,631.89)		299.51 (3,206.56)	
	(Increase)/Decrease in Other assets	1,200.08		(2,767.31)	
	Increase/(Decrease) in Trade and other liabilities	1,824.35		4,758.28	
	Increase/(Decrease) in Provisions	(44.30)		221.64	
			(4,822.60)		(694.44)
	Cash generated from operations		12,477.05		16,468.74
	Income Taxes paid		(5,326.89)		(5,235.04)
	Net cash generated by operating activities (Total-A)		7,150.16		11,233.70
В.	Cash flow from investing activities	(7.000.04)		(5.0.10.07)	
	Payments for Property, Plant and Equipments	(5,099.24)		(5,349.07)	
	Payments for Computer Software Proceeds from sale of Property,	(55.08) 378.14		(144.37) 66.70	
	Plant and Equipments & Intangible Assets	0.0		00.70	
	Payments for purchase of Non-Current Investment	(255.00)		(839.08)	
	Payments for purchase of Mutual Funds	(14,571.07)		(7,706.85)	
	Proceeds from sale of Mutual Funds Proceeds from Fixed Deposits	13,267.92 2,366.52		3,899.23 356.27	
	Interest from Subsidiary Company and others	245.68		386.14	
	Dividend Income	79.61		89.55	
	Net cash used in investing activities (Total-B)		(3,642.52)		(9,241.48)
C.	Cash flow from financing activities	// <b></b> >			
	Repayment of Deposits	(1.63)		(90.32)	
	Repayment of Loans Dividend on Equity Shares paid	(983.47) (1,560.70)		(1,170.53)	
	Tax on Dividend	(317.72)		(238.29)	
	Finance Cost	(523.88)		(538.50)	
	Net cash used in financing activities (Total-C)		(3,387.40)		(2,037.64)
	Net increase in cash & cash equivalents (A+B+C)		120.24		(45.42)
	Cash & cash equivalent - Opening Balance		1,987.71		2,033.13
	Cash & cash equivalent - Closing Balance		2,107.95		1,987.71

As per our report of even date attached		Vikram Somany	Chairman and Managing Director
For N. M. Nagri & Co. Chartered Accountants	Daisah D. Chah	Deepshikha Khaitan	Vice Chairperson and Director
(E) D :       100700\	Rajesh B. Shah CFO & COO (Fin. & Comm.)	Ayush Bagla	Director
		Surendra Singh Baid	Director
Membership No. 016992 Place: Ahmedabad	Narendra N. Patel President & Company Secretary	J. K. Taparia	Director

# Standalone Statement of Changes in Equity for the year ended 31st March, 2018

(₹ in lakhs)

Amount	No. of Shares	Particulars
		. EQUITY SHARE CAPITAL
650.29	1,30,05,874	Balance as at 1st April, 2016
-	-	Changes during the year
650.29	1,30,05,874	Balance as at 31st March, 2017
-	-	Changes during the year
650.29	1,30,05,874	Balance as at 31st March, 2018
-		<u> </u>

	Particulars	Re	eserves and S	Other		
		Securities Premium Reserve	General Reserve	Retained Earnings	Comprehensive Income Actuarial	Total
					Gain / (Loss)	
В.	OTHER EQUITY					
	Balance as at 1st April, 2016	8,095.94	25,355.67	9,463.49	-	42,915.10
	Excess Provision of Tax on Dividend written back	-	-	6.38	-	6.38
	Dividend on Equity Shares	-	-	(1,170.53)	-	(1,170.53)
	Tax on Dividend	-	-	(244.67)	-	(244.67)
	Remeasurement of Defined Benefit Plan	-	-	-	(176.12)	(176.12)
	Tax effect on Remeasurement of Defined Benefit Plan	-	-	-	61.11	61.11
	Profit for the year	-	-	10,397.40	-	10,397.40
	Balance as at 31st March, 2017	8,095.94	25,355.67	18,452.07	(115.01)	51,788.67
	Transferred from Statement of Profit and Loss	-	6,359.68	(6,359.68)		-
	Dividend on Equity Shares	-	-	(1,560.70)	-	(1,560.70)
	Tax on Dividend	-	-	(317.72)	-	(317.72)
	Remeasurement of Defined Benefit Plan	-	-	-	(138.65)	(138.65)
	Tax effect on Remeasurement of Defined Benefit Plan	-	-	-	48.44	48.44
	Profit for the year	-	-	10,025.15	-	10,025.15
	Balance as at 31st March, 2018	8,095.94	31,715.35	20,239.12	(205.22)	59,845.19
	=					

The accompanying Notes 1 to 54 are integral part of these Financial Statements.

As per our report of even date attached

For **N. M. Nagri & Co.**Chartered Accountants

(Firm Registration No.: 106792W)

N. M. Nagri

Proprietor

Membership No. 016992

Place: Ahmedabad Date: 3<sup>rd</sup> May, 2018 Rajesh B. Shah

CFO & COO (Fin. & Comm.)

Narendra N. Patel

President & Company Secretary

Vikram Somany

Chairman and Managing Director

Deepshikha Khaitan

Vice Chairperson and Director

Ayush Bagla

Surendra Singh Baid

J. K. Taparia

Atul Sanghvi

Executive Director

Director

Director

Director

# Significant Accounting Policies and other Explanatory Information to the Standalone Financial Statements for the Financial Year ended 31st March, 2018

#### 1. Corporate Information

Cera Sanitaryware Limited (the "Company") is a public limited company domiciled in India having its registered office situated at 9, GIDC Industrial Estate, Kadi – 382715, Dist. Mehsana, Gujarat, India. The Company was incorporated on 17th July, 1998, under the provisions of the Companies Act applicable in India and its equity shares are listed on the National Stock Exchange of India Limited (NSE) and BSE Limited. The Company is engaged in the business of manufacturing, selling and trading of building products and is having non-conventional wind & solar power for captive use in the State of Gujarat.

#### 2. Basis of Preparation

## 2.1 Statement of Compliance with Ind AS.

The Standalone Financial Statements of the Company are prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) (Amendment) Rules, 2016 notified under Section 133 of the Companies Act, 2013 (the "Act") and other relevant provisions of the Act.

The Company has adopted all the relevant Ind AS and the adoption was carried out in accordance with Ind AS 101, "First Time Adoption of Indian Accounting Standards". Accordingly, these Standalone Financial Statements for the year ended 31<sup>st</sup> March, 2018 are the Company's First Ind AS Standalone Financial Statements.

For all periods up to and including the year ended 31st March, 2017, the Company prepared its Standalone Financial Statements in accordance with Indian Accounting Principles generally accepted in India including Accounting Standards notified under Section 133 of the Act read with paragraph 7 of the Companies (Accounts) Rules, 2014 (Indian GAAP). Reconciliation and description of the effect of the transition have been summarised in Note No. 42.

The transition to Ind AS has resulted in changes in the presentation of the Financial Statements, disclosures in the notes thereto and accounting policies and principles.

These Standalone Financial Statements of the Company as at and for the year ended 31st March, 2018 (including comparatives) were approved and authorised for issue by the Board of Directors of the Company on 3rd May, 2018.

#### 2.2 Functional and Presentation Currency

These Standalone Financial Statements are presented in Indian Rupees (INR), which is also a functional currency. All the values have been rounded off to the nearest lakh, unless otherwise indicated.

#### 2.3 Basis of Measurement

These Standalone Financial Statements have been prepared on a historical cost convention except where certain financial assets and liabilities have been measured at fair value as under:-

Items	Measurement Basis
Investment in Mutual Funds	FairValue
Employee Defined Benefit Plans	Plan Assets measured at fair value less present value of defined benefit obligation
Certain Financial Assets and Liabilities (including Derivative Instruments)	FairValue

# 3. Significant Accounting Policies

#### 3.1 Property, Plant and Equipment

#### [a] Tangible Assets

#### [i] Recognition and Measurement

Items of property, plant and equipment are measured at cost, which include capitalised borrowing costs, less accumulated depreciation, and accumulated impairment losses, if any, except freehold land which is carried at historical cost.

Cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the item to its working condition for its intended use and estimated costs of dismantling and removing the item and restoring the site on which it is located.

The cost of a self-constructed item of property, plant and equipment comprises the cost of materials and direct labour, any other costs directly attributable to bringing the item to working condition for its intended use and estimated costs of dismantling and removing the item and restoring the site on which it is located.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Useful lives have been determined in accordance with Schedule II to the Companies Act, 2013. The residual values are not more than 5% of the original cost of the asset.

Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

#### [ii] Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all its property, plant and equipment recognised as at 1st April, 2016, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

#### [iii] Subsequent Expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

#### [iv] Derecognition

An item of Property, Plant and Equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of assets.

#### [v] Research and Development Cost

Research and Development Costs that are in the nature of tangible assets and are expected to generate probable future economic benefits are capitalised as tangible assets. Revenue expenditure on research and development is charged to the Statement of Profit and Loss in the year in which it is incurred.

#### [vi] **Depreciation/Amortization**

Depreciation is calculated on cost of items of property, plant and equipment (other than freehold land and properties under construction) less their estimated residual values over their estimated useful lives using the straight line method in respect of plant and machinery and electric plant and installation and using the written down value method in respect of other assets. Depreciation is generally recognised in the Statement of Profit and Loss. Amortization on leasehold land is provided over the period of lease.

Depreciation method, useful lives and residual values are reviewed at each financial year-end and adjusted, if appropriate. Based on technical evaluation and consequent advice, the management believes that its estimates of useful lives best represent the period over which management expects to use these assets. The useful lives of the Company's Plant and Equipments are considered on the basis of continuous process plant.

Depreciation on additions (disposals) is provided on a pro rata basis that is from (up to) the date on which asset is ready for use (disposed of).

#### [b] Capital work-in-progress

Projects under commissioning and other Capital work-in-progress are carried at cost comprising of direct and indirect costs, related incidental expenses and attributable interest. Depreciation on Capital work-in-progress commences when assets are ready for their intended use and transferred from Capital work-in-progress Group to Tangible Fixed Assets Group.

#### [c] Intangible Assets

#### [i] Initial Recognition and Classification

Intangible assets including those acquired by the Company are initially measured at cost. Such intangible assets are subsequently measured at cost less accumulated amortization and any accumulated impairment losses.

#### [ii] Subsequent Expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditures are recognised in profit or loss as incurred.

#### [iii] Transition to Ind AS

On transition to Ind AS, the Company has elected to continue with the carrying value of all of its intangible assets recognised as at 1<sup>st</sup> April, 2016, measured as per the previous GAAP, and use that carrying value as the deemed cost of such intangible assets.

#### [iv] Amortization

Amortization is calculated to write off the cost of intangible assets less their estimated residual values over the estimated useful lives using the written down value method and is included in depreciation and amortization in Statement of Profit and Loss. The estimated useful lives of computer software are considered not exceeding three years. Amortization method, useful lives and residual values are reviewed at the end of each financial year and adjusted, if appropriate.

#### [v] Derecognition

An item of initangible asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of asset.

#### [d] Impairment of Non Financial Assets.

The Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount. Impairment losses are recognised in the Statement of Profit and Loss.

In respect of assets for which impairment loss has been recognised in prior periods, the Company reviews at each reporting date whether there is any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. Such a reversal is made only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised.

#### 3.2 Borrowing Costs

Borrowing costs are interest and other costs incurred in connection with the borrowing of funds. Borrowing costs directly attributable to the acquisition or construction of qualifying asset that necessarily takes a substantial period of time to get ready for its intended use are



capitalised as part of the cost of the respective asset until such time the assets are substantially ready for their intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred and reported in finance costs.

#### 3.3 Current versus Non Current Classification

The Company presents assets and liabilities in the Balance Sheet based on current/ non-current classification.

An asset/liability is treated as current when it is :-

- \* Expected to be realised or intended to be sold or consumed or settled in normal operating cycle
- \* Held primarily for the purpose of trading
- \* Expected to be realised/ settled within twelve months after the reporting period, or
- \* Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.
- \* There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other assets and liabilities are classified as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities respectively.

#### 3.4 Inventories

Items of inventories are measured at lower of cost and net realisable value after providing for obsolescence, wherever considered necessary. The cost of inventories comprises of all costs of purchase, costs of conversion and other costs including manufacturing overheads incurred in bringing the inventories to their present location and condition. Cost of raw materials, stores and spares, packing materials, trading and other products are determined on weighted average basis.

Net realisable value is the estimated selling price in the ordinary course of business, less any applicable selling expenses.

The net realisable value of work-in-progress is determined with reference to the selling prices of related finished products.

Excess/ shortages, if any, arising on physical verification are absorbed in the respective consumption accounts.

The Company had changed the method of valuation of closing stock of raw materials, packing materials, stores and spares, chemicals and traded goods as at 31st March, 2017 to "Cost or net realisable value whichever is lower" following weighted average method which was earlier FIFO method.

#### 3.5 Cash and Cash Equivalents

Cash and cash equivalents include cash and cheques in hand, bank balances, demand deposits with banks and other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value where original maturity is three months or less.

#### 3.6 Cash Flow Statement

Cash flows are reported using the indirect method whereby the profit before tax is adjusted for the effect of the transactions of a non cash nature, any deferrals or accruals of past and future operating cash receipts or payments and items of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

#### 3.7 Provisions, Contingent Liabilities and Contingent Assets

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost. Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

Contingent liability is disclosed in the case of :

- \* a present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation.
- \* a present obligation arising from past events, when no reliable estimate is possible.

Contingent assets are neither recognised nor disclosed in the Financial Statements.

#### 3.8 Earnings Per Share

Basic earnings per equity share is calculated by dividing the net profit after tax for the year attributable to equity shareholders of the Company by the weighted average number of equity shares outstanding during the year.

Diluted earnings per equity share is computed by dividing adjusted net profit after tax by the aggregate of weighted average number of equity shares and dilutive potential equity shares during the year.

#### 3.9 Foreign Currency Transactions and Translations

#### **Initial Recognition**

The Company's financial statements are presented in INR, which is also the Company's functional currency. Transactions in foreign currencies are recorded on initial recognition in the functional currency at the exchange rates prevailing on the date of the transaction.

#### Measurement at the Balance Sheet Date

Foreign Currency monetary items of the Company, outstanding at the Balance Sheet date are restated at the year-end rates. Non-monetary items which are carried at historical cost denominated in a foreign currency are reported using the exchange rate at the date

of the transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

#### Treatment of exchange difference

Exchange differences that arise on settlement of monetary items or on reporting at each Balance Sheet date of the Company's monetary items at the closing rate are recognised as income or expenses in the period in which they arise.

#### 3.10 Revenue Recognition

Revenue arises from sale of goods and rendering of services. It is measured at the fair value of the consideration received or receivable (excluding taxes), net of returns and reduced by any rebates and trade discount allowed.

#### Sale of Goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- \* the Company has transferred to the buyer the significant risks and rewards of ownership of the goods.
- \* the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.
- \* the amount of revenue can be measured reliably.
- \* It is probable that the economic benefits associated with the transaction will flow to the entity, and
- \* the costs incurred or to be incurred in respect of the transaction can be measured reliably.
- Sales exclude self-consumption of products.

#### **Rendering of Services**

Revenue from a contract to provide services is recognised in the accounting period in which such services are rendered. For fixed price contracts, revenue is recognised based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided.

#### Interest and Dividends and Other Income

Interest income and expenses are reported on an accrual basis using the effective interest method. Dividends are recognised at the time the unconditional right to receive payment is established. Other income is recognised on accrual basis except where the receipt of income is uncertain.

#### 3.11 Leases

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease transaction. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

#### Company as a lessee:

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Company is classified as a finance lease.

Finance leases that transfer substantially all of the risks and benefits incidental to ownership of the leased item, are capitalised at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and a reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in Finance Costs in the Statement of Profit and Loss.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term

#### Company as a lessor:

Leases in which the Company does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income from operating lease is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income.

# 3.12 Employee Benefits

Employee benefits include provident fund, pension fund, gratuity and compensated absences.

#### **Defined Contribution Plans**

The Company's contribution to provident fund and pension fund is considered as defined contribution plan and is charged as an expense as they fall due based on the amount of contribution required to be made and when services are rendered by the employees. The Company has no legal or constructive obligation to pay contribution in addition to its fixed contribution.

#### **Defined Benefit Plans**

The Company operates a defined benefit Gratuity Plan with approved Gratuity Fund and contributions are made to a separately administered approved Gratuity Fund. For defined benefit plans in the form of gratuity, the cost of providing benefits is determined using 'the Projected Unit Credit method', with actuarial valuations being carried out at each Balance Sheet date. Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately



in the Balance Sheet with a corresponding debit or credit to retained earnings through other comprehensive income in the period in which they occur. Remeasurements are not reclassified to the Statement of Profit and Loss in subsequent periods. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

#### **Short-term Employee Benefits**

The undiscounted amount of short term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include salaries, wages, performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service. The cost of such compensated absences is accounted as under:

- (a) in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and
- (b) in case of non-accumulating compensated absences, when the absences occur.

#### Long-term Employee Benefits

Compensated absences and other benefits like gratuity which are allowed to be carried forward over a period in excess of 12 months after the end of the period in which the employee renders the related service are recognised as a non-current liability at the present value of the defined benefit obligation as at the Balance Sheet date out of which the obligations are expected to be settled.

#### 3.13 Taxes on Income

Income tax comprises Current and Deferred Tax. It is recognised in the Statement of Profit or Loss except to the extent that it relates to business combination or to an item recognised directly in equity or in other comprehensive income.

#### [i] Current Tax

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Current tax assets and current tax liabilities are offset only if there is a legally enforceable right to set off the recognised amounts, and it is intended to realise the asset and settle the liability on a net basis or simultaneously.

#### [ii] Deferred Tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised. Deferred tax liabilities are generally recognised in full.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the Balance Sheet date. Tax relating to items recognised directly in equity/ other comprehensive income is recognised in respective head and not in the Statement of Profit & Loss.

The carrying amount of deferred tax assets is reviewed at each Balance Sheet date and is adjusted to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## 3.14 Equity, Reserves and Dividend Payments

Equity shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Retained earnings include current and prior period retained profits. All transactions with owners of the Company are recorded separately within equity.

Dividend distribution payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

#### 3.15 Significant Judgments, Estimates and Assumptions

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, the accompanying disclosures, and the disclosure of contingent liabilities at the date of the financial statements. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In particular, the Company has identified the following areas where significant judgments, estimates and assumptions are required. Further information on each of these areas and how they impact the various accounting policies are described below and also in the relevant notes to the financial statements. Changes in estimates are accounted for prospectively.

# **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognised in the financial statements.

#### Contingencies

Contingent liabilities may arise from the ordinary course of business in relation to claims against the Company, including legal, contractor, land access and other claims. By their nature, contingencies will be resolved only when one or more uncertain future events occur or fail to occur. The assessment of the existence, and potential quantum, of contingencies inherently involves the exercise of significant judgments and the use of estimates regarding the outcome of future events.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market change or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### (a) Impairment of Non-financial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the assets' recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Unit's (CGU) fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. The calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

#### (b) Estimation of Defined Benefit Obligations

The cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

#### (c) Fair Value Measurement of Financial Instruments

When the fair values of financial assets and financial liabilities recorded in the Balance Sheet cannot be measured based on quoted prices in active market, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

#### (d) Estimation of Current Tax and Deferred Tax

Management judgment is required for the calculation of provision for income - taxes and deferred tax assets and liabilities. The Company reviews at each Balance Sheet date the carrying amount of deferred tax assets. The factors used in estimates may differ from actual outcome which could lead to adjustment to the amounts reported in the financial statements.

#### (e) Impairment of Financial Assets

The impairment provisions for financial assets are based on assumptions about risk of default and Expected Credit Loss (ECL) rates. The Company uses judgments in making these assumptions and selecting the inputs to the impairment calculation, based on Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

#### 3.16 Fair Value Measurement

The Company measures financial instruments such as investments in mutual funds, certain other investments etc. at fair value at each Balance Sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability at the measurement date. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

- \* Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- \* Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- \* Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 3.17 Financial Instruments

#### I. Financial Assets

#### (a) Initial Recognition and Measurement

All financial assets are recognised initially at fair value plus, in case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset, which are not at fair value through profit and loss, are added to fair value on initial recognition. Transaction costs of financial assets carried at fair value through profit or loss are expensed in Statement of Profit and Loss.

#### (b) Subsequent Measurement

#### (i) Financial assets carried at amortised cost

A financial asset is subsequently measured at amortised cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### (ii) Financial assets at fair value through Other Comprehensive Income (FVOCI)

A financial asset is subsequently measured at fair value through other comprehensive income if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### (iii) Financial assets at fair value through Profit or Loss (FVTPL)

A financial asset which is not classified in any of the above categories are subsequently fair valued through Statement of Profit and Loss.

#### (c) Impairment of Financial Assets

The Company assesses on a forward looking basis the Expected Credit Losses (ECL) associated with its assets measured at amortised cost and assets measured at fair value through other comprehensive income. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

#### (d) Derecognition of Financial Assets

A financial asset is derecognised when:

- \* The Company has transferred the right to receive cash flows from the financial assets or
- \* Retains the contractual rights to receive the cash flows of the financial assets, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the Company transfers the financial asset, it evaluates the extent to which it retains the risk and rewards of the ownership of the financial assets. If the Company transfers substantially all the risks and rewards of ownership of the financial asset, the Company shall derecognise the financial asset and recognise separately as assets or liabilities any rights and obligations created or retained in the transfer. If the Company retains substantially all the risks and rewards of ownership of the financial asset, the Company shall continue to recognise the financial asset.

Where the Company has neither transferred a financial asset nor retains substantially all risks and rewards of the ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial assets. Where the Company retains control of the financial assets, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

#### II. Financial Liabilities

#### **Initial Recognition and Subsequent Measurement**

All financial liabilities are recognised initially at fair value and in case of borrowings and payables, net of directly attributable cost.

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the Balance Sheet date, the carrying amounts approximate fair value due to the short maturity of these instruments. Changes in the amortised value of liability are recorded as finance cost.

#### III. Fair Value of Financial Instruments

In determining the fair value of its financial instruments, the Company uses a variety of methods and assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices. All methods of assessing fair value result in general approximation of value, and such value may vary from actual realization on future date.

#### IV. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Balance Sheet, if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

## V. Investment in Subsidiaries, Joint Ventures and Associates

The Company has accounted for its investment in subsidiaries, joint ventures and associates at cost.

Notes to Standalone financial statements for the year ended 31<sup>st</sup> March, 2018 Note - 4. PROPERTY, PLANT, EQUIPMENT AND CAPITAL WORK-IN-PROGRESS Property, Plant and Equipment

(₹ in lakhs)

Sr. No.	Particulars	Leasehold Land	Freehold Land	-	Plant and Equipments	Furniture ( and Fixtures	Computers	Office Equipments	Vehicles	Total
1	Deemed Cost of Assets									
	As at 1st April, 2016	6.14	494.44	8,358.80	19,876.84	710.85	321.86	360.99	623.80	30,753.72
	Addition	-	171.25	1,822.54	2,667.86	165.29	647.45	53.49	230.92	5,758.80
	Disposal / Adjustments	-	-	-	(4.40)	-	(38.35)	(3.24)	(87.08)	(133.07)
	As at 31st March, 2017	6.14	665.69	10,181.34	22,540.30	876.14	930.96	411.24	767.64	36,379.45
	Addition	-	68.50	980.35	2,272.49	53.65	100.12	36.55	244.73	3,756.39
	Disposal / Adjustments	-	-	(244.17)	(7.37)	-	(32.29)	(1.94)	(115.05)	(400.82)
	As at 31st March, 2018	6.14	734.19	10,917.52	24,805.42	929.79	998.79	445.85	897.32	39,735.02
2	Depreciation / Amortiza	tion								
	As at 1st April, 2016	-	-	2,612.94	4,421.76	358.57	257.04	232.86	341.81	8,224.98
	Charge for the year	0.10	-	487.25	776.22	97.48	200.97	68.01	126.66	1,756.69
	Disposal / Adjustments	-	-	-	(3.29)	-	(26.11)	(3.08)	(77.06)	(109.54)
	As at 31st March, 2017	0.10	-	3,100.19	5,194.69	456.05	431.90	297.79	391.41	9,872.13
	Charge for the year	0.10	-	556.09	933.94	113.69	339.10	56.11	155.68	2,154.71
	Disposal / Adjustments	-	-	(53.57)	(0.85)	-	(27.12)	(1.73)	(86.17)	(169.44)
	As at 31st March, 2018	0.20	-	3,602.71	6,127.78	569.74	743.88	352.17	460.92	11,857.40
3	Net Block									
	As at 1st April, 2016	6.14	494.44	5,745.86	15,455.08	352.28	64.82	128.13	281.99	22,528.74
	As at 31st March, 2017	6.04	665.69	7,081.15	17,345.61	420.09	499.06	113.45	376.23	26,507.32
	As at 31st March, 2018	5.94	734.19	7,314.81	18,677.64	360.05	254.91	93.68	436.40	27,877.62
Сар	ital work-in-progress									
	As at 1st April, 2016									315.68
	As at 31st March, 2017									16.03
	As at 31st March, 2018									488.58

#### Notes:

- a. Previous period's figures have been re-grouped /re-classified wherever required to current year's classification.
- b. Items of Property, Plant & Equipment situated at 9, GIDC Industrial Estate & Residential Colony Kadi are mortgaged and fixed assets at Kadoli, Lamba, Patelka and Kalyanpur Windmills are hypothecated with State Bank of India against term loan availed.
- c. Property at Acropolis Mall included in Land & Buildings was mortgaged with Kotak Mahindra Bank Ltd against term loan availed.
- d. Capital work-in-progress mainly comprises of costs incurred on Plant & Equipments which are currently under installation / construction.
- e. The amount of Contractual Commitments (Net of Advances) for the acquisition of Property, Plant & Equipment is ₹ 2642.35 lakhs as on 31.03.2018, ₹ 2535.60 lakhs as on 31st March, 2017 and ₹ 2044.48 lakhs as on 01st April, 2016.

# Note - 5. OTHER INTANGIBLE ASSETS

(₹ in lakhs)

Sr. No.	Particulars	Computer Softwares
1	Deemed Cost of Assets	
	As at 1st April, 2016	293.87
	Addition	144.37
	Disposal / Adjustments	(4.44)
	As at 31st March, 2017	433.80
	Addition	18.74
	As at 31st March, 2018	452.54
2	Amortization	
	As at 1st April, 2016	248.68
	Charge for the year	55.26
	Disposal / Adjustments	(2.12)
	As at 31st March, 2017	301.82
	Charge for the year	81.05
	As at 31st March, 2018	382.87
3	Net Block	
	As at 1st April, 2016	45.19
	As at 31st March, 2017	131.98
	As at 31st March, 2018	69.67
	his Assats and an development	
intangi	ble Assets under development	100.07
	As at 1 <sup>st</sup> April, 2016	108.37
	As at 31st March, 2017	<u> </u>
	As at 31st March, 2018	36.34

				(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
Not	te - 6. INVESTMENTS - NON-CURRENT			
	Non-Current Investments			
	Trade Investments (valued at deemed cost unless otherwise specified	i)		
Α	Investments in Equity Instruments			
1	Investment in Subsidiary Company (Unquoted) Fully paid Equity Shares 51,00,000 Equity shares of Anjani Tiles Limited of ₹ 10/- each fully paid up (51,00,000 Equity Shares as at 31st March, 2017) ( 51,00,000 Equity Shares as at 1st April, 2016 )	510.00	510.00	510.00
2	Investments in Associates (Unquoted)  (a) 12 Equity Shares of Cera Sanitaryware Ltd FZC-Sharjah of AED 1000/- each fully paid up  (12 Shares as at 31st March, 2017)  (Nil Shares as at 1st April, 2016)	2.20	2.20	-
	(Nil Shares as at 1 April, 2010)  (b) 175 Equity Shares of Cera Sanitaryware Trading LLC-Dubai of AED 1000/- each fully paid up (175 Shares as at 31st March, 2017)  (Nil Shares as at 1st April, 2016)	32.10	32.10	-
В	Investments in Preference Shares Investment in Subsidiary Company (Unquoted)  2,42,30,000 1% Cumulative Redeemable Preference Shares of Anjani Tiles Limited of ₹ 10/- each fully paid up.  (2,16,80,000 1% Cumulative Redeemable Preference Shares as at 31st March, 2017)  (1,45,40,000 1% Cumulative Redeemable Preference Shares as at 1st April, 2016)	2,423.00	2,168.00	1,454.00
С	Investments in Limited Liability Partnership Packcart Packaging LLP	90.78	90.78	-
D	Investments in Government Securities National Savings Certificates* (at amortised cost)	0.13	0.13	0.13
	Total	3,058.21	2,803.21	1,964.13
	Aggregate Cost of Unquoted Investments * Government Securities: Deposited with Government Department	3,058.21	2,803.21	1,964.13

#### Notes :

# 6.1 Investment in Packcart Packaging LLP, their partners, total capital and shares of each partner are as under :

Sr.	Name of Partners	As at 31st I	1st March, 2018 As at 3		As at 31st March, 2017		ril,2016
No		Capital ₹	Share	Capital ₹	Share	Capital ₹	Share
1	Cera Sanitaryware Ltd.	90.78	51%	90.78	51%	-	-
2	Mrs. Kinjal Bhatt	87.22	49%	87.22	49%	-	-
	Total	178.00	100%	178.00	100%	-	-

**6.2** In case of investments in the Associates, viz. Cera Sanitaryware Ltd FZC - Sharjah and Cera Sanitaryware Trading LLC - Dubai, one of the partner / shareholder has expired during the F.Y. 2017-18 and the legal formalities to transfer his respective shareholdings in the both the Associates to his successors are still in progress.

	Sr. No.	Name	Country of Incorporation		wnership Inter a Sanitaryware		
				As on 31st Mar, 2018	As on 31st Mar, 2017	As on 01stApr, 2016	Activities
6.3	Owr	nership Interest in Subsidaries :					
	1	Equity Shares of Anjani Tiles Limited	India	51%	51%	51%	
	2	1% Cumulative Redeemable Preference Shares of Anjani Tiles Limited	India	53.84%	54.20%	55.92%	Manufacturing of Tiles
	3	Investment in Limited Liability Partnership -Packcart Packaging LLP	India	51%	51%	-	Manufacturing of Corrugated Boxes
6.4	Owi	nership Interest in Associates :					
	1	Shares of Cera Sanitaryware Limited FZ	C Sharjah	50%	50%	- 1	Trading of Tiles, flooring
	2	Shares of Cera Sanitaryware Trading LL	.C Dubai	25%	25%	- J	materials & Sanitaryware.

C.	Portiouloro	A a = 1	A o o o	(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31 <sup>st</sup> March, 2017	As at 1st April, 2016
lote	e - 7. OTHER FINANCIAL ASSETS - NON-CURRENT	<u> </u>		· · · · · · · · · · · · · · · · · · ·
	mortised cost	470.55	140.45	10170
l 2	Security Deposits (unsecured, considered good) Bank FDs with more than 12 months maturity	172.55 906.61	140.15 1,701.33	124.76 2,690.38
	Margin Money Deposits held as security against	000.01	1,701.00	2,000.00
	Borrowings with more than 12 months maturity	270.41	243.38	227.58
	Total	1,349.57	2,084.86	3,042.72
ote	e - 8. OTHER NON-CURRENT ASSETS			
•	Capital Advances	2,541.22	1,670.90	746.31
	Advances other than Capital Advances			
	(a) Others advances (i) Advance lease rentals - Leasehold Land	4.00	4.50	5.00
	(ii) Advance lease rentals - Security Deposits	16.61	16.45	14.33
	(b) Advance Income Tax for earlier years	110.80	92.82	92.81
	Total	2,672.63	1,784.67	858.45
ote	e - 9. INVENTORIES		·	
	aken, valued & certified by the Management			
t le	ower of Cost and Net Realisable Value	4 074 00	4 007 00	1 005 10
	Raw Materials Work-in-progress	1,874.22 648.57	1,897.03 464.11	1,395.40 414.23
	Finished Goods	3,257.71	2,910.46	3,657.41
	Stock-in-trade	9,091.21	6,605.43	6,938.94
	Stores and Spares	1,217.85	1,041.69	812.25
	Total	16,089.56	12,918.72	13,218.23
lote	Refer to Note No. 51 for change in the method of valuation from FIFO to Version of the Property of the Propert	Veighted Average.		
	stments in Mutual Funds (Unquoted)			
lea	sured at Fair Value	1 740 41	1 000 15	
	LIC MF Saving Plus Fund - Direct- Daily Dividend Plan 17311013.6750 Units NAV ₹ of 10.10 each (16526218.5070 Units NAV of ₹ 10.10 each as at 31 <sup>st</sup> March, 2017) (Nil Units NAV of ₹ Nil each as at 1 <sup>st</sup> April, 2016)	1,748.41	1,669.15	-
	HDFC Regular Savinigs Fund - Regular Plan Growth (Short Term)	320.57	301.72	-
	930965.7400 Units NAV of ₹ 34.4339 each (930965.7400 Units NAV of ₹ 32.4100 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
	ICICI Prudential Balanced Fund - Growth 29226.8180 Units NAV of ₹ 124.9000 each (29226.8180 Units NAV of ₹ 114.260 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	36.50	33.39	-
	SBI Premier Liquid Fund -Direct Plan - Growth 18383.4810 Units NAV of ₹ 2724.3942 each (39190.9390 Units NAV of ₹ 2552.317 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	500.84	1,000.28	-
	IDFC Corporate Bond Fund - Regular Plan -Growth 9494369.4800 Units NAV of ₹ 11.8882 each (9494369.4800 Units NAV of ₹ 11.1715 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	1,128.71	1,060.66	-
	Kotak Medium Term Fund -Regular Plan -Growth 5087120.4570 Units NAV of ₹ 14.4327 each (5087120.4570 Units NAV of ₹ 13.5380 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	734.21	688.68	-

(₹ in lakhs)

				(₹ in lakhs)
Sr. No.	Particulars 3	As at 81 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
7	L & T Short Term Income Fund -Growth 709420.9890 Units NAV of ₹ 18.6781 each (709420.9890 Units NAV of ₹ 17.4110 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	132.51	123.52	-
8	HDFC Short Term Opputunities Fund - Regular Plan- Growth 1433856.2130 Units NAV of ₹ 19.1747 each (1433856.2130 Units NAV of ₹17.9880 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	274.94	257.92	-
9	ICICI Prudential Short Term- Growth Option 302519.6860 Units NAV of ₹ 36.1951 each (302519.6860 Units NAV of ₹ 34.1220 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	109.50	103.23	-
10	HDFC Medium Term Opportunities Fund -Regular Plan -Growth 1419333.0470 Units NAV of ₹ 19.3109 each (1419333.0470 Units NAV of ₹ 18.1070 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	274.09	257.01	-
11	IDFC Credit Opportunities Fund -Regular Plan -Growth 2001380.9530 Units NAV of ₹ 10.7189 each (2001380.9530 Units NAV of ₹ 10.0840 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	214.53	201.82	-
12	ICICI Prudential Income Opportunities Fund- Growth 2923816.4170 Units NAV of ₹ 24.2666 each (1768440.4120 Units NAV of ₹ 23.008 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	709.51	406.89	-
13	HDFC Banking & PSU Debt Fund -Regular Plan - Growth 3940457.2120 Units NAV of ₹ 14.0585 each (1914332.6210 Units NAV of ₹ 13.2150 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	553.97	252.98	-
14	HDFC Regular Saving Regular Plan -Growth (Previously Short Term Plan - G 1837195.1170 Units NAV of ₹ 34.4339 each (1837195.1170 Units NAV of ₹ 32.4100 each as at $31^{st}$ March, 2017) (1837195.1170 Units NAV of ₹ 29.5900 each as at $1^{st}$ April, 2016)	Growth) <b>632.62</b>	595.43	543.63
15	Aditya Birla Sun Life Short Term Fund - Growth - Regular Plan 1454166.9740 Units NAV of ₹ 66.4109 each (1454166.9740 Units NAV of ₹ 62.2720 each as at 31st March, 2017) (760418.6870 Units NAV of ₹ 56.8780 each as at 1st April, 2016)	965.73	905.54	432.51
16	Kotak Income Opp. Fund -Regular Plan - Growth 1768834.7230 Units NAV of ₹ 19.1253 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	337.91	-	-
17	Kotak Select Focus Fund - Regular Plan- Growth 673156.4100 Units NAV of ₹ 31.1813 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	214.15	-	-
18	Franklin India Prima Plus -Regular Fund - Growth 37437.1750 Units NAV of ₹ 563.4348 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	210.93	-	-
19	Aditya Birla Sun Life Medium Term Plan -Regular Fund - Growth 472012.0460 Units NAV of ₹ 21.9777 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	103.74	-	-
20	ICICI Prudential Regular Savings Fund - Growth 559816.3800 Units NAV of ₹ 18.5751 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	103.99	-	-

				(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
21	DSP Black Rock Credit Risk Fund - Regular Plan - Growth 362249.2780 Units NAV of ₹ 27.6053 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	103.59	-	-
22	Franklin India Income Opportunities Fund -Regular Fund - Growth 508445.2760 Units NAV of ₹ 19.6678 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	105.00	-	-
23	Aditya Birla Sun Life Equity - Regular Plan - Growth 15938.5000 Units NAV of ₹ 688.2700 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	109.70	-	-
24	SBI Premier Liquid Fund -Regular Plan - Growth 868.0960 Units NAV of ₹ 2715.9341 each (Nil Units NAV of ₹ Nil each as at 31 <sup>st</sup> March, 2017) (Nil Units NAV of ₹ Nil each as at 1 <sup>st</sup> April, 2016)	23.57	-	-
25	SBI Blue Chip Fund -Regular Plan - Growth 239009.6650 Units NAV of ₹ 37.2260 each (Nil Units NAV of ₹ Nil each as at 31 <sup>st</sup> March, 2017) (Nil Units NAV of ₹ Nil each as at 1 <sup>st</sup> April, 2016)	88.97	-	-
26	ICICI Prudential Top 100 Fund - Regular Plan - Growth 35193.8830 Units NAV of ₹ 310.0100 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	109.10	-	-
27	Mirae Asset Cash Management Fund - Regular Plan - Growth 1288.7730 Units NAV of ₹ 1814.7202 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	23.39	-	-
28	Mirae Asset India Equity Fund - Regular Plan - Growth 193158.3820 Units NAV of ₹ 44.8070 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	86.55	-	-
29	Canara Robeco Emerging Equities - Regular Plan - Growth 106872.4440 Units NAV of ₹ 90.2300 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	96.43	-	-
30	Kotak Liquid - Regular Plan - Growth 183.5241 Units NAV of ₹ 3512.8890 each (Nil Units NAV of ₹ Nil each as at 31 <sup>st</sup> March, 2017) (Nil Units NAV of ₹ Nil each as at 1 <sup>st</sup> April, 2016)	6.45	-	-
31	Kotak Emerging Equity Scheme -Regular Plan - Growth 235054.3200 Units NAV of ₹ 38.9870 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	91.64	-	-
32	Avendus Enhanced Return Fund -Class A 1 50000.0000 Units NAV of ₹ 1042.6474 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	521.32	-	-
33	Franklin India Income Oppurtunities Fund- Growth 445330.7080 Units NAV of ₹ 20.2097 each (Nil Units NAV of ₹ Nil each as at 31 <sup>st</sup> March, 2017) (Nil Units NAV of ₹ Nil each as at 1 <sup>st</sup> April, 2016)	91.97	-	-
34	Franklin India Low Duration Fund -Growth 322333.0780 Units NAV of ₹ 19.9756 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	64.39	-	-

Sr. No.	Particulars	As at 31st March, 2018	As at 31st March, 2017	As at 1st April, 2016
35	Kotak Select Focus Fund- Direct Plan - Growth 44064.1350 Units NAV of ₹ 35.1760 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	14.75	-	
36	Franklin India Prima Plus Fund - Direct Plan -Growth 2574.9370 Units NAV of ₹ 592.0508 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	15.24	-	-
37	HDFC Balanced Fund - Growth Nil Units NAV of ₹ Nil each (18598.8770 Units NAV of ₹ 131.0680 each as at 31st March, 2017) (18598.8770 Units NAV of ₹ 106.3360 each as at 1st April, 2016)	-	24.38	19.78
38	ICICI Balance Advantage Fund - Regular Dividend Nil Units NAV of ₹ Nil each (233238.8390 Units NAV of ₹ 30.2400 each as at 31st March, 2017) (233238.8390 Units NAV of ₹ 25.6400 each as at 1st April, 2016)	-	70.53	59.80
39	Aditya Birla Sun Life Frontline Equity Fund - Growth - Regular Plan Nil Units NAV of ₹ Nil each (3768.9490 Units NAV of ₹ 193.1000 each as at 31st March, 2017) (3768.9490 Units NAV of ₹ 155.4500 each as at 1st April, 2016)	-	7.28	5.86
40	ICICI Prudential Focused Bluechip Equity Fund - Growth Nil Units NAV of ₹ Nil each (21004.4180 Units NAV of ₹ 34.3400 each as at 31st March, 2017) (21004.4180 Units NAV of ₹ 27.5200 each as at 1st April, 2016)	-	7.21	5.78
41	Kotak Select Focus Fund - Growth Regular Plan Nil Units NAV of ₹ Nil each (26450.4680 Units NAV of ₹ 28.7420 each as at 31st March, 2017) (26450.4680 Units NAV of ₹ 22.1620 each as at 1st April, 2016)	-	7.60	5.86
42	IDFC Arbitrage Plus Fund Monthly Dividend Regular Plan Nil Units NAV of ₹ Nil each (83298.6260 Units NAV of ₹ 12.0430 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	10.03	-
43	SBI Magnum Insta Cash Fund -Direct Plan - Growth Nil Units NAV of ₹ Nil each (13926.3130 Units NAV of ₹ 3597.3450 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	500.98	-
44	SBI Saving Fund - Direct Plan -Growth Nil Units NAV of ₹ Nil each (2068712.3340 Units NAV of ₹ 25.9550 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	536.94	-
45	HSBC Income Fund - Short Term Plan Growth Nil Units NAV of ₹ Nil each (193813.4740 Units NAV of ₹ 26.9083 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	52.15	-
46	LIC Mutual Fund Saving Plus Fund - Regular-Daily Dividend plan Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (15554838.3210 Units NAV of ₹ 10.1610 each as at 1st April, 2016)	-	-	1,580.54
47	Kotak Equity Arbitrage Fund - Bi Monthly Dividend Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (49458.1320 Units NAV of ₹ 19.9650 each as at 1st April, 2016)	-	-	9.87
48	SBI Arbitrage Opportunities Fund - Regular Plan Dividend Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (81463.1270 Units NAV of ₹ 13.1160 each as at 1st April, 2016)	-	-	10.68

\* Refer Note No. 39

	•			(₹ in lakhs)
Sr. No.	Particulars 3	As at 1 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1st April, 2016
49	Edelweiss Bal. Advantage Fund - Regular Growth (formerly JP Morgan India) Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (200000.0000 Units NAV of ₹ 9.4950 each as at 1st April, 2016)	-	-	18.99
50	SBI Premier Liquid Fund - Regular Plan - Growth Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (63212.4860 Units NAV of ₹ 2376.0810 each as at 1st April, 2016)	-	-	1,501.98
51	Kotak Floater Short Term - Growth Regular Plan Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (8789.9584 Units NAV of ₹ 2482.3800 each as at 1st April, 2016)	-	-	218.20
52	ICICI Prudential Liquid Plan - Growth Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (95193.8870 Units NAV of ₹ 223.8540 each as at 1st April, 2016)	-	-	213.10
53	HDFC Liquid Fund Growth Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (6969.0010 Units NAV of ₹ 2984.5460 each as at 1st April, 2016)	-	-	207.99
	Total	10,859.42	9,075.32	4,834.57
	Aggregate Cost of Unquoted Investments	10,149.97	8,706.09	4,747.16
	Aggregate Fair Value of Unquoted Investments	10,859.42	9,075.32	4,834.57
<b>Not</b> 1 2	e - 11.TRADE RECEIVABLES - CURRENT Secured, considered good Unsecured, considered good	1,535.66 25,022.61	1,045.58 20,675.56	865.19 17,744.14
3	Doubtful	371.15	349.68	233.59
	Less: Allowance for expected credit losses	26,929.42 163.00	22,070.82	18,842.92 -
	Total	26,766.42	22,070.82	18,842.92
11.1 11.2 11.3	es: I Trade Receivables are hypothecated to secure working capital facilities from State 2 No Trade or other receivables are due from directors or other officers of the Compa 3 No Trade or other receivables are due from firms or private companies in which any 1 Trade Receivables are non-interest bearing and are generally on credit terms of 30	ny either severally director is a partr		•
	e - 12. CASH AND CASH EQUIVALENTS	640.60	011 00	0.040.50
1 2	Balances with banks in current accounts  Cash on hand	610.62 12.12	611.28 6.14	2,019.56 13.57
3	Bank FDs with original maturity of less than 3 months	1,485.21	1,370.29	-
	Total	2,107.95	1,987.71	2,033.13
Not 1	e - 13. BANK BALANCES OTHER THAN CASH AND CASH EQUIVALENTS  Bank FDs with original maturity of more than 3 months  but less than 12 months	107.58	1,704.01	1,087.02
2	Earmarked Balances with Banks (Unpaid Dividend)*	88.67	72.92	59.88
	Total * Not due for deposit in the Investor Education and Protection Fund	196.25	1,776.93	1,146.90
	e - 14. OTHER FINANCIAL ASSETS - CURRENT			
1	Security Deposits	26.55	55.66	34.56
2	Insurance claims receivables	128.88	394.69	489.37
3 4	Interest accrued and receivable  Dividend Receivable - From Subsidiary company*	0.19 44.95	2.59	0.09
5 6	Dividend Receivable - From Subsidiary company* Advance to staff Advance to related parties*	44.95 49.15 9.68	43.75 -	42.51 -
	Total	259.40	496.69	566.53
	* Refer Note No. 39			

				(₹ in lakhs)
Sr.	Particulars	As at	As at	As at
No.		31st March, 2018	31st March, 2017	1st April, 2016
Note	- 15. OTHER CURRENT ASSETS			
Adva	ances other than Capital Advances			
	Other Advances			
	(i) Prepaid Expenses	222.45	99.62	79.59
	(ii) Balance with Customs & Central Excise Authorities	67.26	337.97	183.44
	(iii) Advance lease rentals - Security Deposits	16.61	11.05	9.20
	(iv) Advance lease rentals - Leasehold Land	0.50	0.50	0.50
	(v) Advances to related parties (Refer Note No. 39)	293.73	-	-
	(vi) Other Advances	2,585.65	3,972.89	2,308.22
	Total	3,186.20	4,422.03	2,580.95
Note	- 16. SHARE CAPITAL			
1 /	Authorized Share Capital			
	2,00,00,000 Equity Shares of ₹ 5/- each	1,000.00	1,000.00	1,000.00
	(2,00,00,000 Equity Shares of ₹ 5/- each as at 31st March, 2017) (2,00,00,000 Equity Shares of ₹ 5/- each as at 1st April, 2016)			
	Total	1,000.00	1,000.00	1,000.00
2	Issued, Subscribed & Fully Paid Up Capital			
	1,30,05,874 Equity Shares of ₹ 5/- each fully paid up	650.29	650.29	650.29
	(1,30,05,874 Equity Shares of ₹ 5/- each fully paid up as at 31st March, 2017	)		
	(1,30,05,874 Equity Shares of ₹ 5/- each fully paid up as at 1st April, 2016)	,		
	Total	650.29	650.29	650.29
	i otali	555.25	000.20	000.20

#### Notes:

#### 16.1 The reconciliation of the number of Equity Shares outstanding and amount of share capital is set out below:

Particulars	As at 31 <sup>st</sup> March, 2018		As at 31st March, 2017		As at 1st April, 2016	
	No. of shares	Amount	No. of shares	Amount	No. of shares	Amount
Shares outstanding at the beginning of the year	1,30,05,874	650.29	1,30,05,874	650.29	1,30,05,874	650.29
Add: Shares issued during the year	-	-	-	-	-	-
Shares outstanding at the end of the year	1,30,05,874	650.29	1,30,05,874	650.29	1,30,05,874	650.29

# 16.2 Terms / Rights attached to Equity Share:

The Company has only one class of Equity Shares having a par value of ₹ 5/- per share. Each holder of Equity is entitled to one vote per share and each equity share carries an equal right to dividend. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liqudation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

# 16.3 Details of the shareholders holding more than 5% of the aggregate shares are set out below:

Name of the Shareholder	As at 31 <sup>st</sup> March, 2018		As at 31st Ma	rch, 2017	As at 1st April, 2016		
	No. of Shares	% of holding	No. of Shares	% of holding	No. of Shares	% of holding	
Vikram Investment Co. Ltd.	2900275	22.30%	2900275	22.30%	2900275	22.30%	
Shri Vikram Somany	945847	7.27%	1045847	8.04%	1045847	8.04%	
Smt Smiti Somany	1342240	10.32%	1342240	10.32%	1542240	11.86%	

**<sup>16.4</sup>** There are no shares issued pursuant to contract without payment being received in cash, alloted as fully paid up by way of bonus shares and bought back during the last 5 years.

Sr. No.	Particulars	As at 31st N	March,2018	As at 31st M	larch, 2017	As at 1st Ap	pril, 2016
	e - 17. OTHER EQUITY						
1	Other Reserves						
	(i) Securities Premium Reserve		8,095.94		8,095.94		8,095.9
	(ii) General Reserve						
	Balance as per last financial year	25,355.67		25,355.67		21,424.45	
	Add: Transferred from Statement of Profit and Loss	6,359.68	-		_	3,931.22	
			31,715.35		25,355.67		25,355.6
2	Retained Earnings						
	Balance as per last financial year	18,452.07		9,463.49		5,000.00	
	Add: Profit for the year  Adjustments as per Ind AS	10,025.15		10,397.40		8,346.42	
	Net Gain on Fair Value Changes on						
	Investment in Mutual Funds	_		_		87.41	
	Less: Appropriations					07.41	
	Transferred to General Reserve	(6,359.68)		-		(3,931.22)	
	Dividend on Equity Shares	-		(1,170.53)		-	
	Tax effects on Fair Value changes of						
	Investments in Mutual Funds	-		-		(30.33)	
	Tax effects on temporary differences other than					(0.70)	
	Investments in Mutual Funds	(1 500 70)		-		(8.79)	
	Dividend on Equity Shares (Dividend per share ₹ 12) (For the period ended 31st March, 2017)	(1,560.70)		-		-	
	Excess Provision of Tax on Dividend written back	_		6.38		_	
	Tax on Dividend	(317.72)		(244.67)		-	
	<u>-</u>		20,239.12		 18,452.07		9,463.4
_	Other Communication Income		20,233.12		10,432.07		3,400.4
3	Other Comprehensive Income Remeasurements of Defined Benefit Plans						
	Balance as per last financial year	(115.01)		_		_	
	Adjustments during the year	(113.01)		_		_	
	Add: Actuarial Loss on Remeasurement	(138.65)		(176.12)		_	
	of Defined Benefit Plans	(133133)		()			
	Less: Current Tax effect on Gratuity	18.53		20.00		-	
	Less: Deferred Tax on Leave Encashment	29.91	_	41.11	_	-	
			(205.22)		(115.01)		
	Total	_	59,845.19	_	51,788.67	_	42,915.10
		_		_		_	
Sr.	Particulars			As at		As at	As a
No.			31st Ma	arch, 2018	31st March		<sup>t</sup> April, 2016
	e - 18. BORROWINGS - NON-CURRENT						
	i-Current Borrowings n Loans (Secured)						
	From Banks						
	(i) State Bank of India			-		-	180.0
							353.5
	(ii) Kotak Mahindra Bank Ltd.			-		-	555.5

#### Notes:

#### 18.1 Terms of repayment of Term Loans from State Bank of India.

Term Loans from State Bank of India are secured by equitable mortgage of Leasehold land and Building situated at 9, GIDC Industrial Estate, Residential Colony at Kadi and charge by hypothecation of entire fixed assets of the Company including windmills situated at villages Kadoli, Lamba, Patelka and Kalyanpur, repayable in 20 quarterly installments, from November, 2012 to August, 2017.

# 18.2 Terms of repayment of Term Loans from Kotak Mahindra Bank Ltd.

Term Loans from Kotak Bank are secured by equitable mortgage of property at Acropolis mall, Ahmedabad, repayable in 36 monthly installments, from December, 2014 to November, 2017.

	Particulars			As at	As at	As a
).	i di tiodidio			31 <sup>st</sup> March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
te - 1	9. OTHER FINANCIAL LIABIL	ITIES - NON CURRENT				
	posits by Dealers			1,648.16	1,140.83	953.44
Du	e to others			22.23	22.23	30.05
	Total			1,670.39	1,163.06	983.49
te - 2	20. PROVISIONS - NON-CURR	ENT				
Pro	ovision for Employee Benefits					
D.,,	Provision for Leave Encashme	ent		481.70	479.01	367.02
PIC	ovision for Tax Provision for Income Tax of ea	ırlier years		180.78	181.39	103.82
	Total			662.48	660.40	470.84
to - 1	21. DEFERRED TAX LIABILITIE	C (NET)				
	ferred Tax Liabilities (Arising or		erence)			
	Assets : Impact of difference is		J. J. 195)	4,199.13	3,901.92	3,689.59
	value and tax base of Depreci					
(b)	Impact of difference between and tax base of Investments in			247.90	128.12	30.30
	Total Deferred Tax Liabilities			4,447.03	4,030.04	3,719.92
De	ferred Tax Assets (Arising on a		nce)		1,000.01	
	Leave Encashment	occurr or tomporary amore		298.23	263.20	213.20
( - /	Unused Tax Losses			7.13	7.08	7.08
(c)	Others			22.20	18.92	21.23
	Total Deferred Tax Assets ( I	3)		327.56	289.20	241.5
	Total (A - B)			4,119.47	3,740.84	3,478.41
_	conciliation of Deferred Tax L	.iabilities(Net):				
Pa	rticulars				31st March, 2018 3	
	ening Balance				3,740.84	3,478.41
Ta	x Expense/(Income) during the p x Expense/(Income) during the p	period recognised in Other	Comprehensive	e Income	408.54 (29.91)	303.55 (41.12)
	x Expense/(Income) during the p	period recognised directly in	n Other Equity			
	osing balance				4,119.47	3,740.84
_	vements in DTA:	1	F	Harrand Tarriana	O.H	T-+-
	rticulars	Leave	Encashment	Unused Tax loss		Tota
	1 <sup>st</sup> April, 2016 narged)/Credited:		213.20	/	.08 21.23	241.51
	Profit or Loss		8.88		- (2.31)	6.57
	Other Comprehensive Income		41.12			41.12
	31st March, 2017		263.20	7	.08 18.92	289.20
	narged)/Credited:					
	Profit or Loss		5.12	0	.05 3.28	8.45
	Other Comprehensive Income		29.91			29.91
	31st March, 2018		298.23		.13 22.20	327.56
	vements in DTL:	rence between				
ra	liculais	Assets : Impact of dif between carrying va			e and tax base	
		tax base of Depreciable		of Investments in		Total
At	1 <sup>st</sup> April, 2016	3,689.59		30	.33	3,719.92
(Cl	narged)/Credited:					
	Profit or Loss	212.33		97	7.79	310.12
	Other Comprehensive Income	-			-	
_	ectly to Equity				-	4 000 0
	31 <sup>st</sup> March, 2017 narged)/Credited:	3,901.92		128	.12	4,030.04
,	Profit or Loss	297.21		119	.78	416.99
	Other Comprehensive Income	-		110	-	410.00
	ectly to Equity	-			-	
	31 <sup>st</sup> March, 2018	4,199.13		247	.90	4,447.03
			60			

				(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
Note	e - 22. BORROWINGS - CURRENT			
Loa	ns Repayable on Demand (Secured)			
	From State Bank of India (i) Cash Credit	2 424 62	2 004 56	1 000 06
	(ii) Electronic Vendor Financing Scheme (E-VFS)	2,434.63	2,884.56	1,889.06 195.53
	Total	2 424 62	0.004.56	
Not	es :	2,434.63	2,884.56	2,084.59
	Secured by hypothecation of entire Current Assets, windmills at vil	lages Kadoli, Lamba, Patelka a	ınd Kalvanpur and equ	uitable mortgage
	of Fixed Assets situated at 9, GIDC Industrial Estate and Residen			
22.2	(i) Rate of interest on cash credit facility is chargeable at 0.35%	above 1 year MCLR.		
	(ii) Rate of interest on E-VFS is chargeable at 0.10% above 3 m	onths MCLR.		
Not	e - 23. TRADE PAYABLES - CURRENT			
1	Micro, Small & Medium Enterprises*	471.34	326.05	450.01
2	Other than Micro, Small and Medium Enterprises**	7,310.03	7,316.61	5,285.69
	Total	7,781.37	7,642.66	5,735.70
*	Disclosure with respect to amount due to MSME is given in Note I			
**	Disclosure with respect to amount due to MSME is given in Note in Disclosure with respect to amount due to related parties is given in			
	e - 24. OTHER FINANCIAL LIABILITIES - CURRENT			
1 2	Current maturity of Long Term Debt Unpaid dividends*	-	533.54 72.92	890.30
3	Unpaid matured deposits and interest accrued thereon	88.67	1.63	59.88 1.63
4	Retention money payable	328.48	217.27	189.29
5	Others			
	(i) Employee related payable	3,327.90	2,789.81	1,482.97
	(ii) Expenses payable	10,923.71	10,622.52	9,448.36
	Total	14,668.76	14,237.69	12,072.43
*	Not due for deposit in the Investor Education and Protection Fund			
	OF OTHER CURRENT LIABILITIES			
NOTO	e - 25. OTHER CURRENT LIABILITIES  Payable towards Statutory dues	1,123.63	1,206.86	1,227.33
2	Advances received from Customers	758.81	555.30	426.54
_	Total	1.882.44	1,762.16	1.653.87
	Total	1,002.44	1,702.10	1,000.07
Note	e - 26. CURRENT PROVISIONS			
	Provision for Leave Encashment	371.75	279.48	247.40
	Total	371.75	279.48	247.40
NI.	- OZ OUDDENT TAY LIADU ITIES (NET)			
Note	e - 27. CURRENT TAX LIABILITIES (NET)	931.05	1 266 49	1 060 05
	Provision for tax (Net)	<u> </u>	1,266.48	1,260.85
	Total	931.05	1,266.48	1,260.85

O. B. W. L.		(₹ in lakhs)
Sr. Particulars No.	Year ended 31 <sup>st</sup> March, 2018	Year ended 31st March, 2017
Note - 28. REVENUE FROM OPERATIONS	,	•
Revenue from Operations	4.40.000.00	4 05 070 00
(a) Sale of products	1,18,868.38	1,05,678.03
(b) Sale of services (c) Other Operating Revenue	37.78	30.33
(i) Exports Incentives	16.40	14.21
(ii) Insurance Claims Received	280.89	168.70
(iii) Miscellaneous Operating Income	64.33	18.84
Total	1,19,267.78	1,05,910.11
Note:		
28.1 Sale of products, include excise duty collected from customers of ₹ 1059.66 lakl Sale of products, net of excise duty is ₹ 117808.72 lakhs (31 <sup>st</sup> March, 2017: ₹ 10		khs)
Note - 29. OTHER INCOME		
1 Interest Income from Financial Assets at Amortised Cost		
(a) From Subsidiary company	95.39	24.97
(b) On Security Deposits	17.52	11.82
(c) Others 2 Dividend Income	150.29	361.17
2 Dividend Income (a) From Subsidiary company	44.95	_
(b) From Mutual Funds	79.61	89.55
3 Profit on sale of Mutual Fund Units (Net)	101.85	137.87
4 Net Gain on Fair Valuation of Investments	379.07	295.26
5 Profit on Sale of Property, Plant and Equipment (Net)	146.77	42.52
6 Miscellaneous Income	4.75	26.07
7 Items pertaining to Previous year, unspent liabilities & provisons no longer required written back (Net)	107.50	113.73
Total	1,127.70	1,102.96
Note - 30. COST OF MATERIALS CONSUMED		
Opening Stock	1,897.03	1,395.40
Add: Purchases (Net)	8,938.34	7,599.88
Sub Total	10,835.37	8,995.28
Less: Closing Stock	1,874.22	1,897.03
Total	8,961.15	7,098.25
Note - 31. PURCHASES OF STOCK IN TRADE		
Sanitaryware and other allied products	50,724.03	39,976.73
Total	50,724.03	39,976.73
Note - 32. CHANGES IN INVENTORIES OF FINISHED GOODS, STOCK IN TRADE AND WORK IN PROGRESS		
Inventories at the end of the year:		
Finished Goods	3,257.71	2,910.46
Work-in-progress	648.57	464.11
Stock-in-Trade	9,091.21	6,605.43
lossestantes et the benefit of the many	12,997.49	9,980.00
Inventories at the begining of the year: Finished Goods	2,910.46	3,657.41
Work-in-progress	464.11	414.23
Stock-in-Trade	6,605.43	6,938.94
	9,980.00	11,010.58
Change in stock	•	•
Change in stock Change in excise duty on closing stock of previous year	(3,017.49) (340.10)	1,030.58 -
Total		1,030.58
iotai	(3,357.59)	1,030.58

	(₹ in lakhs)
Year ended	Year ended
31 <sup>st</sup> March, 2018	31st March, 2017
	•
12,690.80	10,698.92
683.62	553.20
652.04	564.46
14,026.46	11,816.58
	31st March, 2018 12,690.80 683.62 652.04

#### Note:

**33.1** As per Ind AS 19 "Employee Benefits", the disclosures of employee benefits as defined in the Indian Accounting Standard are given below:

**Defined Contribution Plan :** The Company's Contribution to provident fund and pension fund is considered as Defined Contribution Plan and is recognised as expenses for the year.

**Defined Benefit Plan:** The Company operates a Defined Benefit Gratuity plan with approved Gratuity Fund and contributions are made to a separately administered approved Gratuity Fund.

The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separtely to build up the final obligation.

The obligation for leave encashment is recognized as expense for the year.

Gratuity: The benefits are governed by the Payment of Gratuity Act, 1972. The key features are as under:

Plan Features	
Benefits offered	(15 / 26) x (Salary) x (Duration of Service in years)
Salary definition	Last drawn qualifying Salary
Benefit ceiling	Without limit
Vesting conditions	5 years of continuous service ( Not applicable in case of death / disability)
Benefit eligibility	Upon death or disability or retirement
Retirement age	60 years
Leave Encashment: The bene	fits are governed by the Company's Leave Poliicy.
Key Features	
Salary for Encashment	As per rules of the Company
Benefit event	Death or Resignation or Retirement or Availment
Maximum accumulation	As per rules of the Company
Benefit Formula	(1/30) x (Basic Salary) x (Leave Days)
Leave Denominator	Employee 30
Leave Credited Annually	Employee 30
Retirement age	60 years

Ris	ks associated to the Pla	n (Gratuity and Leave Encashment)
A.	Actuarial Risk	Risks due to adverse salary growth / Variability in mortality and withdrawal rates.
B.	Investment Risk	Risks due to significant changes in discounting rate during the inter-valuation period.
C.	Liquidity Risk	Risks on account of Employees resignation / retirement from the company, resulting into strain on the cashflow.
D.	Market Risk	Risks related to changes and fluctuations of the financial markets and assumptions depend on the yields on the corporate/government bonds and hence the valuation of liability is exposed to fluctuations in the yields as at the valuation date.
Ε.	Legislative Risk	Risks of increase in the plan liabilities or reduction in plan assets due to change in legislation.

# **Key Assumptions considered (Gratuity and Leave Encashment)**

Act	uarial Assumptions	
A.	Discount Rate	8% p.a.
B.	Salary Growth Rate	6% p.a.
C.	Rate of Interest on Plan Assets	8% p.a.
D.	Mortality	IALM 2006-08 Ultimate
E.	Withdrawal Rate	6% p.a.
Fin	ancial Assumptions	
	anciai Assamptions	
Α.	Discount Rate	8% p.a.
	•	8% p.a. 6% p.a.
A. B.	Discount Rate	•
A. B.	Discount Rate Salary Growth Rate	•

Cratuity   Curatury   Change   Cratuity   Cruded   Crud	Particulars Particulars	lars 2017-18			(₹ in lakhs) 2016-17		
Reconciliation of opening and closing balances of Defined Benefit Obligation	Tarticulars						
Reconciliation of opening and closing belances of Defined Benefit Obligation at beginning of the year of Defined Benefit Obligation at beginning of the year of 145.00 99.24 13.49.68 87.75 (Interest Cost Interest Cost Cost Inte			Encashment	•	Encashment (Non-Funded)		
Current Service Cost					,		
Current Service Cost	Defined Benefit Obligation at beginning of the year	1,504.91	758.49	1,329.28	614.42		
Actuarial (Gain / Losses recognised in Other Comprehensive income   -   -   -   -   -   -   -   -   -			99.24		87.47		
Cher Comprehensive Income   -   -   -   -   -   -   -   -   -		120.39	60.68	99.70	46.08		
Due to Change in demographic assumption   1.0							
Due to Change in financial assumptions (Gain)   (56.11)   (21.91)   39.89   1.44     Benefits paid   (175.67)   (150.57)   (118.86)   (107.92     Benefits paid   (175.67)   (150.57)   (118.86)   (107.92     Prior year Charge		-	-	-	-		
Due to Experience adjustments (Loss)   96.94   107.52   20.04   104.75   107.567   107.567   107.57	- · · · · · · · · · · · · · · · · · · ·	(56.11)	(21.91)	39 89	14.36		
Benefits paid		` ,			104.13		
Defined Benefit Obligation at year end   1,635.46   853.45   1,504.91   758.46   Reconciliation of opening and closing balances of fair value of plan assets   Fair value of Plan Assets at beginning of the year   1,498.27		(175.67)	(150.57)	(118.86)	(107.97)		
Reconciliation of opening and closing balances of fair value of plan assets   Fair value of Plan Assets at beginning of the year   1,498.27   1,329.72   1,329.72   1,329.72   1,329.72   1,329.72   1,329.72   1,329.73	,	-	-	-	-		
Closing balances of fair value of plan assets at beginning of the year	Defined Benefit Obligation at year end	1,635.46	853.45	1,504.91	758.49		
Fair value of Plan Assets at beginning of the year   1,498.27	Reconciliation of opening and						
Expenses Deducted from the Fund							
Expected return on Plan Assets   119.86   - 99.73   Actuarial Gain / (Loss)   115.96   - 2.30   185.38   185.	0 0 ,	1,498.27	-	1,329.72	-		
Actuarial Gain / (Loss)		-	-	-	-		
Employer Contribution   128.60   - 185.38   Senefits paid   175.67   - 1 (18.86)   Senefits paid   175.67   - 1 (18.86)   Senefits paid   175.67   - 1 (18.82.77   Setum on Plan Assets at year end   1,555.10   - 5 7.62   Setum on Plan Assets recognised in Other Comprehensive Income   56.78   - 57.62   Security on Plan Assets   103.90   - 102.03   Security on Plan Assets   1,555.10   - 1,498.27   Security on Plan Assets   1,555.10   - 1,498.27   Security on Plan Assets   1,555.10   Security on Plan Assets   1,555.10   Security on Plan Assets   1,504.91   Security of Security on Plan Assets   1,504.91   Security on Plan Assets   1,504.91   Security of S	•		-		-		
Benefits paid   (175.67)	,		-		-		
Fair Value of Plan Assets at year end   1,555.10			_		_		
Return on Plan Assets recognised in Other Comprehensive Income		, ,	_	` ,	-		
Actual return on Plan Assets   103.90	•	,		•			
Reconciliation of fair value of Assets         1,555.10         1,498.27           Fair value of Plan Assets         1,635.46         853.45         1,504.91         758.40           Present value of Obligation         1,635.46         853.45         1,504.91         758.40           (Deficit) Varplus amount of Plans recognised in Balance Sheet         (80.36)         853.45         (6.64)         758.40           Expense recognized during the year         2         6.64         758.40           Current Service Cost         145.00         99.23         134.86         87.40           Interest Cost         120.39         60.68         99.70         46.00           Expenses dedcuted from the fund         -         -         -         -           Expenses dedcuted from the fund         -         -         -         -           Expenses dedcuted from the fund         -	Other Comprehensive Income		-		-		
Fair value of Plan Assets         1,555.10         -         1,498.27           Present value of Obligation (Deficit) / Surplus amount of Plans recognised in Balance Sheet (80.36)         853.45         1,504.91         758.4 (0.66.4)           Expense recognized during the year         Current Service Cost         145.00         99.23         134.86         87.4 (0.66.6)           Line rest Cost         120.39         60.68         99.70         46.0 (0.66.6)           Expenses dedcuted from the fund         -         -         -         -           Expenses dedcuted from the fund         -	Actual return on Plan Assets	103.90	-	102.03	-		
Present value of Obligation (Deficit) / Surplus amount of Plans recognised in Balance Sheet (80.36)         1,504.91 853.45         1,504.91 (6.64)         758.40 758.40           Expense recognized during the year Current Service Cost         145.00         99.23         134.86         87.4           Interest Cost         120.39         60.68         99.70         46.0           Expenses dedcuted from the fund         -							
Coefficit) / Surplus amount of Plans recognised in Balance Sheet   (80.36)   853.45   (6.64)   758.45		•	-	•	-		
Expense recognized during the year   Current Service Cost   145.00   99.23   134.86   87.4   Interest Cost   120.39   60.68   99.70   46.0   Expenses dedicated from the fund	<u> </u>	•		•	758.49		
Current Service Cost         145.00         99.23         134.86         87.44           Interest Cost         120.39         60.68         99.70         46.00           Expenses dedcuted from the fund	(Deficit) / Surplus amount of Plans recognised in Balance Shee	t ( <b>80.36</b> )	853.45	(6.64)	758.49		
Interest Cost							
Expenses deduted from the fund   Figure 1   Figure 2   Figure 3   Figure 3					87.47		
Expected return on plan Assets   119.86   - (99.73)   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   159.91   134.83   133.55   145.53   1		120.39	60.68	99.70	46.08		
Net Cost   145.53   159.91   134.83   133.55   Investment Details   Debt Instruments   Sovernment of India Securities   31.83%   28.30%	·	- (110.86)	-	- (00 73)	-		
Investment Details   Debt Instruments   Substitution   Substitut	·	• •	159.91	, ,	133.55		
Debt Instruments   Government of India Securities   31.83%		1 10.00	100101	101.00	100.00		
Sovernment of India Securities   31.83%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.30%   - 28.53%							
High Quality Coporate Bonds       47.33%       - 50.03%         State Government Securities       7.57%       - 8.53%         Cash and Cash Equivalents		31.83%	_	28.30%	_		
State Government Securities   7.57%   - 8.53%			-		-		
Fixed Deposits	State Government Securities	7.57%	-	8.53%	-		
Bank Balances	•						
Special Deposit Scheme	•	-	-	-	-		
Investment Funds   Insurance Policies		0.000/	-	0.000/	-		
Insurance Policies		0.62%	-	0.63%	-		
Others         Mutual Funds         0.96%         -         0.61%           Actuarial assumptions         IALM 2006-08 Ultimate Ultimate         IALM 2006-08 Ultimate		11.69%	_	11.90%	_		
Mutual Funds         0.96%         -         0.61%           Actuarial assumptions         IALM 2006-08 Ultimate         IALM 2006-08 Ultimate <td></td> <td>1110070</td> <td></td> <td></td> <td></td>		1110070					
Actuarial assumptions           Mortality Table         IALM 2006-08 Ultimate         IALM 2006		0.96%	_	0.61%	_		
Mortality Table         IALM 2006-08 Ultimate         I	(	0.0070		0.0170			
UltimateUltimateUltimateUltimateUltimateDiscount Rate Expected Rate of Return8%8%7.5%7.5%Expected Rate of Return8%-7.5%	·	I M. 0000 00	IAI 84 0000 00	IALM 0000 00	1A1 M 0000 00		
Discount Rate Expected Rate of Return 8% 8% 7.5% 7.5% Expected Rate of Return 8% - 7.5%	INORTAINLY LADIE				Ultimate		
Expected Rate of Return 8% - 7.5%	Discount Rate Expected Rate of Return				7.5%		
			-		7.5%		
Hate of escalation in Salary 6% 6% 6% 6%	Rate of escalation in Salary	6%	6%	6%	6%		

Sensi	+i/i+/	Analy	, oio
Sensi	tivitv	Anaiv	/SIS

Particulars	Changes in	Inci	rease in assur	mption	Decrease in assu		mption	
	assumption	Increase /	31st March,	31st March,	Increase /	31st March,	31st March,	
	-	Decrease by	2018	2017	Decrease by	2018	2017	
Impact On Defined Benefit							_	
Obligation (Gratuity)								
Discount Rate	1%	Decrease by	6%	6%	Increase by	7%	7%	
Salary Growth Rate	1%	Increase by	7%	7%	Decrease by	6%	6%	
Withdrawal Rate	1%	Increase by	1%	1%	Decrease by	1%	1%	
Impact On Defined Benefit								
<b>Obligation (Leave Encashment)</b>								
Discount Rate	1%	Decrease by	5%	5%	Increase by	5%	5%	
Salary Growth Rate	1%	Increase by	5%	5%	Decrease by	5%	5%	
Withdrawal Rate	1%	Increase by	1%	1%	Decrease by	1%	1%	

The Methods and types of assumptions used in preparing the sensitivity analysis did not change compared to prior period.

# Funding arrangements and funding policy:

Gratuity liability is funded whereas leave Benefits Liability is not funded. There are no minimum funding requirements for Leave benefits plans in India and there is no compulsion on the part of the Company to fully pre fund the liability. The Company has purchased an insurance policy to partly provide for payment of gratuity to the employees. The trustees of the plan also make investments in Central / State Govt. securities, high quality Corporate bonds, special deposit scheme, mutual funds etc., as per rules and regulations. Every year, the actuary carries out a funding valuation based on the latest employee data provided by the Company. Any deficit in the assets arising as a result of such valuation is funded by the Company.

# Amounts for the current and previous years are as follows

(₹ in lakhs)

Pai	rticulars	31 <sup>st</sup> March, 2018	31st March, 2017
1	Gratuity (Funded)		
	Defined Benefit Obligation	1,635.46	1,504.91
	Plan Assets	1,555.10	1,498.27
	Surplus / (Deficit)	(80.36)	(6.64)
	Experience adjustments on Plan Liability (Loss)	96.94	20.04
	Experience adjustments on Plan Assets	(15.96)	2.30
2	Leave encashment (Non-Funded)		
	Defined Benefit Obligation	853.45	758.49
	Experience adjustments on Plan Liability	107.52	104.13

Company's estimate of Contributions expected to be paid during Financial Year 2018-19 is as under:

# (i) Defined Contribution Plan:

(a) Employer's contribution to Provident Fund

12% of Basic Salary

# (ii) Defined Investment Plan:

(a) Gratuity

172.04 5.82

(b) Leave Encashment

The estimates of rate of escalation in salary considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market. The above information is certified by the actuary.

The expected rate of return on plan assets is determined considering several applicable factors, mainly the composition of plan assets held, assessed risks, historical results of return on plan assets and the Company's policy for plan assets management.

Sr. Particulars	Year ended	Year ended
No.	31 <sup>st</sup> March, 2018	31st March, 2017
Note - 34. FINANCE COSTS		
1 Interest Costs		
(a) Interest on financial liabilities	447.47	329.39
(b) For Income Tax	68.00	194.52
2 Other Borrowing Costs	8.41	14.59
Total	523.88	538.50
Note - 35. DEPRECIATION & AMORTIZATION EXPENSE		
1 Depreciation & Amortization of Property, Plant & Equipments (Refer Note No. 4)	2,154.71	1,756.69
2 Amortization of Other Intangible assets (Refer Note No. 5)	81.05	55.26
Total	2,235.76	1,811.95

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			(₹ in lakhs)
_	Particulars	Year ended	Year ended
No.		31 <sup>st</sup> March, 2018	31st March, 2017
Not	e - 36. OTHER EXPENSES		
1	Stores, Spares, Chemicals and Packing Materials Consumed	3,052.29	2,726.54
2	Power and Fuel	2,577.18	1,563.82
3	Repairs and Maintenance		
	- To Buildings	108.41	79.30
	- To Plant and Equipment	255.05	196.96
	- To Others	151.41	95.29
4	Auditors' Remuneration		
	- As Audit Fees	5.00	4.45
	- For Taxation matters	-	2.81
	- For Other services	7.75	3.78
	- For Reimbursement of expenses	0.63	0.49
5	Research & Development Expenses	139.69	89.32
6	Freight and Forwarding Expenses (Net)	6,348.88	4,179.13
7	Sales Promotion Expenses	6,705.25	5,693.84
8	Publicity & Advertisement Expenses	4,551.12	3,258.62
9	Bad Debts	<u>-</u>	2.07
10	Allowance for Expected Credit Loss	163.00	-
11	Rent Expenses	749.10	652.02
12	Insurance	1,433.97	908.77
13	Rates and Taxes	19.17	14.85
14	Directors' Commission	10.00	12.00
15	Foreign Exchange Fluctuations (Net)	38.16	32.68
16	Donation	10.69	6.50
17	CSR Expenses	279.29	290.80
18	Amortization of Prepaid Rentals	18.12	12.28
19	Miscellaneous Expenses	4,154.29	4,308.50
	Total	30,778.45	24,134.82
Not	e - 37. CURRENT TAX		_
1	Current Tax	5,009.99	5,089.98
2	Current Tax - for earlier years	3,009.99	53.73
_	•		
	Total	5,009.99	5,143.71
	Reconciliation of the Income Tax Expense (Current tax + Deferred tax) am effective Income Tax Rate of the Company as follows.	ount considering the enacted Inc	ome Tax Rate and

Particulars	31st March, 2018	31st March, 2017
Accounting Profit before Income Tax	15,443.68	15,844.66
Add : Interest Expense on Income Tax (Refer Note No. 34)	68.00	194.52
Accounting Profit before Income Tax	15,511.68	16,039.18
India's Statutory Income Tax Rate of 34.608%	5,368.28	5,550.84
Due to Income exempt from Taxation	(43.11)	(30.99)
Non-Deductible Expenses for Tax purposes	573.08	395.88
Deductible Expenses for Tax purposes	(355.91)	(417.20)
Income not chargeable for Tax purpose	(123.80)	(101.62)
Effects of Excess/(Less) Tax for Tax purpose on Capital Gain/Loss	-	(3.39)
Adjustments on account of previous years	-	53.73
Income Tax Expense reported in the Statement of Profit and Loss	5,418.54	5,447.25
Particulars	Year ended	Year ended
	31st March, 2018	31st March, 2017
e - 38. EARNINGS PER SHARE		
Net Profit attributable to the Equity Shareholders (₹ in lakhs) (A)	10,025.15	10,397.40
Weighted average number of Equity Shares outstanding during the period (No.) (B)	1,30,05,874	1,30,05,874
Nominal value of Equity Shares (₹)	5	5
Basic/Diluted Earnings per Share (₹) (A/B)	77.08	79.94

The Company does not have any outstanding dilutive potential equity shares. Consequently, the basic and diluted earnings per share of the Company remains the same.

# Note - 39. RELATED PARTY DISCLOSURE

# 39.1 List of Related Parties

# (A) Subsidiaries:

Sr. No.	Name	Place of Business & Country of		nership Interest hel mpany directly or ir	•
		Incorporation	As at 31st March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
1 2	Anjani Tiles Limited Packcart Packaging LLP	Gundur, India Kadi, India	51% 51%	51% 51%	51% -

# (B) Key Management Personnel:

Sr. No.	Name	Designation
1	Shri Vikram Somany	Chairman and Managing Director
2	Smt. Deepshikha Khaitan	Vice Chairperson Non Executive
3	Shri Subhash Chandra Kothari	Chief Executive Officer
4	Shri Atul Sanghvi	Executive Director
5	Shri R. B. Shah	CFO & COO (Fin. & Comm.)
6	Shri N. N. Patel	President & Company Secretary
7	Dr. K. N. Maiti	Non Executive Director (Ceased as Director w.e.f 14.12.2017)
8	Shri Sajan Kumar Pasari	Non Executive Independent Director
9	Shri Lalit Kumar Bohania	Non Executive Independent Director
10	Shri Jugal Kishor Taparia	Non Executive Independent Director
11	Shri Govindbhai Patel	Non Executive Independent Director

# (C) Other Related Parties:

Sr. No.	Particulars		Nature of Relationship
1	Cera Sanitaryware Limited FZC - Sharjah	1	
2	Cera Sanitaryware Trading Limited LLC - Dubai	1	
3	Madhusudan Industries Limited		
4	Swadeshi Fan Industries	L	
5	Cera Foundation	>	Entities where significant influence is excercised by KMP and /
6	Indian Council of Sanitaryware Manufacturers		or their relatives having transactions with the Company
7	Vikram Investment Co. Limited		
8	Madhusudan Holdings Limited		
9	Madhusudan Gratuity Fund	-	
10	Smt. Smiti Somany		Relative of Key Management Personnel
11	Mrs. Pooja Jain Somany		Relative of Key Management Personnel

# 39.2 Disclosures of Transactions between the Company and Related Parties and the status of outstanding balances as on 31st March, 2018: (₹ in lakhs)

Sr.	Nature of Transaction	Subsidiaries Key Management Personnel		Other Rela	Other Related Parties		
No.	Ϋ́	ear ended	Year ended	Year ended	Year ended	Year ended	Year ended
	3	1 <sup>st</sup> March,	31st March,	31st March,	31st March,	31st March,	31st March,
		2018	2017	2018	2017	2018	2017
1	Revenue from Operations	-	-	-	-	446.51	164.47
2	Interest Received	95.39	24.97	-	-	-	-
3	Other Income	0.79		-	-	-	-
4	Purchase of Goods	8,624.03	6,285.32	-	-	-	-
5	Investment in Shares	255.00	804.78	-	-	-	34.30
6	CSR Expenditure	-	-	-	-	279.29	242.50
7	Donation	-	-	-	-	7.92	6.50
8	Remuneration	-	-	1,330.00	1,161.97	48.99	45.80
9	Rent, Rates & Taxes	-	-	-	-	97.90	95.06
10	Other Service	-	-	13.30	13.70	18.43	21.17
11	Loans given	3,100.00	1,500.00	-	-	-	-
12	Loans recovered	3,100.00	1,500.00	-	-	-	-
13	Advances given	893.73	-	-	-	30.59	20.91
14	Advances Recovered	600.00	-	-	-	-	-
15	Contribution to Gratuity Fund	-	-	-	-	96.36	72.96
16	Dividend receivable on Preference Shares	44.95	-	-	-	-	
	Grand Total	16,713.89	10,115.07	1,343.30	1,175.67	1,025.99	703.67
	(Receivables)						
	Balance Outstanding at the year end	-	-	-	-	457.40	131.82
	Balance Outstanding as at 1st April, 2016		-		-		14.06
	(Payables)						
	Balance Outstanding at the year end	38.34	650.80	-	-	-	-
	Balance Outstanding as at 1st April, 2016		-		-		-
	<b>U</b> ,		70				

# 39.3 The details of amounts due to or due from related parties as at 31st March, 2018, 31st March, 2017 and 1st April, 2016 :

				(₹ in lakhs)
_	Particulars	As at	As at	As at
No	•	31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
1	Trade Receivables			
	From Other Related Parties			
	Cera Sanitaryware Limited FZC	457.40	131.82	14.06
	Total Trade Receivables from Related Parties	457.40	131.82	14.06
2	Trade Payables			
	From Subsidiaries			
	Anjani Tiles Limited	-	563.63	-
	Packart Packaging LLP	38.34	87.17	-
	Total Trade Payable to Related Parties	38.34	650.80	
3	Advances			
	(a) Subsidiaries			
	Anjani Tiles Limited	293.73	-	-
	Sub Total (a)	293.73		-
	(b) Other Related Parties			
	Madhusudan Industries Limited	20.91	20.91	19.46
	Cera Sanitaryware Trading LLC	9.68	-	-
	Sub Total (b)	30.59	20.91	19.46
	Total advances given to related parties (a+b)	324.32	20.91	19.46

# 39.4 Disclosures in respect of transactions which are more than 10% of the total transactions of the same type with related parties during the year:

Sr.	Nature of Transaction	Related Parties	Year ended	Year ended
No.			31st March, 2018 3	81st March, 2017
1	Revenue from Operations	Cera Sanitaryware Limited FZC	446.51	164.47
2	Interest Received	Anjani Tiles Limited	95.39	24.97
3	Purchase of Goods	Anjani Tiles Limited	7,717.81	5,943.21
		Packart Packaging LLP	906.22	342.11
4	Investment in Shares	Anjani Tiles Limited	255.00	714.00
		Packart Packaging LLP	-	90.78
		Cera Sanitaryware Limited FZC	-	2.20
		Cera Sanitaryware Trading LLC	-	32.10
5	CSR Expenses	Cera Foundation	279.29	242.50
6	Donation	Cera Foundation	7.92	6.50
7	Remuneration	Key Management Personnel	1,330.00	1,161.97
		Relatives to KMP	48.99	45.80
8	Rent, Rates & Taxes	Madhusudan Industries Limited	97.90	95.06
9	Other Services	Madhusudan Industries Limited	16.28	18.85
		Swadeshi Fan Industries Limited	2.04	2.21
		Indian Council of Sanitaryware Manufacturer	s <b>0.11</b>	0.11
		Non Executive Directors	13.30	13.70
10	Loans given	Anjani Tiles Limited	3,100.00	1,500.00
11	Loans recovered	Anjani Tiles Limited	3,100.00	1,500.00
12	Advances given	Anjani Tiles Limited	893.73	-
		Cera Sanitaryware Trading LLC	9.68	-
		Madhusudan Industries Limited	20.91	20.91
13	Advances Recovered	Anjani Tiles Limited	600.00	
14	Contribution to Gratuity fund	Madhusudan Gratuity Fund	96.36	72.96
15	Dividend receivable on Preference Shares	Anjani Tiles Limited	44.95	-



# 39.5 Breakup of compensation paid to Key Management Personnel

(₹ in lakhs)

Sr. No.	Particulars	Key Management Personnel	Year ended 31 <sup>st</sup> March, 2018	Year ended st March, 2017
1	Short-Term Employee Benefits	Shri Vikram Somany	583.54	505.93
		Shri Subhash Chandra Kothari	344.23	301.98
		Shri Atul Sanghvi	230.88	176.09
		Dr. K. N. Maiti	38.03	55.00
		Shri R. B. Shah	83.35	78.71
		Shri N. N. Patel	49.97	44.26
2	Post-Employment Benefits		-	-
3	Other-long term benefits		-	-
4	Termination benefits		-	-
	Total		1,330.00	1,161.97

39.6 Sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended 31st March, 2018, the Company has not recorded any impairment of receivables relating to amounts owed by related parties (31st March, 2017: Nil, 1st April, 2016: Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

# Note – 40 : FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Overview:

The Company's Risk Management framework encompasses practices relating to the identification, analysis, evaluation, treatment, mitigation and monitoring of the strategic, external and operational controls risks to achieving the Company's business objectives. It seeks to minimize the adverse impact of these risks, thus enabling the Company to leverage market opportunities effectively and enhance its long-term competitive advantage. The focus of risk management is to assess risks and deploy mitigation measures.

The Company's activities expose it to variety of financial risks namely market risk, credit risk and liquidity risk. The Company has various financial assets such as deposits, trade and other receivables and cash and bank balances directly related to the business operations. The Company's principal financial liabilities comprise of trade and other payables. The Company's senior management's focus is to foresee the unpredictability and minimize potential adverse effects on the Company's financial performance. The Company's overall risk management procedures to minimise the potential adverse effects of financial market on the Company's performance are outlined hereunder:

The Company's Board of Directors have overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management is carried out by the management in consultation with the Board of Directors. The Board provides principles for overall risk management, as well as policies covering specific risk areas.

The note explains the sources of risk which the entity is exposed to and how the entity manages the risk.

## (A) Credit Risk:

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and from its financial activities including deposits with banks and other financial instruments. The Company establishes an impairment allowance based on Expected Credit Loss model that represents its estimate of incurred losses in respect of trade and other receivables.

#### (i) Trade Receivables:

The Company extends credits to customers in normal course of the business. The Company considers the factors such as credit track record in the market of each customer and past dealings for extension of credit to the customers. The Company monitors the payment track record of each customer and outstanding customer receivables are regularly monitored. The Company evaluates the concentration of risk with respect to trade receivables as low, as its customers are located at several jurisdiction and industries and operate in large independent markets. The Company also takes advances and security deposits from customers which mitigate the credit risk to an extent.

The average credit period taken on sales of goods is 30 to 60 days. Generally, no interest has been charged on the receivables. Allowances against doubtful debts are recognised against trade receivables based on estimated irrecoverable amounts determined by reference to past default experience of the counterparty and an analysis of the counterparty's current financial position.

Before accepting any new customer, the Company uses an internal credit system to assess the potential customer's credit quality and defines credit limit of customer. Limits attributed to customers are reviewed periodically. There are no customers who represent more than 5 per cent of total net revenue from operations.

The Company does not hold any collateral or other credit enhancements over any of its trade receivables nor does it have a legal right of offset against any amounts owed by the Company to the counterparty.

#### **Expected Credit Loss (ECL):**

The Company has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward- looking information. The expected credit loss allowance is based on the ageing of the days the receivables are due and the rates as given in the provision matrix. The provision matrix at the end of the reporting period is as follows:

0-3 months	Nil
3-6 months	Nil
6-12 months	Nil
Beyond 12 months	10 to 25
	(₹ in lakhs)

			(\ III lakiis)
Period	As at 31st March, 2018	As at 31st March, 2017	As at 1st April, 2016
Ageing of past due but not impaired receivables:			
0-3 months	22,091.78	18,830.82	15,627.39
3-6 months	2,029.52	1,296.28	1,823.92
6-12 months	1,621.42	983.23	617.26
Beyond 12 months	1,186.70	960.49	774.35
Ageing of impaired trade receivables:			
0-3 months	-	-	-
3-6 months	-	-	-
6-12 months	-	-	-
Beyond 12 months	163.00	-	-

#### (ii) Cash and cash equivalents and short-term investments:

The Company considers factors such as track record, size of institution, market reputation and service standard to select the banks with which deposits are maintained. The Company does not maintain significant deposit balances other than those required for its day to day operations. Credit risk on cash and cash equivalents is limited as these are generally held or invested in deposits with banks and financial institutions with good credit ratings.

# (B) Liquidity Risk:

Liquidity risk is the risk that the Company will face in meetings its obligations associated with its financial liabilities. The Company's approach in managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this, management considers both normal and stressed conditions.

The Company's objective is to maintain optimum levels of liquidity to meet its cash and collateral requirements. The Company relies on a mix of borrowings, capital and excess operating cash flows to meet its needs for funds. The current committed lines of credit are sufficient to meet its short to medium term expansion needs. The Company monitors rolling forecasts of its liquidity requirements to ensure that it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities so that it does not breach borrowing limits.

The table below provides undiscounted cash flows towards non-derivative financial assets/ (liabilities) into relevant maturity based on the remaining period at the Balance Sheet date to the contractual maturity date and where applicable, their effective interest rates.

Particulars	Note		As at 31st March,	2018	Total
	No.	Not later than one year	Later than one year and not later than five years	Later than five years	
Financial Assets					
Trade receivables	11	26,766.42	-	-	26,766.42
Others	7,14	259.40	1,349.58	-	1,608.98
Current investments	10	10,859.42	-	-	10,859.42
Cash and cash equivalents	12	2,107.95	-	-	2,107.95
Other bank balances	13	196.25	-	-	196.25
Total		40,189.44	1,349.58	-	41,539.02
Financial Liabilities					
Borrowings - Bank loans	22	2,434.63	-	-	2,434.63
Current payables	23,24	22,450.13	-	-	22,450.13
Non-current payables	19	-	1,670.39	-	1,670.39
Total		24,884.76	1,670.39	-	26,555.15

					(₹ in lakhs)
Particulars	Note		As at 31st March,	2017	Total
	No.	Not later than one year	Later than one year and not later than five years	Later than five years	
Financial Assets					
Trade receivables	11	22,070.82	-	-	22,070.82
Others	7,14	496.69	2,084.86	-	2,581.55
Current investments	10	9,075.32	-	-	9,075.32
Cash and cash equivalents	12	1,987.71	-	-	1,987.71
Other bank balances	13	1,776.93	-	-	1,776.93
Total		35,407.47	2,084.86	-	37,492.33
Financial Liabilities					
Borrowings - Bank loans	22	2,884.56	-	-	2,884.56
Current payables	23,24	21,880.35	-	-	21,880.35
Non-current payables	19	-	1,163.06	-	1,163.06
Total		24,764.91	1,163.06	-	25,927.97

Particulars	Note		As at 1st April, 20	16	Total
	No.	Not later than one year	Later than one year and not later than five years	Later than five years	
Financial Assets					
Trade receivables	11	18,842.92	-	-	18,842.92
Others	7, 14	566.53	3,042.72	-	3,609.25
Current investments	10	4,834.57	-	-	4,834.57
Cash and cash equivalents	12	2,033.13	-	-	2,033.13
Other bank balances	13	1,146.90	-	-	1,146.90
Total		27,424.05	3,042.72	-	30,466.77
Financial Liabilities					_
Borrowings - Bank loans	18, 22	2,084.59	533.54	-	2,618.13
Current payables	23, 24	17,808.13	-	-	17,808.13
Non-current payables	19	-	983.49	-	983.49
Total		19,892.72	1,517.03	-	21,409.75

# (C) Market Risk:

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: foreign currency risk, interest risk and other price risk such as commodity risk.

# (i) Foreign Currency Risk:

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates and arises where transactions are done in foreign currencies. It arises mainly where receivables and payables exist due to transactions entered in foreign currencies. The Company evaluates exchange rate exposure arising from foreign currency transactions and follows approved policy parameters utilizing forward foreign exchange contracts whenever felt necessary. The Company does not enter into financial instrument transactions for trading or speculative purpose.

The Company transacts business primarily in Indian Rupees, USD, Euro and GBP. The Company has foreign currency trade payables and receivables and is therefore, exposed to foreign exchange risk. Certain transactions of the Company act as a natural hedge as a portion of both assets and liabilities are denominated in similar foreign currencies. For the remaining exposure to foreign exchange risk, the Company adopts a policy of selective hedging based on risk perception of the management.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

(in lakhs)

Particulars	Currency	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1st April, 2016
Trade receivables	USD	11.65	3.65	1.30
Trade payables	USD	0.06	0.19	0.28
Advance to suppliers	USD	0.24	3.69	3.62
••	EUR	0.39	0.10	0.45
	GBP	0.04	0.02	-
Advance from customers	USD	0.46	0.18	0.24
Balance in EEFC account	USD	0.70	80.0	1.93
Currency Rate		31 <sup>st</sup> March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
USD		65.1434	64.7957	66.2365
EUR		80.2852	69.2336	75.5986
GBP		91.2884	81.2282	94.4210

Of the above foreign currency exposures, following exposures are not hedged:

Particulars	Currency	As at	As at	As at
	ŕ	31st March, 2018	31st March, 2017	1st April, 2016
Trade receivables	USD	11.65	3.65	1.30
Trade payables	USD	0.06	0.19	0.28
Advance to suppliers	USD	0.24	3.69	3.62
• •	EUR	0.39	0.10	0.45
	GBP	0.04	0.02	-
Advance from customers	USD	0.46	0.18	0.24
Balance in EEFC account	USD	0.70	80.0	1.93

#### Sensitivity Analysis:

The following table demonstrates the sensitivity of profit and equity in USD, Euro and GBP to the Indian Rupee with all other variables held constant. The impact on the Company's profit before tax and other comprehensive income due to changes in the fair value of monetary assets and liabilities is given below:

(₹ in lakhs)

			,
Particulars	Change in currency	Effect on Profit	Effect on Profit
	exchange rate	before tax 31st March, 2018	before tax 31st March, 2017
USD	5%	(39.31)	(22.84)
	-5%	39.31	22.84
EUR	5%	(1.57)	(0.35)
	-5%	1.57	0.35
GBP	5%	(0.18)	(80.0)
	-5%	0.18	0.08

This is mainly attributable to the exposure outstanding on foreign currency receivables and payables in the Company at the end of each reporting period.

#### (ii) Interest Rate Risk:

The Company's exposure to the risk of changes in market interest rates relates primarily to long term debts having floating rate of interest. Its objective in managing its interest rate risk is to ensure that it always maintains sufficient headroom to cover interest payment from anticipated cashflows which are regularly reviewed by the Board. However, the risk is very low due to negligible borrowings by the Company.

The Company's non-current borrowings from banks are Nil as at 31st March, 2018 and 31st March, 2017 respectively. Other non-current financial liabilities have fixed rate of interest where the risk of changes in the interest rates is almost nil. As a result, the sensitivity affecting the profit before tax due to the Company's exposure to the risk of changes in market interest rates is almost nil.

#### (iii) Commodity Risk:

The Company is exposed to the movement in the price of key raw materials and other traded goods in the domestic and international markets. The Company has in place policies to manage exposure to fluctuation in prices of key raw materials used in operations. The Company enters into contracts for procurement of raw materials and traded goods, most of the transactions are short term fixed price contracts and a few transactions are long term fixed price contracts.

#### **Capital Management:**

The Company manages its capital to be able to continue as a going concern while maximising the returns to shareholders through optimisation of the debt and equity balances. The capital structure consists of debt which includes the borrowings as disclosed in Note 18, 22 and 24, cash and cash equivalents and current investments and equity attributable to equity holders of the Company, comprising issued share capital, reserves and retained earnings as disclosed in the Statement of Changes in Equity. For the purpose of calculating gearing ratio, debt is defined as non current and current borrowings (excluding derivatives). Equity includes all capital and reserves of

the Company attributable to equity holders of the Company. The Company is not subject to externally imposed capital requirements. The Board reviews the capital structure and cost of capital on an annual basis but has not set specific targets for gearing ratios. The risks associated with each class of capital are also considered as part of the risk reviews presented to the Audit Committee and the Board of Directors.

The following table summarizes the capital of the Company:

(₹ in lakhs) **Particulars** 31st March, 2018 31st March, 2017 1st April, 2016 **Equity** 60,495.48 52,438.96 43,565.39 2,434.63 2,084.59 Current borrowings (Note 22) 2,884.56 Non-current borrowings (Note 18) 533.54 Current maturities of non current borrowings (Note 24) 533.34 890.30 **Total Debt** 2,434.63 3,417.90 3,508.43 Gearing Ratio Debt to Equity 4.02% 6.52% 8.05%

**Note - 41. FINANCIAL INSTRUMENTS** 

Set out below, is a comparison by class of the carrying amounts and fair value of the Company's Financial Instruments.

(₹ in lakhs)

Particulars	С	arrying value			Fair value	_
	As at	As at	As at	As at	As at	As at
	31-Mar-18	31-Mar-17	1-Apr-16	31-Mar-18	31-Mar-17	1-Apr-16
Financial Assets						
Financial assets measured at fair value						
Investments	10,859.42	9,075.32	4,834.57	10,859.42	9,075.32	4,834.57
Financial assets measured at amortised cost						
Investments	3,058.21	2,803.21	1,964.13	3,058.21	2,803.21	1,964.13
Trade receivables	26,766.42	22,070.82	18,842.92	26,766.42	22,070.82	18,842.92
Cash and cash equivalents	2,107.95	1,987.71	2,033.13	2,107.95	1,987.71	2,033.13
Other bank balances	196.25	1,776.93	1,146.90	196.25	1,776.93	1,146.90
Security Deposit	199.10	195.81	159.32	199.10	195.81	159.32
Bank FDs with more than 12 months maturity						
Margin Money Deposits held as security against						
Borrowings with more than 12 months maturity	270.41	243.38	227.58	270.41	243.38	227.58
Dividend receivable	44.95	-	-	44.95	-	-
Insurance claims receivables	128.88	394.69	489.37	128.88	394.69	489.37
Advances	58.83	43.75	42.51	58.83	43.75	42.51
Interest accrued and receivable	0.19	2.59	0.09	0.19	2.59	0.09
Total	44,597.22	40,295.54	32,430.90	44,597.22	40,295.54	32,430.90
Financial Liabilities						_
Financial liabilities measured at amortised cost						
Borrowings - Non Current	-	-	533.54	-	-	533.54
Borrowings - Current	2,434.63	2,884.56	2,084.59	2,434.63	2,884.56	2,084.59
Trade payables - Current	7,781.37	7,642.66	5,735.70	7,781.37	7,642.66	5,735.70
Deposits by Dealers	1,648.16	1,140.83	953.44	1,648.16	1,140.83	953.44
Other financial liabilities - Non current	22.23	22.23	30.05	22.23	22.23	30.05
Current maturities of long term debt	-	533.54	890.30	-	533.54	890.30
Unpaid dividends	88.67	72.92	59.88	88.67	72.92	59.88
Unpaid matured deposits and interest accrued thereon		1.63	1.63	-	1.63	1.63
Retention money payable	328.48	217.27	189.29	328.48	217.27	189.29
Employee related payables	3,327.90	2,789.81	1,482.97	3,327.90	2,789.81	1,482.97
Expenses payables	10,923.71	10,622.52	9,448.36	10,923.71	10,622.52	9,448.36
Total	26,555.15	25,927.97	21,409.75	26,555.15	25,927.97	21,409.75

The management assessed that fair value of short term financial assets and liabilities significantly approximate their carrying amounts largely due to the short term maturities of these instruments. The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The Company determines fair values of financial assets or liabilities by discounting the contractual cash inflows / outflows using prevailing interest rates of financial instruments with similar terms. The initial measurement of financial assets and financial liabilities is at fair value.

The fair value of investments in mutual funds is determined using net assets value of the funds. Further, the subsequent measurements of all assets and liabilities (other than investments in mutual funds) is at amortised cost, using effective interest rate method.

The following methods and assumptions were used to estimate the fair values:

- The fair value of the Company's interest bearing borrowings are determined using discount rate that reflects the entity's discount rate at the end of the reporting period. The own non-performance risk as at the reporting period is assessed to be insignificant.
- The fair value of unquoted instruments and other financial assets and liabilities is estimated by discounting future cash flows using rates currently applicable for debt on similar terms, credit risk and remaining maturities.

## 41.1 Fair Value Hierarchy

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is insignificant to the fair value measurements as a whole.

Level 1 : Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2 : Valuation techniques for which the lowest level inputs that has a significant effect on the fair value measurement are observable, either directly or indirectly.

Level 3 : Valuation techniques for which the lowest level input which has a significant effect on fair value measurement is not based on observable market data.

The following table provides the fair value measurement hierarchy of the Company's assets.

(₹ in lakhs)

Particulars			Fair value measurement using		
	Date of valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Disclosures fair value measurement hiera for assets as at 31st March, 2018:	rchy				
Assets measured at fair value: Investments There have been no transfers between Level 2 and Level 3 during the period.	31-Mar-18	10,859.42	10,859.42	-	-
Disclosures fair value measurement hierarchy for assets as at 31st March, 2017:  Assets measured at fair value:					
Investments There have been no transfers between Level 2 and Level 3 during the year ended 31st March, 2017.	31-Mar-17	9,075.32	9,075.32	-	-
Disclosures fair value measurement hierarchy for assets as at 1st April, 2016:					
Assets measured at fair value:					
Investments	1-April-16	4,834.57	4,834.57	-	-

#### Note - 42. FIRST TIME ADOPTION OF IND AS

These standalone financial statements, for the year ended 31st March, 2018 are the first financial statements prepared by the Company in accordance with Ind AS. For periods up to and including the year ended 31st March, 2017, the Company prepared its standalone financial statements in accordance with accounting standards notified under section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 ('Indian GAAP' or previous GAAP)

Accordingly, the Company has prepared standalone financial statements which comply with Ind AS applicable for periods ended 31st March, 2018 together with the comparative period data as at and for the year ended 31st March, 2017 as described in the summary of Significant Accounting Policies. In preparing these financial statements, the Company's opening Balance Sheet was prepared as at 1st April, 2016 the Company's date of transition to Ind AS. This note explains the principal adjustments made by the Company in restating its previous GAAP standalone financial statements including the Balance Sheet as at 1st April, 2016 and the standalone financial statements as at and for the year ended 31st March, 2017.

The Company has applied Ind AS 101 in preparing these first standalone financial statements. The effect of transition to Ind AS on equity, total comprehensive income and reported cash flows are presented in this section and are further explained in the notes that accompany the tables.

## **Exemptions and Exceptions applied**

Set out below are the applicable Ind AS 101 Optional Exemptions and Mandatory Exceptions applied in the transition from previous GAAP to Ind AS.

#### (A) Ind AS Optional Exemptions:

#### 1. Business Combinations:

The Company has elected not to apply Ind AS 103 Business Combinations retrospectively to the past business combinations that occurred before the transition date of 1st April, 2016.

Consequently,

- (i) The Company has kept the same classification for the past business combinations as in its previous GAAP financial statements.
- (ii) The Company has excluded from its opening Balance Sheet those items recognized in accordance with previous GAAP that do not qualify for recognition as an asset or liability under Ind AS.

# 2. Deemed Cost - Property, Plant and Equipment and Intangible Assets:

As permitted by Ind AS 101, the Company has elected to continue with the carrying value of its property, plant and equipment and intangible assets recognized as of 1st April, 2016 (date of transition) measured as per the previous GAAP and used that carrying value as its deemed cost as of the date of transition.

#### Leases:

Appendix C to Ind AS 17, Leases, requires an entity to assess whether a contract or arrangement contains a lease. As per Ind AS 17, this assessment should be carried out at inception of the contract or arrangement. However, the Company has used Ind AS 101 exemption and assessed all arrangements based on conditions in place as at the date of transition.

# 4. Investments in Subsidiaries:

The Company has availed the optional exemption under Ind AS 101 for the continuance of the carrying value of Investments in subsidiaries same as under the previous GAAP.

#### (B) Ind AS Mandatory Exceptions:

#### 1. Estimates:

As per Ind AS 101, an entity's estimates in accordance with Ind AS at the date of transition to Ind AS presented in the entity's first Ind AS financial statements as the case may be, should be consistent with estimates made for the same date in accordance with the previous GAAP unless there is objective evidence that those estimates were in error. However, the estimates should be adjusted to reflect any differences in accounting policies.

As per Ind AS 101, where application of Ind AS requires an entity to make certain estimates that were not required under the previous GAAP, those estimates should be made to reflect conditions that existed at the date of transition (for preparing opening Ind AS Balance Sheet) or at the end of the comparative period (for presenting comparative information as per Ind AS).

The Company's estimates under Ind AS are consistent with the above requirements. Key estimates considered in preparation of the financial statements that were not required under the previous GAAP are listed below:

- (i) Fair valuation of financial instruments carried at FVTPL and/or FVOCI.
- (ii) Impairment of financial assets based on the Expected Credit Loss model.
- (iii) Determination of the discounted value for financial instruments carried at amortised cost.

# 2. Derecognition of Financial Assets and Liabilities:

As per Ind AS 101, an entity should apply the derecognition requirements in Ind AS 101, Financial Instruments, prospectively for transactions occurring on or after the date of transition to Ind AS.

However, an entity may apply the derecognition requirements retrospectively from a date chosen by it if the information needed to apply Ind AS 109 to financial assets and financial liabilities derecognized as a result of past transactions was obtained at the time of initially accounting for those transactions.

The Company has elected to apply the derecognition principles of Ind AS 109 prospectively.

# 3. Classification and Measurement of Financial Assets:

#### Financial Instruments:

Financial assets like security deposits received and security deposits paid, have been classified and measured at amortised cost on the basis of the facts and circumstances that exist at the date of transition to Ind AS. Since, it is impracticable for the Company to apply retrospectively the effective interest method in Ind AS 109, the fair value of the financial asset or the financial liability at the date of transition to Ind AS by applying amortised cost method, has been considered as the new gross carrying amount of that financial asset or the financial liability at the date of transition to Ind AS.

# 42.1 Reconciliation of Equity as at 1st April, 2016

Par	ticula	ars	Indian GAAP	Ind AS	Ind AS
			As at 1 <sup>st</sup> April, 2016	adjustments	As at 1 <sup>st</sup> April, 2016
	466	SETS	1 April,2010		1 April, 2010
١.		Non-Current Assets			
	( - /	(a) Property, Plant and Equipment	22,534.25	(5.51)	22,528.74
		(b) Capital work-in-progress	424.05	(108.37)	315.68
		(c) Other Intangible Assets	45.19	-	45.19
		(d) Intangible Assets under development	-	108.37	108.37
		(e) Financial Assets			
		(i) Investments	1,964.13	-	1,964.13
		(ii) Long-term loans and advances	3,677.98	(635.26)	3,042.72
		(f) Other Non-Current Assets	· -	858.45	858.45
	(2)	Current Assets			
	(-)	(a) Inventories	13,218.23	_	13,218.23
		(b) Financial Assets	. 0,2 : 0.20		. 5,2 . 5 . 2
		(i) Investments	4,747.16	87.41	4,834.57
		(ii) Trade Receivables	18,842.92	-	18,842.92
		(iii) Cash and Cash Equivalents	2,033.13	-	2,033.13
		(iv) Bank Balances other than (iii) above	3,906.04	(2,759.14)	1,146.90
		(v) Other Financial Assets	3,103.14	(2,536.61)	566.53
		(c) Other Current Assets	158.91	2,422.04	2,580.95
		Total Assets	74,655.13	(2,568.62)	72,086.51
II.	EQU	JITY AND LIABILITIES	<del></del>		
	EQU				
	(a)	Equity Share Capital	650.29	-	650.29
		Other Equity	41,451.60	1,463.50	42,915.10
	LIAE	BILITIES			
		Non-Current Liabilities			
	` '	(a) Financial Liabilities			
		(i) Borrowings	533.54	-	533.54
		(ii) Other Financial Liabilities	983.49	-	983.49
		(b) Provisions	4,020.68	(3,549.84)	470.84
		(c) Deferred Tax Liabilities (Net)	3,439.29	39.12	3,478.41
	(2)	Current Liabilities			
		(a) Financial Liabilities			
		(i) Borrowings	2,084.58	0.01	2,084.59
		(ii) Trade Payables	5,735.70	-	5,735.70
		(iii) Other Financial Liabilities	-	12,072.43	12,072.43
		(b) Other Current Liabilities	12,886.81	(11,232.94)	1,653.87
		(c) Provisions	2,869.15	(2,621.75)	247.40
		(d) Current Tax Liabilities (Net)	-	1,260.85	1,260.85
		Total Equity and Liabilities	74,655.13	(2,568.62)	72,086.51

# 42.2 Reconciliation of Equity as at 31st March, 2017

					(₹ in lakhs)
Pa	articul	ars	Indian GAAP As at	Ind AS adjustments	Ind AS As at
			31 <sup>st</sup> March, 2017		As at 31st March, 2017
. A	SSETS	3			
(1	) No	n-Current Assets			
	(a)	Property, Plant and Equipment	26,512.32	(5.00)	26,507.32
	(b)	Capital work-in-progress	16.03	-	16.03
	(c)	Other Intangible Assets	131.98	-	131.98
	(d)	Intangible Assets under development	-	-	
	(e)	Financial Assets			
		(i) Investments	2,803.21	-	2,803.21
		(ii) Long-term loans and advances	6,018.89	(3,934.03)	2,084.86
	(f)	Other Non-Current Assets	-	1,784.67	1,784.67
(2	) Cui	rrent Assets			
`	,	Inventories	12,918.72	-	12,918.72
	(b)	Financial Assets	,		,-
	(-)	(i) Investments	8,706.09	369.23	9,075.32
		(ii) Trade Receivables	22,070.82	-	22,070.82
		(iii) Cash and Cash Equivalents	617.42	1,370.29	1,987.71
		(iv) Bank Balances other than (iii) above	4,921.93	(3,145.00)	1,776.93
		(v) Other Financial Assets	4,848.92	(4,352.23)	496.69
	(c)	Other Current Assets	172.58	4,249.45	4,422.03
	` ,	Total Assets	89,738.91	(3,662.62)	86,076.29
. E	QUITY	AND LIABILITIES			
	QUITY				
(a	ı) Equ	uity Share Capital	650.29	-	650.29
(b		er Equity	51,589.71	198.96	51,788.67
	,  ABILI				
		n-Current Liabilities			
`	, (a)	Financial Liabilities			
	(/	(i) Borrowings	-	_	
		(ii) Other Financial Liabilities	1,163.06	-	1,163.06
	(b)	Provisions	5,479.27	(4,818.87)	660.40
	(c)		3,571.06	169.78	3,740.84
(2		rrent Liabilities	-,-		,
`	, (a)	Financial Liabilities			
	(,	(i) Borrowings	2,884.56	-	2,884.56
		(ii) Trade Payables	7,642.66	-	7,642.66
		(iii) Other Financial Liabilities	,	14,237.69	14,237.69
	(b)	Other Current Liabilities	15,173.59	(13,411.43)	1,762.16
	(c)	Provisions	1,584.71	(1,305.23)	279.48
	(d)	Current Tax Liabilities (Net)	-	1,266.48	1,266.48
	(-)	Total Equity and Liabilities	89,738.91	(3,662.62)	86,076.29
		Total Equity and Elabilities	03,730.91	(3,002.02)	00,070.

# 42.3 Statement of reconciliation of Equity (Shareholders' Funds) as at 31st March, 2017 and 1st April, 2016

			(₹ in lakhs)
Particulars	Note No.	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
Total Equity (Shareholders' Fund) as per IGAAP Add :		52,240.00	42,101.90
Dividend on Equity shares	17	1,170.53	1,170.53
Tax on Dividend	17	244.67	244.67
Net Gain on Fair Value Changes on Investments in Mutual Funds Less:		382.68	87.41
Dividend on Equity shares	17	(1,170.53)	-
Tax on Dividend	17	(244.67)	-
Tax Effect as at transition		(39.12)	(39.12)
Others		(144.60)	-
Total Equity as per Ind AS		52,438.96	43,565.39

# 42.4 Statement of reconciliation of Total Comprehensive Income for the year ended 31st March, 2017

(₹ in lakhs) Particulars Note Year ended No. 31st March, 2017 (End of last period presented as per IGAAP) Net Profit after Tax as per previous Indian GAAP 10,131.73 Add: 4,761.00 Excise Duty 1) 2) Adjustment on Fair Valuation of Investments 29 295.26 Interest Income on Rental Security Deposits 29 11.82 Remeasurements of Defined Benefit Plans 176.12 **Sub Total** 5,244.20 Less: 4,761.00 **Excise Duty** 1) **Amortization of Prepaid Rentals** 35 12.28 Decrease in Profit on Sale of Investments 10.26 Diminution of Investment written back reversed due to 3.20 Fair Valuation of Investments in Mutual Funds Effect of Current Tax 20.00 Effect of Deferred Tax 171.79 4.978.53 **Sub Total** 10,397.40 Net Profit after Tax before OCI as per Ind AS Other Comprehensive Income (115.01)

# 42.5 Effects of Ind AS adoption on Standalone Cash Flow Statement for the year ended 31st March, 2017

Total Comprehensive Income as per Ind AS

(₹ in lakhs)

10,282.39

Particulars	As at 31st March, 2017 (End of last period presented as per IGAAP)			
	As per IGAAP*	Adjustments on transition to Ind AS	As per Ind AS	
Net Cash Inflow (Outflow) from Operating Activities	11,012.84	220.86	11,233.70	
Net Cash Inflow (Outflow) from Investing Activities	(9,608.18)	366.70	(9,241.48)	
Net Cash Inflow (Outflow) from Financing Activities	(2,820.37)	782.73	(2,037.64)	
Net Cash Inflow (Outflow)	(1,415.71)	1,370.29	(45.42)	
Cash and Cash Equivalents as at 1st April, 2016	2,033.13	-	2,033.13	
Cash and Cash Equivalents as at 31st March, 2017	617.42	1,370.29	1,987.71	

<sup>\*</sup>The IGAAP figures have been reclassified to conform to Ind AS presentation requirements for the purposes of this note.

#### 42.6 Notes to First Time Adoption

#### (a) Investment:

Under Indian GAAP, investments in Mutual Funds were classified in to current Investments. Current Investments were carried at lower of cost and fair value. Under Ind AS these Investments are required to be measured at Fair Value either through OCI (FVTOCI) or through Profit & Loss (FVTPL). The Company has opted to Fair Value these Investments through Profit & Loss (FVTPL). Accordingly, resulting fair value change of these Investments have been recognised in retained earnings as at the date of transition and subsequently in the Statement of Profit & Loss for the year ended 31st March, 2017.

#### (b) Deferred Taxes:

Under Indian GAAP, Deferred Taxes were recognised based on Profit & Loss approach i.e. tax impact on difference between the accounting income and taxable income. Under Ind AS, Deferred Tax is recognised by following Balance Sheet approach i.e. tax impact on temporary difference between the carrying value of assets and liabilities in the books and their respective tax base.

#### (c) Excise Duty:

Under Indian GAAP, revenue from Sale of Goods was presented exclusive of Excise Duty. Under Ind AS, revenue from Sale of Goods is presented inclusive of Excise Duty. The Excise Duty paid is presented on the face of the Statement of Profit & Loss as part of expenses.

# (d) Remeasurement of Post Employment Benefit Obligations :

Under Indian GAAP, cost relating to Post Employment Benefit Obligations including actuarial gain / losses were recognised in Profit & Loss. Under Ind AS, actuarial gain / losses on the net Defined Benefit Liability are recognised in Other Comprehensive Income instead of Profit & Loss.

# (e) Security Deposits:

Under Indian GAAP, interest free rent security deposits paid were reported at their nominal values. Under Ind AS, interest free security deposits are measured at fair value on intial recognition and at amortised cost on subsequent recognition.

The difference between the nominal value of such deposits and their fair value is considered as additional rent payable.

This is expensed on a straight line basis over the term of the rent agreement. The Company also recognises interest income on the deposits using Effective Interest Rate (EIR) through Profit and Loss over the life of the deposits.

### Note - 43. MOVEMENT IN PROVISIONS

Disclosure of Movement in Provisions during the year as per Ind AS 37, Provisions, Contingent Liabilities and Contingent Assets:

				` ,
Particulars	Balance as on 1st April, 2017	Provided during the year	Paid/Adjusted during the year	Balance as on 31 <sup>st</sup> March, 2018
Non-current Provisions				
Accumulated leaves	479.01	2.69	-	481.70
Income Tax of earlier years	181.39	-	0.61	180.78
Total	660.40	2.69	0.61	662.48
Current Provisions				
Accumulated leaves	279.48	92.27	-	371.75
Total	279.48	92.27	-	371.75
Grand total	939.88	94.96	0.61	1,034.23

# Note - 44. DUES TO MICRO AND SMALL ENTERPRISES

The dues to Micro and Small Enterprises as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent information available with the Company is given below:

(₹ in lakhs)

	Particulars	31st March, 2018	31st March, 2017	1st April, 2016
(a)	The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year  (i) Principal amount due to micro and small enterprises  (ii) Interest due on above	471.34 -	326.05 -	450.01
(b)	The amount of interest paid by the buyer in terms of section 16 of the MSMED Act 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year	-	-	-
(c)	"The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act 2006".	-	-	-
(d)	The amount of interest accrued and remaining unpaid at the end of each accounting year	-	-	-
(e)	The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act 2006	-	-	-

# **Note - 45. COMMITMENTS AND CONTINGENCIES**

# (a) Leases

# Operating lease commitments

The Company has obtained some premises on operating leases. Few of the leases for premises are long term and are non-cancellable. Further, there is an escalation clause in the lease agreement.

Lease payments of  $\ref{thm}$  749.10 lakhs (previous year –  $\ref{thm}$  652.02 lakhs) have been recognized as an expense in the Statement of Profit and Loss during the year.

Future minimum rentals payable under non-cancellable operating leases are as follows:

				(
	Particulars	31st March, 2018	31st March, 2017	1st April, 2016
	Not later than one year Later than one year but not later than five years Later than five years	89.59 334.36 -	39.00 160.22 20.95	21.06 95.47 47.88
(b)	Commitments Estimated Amount of contracts remaining to be executed on capital account and not provided for (Net of Advances)	2,642.35	2,535.60	2,044.48
(c)	Contingent Liabilities Claims against the Company not acknowledged as debts (Net of Payments) Letters of Credit (Foreign & Inland) opened and guarantees given (Net) Contribution as Capital to Cera Sanitaryware Trading LLC at Dubai	). 132.87 4,609.10	156.77 3,402.89	132.66 1,168.31 31.57

#### Note - 46. NOTE ON CORPORATE SOCIAL RESPONSIBILITY

In accordance with the provisions of Section 135 of the Companies Act, 2013, Schedule VII and Companies (Corporate Social Responsibility Policy) Rules, 2014 the Board of Directors of the Company had constituted a Corporate Social Responsibility (CSR) Committee. In terms of the provisions of the said Act, the Company was required to spend ₹ 269.44 lakhs (previous year ₹ 289.96 lakhs) towards CSR activities during the year ended 31st March, 2018. The Company has incurred following expenditure towards CSR activities for the benefit of general public and in the neighbourhood of the manufacturing facilities of the Company.

(₹ in lakhs)

Sr. No.	Particulars	Year Ended 31 <sup>st</sup> March, 2018	Year Ended 31st March, 2017
1	Prescribed CSR Expenditure (2% of Average Net Profits of the three		_
	immediately preceeding financial years)	269.44	220.20
2	Add : Unspent amount of previous year	-	69.76
	Total amount to be spent for the financial year	269.44	289.96
3	Details of CSR Expenditure during the financial year 2017-18		
	(a) Promoting education and enhancing vocational skills	92.34	39.28
	(b) Eradicating hunger, poverty, malnutrition, promoting health care and sanitation	145.55	168.38
	(c) Empowering women, setting up homes/hostels for women, orphans and old age home	s <b>22.00</b>	12.00
	(d) Ensuring Environment sustainability, conservation of natural resources	1.50	-
	(e) Rural Development	8.61	70.49
	(f) Slum Area Development	6.29	0.65
	(g) Protection of National Heritage Art & Culture	3.00	-
	Total Amount spent during the financial year	279.29	290.80
4	Amount Unspent, if any.		-

#### Note - 47. RESEARCH AND DEVELOPMENT EXPENDITURE

Research and Development expenditure incurred is set out below

(₹ in lakhs)

				(
Sr. No.	Particulars	2017-18	2016-17	2015-16
1	Capital expenditure	35.50	160.85	104.78
2	Revenue expenditure	139.69	89.32	98.12

#### **Note - 48. OPERATING SEGMENTS**

The Company operates mainly in manufacturing of Building Products and all other activities are incidental thereto, which have similar risk and return. Accordingly, there are no separate reportable Segment as required under Ind AS 108 "Operating Segment".

#### Note - 49.

Balances of certain debtors, creditors, loans & advances and deposits are subject to confirmation. Due adjustments will be made on receipt thereof, if necessary.

# Note - 50.

In the opinion of the Management, current assets have a value on realisation in the ordinary course of business at least equal to the amount at which they are stated except where indicated otherwise.

# Note - 51.

The Company had changed the method of valuation of closing stock of raw materials, packing materials, stores and spares, chemicals and traded goods as at 31st March, 2017 to "Cost or net realisable value whichever is lower" following weighted average method which was earlier FIFO method. The effect of increase in consumption and decrease in profits in earlier financial years due to this change is not material and hence not recognised.

#### Note - 52. DIVIDENDS PAID AND PROPOSED

			(111141110)
Sr. No.	Particulars	Year ended 31 <sup>st</sup> March, 2018	Year ended 31st March, 2017
1	Declared and paid during the year:		
	Final dividend for FY 2016-17: ₹ 12 per share (FY 2015-16: ₹ 9 per share)	1,560.70	1,170.53
	Dividend Distribution Tax paid	317.72	244.67
2	Proposed for approval at the annual general meeting (not recognised as a liabilit	v):	
	Final dividend for FY 2017-18: ₹ 12 per share (FY 2016-17: ₹ 12 per share)	1,560.70	1,560.70
	Dividend Distribution Tax	320.81	317.72

**Executive Director** 

# Note - 53.

Consequent to the introduction of Goods and Service Tax (GST) with effect from 1st July, 2017, Central Excise, Value Added Tax (VAT) etc. have been subsumed into GST. In accordance with Indian Accounting Standard-18 on "Revenue" and Schedule III to the Companies Act, 2013, unlike Excise Duties, levies like GST, VAT etc. are not part of Revenue from Operations. Revenue for the year ended 31st March, 2018 and 31st March, 2017 are net of GST. The following additional information is being provided to facilitate such understanding.

		(₹ in lakhs)
Particulars	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Revenue from Operations (Gross)	1,39,206.09	1,05,910.11
GST Recovered	19,938.31	-
Revenue from Operations (Net)	1.19.267.78	1.05.910.11

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Revenue from Operations (Gross)	1,39,206.09	1,05,910.11
GST Recovered	19,938.31	-
Revenue from Operations (Net)	1,19,267.78	1,05,910.11
Excise Duty on sales	1,059.66	4,761.00
Revenue from Operations excluding GST/Excise Duty	1,18,208.12	1,01,149.11

#### Note - 54.

Date : 3<sup>rd</sup> May, 2018

The Company has reclassified Previous Year figures to conform to Ind AS classification.

As per our report of even date attached		Vikram Somany	Chairman and Managing Director
For <b>N. M. Nagri &amp; Co.</b> Chartered Accountants	Rajesh B. Shah	Deepshikha Khaitan	Vice Chairperson and Director
(Firm Registration No.: 106792W)	CFO & COO (Fin. & Comm.)	Ayush Bagla	Director
<b>N. M. Nagri</b> Proprietor		Surendra Singh Baid	Director
Membership No. 016992 Place: Ahmedabad	Narendra N. Patel President & Company Secretary	J. K. Taparia	Director

Atul Sanghvi

# Independent Auditors' Report

To,
The Members of Cera Sanitaryware Limited

#### Report on the Consolidated Ind AS Financial Statements

1. We have audited the accompanying consolidated financial statements of CERA SANITARYWARE LIMITED ("the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), which comprise the Consolidated Balance Sheet as at 31st March 2018, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Cash Flow Statement, the Consolidated Statement of Changes in Equity for the year then ended and a summary of the significant accounting policies and other explanatory information.

# Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirements of the Companies Act, 2013 ("the Act") that give a true and fair view of the consolidated state of affairs (consolidated financial position), consolidated profit or loss (consolidated financial performance including other comprehensive income), consolidated cash flows and consolidated changes in equity of the Group in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards ("Ind AS") specified under Section 133 of the Act. The Holding Company's Board of Directors and the respective Board of Directors of the subsidiaries included in the Group are responsible for the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error. Further, in terms of the provisions of the Act, the respective Board of Directors of the companies included in the Group covered under the Act are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error. These financial statements have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

# **Auditor's Responsibility**

- Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
- 4. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

- 5. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether these consolidated financial statements are free from material misstatement.
- 6. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial controls relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.
- 7. We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph 9(ii) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on these consolidated financial statements.

# Opinion

8. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements of the subsidiaries, as referred to in paragraph 9(ii) of the Other Matters paragraph below, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs (consolidated financial position) of the Group as at 31st March,2018, their consolidated profit (consolidated financial performance including other comprehensive income), their consolidated cash flows and consolidated changes in equity for the year ended on that date.

#### **Other Matters**

- 9. (i). The Holding Company had prepared separate consolidated financial statements for the years ended 31st March, 2017 and 31st March, 2016 in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended) on which predecessor auditors issued their auditor's reports to the shareholders of the Company, dated 04.05.2017 and 03.05.2016 respectively. These consolidated financial statements have been adjusted for the differences in the accounting principles adopted by the Holding Company on transition to Ind AS, which have been audited by us.
  - (ii). We did not audit the financial statements in respect of 1 subsidiary, whose financial statements reflect total assets of ₹12810.15 lakhs and net assets of ₹1219.93 lakhs as

- at 31st March, 2018, total revenues of ₹ 8640.30 lakhs and net cash inflows of ₹ 67.82 lakhs for the year ended on that date, as considered in the consolidated financial results. The consolidated financial results also include the Group's Share of net loss of ₹ 6.88 lakhs for the year ended 31st March, 2018, as considered in the consolidated financial results, in respect of 2 associates, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the management and our opinion on the consolidated financial results, in so far as it relates to 1 subsidiary and 2 associates is based solely on the reports of the other auditors as we have relied on the work done and the reports of other auditors.
- (iii) The share of losses for the year in two associates have exceeded the Group's interests in the associates which is reduced to zero. The Group has not recognised the excess losses aggregating to ₹ 20.88 lakhs as at 31st March, 2018 and are to be recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associates (Para 39 of Ind AS 28 "Investments in Associates and Joint Ventures.")

Our opinion is not modified in respect of these matters.

# Report on Other Legal and Regulatory Requirements

- 10. As required by Section 143(3) of the Act, based on our audit and on the consideration of the reports of the other auditors on separate financial statements of the subsidiaries, we report, to the extent applicable, that:
  - We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements;
  - In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far it appears from our examination of those books and the reports of the other auditors;
  - The consolidated financial statements dealt with by this report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements;
  - d) In our opinion, the aforesaid consolidated financial statements comply with Ind AS specified under Section 133 of the Act;
  - e) On the basis of the written representations received from the directors of the Holding Company and taken on record by the Board of Directors of the Holding Company and the reports of the other statutory auditors of its subsidiaries covered under the Act, none of the directors of the Group covered under the Act, are disqualified as on 31st March, 2018 from being appointed as a director in terms of Section 164(2) of the Act;
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Holding Company and its subsidiaries covered under the Act and the operating effectiveness of such controls, refer to our separate report in 'Annexure A'; and

- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements of the subsidiaries:
  - i.) The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group as detailed in Note 46 to the consolidated financial statements;
  - The Group did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
  - iii.) There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company.

FOR N. M. NAGRI & CO.

Chartered Accountants Firm Regn. No.106792W N. M. NAGRI

Place : Ahmedabad PROPRIETOR
Date : 3<sup>rd</sup> May, 2018 Membership No. 016992

#### ANNEXURE-A TO THE INDEPENDENT AUDITOR'S REPORT

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

1. In conjunction with our audit of the consolidated financial statements of CERA SANITARYWARE LIMITED ("the Holding Company") and its subsidiaries, (the Holding Company and its subsidiaries together referred to as the 'Group') as of and for the year ended 31st March, 2018, we have audited the internal financial controls over financial reporting of the Holding Company and its subsidiary company which is a company incorporated in India, as of that date.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company and its subsidiary company which is a company incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ('the Guidance Note') issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Company's business, including adherence to the Company's policies, the safeguarding of the Company's assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditors' Responsibility

 Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Holding Company and its subsidiary company as aforesaid, based on our audit. We conducted our audit in accordance with the Standards on Auditing, issued by the ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls over financial reporting and the Guidance Note issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting were established and maintained and if such controls operated effectively in all material respects.

- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls over financial reporting of the Holding Company and its subsidiary Company, as aforesaid.

# Meaning of Internal Financial Controls over Financial Reporting

6. A Company's internal financial controls over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial controls over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of

management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial controls over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

8. In our opinion, the Holding Company and its subsidiary company, which is a company incorporated in India, have, in all material respects, adequate internal financial controls over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by ICAI.

#### **Other Matters**

Our aforesaid report under Section 143(3)(i) of the Companies Act, 2013 on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to one subsidiary company, is based on the corresponding reports of the auditors of such company. Our opinion is not modified in respect of this matter.

FOR N. M. NAGRI & CO.
Chartered Accountants
Firm Regn. No.106792W
N. M. NAGRI
PROPRIETOR
Membership No. 016992

Place: Ahmedabad Date: 3rd May, 2018

# Consolidated Balance Sheet as at 31st March, 2018

					(₹ in lakhs)
Particulars		Note No.	As at 31st March, 2018	As at 31st March, 2017	As at 1st April, 2016
ASSETS			01 maron, 2010	01 Maron, 2017	1 745111, 2010
(1) Non-current Assets					
(a) Property, Plant and Equipment		4	35,906.51	34,357.92	22,926.80
(b) Capital work-in-progress		4	488.58	16.03	6,403.06
(c) Other Intangible Assets		5	71.07	133.52	45.45
(d) Intangible Assets under developr	ment	5	36.34	-	108.37
(e) Financial Assets					
(i) Investments		6	0.13	7.02	0.13
(ii) Other Financial Assets		7	1,535.99	2,140.03	3,080.22
(f) Other Non-current Assets		8	2,674.53	1,786.82	858.45
(2) Current Assets					
(a) Inventories		9	19,350.66	14,946.08	13,571.92
(b) Financial Assets					
(i) Investments		10	10,859.40	9,075.32	4,834.57
(ii) Trade Receivables		11	26,800.48	22,078.37	18,842.92
(iii) Cash and Cash Equivalents		12	2,167.72	2,114.89	2,099.19
<ul><li>(iv) Bank Balances other than (i</li><li>(v) Other Financial Assets</li></ul>	ii) above	13 14	196.25	1,776.93	1,146.90 566.53
(c) Other Current Assets		15	1,315.19 3,203.43	1,022.35 5,004.62	3,304.41
		13			
Total Assets			104,606.28	94,459.90	77,788.92
EQUITY AND LIABILITIES					
EQUITY					
(a) Equity Share Capital		16	650.29	650.29	650.29
(b) Other Equity		17	59,912.06	51,564.68	42,915.10
Equity attributable to Owners of the Compa Non - Controlling Interests	any	17	60,562.35 674.38	52,214.97 388.31	43,565.39 490.00
		17	074.50	300.31	430.00
LIABILITIES					
(1) Non-current Liabilities					
(a) Financial Liabilities (i) Borrowings		18	4,590.44	4,777.67	4,837.32
(ii) Other Financial Liabilities		19	1,670.39	1,163.06	983.49
(b) Provisions		20	685.83	670.23	473.99
(c) Deferred Tax Liabilities (Net)		21	3,905.05	4,091.48	3,478.41
(d) Other Non-current Liabilities		22	17.03	-	-
(a) Financial Liabilities					
(i) Borrowings		23	4,591.21	4,567.53	2,084.59
(ii) Trade Payables		24	9,435.04	8,472.33	6,602.13
(iii) Other Financial Liabilities		25	15,184.04	14,604.60	12,083.27
(b) Other Current Liabilities		26	1,966.64	1,952.44	1,682.08
(c) Provisions		27	373.97	287.66	247.40
(d) Current Tax Liabilities (Net)		28	949.91	1,269.62	1,260.85
Total Equity and Liabilities			104,606.28	94,459.90	77,788.92
The accompanying Notes 1 to 54 are integ	ral part of these Financial Statem	nents.			
As per our report of even date attached		Vikr	am Somany	Chairman and Ma	anaging Director
For N. M. Nagri & Co.			-		
Observations of Assessments	Daisah D. Chah	Dee	pshikha Khaitan	Vice Chairpersor	n and Director
(Firms Descietantian New 100700\M)	Rajesh B. Shah CFO & COO (Fin. & Comm.)	Ayu	sh Bagla	Director	
N. M. Nagri Proprietor	, ,	Sur	endra Singh Baid	Director	
Membership No. 016992	larendra N. Patel		. Taparia	Director	
Tado Transolada	resident & Company Secretary		Sanghvi	Executive Direct	or
Date : 3 <sup>rd</sup> May, 2018		Atu	Janyiivi	Executive Direct	OI .

Date : 3<sup>rd</sup> May, 2018

# Consolidated Statement of Profit and Loss for the year ended 31st March, 2018

					(₹ in lakhs)
Sr. No.	Particulars		Note No.	Year ended 31st March, 2018	Year ended 31st March, 2017
ī	Revenue from Operations		29	119,760.81	106,280.87
II	Other Income		30	1,444.85	1,456.74
Ш	Total Income			121,205.66	107,737.61
IV	EXPENSES			·	
	Cost of Materials Consumed		31	12,384.66	9,598.13
	Purchases of Stock-in-Trade	ad goods	32	43,025.00	34,037.49
	Changes in Inventories of Finish Stock-in-Trade and Work-in	•	33	(3,847.08)	102.73
	Excise Duty on Sales		34	1,226.52	5,427.97
	Employee Benefits Expense Finance Costs		3 <del>4</del> 35	14,930.96 976.46	12,479.77 984.71
	Depreciation and Amortization E	xpense	36	2,714.19	2,215.14
	Other Expenses	•	37	34,302.68	27,075.79
	Total Expenses			105,713.39	91,921.73
٧	Profit before tax			15,492.27	15,815.88
VI	Tax Expense :				
	(1) Current Tax		38	5,035.03	5,146.85
	(2) Deferred Tax			(155.19)	655.00
VII	Profit after Tax	rom Accesiates		10,612.43	10,014.03
	Add: Share of Profit / (Loss) fr	rom Associates		(6.89)	(27.41)
	Profit for the year			10,605.54	9,986.62
VIII	Other Comprehensive Income (i) Items that will not be reclass Remeasurements of the def	sified to profit or loss ined benefit plan		(142.12)	(178.24)
	(ii) Income tax relating to items profit or loss	that will not be reclassified to		48.45	61.11
	Total Other Comprehensive	Income for the year (Net of Tax)		(93.67)	(117.13)
IX	Total Comprehensive Income Profit for the year attributable			10,511.87	9,869.49
	- Owners of the Company			10,317.77	10,174.49
	<ul> <li>Non-Controlling Interests</li> </ul>			287.77	(187.87)
	Other Comprehensive Income	for the year attributable to		10,605.54	9,986.62
	<ul> <li>Other Comprehensive Income</li> <li>Owners of the Company</li> </ul>	for the year attributable to :		(91.97)	(116.09)
	- Non-Controlling Interests			(1.70)	(1.04)
	-			(93.67)	(117.13)
	<ul><li>Total Comprehensive Income</li><li>Owners of the Company</li></ul>	for the year attributable to :		10,225.80	10,058.40
	<ul> <li>Non-Controlling Interests</li> </ul>			286.07	(188.91)
Х	Earnings per equity share of f	ace value of ₹ 5/- each		10,511.87	9,869.49
^	(1) Basic	ace value of \ 3/- each	39	79.33	78.23
	(2) Diluted		39	79.33	78.23
The	accompanying Notes 1 to 54 are	integral part of these Financial Staten	nents.		
As p	per our report of even date attache	ed	Vikram Somany	Chairman a	nd Managing Director
	N. M. Nagri & Co.		Deepshikha Khaitar	vice Chairo	erson and Director
(Firr	rtered Accountants m Registration No.: 106792W)	Rajesh B. Shah CFO & COO (Fin. & Comm.)	Ayush Bagla	Director	2 2 2 2 2 2 2 2 2
	<b>1. Nagri</b> orietor	•	Surendra Singh Bai	<b>d</b> Director	
Men	nbership No. 016992 ee : Ahmedabad	Narendra N. Patel President & Company Secretary	J. K. Taparia	Director	
	e : 3 <sup>rd</sup> May 2018		Atul Sanghyi	Executive C	Diroctor

Atul Sanghvi

**Executive Director** 

# Consolidated Cash Flow Statement for the year ended 31st March, 2018

						(₹ In lakhs)
	Particulars		Year ended 31 <sup>s</sup> ₹	¹March, 2018 ₹	Year ended 3 ₹	1 <sup>st</sup> March, 2017 ₹
A.	Cash flows from operating acti	vities				
	Net Profit before tax			15,492.27		15,815.88
	Adjustments for : Depreciation		2,714.19		2,215.14	
	Bad Debts		-		2.07	
	Provision for expected credit loss		163.00		-	
	Amortization of Prepaid Rentals Finance Cost		18.36 976.46		12.51 984.71	
	Profit on Sale of Investments		(101.85)		(137.87)	
	Net Gain on Fair Valuation of Inve	stments in Mutual Funds	(379.07)		(295.26)	
	Deferred Income on Capital Subsi	idy	(2.48)		· <u>-</u>	
	Interest on Security Deposit Interest Income		(17.52) (167.69)		(11.82) (367.09)	
	Dividend Income		(79.61)		(89.55)	
	Foreign Exchange Variation (Inco	me) / Loss	33.72		29.62	
	Sundry balances and liabilities no	longer required written back	(109.90)		(113.73)	
	Sales Tax Incentive		(419.05)		(372.67)	
	Tax on Dividend written back Interest Subsidy		(11.18)		6.38	
	Profit on Sale of Property, Plant ar	nd Equipment (Net)	(146.77)		(42.52)	
	1 77	,		2,470.61		1,819.92
	Operating profit before working	g capital changes		17,962.88		17,635.80
	Adjustments for changes in wo	• .		,		•
	(Increase)/Decrease in Inventorie		(4,404.58)		(1,374.16)	
	(Increase)/Decrease in Trade and		(4,930.02)		(4,299.89)	
	(Increase)/Decrease in Other ass		1,765.44		(1,712.72)	
	Increase/(Decrease) in Trade and Increase/(Decrease) in Provision		2,474.58 11.26		4,915.14 115.07	
	moreaco, (Booreaco) mirrovicion		20	(5,083.32)	110.07	(2,356.56)
	Cash generated from operation	าร		12,879.56		15,279.24
	Income Taxes paid			(5,336.21)		(5,118.08)
	•	on activities (Tatal A)		•		
_	Net cash generated by operatir	-		7,543.35		10,161.16
B.	Cash flow from investing activi		(E 7EE 92)		(7 110 75)	
	Payments for Property, Plant and Payments for Computer Software	Equipments	(5,755.83) (55.08)		(7,118.75) (144.37)	
	Proceeds from sale of Property,		378.14		66.70	
	Plant and Equipments & Int	angible Assets				
	Capital Subsidy on Fixed Assets	urrent Investment	21.00		(24.20)	
	Payments for purchase of Non-C Payments for purchase of Mutual	Funds	(14,571.07)		(34.30) (7,706.85)	
	Proceeds from sale of Mutual Fur	nds	13,267.92		3,899.26	
	Interest Income		167.69		367.09	
	Proceeds from Fixed Deposits		2,366.52		356.27	
	Dividend Income		79.61		89.55	
	Net cash used in investing acti	• •		(4,101.10)		(10,225.40)
C.	Cash flow from financing activ	ities			770.00	
	Proceeds from Issue of Capital		245.00		773.22	
	Repayment of Deposits Repayment of Loans		(1.63) (1.306.80)		(776.31)	
	Proceeds of Short Term Borrowin	gs	473.62		2,482.94	
	Dividend on Equity Shares paid		(1,560.70)		(1,170.53)	
	Tax on Dividend Finance Cost		(317.72)		(244.67)	
		(=	(921.19)	(0.000.40)	(984.71)	70.04
	Net cash used in financing acti	` '		(3,389.42)		79.94
	Net increase in cash & cash eq	uivalents (A+B+C)		52.83		15.70
	Cash & cash equivalent - Open	ing Balance		2,114.89		2,099.19
	Cash & cash equivalent - Closi	ng Balance		2,167.72		2,114.89
As n	er our report of even date attached	- <del>-</del>	Vikram So	many	Chairman and Ma	anaging Director
	N. M. Nagri & Co.			-		0 0
	rtered Accountants		Deepshikh	a Khaitan	Vice Chairpersor	and Director
		Rajesh B. Shah	Avush Bar	wlo.	Director	
	n Registration No.: 106792W) I. Nagri	CFO & COO (Fin. & Comm.)	Ayush Baç	yia .	Director	
	•		Surendra 9	Singh Baid	Director	
	prietor	Narendra N. Patel		3		
	hbership No. 016992	President & Company Secretar	<sub>v</sub> J. K. Tapari	ia	Director	
	e : Ahmedabad		•	hvi	Evention Direct	<b>~</b>
Date	e : 3 <sup>rd</sup> May, 2018	_	Atul Sangl	IIVI	Executive Direct	OI .

# Consolidated Statement of Changes in Equity for the year ended 31st March, 2018

(₹ in lakhs)

Particulars	No. of Shares	Amount
A. EQUITY SHARE CAPITAL		
Balance as at 1st April, 2016	1,30,05,874	650.29
Changes during the year	-	-
Balance as at 31st March, 2017	1,30,05,874	650.29
Changes during the year	-	-
Balance as at 31st March, 2018	1,30,05,874	650.29

	Particulars	F	Reserves & S	urplus	Other	Total	Non-	Total
		Security Premium Reserve	General Reserve	Retained Earnings	Comprehensive Income Remeasurment of Defined Benefit Plan	Other Equity	Controlling Interests	
B.	OTHER EQUITY Balance as at 1st April, 2016 Profit for the Year (A) Other Comprehensive Income (B)	8,095.94 -	25,355.67	9,463.49 10,201.90	- (116.09)	42,915.10 10,201.90 (116.09)	490.00 (187.87) (1.04)	43,405.10 10,014.03 (117.13)
	Total Comprehensive Income for the Year (A+B)			10,201.90	(116.09)	10,085.81	(188.91)	9,896.90
	Dividend on Equity Shares Tax on Dividend Excess Provision of Tax on Dividend written back Share of Proft/(Loss) from Associate Increase in Non-Controlling			(1,170.53) (244.67) 6.38 (27.41)		(1,170.53) (244.67) 6.38 (27.41)	- - - - 87.22	(1,170.53) (244.67) 6.38 (27.41) 87.22
	interest due to acquisition  Balance as at 31st March, 2017	8,095.94	25,355.67	18,229.16	(116.09)	51,564.68	388.31	51,952.99
	Profit for the Year (C) Other Comprehensive Income (D)	-	-	10,324.66	(91.97)	10,324.66 (91.97)	287.77 (1.70)	10,612.43 (93.67)
	Total Comprehensive Income for the Year (C+D)			10,324.66	(91.97)	10,232.69	286.07	10,518.76
	Transferred from Statement of Profit and Loss	-	6,359.68	(6,359.68)	-	-	-	-
	Dividend on Equity Shares Tax on Dividend Share of Proft/(Loss) from Associate		- -	(1,560.70) (317.72) (6.89)	-	(1,560.70) (317.72) (6.89)	-	(1,560.70) (317.72) (6.89)
	Balance as at 31st March, 2018	8,095.94	31,715.35	20,308.83	(208.06)	59,912.06	674.38	60,586.44

As per our report of even date attached

For **N. M. Nagri & Co.** Chartered Accountants

(Firm Registration No.: 106792W)

N. M. Nagri Proprietor

Membership No. 016992

Place: Ahmedabad Date: 3<sup>rd</sup> May, 2018 Rajesh B. Shah CFO & COO (Fin. & Comm.)

Narendra N. Patel

President & Company Secretary

Vikram Somany

Chairman and Managing Director

Vice Chairperson and Director

Ayush Bagla

Director

Surendra Singh Baid

J. K. Taparia

Atul Sanghvi

Chairman and Managing Director

Director

Director

Executive Director

# Significant Accounting Policies and other Explanatory Information to the Consolidated Financial Statements for the Financial Year ended 31st March, 2018

#### 1 Corporate Information

Cera Sanitaryware Limited (the "Parent Company") is a public limited company domiciled in India having its registered office situated at 9, GIDC Industrial Estate, Kadi - 382715, Dist. Mehsana, Gujarat, India. The Company was incorporated on 17<sup>th</sup> July, 1998, under the provisions of the Companies Act applicable in India and its equity shares are listed on the National Stock Exchange of India Limited (NSE) and BSE Limited. The Company is engaged in the business of manufacturing, selling and trading of building products and is having nonconventional wind & solar power for captive use in the State of Gujarat.

The Consolidated Financial Statements include the consolidated Balance Sheet, consolidated Statement of Profit and Loss, consolidated Cash Flow Statement and consolidated Statement of Changes in Equity of the Parent Company and its undermentioned subsidiaries (hereinafter referred as the 'Group').

Company / Firm	Date of shareholding / membership	Country of incorporation	% of shareholding
Anjani Tiles Limited	7 <sup>th</sup> April, 2015	India	51%
Packcart Packaging LLP	24 <sup>th</sup> June, 2016	India	51%

#### 2. Basis of Preparation

#### 2.1 Statement of Compliance with Ind AS.

The Consolidated Financial Statements of the Group are prepared in accordance with Indian Accounting Standards (Ind AS) as per the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) (Amendment) Rules, 2016 notified under Section 133 of the Companies Act, 2013 (the "Act") and other relevant provisions of the Act.

The Group has adopted all the relevant Ind AS and the adoption was carried out in accordance with Ind AS 101, "First Time Adoption of Indian Accounting Standards". Accordingly, these Consolidated Financial Statements for the year ended 31st March, 2018 are the Company's First Ind AS Consolidated Financial Statements.

For all periods upto and including the year ended 31<sup>st</sup> March, 2017, the Group prepared its Consolidated Financial Statements in accordance with Indian Accounting Principles generally accepted in India including Accounting Standards notified under Section 133 of the Act read with paragraph 7 of the Companies (Accounts) Rules, 2014 (Indian GAAP). Reconciliation and description of the effect of the transition have been summarised in Note No. 43.

The transition to Ind AS has resulted in changes in the presentation of the Financial Statements, disclosures in the notes thereto and accounting policies and principles.

These Consolidated Financial Statements of the Group as at and for the year ended 31st March, 2018 (including comparatives) were approved and authorised for issue by the Board of Directors of the Company on 3rd May, 2018.

#### 2.2 Functional and Presentation Currency

These Consolidated Financial Statements are presented in Indian Rupees (INR), which is also a functional currency. All the values have been rounded off to the nearest lakh, unless otherwise indicated.

#### 2.3 Basis of Measurement

These Consolidated Financial Statements have been prepared on a historical cost convention except where certain financial assets and liabilities have been measured at fair value as under:-

Items	Measurement Basis Fair Value				
Investment in Mutual Funds					
Employee Defined Benefit Plans	Plan Assets measured at fair value less present value of defined benefit obligation				
Certain Financial Assets and Liabilities (including Derivative Instruments)	Fair Value				

#### 2.4 Basis of consolidation

- (i) The Consolidated Financial Statements incorporate the financial statements of the Parent Company and its subsidiaries. For this purpose, an entity which is, directly or indirectly, controlled by the Parent Company is treated as subsidiary. The Parent Company together with its subsidiaries constitute the Group. Control exists when the Parent Company, directly or indirectly, has power over the investee, is exposed to variable returns from its involvement with the investee and has the ability to use its power to affect its returns.
- (ii) The Consolidated Financial Statements of the Group combines financial statements of the Parent Company and its subsidiaries line-by-line by adding together the like items of assets, liabilities, income and expenses. All intra-group assets, liabilities, income, expenses and unrealised profit/losses on intra-group transactions are eliminated on consolidation. The accounting policies of subsidiaries have been harmonised to ensure the consistency with the policies adopted by the Parent Company. The Consolidated Financial Statements have been presented to extent possible, in a same manner as Parent Company's Standalone Financial Statements.
  - Profit or loss and each component of other comprehensive income are attributed to the owners of the Parent Company and to the non-controlling interests and have been shown separately in the financial statements.
- (iii) Non-controlling interest represents that part of the total comprehensive income and net assets of subsidiaries attributable to interests which are not owned, directly or indirectly, by the Parent Company.

#### 2.5 Investments in joint venture and associates

When the Group has with other parties joint control of the arrangement and rights to the net assets of the joint arrangement, it recognises its interest as joint venture. Joint control exists when the decisions about the relevant activities require unanimous consent of the parties sharing the control. When the Group has significant influence over the other entity, it recognises such interests as associates. Significant influence is the power to participate in the financial and operating policy decisions of the entity but is not control or joint control over the entity.

An investment in associate or joint venture is initially recognised at cost and adjusted thereafter to recognise the Group's share of profit or loss and other comprehensive income of the joint venture or associate. Gain or loss in respect of changes in other equity of joint ventures or associates resulting in dilution of stake in the joint ventures and associates is recognised in the Statement of Profit and Loss.

When the Group's share of losses of an associate or a joint venture exceed the Group's interest in that associate or joint venture (which includes any long term interest that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associates or joint venture.

#### 3. Significant Accounting Policies

#### 3.1 Property, Plant and Equipment

#### [a] Tangible Assets

#### [i] Recognition and Measurement

Items of property, plant and equipment are measured at cost, which include capitalised borrowing costs, less accumulated depreciation, and accumulated impairment losses, if any, except freehold land which is carried at historical cost.

Cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any directly attributable cost of bringing the item to its working condition for its intended use and estimated costs of dismantling and removing the item and restoring the site on which it is located

The cost of a self-constructed item of property, plant and equipment comprises the cost of materials and direct labour, any other costs directly attributable to bringing the item to working condition for its intended use and estimated costs of dismantling and removing the item and restoring the site on which it is located.

If significant parts of an item of property plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Useful lives have been determined in accordance with Schedule II to the Companies Act, 2013. The residual values are not more than 5% of the original cost of the asset.

Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

# [ii] Transition to Ind AS

On transition to Ind AS, the Group has elected to continue with the carrying value of all its property plant and equipment recognised as at 1st April, 2016, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property plant and equipment.

#### [iii] Subsequent Expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

# [iv] Derecognition

An item of Property, Plant and Equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of assets.

# [v] Research and Development Cost

Research and Development Costs that are in the nature of tangible assets and are expected to generate probable future economic benefits are capitalised as tangible assets. Revenue expenditure on research and development is charged to the Statement of Profit and Loss in the year in which it is incurred.

# [vi] Depreciation / Amortization

Depreciation is calculated on cost of items of property plant and equipment (other than freehold land and properties under construction) less their estimated residual values over their estimated useful lives using the straight line method in respect of plant and machinery and electric plant and installation and using the written down value method in respect of other assets. Depreciation is generally recognised in the Statement of Profit and Loss. Amortization on leasehold land is provided over the period of lease.

Depreciation method, useful lives and residual values are reviewed at each financial year-end and adjusted, if appropriate. Based on technical evaluation and consequent advice, the management believes that its estimates of useful lives best represent the period over which management expects to use these assets. The useful lives of the Parent Company's Plant and Equipments are considered on the basis of continuous process plant.

Depreciation on additions(disposals) is provided on a pro rata basis that is from (upto) the date on which asset is ready for use (disposed of).

# [b] Capital work-in-progress

Projects under commissioning and other Capital work-in-progress are carried at cost comprising of direct and indirect costs, related incidental expenses and attributable interest. Depreciation on Capital work-in-progress commences when assets are ready for their intended use and transferred from Capital work-in-progress Group to Tangible Fixed Assets Group.

#### [c] Intangible Assets

#### [i] Initial Recognition and Classification

Intangible assets including those acquired by the Parent Company are initially measured at cost. Such intangible assets are subsequently measured at cost less accumulated Amortization and any accumulated impairment losses.

#### [ii] Subsequent Expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditures are recognised in profit or loss as incurred.

#### [iii] Transition to Ind AS

On transition to Ind AS, the Group has elected to continue with the carrying value of all of its intangible assets recognised as at 1st April, 2016, measured as per the previous GAAP, and use that carrying value as the deemed cost of such intangible assets.

#### [iv] Amortization

Amortization is calculated to write off the cost of intangible assets less their estimated residual values over the estimated useful lives using the written down value method and is included in depreciation and Amortization in Statement of Profit and Loss. The estimated useful lives of computer software are considered not exceeding three years. Amortization method, useful lives and residual values are reviewed at the end of each financial year and adjusted, if appropriate.

#### [v] Derecognition

An item of initangible asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of asset.

#### [d] Impairment of Non Financial Assets.

The Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount. Impairment losses are recognised in the Statement of Profit and Loss.

In respect of assets for which impairment loss has been recognised in prior periods, the Group reviews at each reporting date whether there is any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. Such a reversal is made only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or Amortization, if no impairment loss had been recognised.

#### 3.2 Borrowing Costs

Borrowing costs are interest and other costs incurred in connection with the borrowing of funds. Borrowing costs directly attributable to the acquisition or construction of qualifying asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of the respective asset until such time the assets are substantially ready for their intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred and reported in finance costs.

#### 3.3 Current versus Non Current Classification

The Group presents assets and liabilities in the Balance Sheet based on current/ non-current classification.

An asset/liability is treated as current when it is :-

- \* Expected to be realised or intended to be sold or consumed or settled in normal operating cycle
- \* Held primarily for the purpose of trading.
- \* Expected to be realised/ settled within twelve months after the reporting period, or
- \* Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.
- \* There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other assets and liabilities are classified as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities respectively.

#### 3.4 Inventories

Items of inventories are measured at lower of cost and net realisable value after providing for obsolescence, wherever considered necessary. The cost of inventories comprises of all costs of purchase, costs of conversion and other costs including manufacturing overheads incurred in bringing the inventories to their present location and condition. Cost of raw materials, stores and spares, packing materials, trading and other products are determined on weighted average basis.

Net realisable value is the estimated selling price in the ordinary course of business, less any applicable selling expenses.

The net realisable value of work-in-progress is determined with reference to the selling prices of related finished products.

Excess/shortages, if any, arising on physical verification are absorbed in the respective consumption accounts.



The Parent Company had changed the method of valuation of closing stock of raw materials, packing materials, stores and spares, chemicals and traded goods as at 31<sup>st</sup> March, 2017 to "Cost or net realisable value whichever is lower" following weighted average method which was earlier FIFO method. The subsidiary of the Parent Company -Packcart Packaging LLP has also changed the method of valuation of closing stock of raw materials, general stores and spares and finished goods as at 31<sup>st</sup> March, 2018 to "Cost or net realisable value whichever is lower" following weighted average method which was earlier FIFO method.

#### 3.5 Cash and Cash Equivalents

Cash and cash equivalents include cash and cheques in hand, bank balances, demand deposits with banks and other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value where original maturity is three months or less.

#### 3.6 Cash Flow Statement

Cash flows are reported using the indirect method whereby the profit before tax is adjusted for the effect of the transactions of a non cash nature, any deferrals or accruals of past and future operating cash receipts or payments and items of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Group are segregated.

#### 3.7 Provisions, Contingent Liabilities and Contingent Assets

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost. Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

Contingent liability is disclosed in the case of :

- a present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation.
- \* a present obligation arising from past events, when no reliable estimate is possible.

Contingent assets are neither recognised nor disclosed in the Financial Statements.

#### 3.8 Earnings Per Share

Basic earnings per equityshare is calculated by dividing the net profit after tax for the year attributable to equity shareholders of the Group by the weighted average number of equity shares outstanding during the year.

Diluted earnings per equity share is computed by dividing adjusted net profit after tax by the aggregate of weighted average number of equity shares and dilutive potential equity shares during the year.

# 3.9 Foreign Currency Transactions and Translations

#### Initial Recognition

The Group financial statements are presented in INR, which is also the Company's functional currency. Transactions in foreign currencies are recorded on initial recognition in the functional currency at the exchange rates prevailing on the date of the transaction.

# Measurement at the Balance Sheet Date

Foreign Currency monetary items of the Group, outstanding at the Balance Sheet date are restated at the year-end rates. Non-monetary items which are carried at historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

#### Treatment of exchange difference

Exchange differences that arise on settlement of monetary items or on reporting at each Balance Sheet date of the Group monetary items at the closing rate are recognised as income or expenses in the period in which they arise.

# 3.10 Revenue Recognition

Revenue arises from sale of goods and rendering of services. It is measured at the fair value of the consideration received or receivable (excluding taxes), net of returns and reduced by any rebates and trade discount allowed.

## Sale of Goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- \* the Group has transferred to the buyer the significant risks and rewards of ownership of the goods.
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.
- \* the amount of revenue can be measured reliably.
- \* It is probable that the economic benefits associated with the transaction will flow to the entity, and
- \* the costs incurred or to be incurred in respect of the transaction can be measured reliably.
- Sales exclude self-consumption of products.

#### Rendering of Services

Revenue from a contract to provide services is recognised in the accounting period in which such services are rendered. For fixed price contracts, revenue is recognised based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided.

#### Interest and Dividends and Other Income

Interest income and expenses are reported on an accrual basis using the effective interest method. Dividends are recognised at the time the unconditional right to receive payment is established. Other income is recognised on accrual basis except where the receipt of income is uncertain.

#### 3.11 **Leases**

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease transaction. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

#### Group as a lessee:

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Company is classified as a finance lease.

Finance leases that transfer substantially all of the risks and benefits incidental to ownership of the leased item, are capitalised at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and a reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in Finance Costs in the Statement of Profit and Loss.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

#### Group as a lessor:

Leases in which the Groupdoes not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income from operating lease is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income.

#### 3.12 Employee Benefits

Employee benefits include provident fund, pension fund, gratuity and compensated absences.

# **Defined Contribution Plans**

The Group contribution to provident fund and pension fund is considered as defined contribution plan and is charged as an expense as they fall due based on the amount of contribution required to be made and when services are rendered by the employees. The Group has no legal or constructive obligation to pay contribution in addition to its fixed contribution.

#### **Defined Benefit Plans**

The Parent Company operates a defined benefit Gratuity Plan with approved Gratuity Fund and contributions are made to a separately administered approved Gratuity Fund. For defined benefit plans in the form of gratuity, the cost of providing benefits is determined using 'the Projected Unit Credit method', with actuarial valuations being carried out at each Balance Sheet date. Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the Balance Sheet with a corresponding debit or credit to retained earnings through other comprehensive income in the period in which they occur. Remeasurements are not reclassified to the Statement of Profit and Loss in subsequent periods. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

# **Short-term Employee Benefits**

The undiscounted amount of short term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include salaries, wages, performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service. The cost of such compensated absences is accounted as under:

- (a) in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and
- (b) in case of non-accumulating compensated absences, when the absences occur.

#### Long-term Employee Benefits

Compensated absences and other benefits like gratuity which are allowed to be carried forward over a period in excess of 12 months after the end of the period in which the employee renders the related service are recognised as a non-current liability at the present value of the defined benefit obligation as at the Balance Sheet date out of which the obligations are expected to be settled.

# CERA

#### 3.13 Taxes on Income

Income tax comprises Current and Deferred Tax. It is recognised in the Statement of Profit or Loss except to the extent that it relates to business combination or to an item recognised directly in equity or in other comprehensive income.

#### [i] Current Tax

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Current tax assets and current tax liabilities are offset only if there is a legally enforceable right to set off the recognised amounts, and it is intended to realise the asset and settle the liability on a net basis or simultaneously.

#### [ii] Deferred Tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised. Deferred tax liabilities are generally recognised in full.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the Balance Sheet date. Tax relating to items recognised directly in equity/ other comprehensive income is recognised in respective head and not in the Statement of Profit & Loss.

The carrying amount of deferred tax assets is reviewed at each Balance Sheet date and is adjusted to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### 3.14 Government Grants

Government Grants are initially recognised as deferred income at fair value if there is reasonable assurance that they will be received and the Group will comply with the condition associated with the grant;

- In case of capital grants, they are then recognised in Statement of Profit and Loss on a systematic basis over the useful life of assets.
- In case of grants that compensate the Group for expenses incurred are recognised in Statement of Profit and Loss on systematic basis in the periods in which the expenses are recognized.

#### 3.15 Equity, Reserves and Dividend Payments

Equity shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Retained earnings include current and prior period retained profits. All transactions with owners of the Company are recorded separately within equity.

Dividend distribution payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

#### 3.16 Significant Judgments, Estimates and Assumptions

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, the accompanying disclosures, and the disclosure of contingent liabilities at the date of the financial statements. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In particular, the Group has identified the following areas where significant judgments, estimates and assumptions are required. Further information on each of these areas and how they impact the various accounting policies are described below and also in the relevant notes to the financial statements. Changes in estimates are accounted for prospectively.

#### Judgments

In the process of applying the Group accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognised in the financial statements.

#### Contingencies

Contingent liabilities may arise from the ordinary course of business in relation to claims against the Group, including legal, contractor, land access and other claims. By their nature, contingencies will be resolved only when one or more uncertain future events occur or fail to occur. The assessment of the existence, and potential quantum, of contingencies inherently involves the exercise of significant judgments and the use of estimates regarding the outcome of future events.

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market change or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

## (a) Impairment of Non-financial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the assets' recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generated Unit's (CGU) fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. The calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

#### (b) Estimation of Defined Benefit Obligations

The cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

#### (c) Fair Value Measurement of Financial Instruments

When the fair values of financial assets and financial liabilities recorded in the Balance Sheet cannot be measured based on quoted prices in active market, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

# (d) Estimation of Current Tax and Deferred Tax

Management judgment is required for the calculation of provision for income - taxes and deferred tax assets and liabilities. The Group reviews at each Balance Sheet date the carrying amount of deferred tax assets. The factors used in estimates may differ from actual outcome which could lead to adjustment to the amounts reported in the financial statements.

#### (e) Impairment of Financial Assets

The impairment provisions for financial assets are based on assumptions about risk of default and Expected Credit Loss (ECL) rates. The Group uses judgments in making these assumptions and selecting the inputs to the impairment calculation, based on Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

#### 3.17 Fair Value Measurement

The Group measures financial instruments such as investments in mutual funds, certain other investments etc. at fair value at each Balance Sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability at the measurement date. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- \* Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- \* Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 3.18 Financial Instruments

## I. Financial Assets

#### (a) Initial Recognition and Measurement

All financial assets are recognised initially at fair value plus, in case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset, which are not at fair value through profit and loss, are added to fair value on initial recognition. Transaction costs of financial assets carried at fair value through profit or loss are expensed in Statement of Profit and Loss.

#### (b) Subsequent Measurement

#### (i) Financial assets carried at amortised cost

A financial asset is subsequently measured at amortised cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### (ii) Financial assets at fair value through Other Comprehensive Income (FVOCI)

A financial asset is subsequently measured at fair value through other comprehensive income if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### (iii) Financial assets at fair value through Profit or Loss (FVTPL)

A financial asset which is not classified in any of the above categories are subsequently fair valued through Statement of Profit and Loss.

#### (c) Impairment of Financial Assets

The Group assesses on a forward looking basis the Expected Credit Losses (ECL) associated with its assets measured at amortised cost and assets measured at fair value through other comprehensive income. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

#### (d) Derecognition of Financial Assets

A financial asset is derecognised when:

- \* The Group has transferred the right to receive cash flows from the financial assets or
- \* Retains the contractual rights to receive the cash flows of the financial assets, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the Group transfers the financial asset, it evaluates the extent to which it retains the risk and rewards of the ownership of the financial assets. If the Group transfers substantially all the risks and rewards of ownership of the financial asset, the Group shall derecognise the financial asset and recognise separately as assets or liabilities any rights and obligations created or retained in the transfer. If the Group retains substantially all the risks and rewards of ownership of the financial asset, the Group shall continue to recognise the financial asset.

Where the Group has neither transferred a financial asset nor retains substantially all risks and rewards of the ownership of the financial asset, the financial asset is derecognised if the Group has not retained control of the financial assets. Where the Group retains control of the financial assets, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

## II. Financial Liabilities

#### **Initial Recognition and Subsequent Measurement**

All financial liabilities are recognised initially at fair value and in case of borrowings and payables, net of directly attributable cost.

Financial liabilities are subsequently carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the Balance Sheet date, the carrying amounts approximate fair value due to the short maturity of these instruments. Changes in the amortised value of liability are recorded as finance cost.

## III. Fair Value of Financial Instruments

In determining the fair value of its financial instruments, the Group uses a variety of methods and assumptions that are based on market conditions and risks existing at each reporting date. The methods used to determine fair value include discounted cash flow analysis, available quoted market prices. All methods of assessing fair value result in general approximation of value, and such value may vary from actual realization on future date.

#### IV. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Balance Sheet, if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

Notes to Consolidated financial statements for the year ended 31st March, 2018 Note - 4, PROPERTY, PLANT, EQUIPMENT AND CAPITAL WORK-IN-PROGRESS Property, Plant and Equipment

(₹ in lakhs)

med Cost of Assets t 1st April, 2016	6.17						puters Office Vehicles Equipments		
•	6.17								
	5.17	870.87	8,358.80	19,876.84	719.78	323.66	370.68	624.98	31,151.78
tion	-	207.90	3,419.12	8,635.06	191.90	652.52	276.44	230.92	13,613.86
osal / Adjustments	-	-	-	(4.40)	-	(38.35)	(3.24)	(87.08)	(133.07)
t 31st March, 2017	6.17	1,078.77	11,777.92	28,507.50	911.68	937.83	643.88	768.82	44,632.57
tion	-	155.65	1,274.75	2,408.27	181.93	101.04	42.37	248.96	4,412.97
osal / Adjustments	-	-	(244.17)	(7.37)	-	(32.29)	(1.94)	(115.05)	(400.82)
t 31st March, 2018	6.17	1,234.42	12,808.50	30,908.40	1,093.61	1,006.58	684.31	902.73	48,644.72
reciation / Amortiza	tion								
t 1 <sup>st</sup> April, 2016	-	-	2,612.94	4,421.76	358.57	257.04	232.86	341.81	8,224.98
ge for the year	0.10	-	622.08	1,009.91	104.87	202.68	92.54	127.03	2,159.21
osal / Adjustments	-	-	-	(3.29)	-	(26.11)	(3.08)	(77.06)	(109.54)
t 31st March, 2017	0.10	-	3,235.02	5,428.38	463.44	433.61	322.32	391.78	10,274.65
ge for the year	0.10	-	715.32	1,205.61	121.17	341.00	93.35	156.45	2,633.00
osal / Adjustments	-	-	(53.57)	(0.85)	-	(27.12)	(1.73)	(86.17)	(169.44)
t 31st March, 2018	0.20	-	3,896.77	6,633.14	584.61	747.49	413.94	462.06	12,738.21
Block									
t 1st April, 2016	6.17	870.87	5,745.86	15,455.08	361.21	66.62	137.82	283.17	22,926.80
t 31st March, 2017	6.07	1,078.77	8,542.90	23,079.12	448.24	504.22	321.56	377.04	34,357.92
t 31st March, 2018	5.97	1,234.42	8,911.73	24,275.26	509.00	259.09	270.37	440.67	35,906.51
t t c t c t	31st March, 2017 ion psal / Adjustments t 31st March, 2018 eciation / Amortiza 1st April, 2016 ge for the year psal / Adjustments 31st March, 2017 ge for the year psal / Adjustments t 31st March, 2017 ge for the year psal / Adjustments t 31st March, 2018 Block 1st April, 2016 31st March, 2017	31st March, 2017 6.17 ion - psal / Adjustments - t 31st March, 2018 6.17 eciation / Amortization  1st April, 2016 - ge for the year 0.10 psal / Adjustments - 31st March, 2017 0.10 ge for the year 0.10 psal / Adjustments - t 31st March, 2017 0.20 psal / Adjustments - t 31st March, 2018 0.20 Block  1st April, 2016 6.17 31st March, 2017 6.07	31st March, 2017 6.17 1,078.77 ion - 155.65 osal / Adjustments	31st March, 2017 6.17 1,078.77 11,777.92 ion - 155.65 1,274.75 osal / Adjustments - (244.17) 131st March, 2018 6.17 1,234.42 12,808.50 eciation / Amortization 1st April, 2016 - 2,612.94 osal / Adjustments - 2,612.94 osal / Adjustments 622.08 osal / Adjustments 3,235.02 osal / Adjustments (53.57) osal / Adjustments	31st March, 2017 6.17 1,078.77 11,777.92 28,507.50 ion - 155.65 1,274.75 2,408.27 esal / Adjustments - (244.17) (7.37) is 31st March, 2018 6.17 1,234.42 12,808.50 30,908.40 eciation / Amortization 1st April, 2016 - 2,612.94 4,421.76 ege for the year 0.10 - 622.08 1,009.91 esal / Adjustments - (3.29) 31st March, 2017 0.10 - 3,235.02 5,428.38 ege for the year 0.10 - 715.32 1,205.61 esal / Adjustments - (53.57) (0.85) is 31st March, 2018 0.20 - 3,896.77 6,633.14 else Ck  1st April, 2016 6.17 870.87 5,745.86 15,455.08 31st March, 2017 6.07 1,078.77 8,542.90 23,079.12	31st March, 2017 6.17 1,078.77 11,777.92 28,507.50 911.68 ion - 155.65 1,274.75 2,408.27 181.93 iosal / Adjustments - (244.17) (7.37) - 231st March, 2018 6.17 1,234.42 12,808.50 30,908.40 1,093.61 eciation / Amortization  1st April, 2016 - 2,612.94 4,421.76 358.57 iosal / Adjustments - 2,612.94 1,009.91 104.87 iosal / Adjustments - (3.29) - 31st March, 2017 0.10 - 3,235.02 5,428.38 463.44 ioge for the year 0.10 - 715.32 1,205.61 121.17 iosal / Adjustments - (53.57) (0.85) - 231st March, 2018 0.20 - 3,896.77 6,633.14 584.61 iosal / April, 2016 6.17 870.87 5,745.86 15,455.08 361.21 31st March, 2017 6.07 1,078.77 8,542.90 23,079.12 448.24	31st March, 2017 6.17 1,078.77 11,777.92 28,507.50 911.68 937.83 ion - 155.65 1,274.75 2,408.27 181.93 101.04 osal / Adjustments - (244.17) (7.37) - (32.29) is 31st March, 2018 6.17 1,234.42 12,808.50 30,908.40 1,093.61 1,006.58 osal / Amortization 1st April, 2016 - 2,612.94 4,421.76 358.57 257.04 oge for the year 0.10 - 622.08 1,009.91 104.87 202.68 osal / Adjustments - (3.29) - (26.11) 31st March, 2017 0.10 - 3,235.02 5,428.38 463.44 433.61 oge for the year 0.10 - 715.32 1,205.61 121.17 341.00 osal / Adjustments - (53.57) (0.85) - (27.12) osal / Adjustments - (53.57) (0.85) - (27.12) osal / Adjustments - (53.57) 6,633.14 584.61 747.49 osal / Adjustments - (53.57) 6,633.14 66.62 osal / Adjustments - (53.57) 6,633.14 66.62 osal / Adjust	31st March, 2017 6.17 1,078.77 11,777.92 28,507.50 911.68 937.83 643.88 ion - 155.65 1,274.75 2,408.27 181.93 101.04 42.37 iosal / Adjustments - (244.17) (7.37) - (32.29) (1.94) it 31st March, 2018 6.17 1,234.42 12,808.50 30,908.40 1,093.61 1,006.58 684.31 iosal / Amortization 1st April, 2016 - 2,612.94 4,421.76 358.57 257.04 232.86 iosal / Adjustments - 2,612.94 4,421.76 358.57 257.04 232.86 iosal / Adjustments - 3,235.02 5,428.38 463.44 433.61 322.32 iosal / Adjustments - 7,15.32 1,205.61 121.17 341.00 93.35 iosal / Adjustments - (53.57) (0.85) - (27.12) (1.73) it 31st March, 2018 0.20 - 3,896.77 6,633.14 584.61 747.49 413.94 is April, 2016 6.17 870.87 5,745.86 15,455.08 361.21 66.62 137.82 31st March, 2017 6.07 1,078.77 8,542.90 23,079.12 448.24 504.22 321.56	31st March, 2017 6.17 1,078.77 11,777.92 28,507.50 911.68 937.83 643.88 768.82 ion - 155.65 1,274.75 2,408.27 181.93 101.04 42.37 248.96 ion - 155.65 1,274.75 2,408.27 181.93 101.04 42.37 248.96 ion - 155.65 1,274.75 2,408.27 181.93 101.04 42.37 248.96 ion ion - 155.65 1,274.75 2,408.27 181.93 101.04 42.37 248.96 ion

#### Notes:

- Previous period's figures have been re-grouped /re-classified wherever required to current year's classification.
- Refer notes no. 18 and 23 for information on Property, Plant and Equipment pledged as security by the group. b.
- Capital work-in-progress mainly comprises of costs incurred on Plant & Equipments which are currently under installation / construction.
- The amount of Contractual Commitments (Net of Advances) for the acquisition of Property, Plant & Equipment is ₹ 2642.35 lakhs as on 31.03.2018, ₹ 2535.60 lakhs as on 31.03.2017 and ₹ 2044.48 lakhs as on 01.04.2016.

# Note - 5. OTHER INTANGIBLE ASSETS

NOIE -	3. OTTEN INTANGIBLE ASSETS	(₹ in lakhs)
Sr. No.	Particulars	Computer Softwares
1	Deemed Cost of Assets	
	As at 1st April, 2016	294.13
	Addition	146.32
	Disposal / Adjustments	(4.44)
	As at 31st March, 2017	436.01
	Addition	18.74
	As at 31st March, 2018	454.75
2	Amortization	
	As at 1st April, 2016	248.68
	Charge for the year	55.93
	Disposal / Adjustments	(2.12)
	As at 31st March, 2017	302.49
	Charge for the year	81.19
	As at 31st March, 2018	383.68
3	Net Block	
	As at 1st April, 2016	45.45
	As at 31st March, 2017	133.52
	As at 31st March, 2018	71.07
	Intangible Assets under development	
	As at 1st April, 2016	108.37
	As at 31st March, 2017	-
	As at 31st March, 2018	36.34

				(₹ in lakhs)
Sr.	Particulars	As at	As at	As at
No.		31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
Not	e - 6. INVESTMENTS - NON-CURRENT			_
	Non-Current Investments			
	Trade Investments (valued at deemed cost unless otherwise specified)			
Α	Investments in Equity Instruments			
	Investment in Associates (Unquoted)  (a) 12 Equity Shares of Cera Sanitaryware Ltd. FZC-Sharjah of AED 1000/- each fully paid up  (12 Shares as at 31st March, 2017)  (Nil Shares as at 1st April, 2016)	1.80	2.20	-
	Less : Share of Profit / (Loss) from Associate (Refer Note no. 6.3 below	(1.80)	(0.40)	<u>-</u>
	<ul> <li>(b) 175 Equity Shares of Cera Sanitaryware Trading LLC-Dubai of AED 1000/- each fully paid up (175 Shares as at 31st March, 2017)</li> <li>(Nil Shares as at 1st April, 2016)</li> </ul>	5.09	32.10	-
	Less : Share of Profit / (Loss) from Associate (Refer Note no. 6.3 below	(5.09)	(27.01)	-
В	Investments in Government Securities			
	National Savings Certificates* (at amortised cost)	0.13	0.13	0.13
	Total	0.13	7.02	0.13
	Aggregate Cost of Unquoted Investments * Government Securities: Deposited with Government Department	34.43	34.43	0.13

#### Notes:

6.1 In case of investments in the Associates, viz. Cera Sanitaryware Ltd FZC - Sharjah and Cera Sanitaryware Trading LLC - Dubai, one of the partner / shareholder has expired during the F.Y. 2017-18 and the legal formalities to transfer his respective shareholdings in both the Associates to his successors are still in progress.

## 6.2 Ownership Interest in Associates:

Sr. No.	Name	Country of Incorporation		Ownership Interest of Cera Sanitaryware Limited		_
			As on 31 <sup>st</sup> Mar, 2018	As on 31st Mar, 2017 1st A	As on pr, 2016	Activities
1	Shares of Cera Sanitaryware Limited FZC	Sharjah	50%	50%	- ]	Trading of Tiles, flooring
2	Shares of Cera Sanitaryware Trading LLC	Dubai	25%	25%	-)	materials & Sanitaryware.

6.3 The Group's share of losses in both the Associates mentioned above have exceeded the Group's interests in the Associates, which is reduced to zero. The Group has discontinued recognising its share of further losses aggregating to ₹ 20.86 lakhs as at 31st March, 2018. Additional losses are to be recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the aforesaid Associates. (Para 39 of Ind AS 28 - "Investments in Associates and Joint Ventures")

(₹ in lakhs) Sr. **Particulars** As at As at As at No. 31st March, 2018 31st March, 2017 1st April, 2016 Note - 7. OTHER FINANCIAL ASSETS - NON-CURRENT At amortised cost Security Deposits (unsecured, considered good) 358.97 195.32 162.26 2 Bank FDs with more than 12 months maturity 906.61 1,701.33 2,690.38 Margin Money Deposits held as security against 270.41 243.38 227.58 Borrowings with more than 12 months maturity 3,080.22 Total 1,535.99 2,140.03 Note - 8. OTHER NON-CURRENT ASSETS **Capital Advances** 2,541.22 1,670.90 746.31 **Advances other than Capital Advances** (a) Others advances Advance lease rentals - Leasehold Land 4.00 4.50 5.00 Advance lease rentals - Security Deposits 18.31 18.40 14.33 (iii) Other Security Deposit 0.20 0.20 (b) Advance Income Tax for earlier years 110.80 92.82 92.81 2,674.53 1,786.82 858.45 Total

				(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1st April, 2016
_	e - 9. INVENTORIES	01 maron, 2010	01 (Maron, 2017	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
As	taken, valued & certified by the Management			
At I	ower of Cost and Net Realisable Value Raw Materials	2,566.36	2,349.24	1,597.42
2	Work-in-progress	705.36	494.58	414.23
3	Finished Goods	4,617.25	3,807.84	3,657.41
4 5	Stock-in-trade Stores and Spares	9,091.21 2,370.48	6,605.43 1,688.99	6,938.94 963.92
5	Total	19,350.66	14,946.08	13,571.92
			14,040.00	10,071.02
9.1	es: Refer Note No. 23 for information on inventory pledged as security by the Refer Note No. 52 for change in the method of valuation from FIFO to We			
Not	e - 10. INVESTMENTS - CURRENT			
	rent Investments			
	estments in Mutual Funds (Unquoted) asured at Fair Value			
1	LIC MF Saving Plus Fund - Direct - Daily Dividend Plan	1,748.41	1,669.15	-
	17311013.6750 Units NAV of ₹ of 10.10 each (16526218.5070 Units NAV of ₹ 10.10 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
2	HDFC Regular Savinigs Fund - Regular Plan Growth (Short Term)	320.57	301.72	-
	930965.7400 Units NAV of ₹ 34.4339 each			
	(930965.7400 Units NAV of ₹ 32.4100 each as at 31st March, 2017)			
3	(Nil Units NAV of ₹ Nil each as at 1st April, 2016) ICICI Prudential Balanced Fund - Growth	36.50	33.39	
3	29226.8180 Units NAV of ₹ 124.9000 each	30.30	33.39	_
	(29226.8180 Units NAV of ₹ 114.260 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
4	SBI Premier Liquid Fund -Direct Plan - Growth 18383.4810 Units NAV of ₹ 2724.3942 each	500.84	1,000.28	-
	(39190.9390 Units NAV of ₹ 2552.317 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
5	IDFC Corporate Bond Fund - Regular Plan - Growth	1,128.71	1,060.66	-
	9494369.4800 Units NAV of ₹ 11.8882 each (9494369.4800 Units NAV of ₹ 11.1715 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
6	Kotak Medium Term Fund -Regular Plan -Growth	734.21	688.68	-
	5087120.4570 Units NAV of ₹ 14.4327 each			
	(5087120.4570 Units NAV of ₹ 13.5380 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
7	L & T Short Term Income Fund -Growth 709420.9890 Units NAV of ₹ 18.6781 each	132.51	123.52	-
	(709420.9890 Units NAV of ₹ 17.4110 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
8	HDFC Short Term Opportunities Fund - Regular Plan - Growth	274.94	257.92	-
	1433856.2130 Units NAV of ₹ 19.1747 each (1433856.2130 Units NAV of ₹ 17.9880 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
9	ICICI Prudential Short Term - Growth Option	109.50	103.23	-
	302519.6860 Units NAV of ₹ 36.1951 each			
	(302519.6860 Units NAV of ₹ 34.1220 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)			
10	HDFC Medium Term Opportunities Fund - Regular Plan - Growth	274.09	257.01	
10	1419333.0470 Units NAV of ₹ 19.3109 each	214.09	257.01	-
	(1419333.0470 Units NAV of ₹ 18.1070 each as at 31st March, 2017)			
	(Nil Units NAV of ₹ Nil each as at 1st April, 2016)			

				(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1st April, 2016
11	IDFC Credit Opportunities Fund - Regular Plan - Growth 2001380.9530 Units NAV of ₹ 10.7189 each (2001380.9530 Units NAV of ₹ 10.0840 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	214.53	201.82	-
12	ICICI Prudential Income Opportunities Fund - Growth 2923816.4170 Units NAV of ₹ 24.2666 each (1768440.4120 Units NAV of ₹ 23.008 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	709.51	406.89	-
13	HDFC Banking & PSU Debt Fund - Regular Plan - Growth 3940457.2120 Units NAV of ₹ 14.0585 each (1914332.6210 Units NAV of ₹ 13.2150 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	553.97	252.98	-
14	HDFC Regular Saving Regular Plan -Growth (Previously Short Term Plan 1837195.1170 Units NAV of ₹ 34.4339 each (1837195.1170 Units NAV of ₹ 32.4100 each as at $31^{st}$ March, 2017) (1837195.1170 Units NAV of ₹ 29.5900 each as at $1^{st}$ April, 2016)	- Growth) <b>632.62</b>	595.43	543.63
15	Aditya Birla Sun Life Short Term Fund - Growth - Regular Plan 1454166.9740 Units NAV of ₹ 66.4109 each (1454166.9740 Units NAV of ₹ 62.2720 each as at 31st March, 2017) (760418.6870 Units NAV of ₹ 56.8780 each as at 1st April, 2016)	965.72	905.54	432.51
16	Kotak Income Opp. Fund - Regular Plan - Growth 1768834.7230 Units NAV of ₹ 19.1253 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	337.91	-	-
17	Kotak Select Focus Fund - Regular Plan - Growth 673156.4100 Units NAV of ₹ 31.1813 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	214.15	-	-
18	Franklin India Prima Plus - Regular Fund - Growth 37437.1750 Units NAV of ₹ 563.4348 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	210.93	-	-
19	Aditya Birla Sun Life Medium Term Plan - Regular Fund - Growth 472012.0460 Units NAV of ₹ 21.9777 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	103.74	-	-
20	ICICI Prudential Regular Savings Fund - Growth 559816.3800 Units NAV of ₹ 18.5751 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	103.99	-	-
21	DSP Black Rock Credit Risk Fund - Regular Plan - Growth 362249.2780 Units NAV of ₹ 27.6053 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	103.58	-	-
22	Franklin India Income Opporutinities Fund - Regular Fund - Growth 508445.2760 Units NAV of ₹ 19.6678 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	105.00	-	-
23	Aditya Birla Sun Life Equity - Regular Plan - Growth 15938.5000 Units NAV of ₹ 688.2700 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	109.70	-	-
24	SBI Premier Liquid Fund - Regular Plan - Growth 868.0960 Units NAV of ₹ 2715.9341 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	23.57	-	-

				(₹ in lakhs)
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
25	SBI Blue Chip Fund - Regular Plan - Growth 239009.6650 Units NAV of ₹ 37.2260 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	88.97	-	-
26	ICICI Prudential Top 100 Fund - Regular Plan - Growth 35193.8830 Units NAV of ₹ 310.0100 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	109.10	-	-
27	Mirae Asset Cash Management Fund - Regular Plan - Growth 1288.7730 Units NAV of ₹ 1814.7202 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	23.39	-	-
28	Mirae Asset India Equity Fund - Regular Plan - Growth 193158.3820 Units NAV of ₹ 44.8070 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	86.55	-	-
29	Canara Robeco Emerging Equities - Regular Plan - Growth 106872.4440 Units NAV of ₹ 90.2300 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	96.43	-	-
30	Kotak Liquid - Regular Plan - Growth 183.5241 Units NAV of ₹ 3512.8890 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	6.45	-	-
31	Kotak Emerging Equity Scheme - Regular Plan - Growth 235054.3200 Units NAV of ₹ 38.9870 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	91.64	-	-
32	Avendus Enhanced Return Fund - Class A 1 50000.0000 Units NAV of ₹ 1042.6474 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	521.32	-	-
33	Franklin India Income Oppurtunities Fund - Growth 445330.7080 Units NAV of ₹ 20.2097 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	91.97	-	-
34	Franklin India Low Duration Fund - Growth 322333.0780 Units NAV of ₹ 19.9756 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	64.39	-	-
35	Kotak Select Focus Fund - Direct Plan - Growth 44064.1350 Units NAV of ₹ 35.1760 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	14.75	-	-
36	Franklin India Prima Plus Fund - Direct Plan - Growth 2574.9370 Units NAV of ₹ 592.0508 each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	15.24	-	-
37	HDFC Balanced Fund - Growth Nil Units NAV of ₹ Nil each (18598.8770 Units NAV of ₹ 131.0680 each as at 31st March, 2017) (18598.8770 Units NAV of ₹ 106.3360 each as at 1st April, 2016)	-	24.38	19.78
38	ICICI Balance Advantage Fund - Regular Dividend Nil Units NAV of ₹ Nil each (233238.8390 Units NAV of ₹ 30.2400 each as at 31st March, 2017) (233238.8390 Units NAV of ₹ 25.6400 each as at 1st April, 2016)	-	70.53	59.80

				(₹ in lakhs)
Sr. No.	Particulars	As at 31st March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
39	Aditya Birla Sun Life Frontline Equity Fund - Growth - Regular Plan Nil Units NAV of ₹ Nil each (3768.9490 Units NAV of ₹ 193.1000 each as at 31st March, 2017) (3768.9490 Units NAV of ₹ 155.4500 each as at 1st April, 2016)	-	7.28	5.86
40	ICICI Prudential Focused Bluechip Equity Fund - Growth Nil Units NAV of ₹ Nil each (21004.4180 Units NAV of ₹ 34.3400 each as at 31st March, 2017) (21004.4180 Units NAV of ₹ 27.5200 each as at 1st April, 2016)	-	7.21	5.78
41	Kotak Select Focus Fund - Growth Regular Plan Nil Units NAV of ₹ Nil each (26450.4680 Units NAV of ₹ 28.7420 each as at 31st March, 2017) (26450.4680 Units NAV of ₹ 22.1620 each as at 1st April, 2016)	-	7.60	5.86
42	IDFC Arbitrage Plus Fund Monthly Dividend Regular Plan Nil Units NAV of ₹ Nil each (83298.6260 Units NAV of ₹ 12.0430 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	10.03	-
43	SBI Magnum Insta Cash Fund -Direct Plan - Growth Nil Units NAV of ₹ Nil each (13926.3130 Units NAV of ₹ 3597.3450 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	500.98	-
44	SBI Saving Fund - Direct Plan - Growth Nil Units NAV of ₹ Nil each (2068712.3340 Units NAV of ₹ 25.9550 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	536.94	-
45	HSBC Income Fund - Short Term Plan - Growth Nil Units NAV of ₹ Nil each (193813.4740 Units NAV of ₹ 26.9083 each as at 31st March, 2017) (Nil Units NAV of ₹ Nil each as at 1st April, 2016)	-	52.15	-
46	LIC Mutual Fund Saving Plus Fund - Regular - Daily Dividend plan Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (15554838.3210 Units NAV of ₹ 10.1610 each as at 1st April, 2016)	-	-	1,580.54
47	Kotak Equity Arbitrage Fund - Bi Monthly Dividend Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (49458.1320 Units NAV of ₹ 19.9650 each as at 1st April, 2016)	-	-	9.87
48	SBI Arbitrage Opportunities Fund - Regular Plan Dividend Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (81463.1270 Units NAV of ₹ 13.1160 each as at 1st April, 2016)	-	-	10.68
49	Edelweiss Bal. Advantage Fund - Regular Growth (formerly JP Morgan Indi Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (200000.0000 Units NAV of ₹ 9.4950 each as at 1st April, 2016)	a) -	-	18.99
50	SBI Premier Liquid Fund - Regular Plan - Growth Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (63212.4860 Units NAV of ₹ 2376.0810 each as at 1st April, 2016)	-	-	1,501.98
51		-	-	218.20
52	ICICI Prudential Liquid Plan - Growth Nil Units NAV of ₹ Nil each (Nil Units NAV of ₹ Nil each as at 31st March, 2017) (95193.8870 Units NAV of ₹ 223.8540 each as at 1st April, 2016)	-	-	213.10

				(₹ in lakhs
Sr. No.	Particulars	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As a 1 <sup>st</sup> April, 201
Ni (N	DFC Liquid Fund Growth I Units NAV of ₹ Nil each, iil Units NAV of ₹ Nil each as at 31st March, 2017) 969.0010 Units NAV of ₹ 2984.5460 each as at 1st April, 2016)	-	-	207.9
(-	Total	10,859.40	9,075.32	4,834.5
	Aggregate Cost of Unquoted Investments	10,149.97	8,706.09	4,747.1
	Aggregate Fair Value of Unquoted Investments	10,859.40	9,075.32	4,834.5
lote -	11.TRADE RECEIVABLES - CURRENT			
	ecured, considered good	1,535.66	1,045.58	865.1
	nsecured, considered good	25,056.67	20,683.11	17,744.1
3 Do	pubtful	371.15	349.68	233.5
١٥	ess: Allowance for expected credit losses	26,963.48 163.00	22,078.37	18,842.9
Le	·		00.070.07	10.040.0
Notes	Total	26,800.48	22,078.37	18,842.9
<b>11.3</b> No <b>11.4</b> Tr	o Trade or other receivables are due from directors or other officers of the or Trade or other receivables are due from firms or private companies in whade Receivables of the Group are non-interest bearing and are generally	nich any director is a	partner, director or a	
	12. CASH AND CASH EQUIVALENTS alances with banks in current accounts	645.08	689.40	2,084.14
	ash on hand	12.39	7.20	2,064.1
	neques on hand	-	48.00	10.0
	ank FDs with original maturity of less than 3 months	1,510.25	1,370.29	
	Total	2,167.72	2,114.89	2,099.19
l Ba	13. BANK BALANCES OTHER THAN CASH AND CASH EQUIVALENT ank Fixed Deposits with Original maturity of more than 3 months at less than 12 months	S 107.58	1,704.01	1,087.02
	armarked Balances with Banks (Unpaid Dividend)*	88.67	72.92	59.8
	Total	196.25	1,776.93	1,146.9
* 1	Not due for depsoit in the Investor Education and Protection Fund			
	14. OTHER FINANCIAL ASSETS - CURRENT			
	ecurity Deposits	26.55	55.66	34.5
	surance claims receivables	128.88	394.69	489.3
3 In	terest accrued and receivable	0.62	3.01	0.0
	dvance to staff	51.51	43.83	42.5
	centives / Grants Receivable from Government ower & VAT/CST/SGST/Interest Subsidy)	1,097.95	525.16	
`	dvance to related parties*	9.68	-	
	Total	1,315.19	1,022.35	566.5
* F	Refer Note No. 40			
Advan	15. OTHER CURRENT ASSETS ces other than Capital Advances her Advances			
(i)		233.30	111.63	84.6
(ii)		170.73	601.62	739.2
(iii	) Advance lease rentals - Security Deposits	17.14 0.50	11.59 0.50	9.4 0.5
`	) Other Advances	2,781.76	4,279.28	2,470.5
, •	Total	3,203.43	5,004.62	3,304.4
	ıJlai	ა,∠∪ა.4პ	5,004.62	3,304.4

∓	in	Ialcha)	

		(₹ in lakns)
As at	As at	As at
31st March, 2018	31st March, 2017	1st April, 2016
1,000.00	1,000.00	1,000.00
1,000.00	1,000.00	1,000.00
650.29	650.29	650.29
)		
650.29	650.29	650.29
	31st March, 2018 1,000.00 1,000.00 650.29	31st March, 2018 31st March, 2017  1,000.00 1,000.00  1,000.00 650.29 650.29

## 16.1 The reconciliation of the number of Equity Shares outstanding and amount of share capital is set out below:

Particulars	As at 31st March, 2018 As at 3		As at 31st Marc	ch, 2017	As at 1st April, 2016	
	No. of shares	Amount	No. of shares	Amount	No. of shares	Amount
Shares outstanding at the beginning of the year	1,30,05,874	650.29	1,30,05,874	650.29	1,30,05,874	650.29
Add: Shares issued during the year Shares outstanding at the end of the year	1,30,05,874	- 650.29	1,30,05,874	650.29	1,30,05,874	650.29

## 16.2 Terms / Rights attached to Equity Share :

The Company has only one class of Equity Shares having a par value of ₹ 5/- per share. Each holder of Equity is entitled to one vote per share and each equity share carries an equal right to dividend. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liqudation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

# 16.3 Details of the shareholders holding more than 5% of the aggregate shares are set out below :

Name of the Shareholder	As at 31st March, 2018		As at 31st Ma	rch, 2017	As at 1st April, 2016	
	No. of Shares	% of holding	No. of Shares	% of holding	No. of Shares	% of holding
Vikram Investment Co. Ltd.	2900275	22.30%	2900275	22.30%	2900275	22.30%
Shri Vikram Somany	945847	7.27%	1045847	8.04%	1045847	8.04%
Smt Smiti Somany	1342240	10.32%	1342240	10.32%	1542240	11.86%

**<sup>16.4</sup>** There are no shares issued pursuant to contract without payment being received in cash, alloted as fully paid up by way of bonus shares and bought back during the last 5 years.

-	Particulars	As at 31st Ma	arch, 2018	As at 31st	March, 2017	As at 1st A	April, 2016
No.							
NOT 1	te - 17. OTHER EQUITY Other Reserves						
			9.005.04		8.095.94		9 005 0/
	(i) Securities Premium Reserve (ii) General Reserve		8,095.94		6,095.94		8,095.94
	Balance as per last financial year	25,355.67		25,355.67		21,424.45	
	Add : Transferred from Statement of Profit a			20,000.07		3,931.22	
	Add. Hansiened nom Statement of Front a		-			0,301.22	05 055 05
_			31,715.35		25,355.67		25,355.67
2	Retained Earnings	40,000,40		0.400.40		F 000 00	
	Balance as per last financial year	18,229.16		9,463.49		5,000.00	
	Add: Profit for the year	10,324.66		10,201.90		8,346.42	
	Adjustments as per Ind AS						
	Net Gain on Fair Value Changes on					07.44	
	Investment in Mutual Funds	-		-		87.41	
	Less: Appropriations	(0.050.00)				(0.004.00)	
	Transferred to General Reserve	(6,359.68)		- (4.470.50)		(3,931.22)	
	Dividend on Equity Shares	-		(1,170.53)		-	
	Tax effects on Fair Value changes of					(00.00)	
	Investments in Mutual Funds	-		-		(30.33)	
	Tax effects on temporary differences other than					(0.70)	
	Investments in Mutual Funds	(6.00)		(07.41)		(8.79)	
	Share of Profit / (Loss) from Associates	(6.89)		(27.41)			
	Dividend on Equity Shares (Dividend per share 3	₹ 12) <b>(1,560.70)</b>		-		-	
	(For the period ended 31st March, 2017)	.l.		0.00			
	Excess Provision of Tax on Dividend written bac			6.38		-	
	Tax on Dividend	(317.72)	-	(244.67)			
			20,308.83		18,229.16		9,463.49
3	Other Comprehensive Income						
	Remeasurements of Defined Benefit Plans						
	Balance as per last financial year	(116.09)		-		-	
	Adjustments during the year						
	Add: Actuarial Loss on remeasurement	(140.42)		(177.20)		-	
	of defined benefit plans						
	Less: Current Tax effect on Gratuity	18.53		20.00		-	
	Less: Deferred Tax on Leave Encashment	29.92		41.11		-	
			(208.06)		(116.09)		,
	Total	_	59,912.06	_	51,564.68	_	42,915.10
		=		=			
							(₹ in lakhs
Sr.	Particulars			As at		As at	As a
No.			31 <sup>st</sup> M	arch, 2018	31st March,	2017 1 <sup>s</sup>	April, 2016
Not	te - 17. NON CONTROLLING INTERESTS						
	Balance as per last financial year			(188.91)		_	
	Add: Profit for the year			287.77	(18	7.87)	
	Add: Other Comprehensive Income			(1.70)	•	1.04)	
			_				
	Total			97.16		8.91)	
	Add Observe Ossettal Daniel (Al. O. 1997)			F77 ^^		77 00	400 0
	Add: Share Capital Portion of Non Controlling Inte	erests		577.22 674.38		77.22 38.31	490.00

			(₹ in lakhs)
Sr. Particulars No.	As at 31 <sup>st</sup> March, 2018	As at 31st March, 2017	As at 1 <sup>st</sup> April, 2016
Note - 18. BORROWINGS - NON-CURRENT Non-Current Borrowings  1 Term Loans (Secured)			
From Banks (i) State Bank of India (ii) Kotak Mahindra Bank Ltd. (iii) Federal Bank (iv) YES Bank Ltd.	- - 2,431.77 81.67	2,831.77 113.90	180.00 353.54 3,157.78
<ul> <li>2 Preference Shares</li> <li>2,07,70,000 1% Cumulative Redeemable Preference Shares of         ₹ 10/- each fully paid up         (1,83,20,000 1% Cumulative Redeemable Preference Shares as at 31st (1,14,60,000 1% Cumulative Redeemable Preference Shares as at 1st A</li> </ul>	. ,	1,832.00	1,146.00
Total	4,590.44	4,777.67	4,837.32

#### Notes:

#### 18.1 Terms of repayment of Term Loans from State Bank of India

Term Loans from State Bank of India are secured by equitable mortgage of Leasehold land and Building situated at 9, GIDC Industrial Estate, Residential Colony at Kadi and charge by hypothecation of entire fixed assets of the Company including windmills situated at villages Kadoli, Lamba, Patelka and Kalyanpur, repayable in 20 quarterly installments, from November, 2012 to August, 2017.

## 18.2 Terms of repayment of Term Loans from Kotak Mahindra Bank Ltd.

Term Loans from Kotak Bank are secured by equitable mortgage of property at Acropolis mall, Ahmedabad, repayable in 36 monthly installments, from December, 2014 to November, 2017.

## 18.3 Terms of repayment of Term Loans from Federal Bank Ltd.

Term loans from Federal Bank are secured by equitable mortgage of Industrial Land admeasuring of 42.86 acres situated at Eguvarajupalem Village, Chillakur Mandal and Factory Buildings and hypothecation of other fixed assets purchased out of the Term Loans proceeds, repayable in 22 quarterly installments, from April, 2017 to September, 2023.

## 18.4 Terms of repayment of Term Loans from Yes Bank Ltd.

Term Loans from Yes Bank Ltd. are secured by hypothecation of movable fixed assets and current assets situated at Survey No. 226, Kadi Chhatral Road, Budasan, Kadi - 382715, Dist. Mehsana, Gujarat, repayable in 48 monthly installments of ₹ 2.92 lakhs each starting from July, 2017 to June, 2021.

## 18.5 The reconciliation of the number of Preference Shares outstanding and amount of preference share capital is set out below:

Particulars	As at 31st March, 2018 As at 31st March, 2017		As at 1st Ap	oril, 2016		
	Number of Shares	Amount	Number of Shares	Amount	Number of Shares	Amount Amount
Shares outstanding at the beginning of the year	18,320,000	1,832.00	11,460,000	1,146.00	11,460,000	1,146.00
Add: Shares issued during the year	2,450,000	245.00	6,860,000	686.00	-	-
Shares outstanding at the end of the year	20,770,000	2,077.00	18,320,000	1,832.00	11,460,000	1,146.00

#### 18.6 Conditions of Redemption:

(a) 1% Cumulative Redeemable Preference Shares shall be redeemed on completion of 7 years from the respective dates of allotment or before due date as may be authorised by the Board of Directors of the issuing subsidiary by giving one month prior notice to the preference share holders.

#### (b) Repayment Schedule of 1% Cumulative Redeemable Preference Shares

Particulars	FY 2022-23	FY 2023-24	FY 2024-25	Total
No. of shares	11,460,000	6,860,000	2,450,000	20,770,000
Amount in ₹	1,146.00	686.00	245.00	2,077.00

Sr. Particulars	As at	As at	As at
No.	31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
Note - 19. OTHER FINANCIAL LIABILITIES - NON - CURRENT			
1 Deposits by Dealers	1,648.16	1,140.83	953.44
2 Due to others	22.23	22.23	30.05
Total	1,670.39	1,163.06	983.49

	Particulars			As at		As at	(₹ in lakhs
0.			31 <sup>st</sup>		31st March, 2		April, 201
	20. PROVISIONS - NON-CURRE	ENT					
	ovision for Employee Benefits			40.4.40	40		007.0
	Provision for Leave Encashme	nt		494.49 10.56	48	2.94	367.03 3.15
	Provision for Gratuity ovision for Tax			10.56		5.90	3.13
FI	Provision for Income Tax of ea	rlier vears		180.78	18	1.39	103.8
	Total	mer years		685.83		70.23	473.9
	Total			000.00		0.20	470.0
ote - 2	21. DEFERRED TAX LIABILITIE	S (NET)					
		account of temporary difference)					
(a)	Assets: Impact of difference be			4,756.54	4,38	5.57	3,689.5
41.	value and tax base of Depreci			0.47.00	4.0	20.40	00.0
(a)	Impact of difference between of and tax base of Investments in			247.90	12	28.12	30.3
	Total Deferred Tax Liabilities	` '		5,004.44	4,51	3.69	3,719.9
	ferred Tax Assets (Arising on ac						
1. 1	Leave Encashment and Gratu	ty		304.95		35.33	213.2
(b)				43.41 723.05		21.48  6.48	7.0
(c) (d)				723.05 5.78	1.1	0.40	
(u) (e)				22.20	1	8.92	21.2
(0)	Total Deferred Tax Assets (B			1,099.39		22.21	241.5
	Total (A - B)	•		3,905.05		1.48	3,478.4
_				3,903.03	4,03	=	3,470.4
	conciliation of Deferred Tax L	abilities (Net):				2010 01-11	
	rticulars				31st March, 2		
	pening Balance	aniad managemia ad in Durkit and ana			,	1.48	3,478.4
		eriod recognised in Profit or Loss	hansiya Ina	omo		5.19)	655.0
		eriod recognised in Other Compre eriod recognised directly in Other		one	(3)	1.24)	(41.93
	osing balance	chod recognised directly in Other	Lquity		3 00	5.05	4,091.4
							7,001.70
_	ovements in DTA:		Harrand	Danier station	Deferred	Otherus	Tota
Pa	rticulars	Leave Encashment	Unused Tax	Depreciation Loss	Deferred Govt.	Others	Iota
		and Gratuity	losses	LUSS	Grant		
Λ+	1 <sup>st</sup> April, 2016	213.20	7.08		Grant	21.23	241.5
	harged)/Credited:	213.20	7.00	_	_	21.20	241.5
,	Profit or Loss	10.20	14.40	116.48	_	(2.31)	138.7
	Other Comprehensive Income	41.93	-	-	-	(2.01)	41.9
	31st March. 2017	265.33	21.48	116.48	_	18.92	
	harged)/Credited:	200.00	21.70	110.40		10.52	422.2
							422.2
		8.38	21.93	606.57	5.78	3.28	
to	Profit or Loss	8.38 31.24	21.93	606.57	5.78	3.28	422.2 645.9 31.2
to	Profit or Loss Other Comprehensive Income	31.24	-	-	-	-	645.9 31.2
to to At	Profit or Loss Other Comprehensive Income 31st March, 2018		21.93 - <b>43.41</b>	606.57 - <b>723.05</b>	5.78 - <b>5.78</b>	3.28 - <b>22.20</b>	645.9
to to At	Profit or Loss Other Comprehensive Income 31st March, 2018 ovements in DTL:	31.24 <b>304.95</b>	43.41	723.05	5.78	22.20	645.9 31.2
to to At	Profit or Loss Other Comprehensive Income 31st March, 2018	31.24	43.41 e li	-	5.78	22.20	645.9 31.2
to to At	Profit or Loss Other Comprehensive Income 31st March, 2018 ovements in DTL:	31.24 304.95 Assets : Impact of difference	43.41 e li	723.05	5.78  nce betwee and tax bas	22.20	645.9 31.2
At Mo	Profit or Loss Other Comprehensive Income 31st March, 2018 ovements in DTL:	31.24 304.95  Assets : Impact of difference between carrying value and	43.41 e li	723.05 mpact of differe carrying value	5.78 nce betwee and tax bas lutual Fund	22.20	645.9 31.2 1,099.3
At At (C	Profit or Loss Other Comprehensive Income 31st March, 2018 ovements in DTL: rticulars  1st April, 2016 harged)/Credited:	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets	43.41 e li	- 723.05 mpact of differe carrying value nvestments in M	5.78 nce betwee and tax bas lutual Fund	22.20	645.9 31.2 1,099.3
At (C) to	Profit or Loss Other Comprehensive Income 31st March, 2018 ovements in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets	43.41 e li	- 723.05 mpact of differe carrying value nvestments in M	5.78 nce betwee and tax bas lutual Fund	22.20	645.9 31.2 1,099.3 Tota 3,719.9
At (C) to	Profit or Loss Other Comprehensive Income 31st March, 2018  ovements in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59	43.41 e li	723.05 mpact of differe carrying value nvestments in N	5.78 nce betwee and tax bas lutual Fund	22.20	645.9 31.2 1,099.3 Tota 3,719.9
At (C) to to dir	Profit or Loss Other Comprehensive Income 31st March, 2018 Departments in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income ectly to Equity	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59 695.98	43.41 e li	723.05 mpact of differe carrying value nvestments in N 30.3	5.78  nce betwee and tax bas lutual Fund 3	22.20	645.9 31.2 <b>1,099.3</b> <b>Tota</b> 3,719.9 793.7
At Mc Pa	Profit or Loss Other Comprehensive Income 31st March, 2018 Departments in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income ectly to Equity 31st March, 2017	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59	43.41 e li	723.05 mpact of differe carrying value nvestments in N	5.78  nce betwee and tax bas lutual Fund 3	22.20	645.9 31.2 <b>1,099.3</b> <b>Tota</b> 3,719.9 793.7
At (C) to dir.	Profit or Loss Other Comprehensive Income 31st March, 2018 Departments in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income ectly to Equity 31st March, 2017 harged)/Credited:	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59 695.98	43.41 e li	723.05 mpact of differe carrying value envestments in N 30.3 97.7	5.78  nce betwee and tax bas lutual Fund  3	22.20	645.9 31.2 1,099.3 Tota 3,719.9 793.7
At Mc Pa At (C) to to dir. At (C) to to	Profit or Loss Other Comprehensive Income 31st March, 2018 Departments in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income ectly to Equity 31st March, 2017 harged)/Credited: Profit or Loss Profit or Loss	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59 695.98	43.41 e li	723.05 mpact of differe carrying value nvestments in N 30.3	5.78  nce betwee and tax bas lutual Fund  3	22.20	645.9- 31.2- <b>1,099.3</b>
At Mc Pa At (C) to to dir. At (C) to to to	Profit or Loss Other Comprehensive Income 31st March, 2018 Departments in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income ectly to Equity 31st March, 2017 harged)/Credited: Profit or Loss Other Comprehensive Income	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59 695.98	43.41 e li	723.05 mpact of differe carrying value envestments in N 30.3 97.7	5.78  nce betwee and tax bas lutual Fund  3	22.20	645.9 31.2 <b>1,099.3</b> <b>Tota</b> 3,719.9 793.7
At (C) to to dirrict to dirrict to dirrict to dirrict to the dirrict	Profit or Loss Other Comprehensive Income 31st March, 2018 Departments in DTL: rticulars  1st April, 2016 harged)/Credited: Profit or Loss Other Comprehensive Income ectly to Equity 31st March, 2017 harged)/Credited: Profit or Loss Profit or Loss	31.24 304.95  Assets: Impact of difference between carrying value and tax base of Depreciable assets 3,689.59 695.98	43.41 e li	723.05 mpact of differe carrying value envestments in N 30.3 97.7	5.78  nce betwee and tax bas lutual Fund  3  9 2	22.20	645.9-31.2-1,099.39  Tota 3,719.99 793.7

		•	-	
				(₹ in lakhs)
Sr.	Particulars	As at	As at	As at
No.		31 <sup>st</sup> March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
Note	- 22. OTHER NON CURRENT LIABILITIES			
Defer	red Govt. Grant (Capital Subsidy)	17.03	-	-
	Total	17.03		
Note	- 23. BORROWINGS - CURRENT			
1 L	oans Repayable on Demand (Secured)			
(	a) From State Bank of India			
	(i) Cash Credit	2,434.63	2,884.57	1,889.06
	(ii) Electronic Vendor Financing Scheme (E-VFS)	-	-	195.53
(	b) From Federal Bank Ltd.	4.000.00	4 000 00	
	Cash Credit	1,856.36	1,682.96	-
2 (	Overdraft (Unsecured)			
	From Federal Bank Ltd.	300.22	-	-
	Total	4,591.21	4,567.53	2,084.59

#### Notes:

- 23.1 Loans from State Bank of India are secured by hypothecation of entire Current Assets, windmills at villages Kadoli, Lamba, Patelka and Kalyanpur and equitable mortgage of Fixed Assets situated at 9, GIDC Industrial Estate and Residential Colony, Kadi.
- 23.2 Loans from Federal Bank Ltd. referred in 1(b) above, are secured by hypothecation of inventories and trade receivables and collaterally secured by way of equitable mortgage of land admeasuring 42.86 acres situated at Eguvarajupalem Village, Chillakur Mandal.

#### 23.3 Terms of Loan from State Bank of India.

- (i) Rate of interest on cash credit facility is chargeable at 0.35% above 1 year MCLR
- (ii) Rate of interest on E-VFS is chargeable at 0.10% above 3 months MCLR

# Terms of Loan from Federal Bank Ltd.

- (i) Rate of interest on cash credit facility is chargeable at 9.10% p.a.
- (ii) Unsecured loan repayable within 90 days. Rate of interest is 8.95% p.a.

Not	e - 24. TRADE PAYABLES - CURRENT			
1	Micro, Small & Medium Enterprises*	439.12	240.10	450.01
2	Other than Micro, Small and Medium Enterprises**	8,995.92	8,232.23	6,152.12
	Total	9,435.04	8,472.33	6,602.13
*	Disclosure with respect to amount due to MSME is given in Note No. 45 Disclosure with respect to amount due to related parties is given in Note No. 40			
Not	e - 25. OTHER FINANCIAL LIABILITIES - CURRENT			
1	Current maturity of Long Term Debt	435.00	859.64	890.30
2	Unpaid dividends*	88.67	72.92	59.88
3	Unpaid matured deposits and interest accrued thereon	-	1.63	1.63
4	Retention money payable	328.48	217.27	189.29
5	Others			
	(i) Employee related payable	3,333.69	2,794.48	1,482.99
	(ii) Expenses payable	10,942.93	10,658.66	9,459.18
6	Dividend Payable on 1% Cumulative Preference Shares (including Dividend Distribution Tax)	55.27	-	-
	Total	15,184.04	14,604.60	12,083.27
*	Not due for deposit in the Investor Education and Protection Fund			
Not	e - 26. OTHER CURRENT LIABILITIES			
1	Payable towards Statutory dues	1,187.58	1,397.14	1,255.54
2	Advances received from Customers	777.57	555.30	426.54
3	Deferred Govt. Grant (Capital Subsidy)	1.49	-	-
	Total	1,966.64	1,952.44	1,682.08

			(₹ in lakhs)
Sr. Particulars	As at 31st March, 2018	As at	
No.	31 Warch, 2016	31st March, 2017	1 <sup>st</sup> April, 2016
Note - 27. CURRENT PROVISIONS  1 Provision for Leave Encashment	372.42	279.69	247.40
2 Provision for Bonus	072.42	1.96	
3 Provision for Provident Fund Payable	1.15	4.75	-
4 Provision for ESIC	0.39	1.26	-
5 Provision for Gratuity	0.01		
Total	373.97	287.66	247.40
Note - 28. CURRENT TAX LIABILITIES (NET)			
Provision for tax (Net)	949.91	1,269.62	1,260.85
Total	949.91	1,269.62	1,260.85
Sr. Particulars		Year ended	Year ended
No.	,	31 <sup>st</sup> March, 2018	31st March, 2017
Note - 29. REVENUE FROM OPERATIONS Revenue from Operations			
(a) Sale of products		118,944.22	105,862.48
(b) Sale of services		37.78	30.33
(c) Other Operating Revenue			
(i) Exports Incentives		16.40	14.21
(ii) Insurance Claims Received		280.89	168.70
(iii) Miscellaneous Receipts		481.52	205.15
Total		119,760.81	106,280.87
29.1 Sale of products include excise duty collected from customers of ₹ 1: Sale of products net of excise duty is ₹ 117717.70 lakhs (31st March,  Note - 30. OTHER INCOME			,
1 Interest Income from Financial Assets at Amortised Cost		17.52	11.82
(a) On Security Deposits (b) Others		167.69	367.09
2 Dividend Income from Mutual Funds		79.61	89.55
3 Profit on sale of Mutual Fund Units (Net)		101.85	137.87
4 Net Gain on Fair Valuation of Investments		379.07	295.26
5 Profit on Sale of Property, Plant and Equipment (Net)		146.77	42.52
6 Items pertaining to Previous year, unspent liabilities & provisons no longer required written back (Net)		109.90	113.73
7 Miscellaneous Income		5.63	26.23
8 Sales Tax Incentive		419.05	372.67
9 Interest Subsidy		15.28	-
10 Deferred Income on Capital Subsidy		2.48	
Total		1,444.85	1,456.74
Note - 31. COST OF MATERIALS CONSUMED			
Opening Stock		2,349.24	1,597.42
Add: Purchases (Net)		12,601.78	10,349.95
Sub Total		14,951.02	11,947.37
Less: Closing Stock		2,566.36	2,349.24
Total		12,384.66	9,598.13
Note - 32. PURCHASES OF STOCK IN TRADE			
Sanitaryware and other allied products		43,025.00	34,037.49
Total		43,025.00	34,037.49

		(₹ in lakhs)
Sr. Particulars	Year ended	Year ended
No.	31 <sup>st</sup> March, 2018	31st March, 2017
Note - 33. CHANGES IN INVENTORIES OF FINISHED GOODS, STOCK IN TRADE AND WORK IN PROGRESS		
Inventories at the end of the year:		
Finished Goods	4,617.25	3,807.84
Work-in-progress	705.36	494.58
Stock-in-Trade	9,091.21	6,605.43
	14,413.82	10,907.85
Inventories at the begining of the year:		
Finished Goods	3,807.84	3,657.41
Work-in-progress	494.58	414.23
Stock-in-Trade	6,605.43	6,938.94
	10,907.85	11,010.58
Change in stock	(3,505.97)	102.73
Change in excise duty on closing stock of previous year	(341.11)	-
Total	(3,847.08)	102.73
Note - 34. EMPLOYEE BENEFITS EXPENSE		
1 Salaries, Wages and Bonus	13,526.83	11,331.54
2 Contribution to Provident and other Funds	728.78	566.52
3 Gratuity	2.52	2.75
4 Staff and Labour Welfare Expenses	672.83	578.96
Total	14,930.96	12,479.77

#### Note:

# 34.1 As per Ind AS 19 "Employee Benefits", the disclosures of employee benefits as defined in the Indian Accounting Standard are given below:

**Defined Contribution Plan :** The Company's Contribution to provident fund and pension fund is considered as Defined Contribution Plan and is recognised as expenses for the year.

**Defined Benefit Plan:** The Company operates a Defined Benefit Gratuity plan with approved Gratuity Fund and contributions are made to a separately administered approved Gratuity Fund.

The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separtely to build up the final obligation.

The obligation for leave encashment is recognized as expense for the year.

Gratuity: The benefits are governed by the Payment of Gratuity Act, 1972. The key features are as under:

Plan Features	
Benefits offered	(15/26) x (Salary) x (Duration of Service in years)
Salary definition	Last drawn qualifying Salary
Benefit ceiling	Without limit
Vesting conditions	5 years of continuous service ( Not applicable in case of death / disability)
Benefit eligibility	Upon death or disability or retirement
Retirement age	60 years
Leave Encashment: The benefi	ts are governed by the Company's Leave Poliicy.
Key Features	
Salary for Encashment	As per rules of the Company
Benefit event	Death or Resignation or Retirement or Availment
Maximum accumulation	As per rules of the Company
Benefit Formula	(1/30) x (Basic Salary) x (Leave Days)
Leave Denominator	Employee 30
Leave Credited Annually	Employee 30
Retirement age	60 years

nnu	ai Keport 2017-2018		*			
Ris	sks associated to the Plan (Grat	uity and Leave Encashment) :				
A.	Actuarial Risk	Risks due to adverse salary gr	owth / Variability in mortality ar	nd withdrawal rates.		
B.	Investment Risk	Risks due to significant change	es in discounting rate during the	e inter-valuation period.		
C.	Liquidity Risk	Risks on account of Employees resignation / retirement from the company, resulting into strain on the cash flow.				
D.	Market Risk	•	government bonds and hence t	narkets and assumptions depend he valuation of liability is exposed		
E.	E. Legislative Risk Risks of increase in the plan liabilities or reduction in plan assets due to change in legislation.					
Ke	y Assumptions considered (Gra	tuity and Leave Encashment)	:			
Ac	tuarial Assumptions		_			
A.	Discount Rate	8% p.a.				
B.	Salary Growth Rate	6% p.a.				
C.	Rate of Interest on Plan Assets	8% p.a.				
D.	Mortality	IALM 2006-08 Ultimate				
E.	Withdrawal Rate	6% p.a.				
Fin	ancial Assumptions					
A.	Discount Rate	8% p.a.				
B.	Salary Growth Rate	6% p.a.				
De	mographic Assumptions		_			
A.	Withdrawal Rate	-				
B.	Mortality Rate	-				
				(₹ in lakhs)		
Par	ticulars		2017-18	2016-17		

Particulars		2017	-18		2016-1	7
	Gratuity (Funded)	Gratuity (Non- Funded)	Leave Encashment (Non-Funded)	Gratuity (Funded)	Gratuity (Non- Funded)	Leave Encashment (Non-Funded)
Reconciliation of opening and closing balances of Defined Benefit Obligation						
Defined Benefit Obligation at beginning of the year	1,504.91	5.90	762.63	1,329.28	3.15	614.42
Current Service Cost	145.00	5.42	102.20	134.86	2.47	88.70
Interest Cost	120.39	0.47	61.01	99.70	0.25	46.08
Actuarial (Gain) / Losses recognised in Other Comprehensive Income	-	(1.22)	6.02	-	0.03	2.90
Due to Change in demographic assumption	-	-	-	-	-	-
Due to Change in financial assumptions (Gain)	(56.11)	-	(21.91)	39.89	-	14.36
Due to Experience adjustments (Loss)	96.94	-	107.52	20.04	-	104.13
Benefits paid	(175.67)	-	(150.57)	(118.86)	-	(107.97)
Prior year Charge	-	-	-	-	-	-
Defined Benefit Obligation at year end	1,635.46	10.57	866.90	1,504.91	5.90	762.63

Particulars	201	2017-18		2016-17	
	Gratuity (Funded)	Leave Encashment (Non-Funded)	Gratuity (Funded)	Leave Encashment (Non-Funded)	
Reconciliation of opening and closing balances					
of fair value of plan assets					
Fair value of Plan Assets at beginning of the year	1,498.27	-	1,329.72	-	
Expenses Deducted from the Fund	-	-	-	-	
Expected return on Plan Assets	119.86	-	99.73	-	
Actuarial Gain / (Loss)	(15.96)	-	2.30	-	
Employer Contribution	128.60	-	185.38	-	
Benefits paid	(175.67)	-	(118.86)	-	
Fair Value of Plan Assets at year end	1,555.10	-	1,498.27	-	
Return on Plan Assets recognised in Other Comprehensive Income	56.78	-	57.62	-	
Actual return on Plan Assets	103.90	-	102.03	-	

(₹ in lakhs)

Particulars			2017	-18			2016-1	7
		Gratuity (Funded)	Gratuity (Non-			Gratuity (Funded)		Leav Encashme (Non-Funde
Reconciliation of fair value of as Fair value of Plan Assets Present value of Obligation (Deficit) / Surplus amount of Plans in Balance Sheet		igations 1,555.10 1,635.46 (80.36)	10.57		- 6.90 3.45	1,498.27 1,504.91 (6.64)	5.90 -	762.6 758.4
Expense recognized during the your Current Service Cost Interest Cost Acturial (Gain) / Loss on Obligation Expenses dedcuted from the fund Expected return on plan Assets Net Cost		145.00 120.39 - - (119.86) 145.53	0.47 (1.22) -	6	2.19 1.01 6.02 - - 9.22	134.86 99.70 - (99.73) 134.83	2.47 0.25 0.03 - - 2.75	88.7 46.0 2.9
Net Oost		140.00			J.ZZ	104.00		
Particulars			2017 ratuity unded)			Gra	-	7 Lea Encashme (Non-Funde
Investment Details Debt Instruments Government of India Securities High Quality Coporate Bonds State Government Securities Cash and Cash Equivalents Fixed Deposits Bank Balances Special Deposit Scheme Investment Funds Insurance Policies Others Mutual Funds Actuarial assumptions Mortality Table  Discount Rate Expected Rate of Re Expected Rate of Return Rate of escalation in Salary	eturn	IALM 2	31.83% 47.33% 7.57% - 0.62% 11.69% 0.96% 2006-08 Itimate 8% 8% 6%	IALM 200 Ultir	- - - - - - - - - - - - - - - - - - -	50.4 8.3 0.4 11.4 0.4 IALM 2000 Ultir	30% 03% 53% - 63% 90% 61% 5-08 mate 7.5% 7.5%	IALM 2006-0 Ultima 7.5 6.0
Sensitivity Analysis								
Particulars	Changes in assumption		se in assum 1st March, 2018				se in assur 31st Marcl 201	h, 31st Marc
Impact On Defined Benefit Obligation (Gratuity) Discount Rate Salary Growth Rate Withdrawal Rate Impact On Defined Benefit Obligation (Leave Encachment)	1% 1% 1%	Decrease by Increase by Increase by	6% 7% 1%	6% 7% 1%	Inc Dec	rease by rease by rease by	7° 6'	% 7 % 6 % 1
Obligation (Leave Encashment) Discount Rate Salary Growth Rate Withdrawal Rate The Methods and types of assump	1% 1% 1%	Decrease by Increase by Increase by	5% 5% 1%	5% 5% 1%	Dec Dec	rease by rease by rease by	5° 1°	% 5 % 5 % 1

## Funding arrangements and funding policy:

Gratuity liability is funded whereas leave Benefits Liability is not funded. There are no minimum funding requirements for Leave benefits plans in India and there is no compulsion on the part of the Company to fully pre fund the liability. The Company has purchased an insurance policy to partly provide for payment of gratuity to the employees. The trustees of the plan also make investments in Central /

State Govt. securities, high quality Corporate bonds, special deposit scheme, mutual funds etc., as per rules and regulations. Every year, the actuary carries out a funding valuation based on the latest employee data provided by the Company. Any deficit in the assets arising as a result of such valuation is funded by the Company.

## Amounts for the current and previous years are as follows

(₹ in lakhs)

	Particulars	31 <sup>st</sup> March, 2018	31st March, 2017
1	Gratuity (Funded)		
	Defined Benefit Obligation	1,635.46	1,504.91
	Plan Assets	1,555.10	1,498.27
	Surplus / (Deficit)	(80.36)	(6.64)
	Experience adjustments on Plan Liability (Loss)	96.94	20.04
	Experience adjustments on Plan Assets	(15.96)	2.30
2	Gratuity (Non-Funded)		
	Defined Benefit Obligation	8.41	5.90
3	Leave encashment (Non-Funded)		
	Defined Benefit Obligation	866.63	762.63
	Experience adjustments on Plan Liability	107.52	104.13

Company's estimate of Contributions expected to be paid during Financial Year 2018-19 is as under:

(i) Defined Contribution Plan:

(a) Employer's contribution to Provident Fund 12% of Basic Salary

(ii) Defined Investment Plan:

(a) Gratuity

172.04 5.82

(b) Leave Encashment

The estimates of rate of escalation in salary considered in actuarial valuation, take into account inflation, seniority, promotion and other

The expected rate of return on plan assets is determined considering several applicable factors, mainly the composition of plan assets held, assessed risks, historical results of return on plan assets and the Company's policy for plan assets management.

relevant factors including supply and demand in the employment market. The above information is certified by the actuary.

Sr. No.	Particulars	Year ended 31 <sup>st</sup> March, 2018	Year ended 31st March, 2017
Not	e - 35. FINANCE COSTS		
1	Interest Costs		
	(a) Interest on financial liabilities	730.39	738.54
	(b) For Income Tax	68.20	194.55
2	Other Borrowing Costs	122.60	51.62
3	Dividend on Preference Shares (including Dividend Distribution tax)	55.27	-
	Total	976.46	984.71
Not	e - 36. DEPRECIATION & AMORTIZATION EXPENSE		
1	Depreciation & Amortization of Property, Plant & Equipments (Refer Note No. 4)	2,633.00	2,159.21
2	Amortization of Other Intangible assets (Refer Note No. 5)	81.19	55.93
	Total	2,714.19	2,215.14

(₹ in lakhs)

			(K III laki is)
Sr.	Particulars	Year ended	Year ended
No.		31 <sup>st</sup> March, 2018	31st March, 2017
Not	e - 37. OTHER EXPENSES	·	
1	Stores, Spares, Chemicals and Packing Materials Consumed	3,298.13	3,241.14
2	Power and Fuel	5,425.27	3,487.99
3	Repairs and Maintenance	0,120.21	0, 107.100
Ū	- To Buildings	115.49	84.75
	- To Plant and Equipment	331.71	370.79
	- To Others	231.32	111.63
4	Auditors' Remuneration		
-	- As Audit Fees	6.45	5.50
	- For Taxation matters	0.35	3.16
	- For Other services	7.90	3.88
	- For Reimbursement of expenses	0.63	0.49
5	Research & Development Expenses	139.69	89.32
6	Freight and Forwarding Expenses (Net)	6,358.41	4,185.98
7	Sales Promotion Expenses	6,705.25	5,693.84
8	Publicity & Advertisement Expenses	4,551.40	3,260.19
9	Bad Debts	-	2.07
10	Allowance for Expected Credit Loss	163.00	-
11	Rent Expenses	776.93	667.94
12	Insurance	1,445.09	915.97
13	Rates and Taxes	34.87	33.33
14	Directors' Commission	10.00	12.00
15	Foreign Exchange Fluctuations (Net)	33.72	29.62
16	Donation	10.69	6.50
17	CSR Expenses	279.29	290.80
18	Amortization of Prepaid Rentals	18.36	12.51
19	Miscellaneous Expenses	4,358.73	4,566.39
	Total	34,302.68	27,075.79
	IOIAI	34,302.00	27,073.79
Not	te - 38. CURRENT TAX		
1	Current Tax	5,035.03	5,093.12
2	Current Tax - for earlier years	-	53.73
_			
	Total	5,035.03	5,146.85

Reconciliation of the Income Tax Expense (Current tax + Deferred tax) amount considering the enacted Income Tax Rate and effective Income Tax Rate of the Company as follows.

Particulars	31 <sup>st</sup> March, 2018	31st March, 2017
Accounting Profit before Income Tax Add: Interest Expense on Income Tax (Refer Note No. 35)	15,492.27 68.20	15,815.88 194.55
Accounting Profit before Income Tax	15,560.47	16,010.43
India's Statutory Income Tax Rate  Due to Income exempt from Taxation  Non-Deductible Expenses for Tax purposes  Deductible Expenses for Tax purposes  Income not chargeable for Tax purpose  Effects of Excess/(Less) Tax for Tax purpose on Capital Gain/Loss  Adjustments on account of previous years	5,399.67 (43.11) 15.06 (362.87) (125.01)	5,538.90 (30.99) 765.22 (419.95) (101.67) (3.39) 53.73
Utilisation of Tax Credits	(3.90)	
Income Tax expense reported in the Statement of Profit and Loss	4,879.84	5,801.85

			(₹ in lakhs)
Sr. No.		Year ended 31 <sup>st</sup> March, 2018	Year ended 31st March, 2017
Not	te - 39. EARNINGS PER SHARE		
1	Net Profit attributable to the Equity Shareholders (₹ in lakhs) (A)	10,317.77	10,174.49
2	Weighted average number of Equity Shares outstanding during the period (No.) (B)	1,30,05,874	1,30,05,874
3	Nominal value of Equity Shares (₹)	5	5
4	Basic/Diluted Earnings per Share (₹) (A/B)	79.33	78.23

The Group does not have any outstanding dilutive potential equity shares. Consequently, the basic and diluted earnings per share of the Group remains the same.

# Note - 40. RELATED PARTY DISCLOSURES

## 40.1

List of Related Parties						
Sr. No.	Name	Designation				
(A)	<b>Key Management Personnel of Parent Company:</b>					
1	Shri Vikram Somany	Chairman and Managaing Director				
2	Smt. Deepshikha Khaitan	Vice Chairperson Non Executive				
3	Shri Subhash Chandra Kothari	Chief Executive Officer				
4	Shri Atul Sanghvi	Executive Director				
5	Shri R. B. Shah	CFO & COO (Fin. & Comm.)				
3	Shri N. N. Patel	President & Company Secretary				
7	Dr. K. N. Maiti	Non Executive Director (Ceased as Director w.e.f. 14.12.2017)				
3	Shri Sajan Kumar Pasari	Non Executive Independent Director				
9	Shri Lalit Kumar Bohania	Non Executive Independent Director				
10	Shri Jugal Kishor Taparia	Non Executive Independent Director				
l1 	Shri Govindbhai Patel	Non Executive Independent Director				
В)	Key Management Personnel of Anjani Tiles Limited					
2	Shri C V K Raju	Chief Executive Officer & Non Executive Director				
13	Shri K. Nagabhushana Rao	Chief Financial Officer (From 01.11.2017)				
14	Shri S. Satyanarayana Murthy	Chief Financial Officer (up to 05.05.2017)				
15	Smt. Richa Bhamotra	Company Secretary (From 01.02.2018)				
6	Shri Krishna Chaitanya	Company Secretary (up to 31.01.2018)				
7	Shri P V R L N Raju	Non Executive Director				
8	Shri Subhash Chandra Kothari	Non Executive Director				
9	Shri Atul Sanghvi	Non Executive Director				
20	Shri R. B. Shah	Non Executive Director				
21	Shri P S Ranganath	Independent Director				
22	Shri Jugal Kishore Taparia	Independent Director				
(C)	Key Management Personnel of M/s Packcart Packa	ging LLP :				
23	Smt. Kinjal Bhatt	Designated Partner				
24	Shri P C Surana (Nominee of Cera Sanitaryware Ltd.)	Designated Partner				
(D) Oth	er Related Parties :					
Sr. No.	Particulars	Nature of Relationship				
	Cera Sanitaryware Limited FZC - Sharjah					
2	Cera Sanitaryware Trading Limited LLC - Dubai					
3	Madhusudan Industries Limited					
1	Swadeshi Fan Industries					
5	Cera Foundation	Entities where significant influence is excercised by KMP and /				
6	Indian Council of Sanitaryware Manufacturers	or their relatives having transactions with the Group				
7	Vikram Investment Co. Limited					
3	Madhusudan Holdings Limited					
)	Madhusudan Gratuity Fund					
10	Anjani Vishnu Holding Limited	Investor Company of Anjani Tiles Limited				
11	Hitech Print Systems Limited	Subsidiary of Investor Company				
12	Vennar Ceramics Limited	Associate of Investor Company				
13	Smt. Smiti Somany	Relatives of Key Management Personnel				
4 /	Mrs. Desig Join Comeny	Relatives of Key Management Personnel				
14 15	Mrs. Pooja Jain Somany Shri P. Satya Naveen	Relatives of Key Management Personnel				

40.2 Disclosures of Transactions between the Company and Related Parties and the status of outstanding balances as on 31st March, 2018:

(₹ in lakhs)

Sr.	Nature of Transaction	Key Managem	ent Personnel	Other Related Parties		
No.		Year ended	Year ended	Year ended	Year ended	
		31⁵¹ March,	31st March,	31st March,	31st March,	
		2018	2017	2018	2017	
1	Revenue from Operations	-	-	547.53	180.74	
2	Purchase of Goods	-	-	16.34	6.63	
3	Investment in Shares	-	-	-	34.30	
4	CSR Expenditure	-	-	279.29	242.50	
5	Donation	-	-	7.92	6.50	
6	Remuneration	1,380.84	1,195.23	61.57	57.18	
7	Consultancy Charges	12.00	-	-	-	
8	Rent, Rates & Taxes	-	-	97.90	95.06	
9	Other Service	13.30	13.70	18.43	21.17	
10	Advances given	-	-	30.59	20.91	
11	Contribution to Gratuity Fund	-	-	96.36	72.96	
12	Issue of Share Capital (Preference)	-	-	245.00	738.00	
13	Management fees to a partner	12.00	8.00	-	-	
	Grand Total	1,418.14	1,216.93	1,400.93	1,475.95	
	(Receivables)					
	Balance Outstanding at the year end	-	-	458.50	131.82	
	Balance Outstanding as at 1st April, 2016		-		14.06	
	(Payables)					
	Balance Outstanding at the year end	-	-	-	1.14	
	Balance Outstanding as at 1st April, 2016		-		-	

# 40.3 The details of amounts due to or due from related parties as at 31st March, 2018, 31st March, 2017 and 1st April, 2016 :

Sr.	Particulars	As at	As at	As at
No	).	31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
1	Trade Receivables From Other Related Parties Cera Sanitaryware Limited FZC Hitech Print Systems Limited	457.40 1.10	131.82	14.06
	Total Trade Receivables from Related Parties	458.50	131.82	14.06
2	Trade Payables From Other Related Parties Vennar Ceramics Limited Hitech Print Systems Limited	<del></del>	1.00 0.14	<u>-</u>
	Total Trade Payable to Related Parties		1.14	
3	Advances Other Related Parties Madhusudan Industries Limited Cera Sanitaryware Trading LLC	20.91 9.68	20.91	19.46
	Total Advances given to Related Parties	30.59	20.91	19.46

40.4 Disclosures in respect of transactions which are more than 10% of the total transactions of the same type with related parties during the year:

(₹ in lakhs)

Sr. No.	Nature of Transaction	Related Parties	Year ended 31 <sup>st</sup> March, 2018	Year ended 31st March, 2017
1	Revenue from Operations	Cera Sanitaryware Limited FZC	446.51	164.47
		Hitech Print Systems Limited	1.10	-
		Vennar Ceramics Limited	99.92	16.27
2	Purchase	Hitech Print Systems Limited	0.30	1.21
		Vennar Ceramics Limited	16.04	5.42
3	Investment in Shares	Cera Sanitaryware Limited FZC	-	2.20
		Cera Sanitaryware Trading LLC	-	32.10
4	CSR Expenses	Cera Foundation	279.29	242.50
5	Donation	Cera Foundation	7.92	6.50
6	Remuneration	Key Management Personnel	1,380.84	1,195.23
		Relatives to KMP	61.57	57.18
7	Consultancy Charges	Shri P V R L N Raju	12.00	-
8	Rent, Rates & Taxes	Madhusudan Industries Limited	97.90	95.06
9	Other Services	Madhusudan Industries Limited	16.28	18.85
		Swadeshi Fan Industries Limited	2.04	2.21
		Indian Council of Sanitaryware Manufacturer	s <b>0.11</b>	0.11
		Non Executive Directors	13.30	13.70
10	Advances given	Cera Sanitaryware Trading LLC	9.68	-
		Madhusudan Industries Limited	20.91	20.91
11	Contribution to Gratuity fund	Madhusudan Gratuity Fund	96.36	72.96
12	Issue of Share Capital (Preference)	Anjani Vishnu Holding Limited	245.00	738.00
13	Management fees to partner	Smt. Kinjal Bhatt	12.00	8.00

#### 40.5 Breakup of compensation paid to Key Management Personnel

Sr. No.	Particulars	Key Management Personnel	Year ended 31st March, 2018	Year ended 31st March, 2017
1	Short-Term Employee Benefits	Shri Vikram Somany	583.54	505.93
		Shri Subhash Chandra Kothari	344.23	301.98
		Shri Atul Sanghvi	230.88	176.09
		Dr. K. N. Maiti	38.03	55.00
		Shri R. B. Shah	83.35	78.71
		Shri N. N. Patel	49.97	44.26
		Shri C V K Raju	45.60	22.26
		Shri P V R L N Raju	-	11.00
		Shri K Nagabhushana Rao	2.90	-
		Shri S. Satyanarayana Murthy	0.42	-
		Shri Krishna Chaitanya	1.57	-
		Smt. Richa Bhamotra	0.35	-
2	Post-Employment Benefits		-	-
3	Other-long term benefits		-	-
4	Termination benefits		-	-
	Total		1,380.84	1,195.23

40.6 Sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended 31st March, 2018, the Company has not recorded any impairment of receivables relating to amounts owed by related parties (31st March, 2017: Nil, 1st April, 2016: Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

# Note – 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Overview:

The Group's Risk Management framework encompasses practices relating to the identification, analysis, evaluation, treatment, mitigation and monitoring of the strategic, external and operational controls risks to achieving the Group's business objectives. It seeks to minimize the adverse impact of these risks, thus enabling the Group to leverage market opportunities effectively and enhance its long-term competitive advantage. The focus of risk management is to assess risks and deploy mitigation measures.

The Group's activities expose it to variety of financial risks namely market risk, credit risk and liquidity risk. The Group has various financial assets such as deposits, trade and other receivables and cash and bank balances directly related to the business operations. The Group's principal financial liabilities comprise of trade and other payables. The Group's senior management's focus is to foresee the unpredictability and minimize potential adverse effects on the Group's financial performance. The Group's overall risk management procedures to minimise the potential adverse effects of financial market on the Group's performance are outlined hereunder:

The Group's Board of Directors have overall responsibility for the establishment and oversight of the Group's risk management framework.

The Group's risk management is carried out by the management in consultation with the Board of Directors. The Board provides principles for overall risk management, as well as policies covering specific risk areas.

The note explains the sources of risk which the entity is exposed to and how the entity manages the risk.

#### (A) Credit Risk:

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and from its financial activities including deposits with banks and other financial instruments. The Group establishes an impairment allowance based on Expected Credit Loss model that represents its estimate of incurred losses in respect of trade and other receivables.

#### (i) Trade Receivables:

The Group extends credits to customers in normal course of the business. The Group considers the factors such as credit track record in the market of each customer and past dealings for extension of credit to the customers. The Group monitors the payment track record of each customer and outstanding customer receivables are regularly monitored. The Group evaluates the concentration of risk with respect to trade receivables as low, as its customers are located at several jurisdiction and industries and operate in large independent markets. The Group also takes advances and security deposits from customers which mitigate the credit risk to an extent.

The average credit period taken on sales of goods up to 60 days. Generally, no interest has been charged on the receivables. Allowances against doubtful debts are recognised against trade receivables based on estimated irrecoverable amounts determined by reference to past default experience of the counterparty and an analysis of the counterparty's current financial position.

Before accepting any new customer, the Group uses an internal credit system to assess the potential customer's credit quality and defines credit limit of customer. Limits attributed to customers are reviewed periodically. There are no customers who represent more than 5 per cent of total net revenue from operations.

The Group does not hold any collateral or other credit enhancements over any of its trade receivables nor does it have a legal right of offset against any amounts owed by the Group to the counterparty.

## **Expected Credit Loss (ECL):**

The Group has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience and adjusted for forward - looking information. The expected credit loss allowance is based on the ageing of the days the receivables are due and the rates as given in the provision matrix. The provision matrix at the end of the reporting period is as follows:

Ageing		Exped	ted Credit Loss (%)
0-3 months			Nil
3-6 months			Nil
6-12 months			Nil
Beyond 12 months			10 to 25
			(₹ in lakhs)
Period	As at 31st March, 2018	As at 31st March, 2017	As at 1st April, 2016
Ageing of past due but not impaired receivables:			
0-3 months	21,962.84	18,838.37	15,627.39
3-6 months	2,029.52	1,296.28	1,823.92
6-12 months	1,621.42	983.23	617.26
Beyond 12 months	1,186.70	960.49	774.35
Ageing of impaired trade receivables:			
0-3 months	-	-	-
3-6 months	-	-	-
6-12 months	-	-	-
Beyond 12 months	163.00	-	-

## (ii) Cash and cash equivalents and short-term investments:

The Group considers factors such as track record, size of institution, market reputation and service standard to select the banks with which deposits are maintained. The Group does not maintain significant deposit balances other than those required for its day to day operations. Credit risk on cash and cash equivalents is limited as these are generally held or invested in deposits with banks and financial institutions with good credit ratings.

#### (B) Liquidity Risk:

Liquidity risk is the risk that the Group will face in meetings its obligations associated with its financial liabilities. The Group's approach in managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this, management considers both normal and stressed conditions.

The Group's objective is to maintain optimum levels of liquidity to meet its cash and collateral requirements. The Group relies on a mix of borrowings, capital and excess operating cash flows to meet its needs for funds. The current committed lines of credit are sufficient to meet its short to medium term expansion needs. The Group monitors rolling forecasts of its liquidity requirements to ensure that it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities so that it does not breach borrowing limits.

The table below provides undiscounted cash flows towards non-derivative financial assets / (liabilities) into relevant maturity based on the remaining period at the Balance Sheet date to the contractual maturity date and where applicable, their effective interest rates.

Particulars	Note		As at 31st March,	2018	Total
	No.	Not later than one year	Later than one year and not later than five years	Later than five years	
Financial Assets					_
Trade receivables	11	26,800.48	-	-	26,800.48
Others	7, 14	1,315.19	1,535.99	-	2,851.18
Current investments	10	10,859.40	-	-	10,859.40
Cash and cash equivalents	12	2,167.72	-	-	2,167.72
Other bank balances	13	196.25	-	-	196.25
Total		41,339.04	1,535.99	-	42,875.03
Financial Liabilities					_
Borrowings - Non Current	18	-	4,590.44	-	4,590.44
Borrowings - Current	23	4,591.21	-	-	4,591.21
Current payables	24, 25	24,619.07	-	-	24,619.07
Non-current payables	19	-	1,670.39	-	1,670.39
Total		29,210.28	6,260.83	-	35,471.11

Particulars	Note		As at 31st March,	As at 31 <sup>st</sup> March, 2017		
	No.	Not later than one year	Later than one year and not later than five years	Later than five years		
Financial Assets						
Trade receivables	11	22,078.37	-	-	22,078.37	
Others	7, 14	1,022.35	2,140.03	-	3,162.38	
Current investments	10	9,075.32	-	-	9,075.32	
Cash and cash equivalents	12	2,114.89	-	-	2,114.89	
Other bank balances	13	1,776.93	-	-	1,776.93	
Total		36,067.86	2,140.03	-	38,207.89	
Financial Liabilities					_	
Borrowings - Non Current	18	-	4,777.67	-	4,777.67	
Borrowings - Current	23	4,567.53	-	-	4,567.53	
Current payables	24, 25	23,076.93	-	-	23,076.93	
Non-current payables	19	-	1,163.06	-	1,163.06	
Total		27,644.46	5,940.73	-	33,585.19	

(₹ in lakhs)

Particulars	Note		As at 1st April, 20	As at 1 <sup>st</sup> April, 2016		
	No.	Not later than one year	Later than one year and not later than five years	Later than five years		
Financial Assets						
Trade receivables	11	18,842.92	-	-	18,842.92	
Others	7, 14	566.53	3,080.22	-	3,646.75	
Current investments	10	4,834.57	-	-	4,834.57	
Cash and cash equivalents	12	2,099.19	-	-	2,099.19	
Other bank balances	13	1,146.90	-	-	1,146.90	
Total		27,490.11	3,080.22	-	30,570.33	
Financial Liabilities						
Borrowings - Non Current	18	-	4,837.32	-	4,837.32	
Borrowings - Current	23	2,084.59	-	-	2,084.59	
Current payables	24, 25	18,685.40	-	-	18,685.40	
Non-current payables	19	-	983.49	-	983.49	
Total		20,769.99	5,820.81	-	26,590.80	

#### (C) Market Risk:

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: foreign currency risk, interest risk and other price risk such as commodity risk.

## (i) Foreign Currency Risk:

Balance in EEFC account

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates and arises where transactions are done in foreign currencies. It arises mainly where receivables and payables exist due to transactions entered in foreign currencies. The Group evaluates exchange rate exposure arising from foreign currency transactions and follows approved policy parameters utilizing forward foreign exchange contracts whenever felt necessary. The Group does not enter into financial instrument transactions for trading or speculative purpose.

The Group transacts business primarily in Indian Rupees, USD, Euro and GBP. The Group has foreign currency trade payables and receivables and is therefore, exposed to foreign exchange risk. Certain transactions of the Group act as a natural hedge as a portion of both assets and liabilities are denominated in similar foreign currencies. For the remaining exposure to foreign exchange risk, the Group adopts a policy of selective hedging based on risk perception of the management.

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

(in lakhs) **Particulars** As at Currency As at As at 31st March 2018 31st March, 2017 1st April, 2016 Trade receivables USD 11.65 3.65 1.30 Trade payables USD 0.06 0.19 0.28 Advance to suppliers USD 0.24 3.69 3.62 **EUR** 0.39 0.10 0.45 **GBP** 0.04 0.02 Advance from customers USD 0.46 0.18 0.24 Balance in EEFC account USD 0.70 0.08 1.93 Currency Rate 31st March, 2018 31st March, 2017 1st April, 2016 USD 66.2365 65.1434 64.7957 **EUR** 80.2852 69.2336 75.5986 91.2884 81.2282 94.4210 Of the above foreign currency exposures, following exposures are not hedged: **Particulars** Currency As at As at As at 31st March, 2018 31st March, 2017 1st April, 2016 Trade receivables USD 11.65 3.65 1.30 Trade payables USD 0.06 0.19 0.28 Advance to suppliers USD 0.24 3.69 3.62 **EUR** 0.39 0.10 0.45 **GBP** 0.04 0.02 USD 0.24 Advance from customers 0.46 0.18

USD

131

0.70

0.08

1.93

## Sensitivity Analysis:

The following table demonstrates the sensitivity of profit and equity in USD, Euro and GBP to the Indian Rupee with all other variables held constant. The impact on the Group's profit before tax and other comprehensive income due to changes in the fair value of monetary assets and liabilities is given below:

(₹ in lakhs)

Particulars	Change in currency exchange rate	Effect on Profit before tax 31st March, 2018	Effect on Profit before tax 31st March, 2017
USD	5%	(39.31)	(22.84)
	-5%	39.31	22.84
EUR	5%	(1.57)	(0.35)
	-5%	1.57	0.35
GBP	5%	(0.18)	(80.0)
	-5%	0.18	0.08

This is mainly attributable to the exposure outstanding on foreign currency receivables and payables in the Group at the end of each reporting period.

#### (ii) Interest Rate Risk:

The Group's exposure to the risk of changes in market interest rates relates primarily to long term debts having floating rate of interest. Its objective in managing its interest rate risk is to ensure that it always maintains sufficient headroom to cover interest payment from anticipated cashflows which are regularly reviewed by the Board.

The following table demonstrates the sensitivity in the interest rate with all other variables held constant. The impact on the Group's profit before tax and other comprehensive income due to changes in the interest rates is given below:

(₹ in lakhs)

Particulars	Change in interest rate	Effect on Profit before tax 31st March, 2018	Effect on Profit before tax 31st March, 2017
Non-current & Current Borrowings	0.50%	(20.11)	(21.29)
	-0.50%	20.11	21.29

## (iii) Commodity Risk:

The Group is exposed to the movement in the price of key raw materials and other traded goods in the domestic and international markets. The Group has in place policies to manage exposure to fluctuation in prices of key raw materials used in operations. The Group enters into contracts for procurement of raw materials and traded goods, most of the transactions are short term fixed price contracts and a few transactions are long term fixed price contracts.

## **Capital Management:**

The Group manages its capital to be able to continue as a going concern while maximising the returns to shareholders through optimisation of the debt and equity balances. The capital structure consists of debt which includes the borrowings as disclosed in Note 18, 22 and 24, cash and cash equivalents and current investments and equity attributable to equity holders of the Group, comprising issued share capital, reserves and retained earnings as disclosed in the Statement of Changes in Equity. For the purpose of calculating gearing ratio, debt is defined as non current and current borrowings (excluding derivatives). Equity includes all capital and reserves of the Group attributable to equity holders of the Group. The Group is not subject to externally imposed capital requirements. The Board reviews the capital structure and cost of capital on an annual basis but has not set specific targets for gearing ratios. The risks associated with each class of capital are also considered as part of the risk reviews presented to the Audit Committee and the Board of Directors.

The following table summarizes the capital of the Group:

Particulars	31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
Equity	60,562.35	52,214.97	43,565.39
Current borrowings (Note 23)	4,591.21	4,567.53	2,084.59
Non-current borrowings (Note 18)	4,590.44	4,777.67	4,837.32
Current maturities of non current borrowings (Note 25)	435.00	859.64	890.30
Total Debt	9,616.65	10,204.84	7,812.21
Gearing Ratio Debt to Equity	15.88%	19.54%	17.93%

**Note - 42. FINANCIAL INSTRUMENTS** 

Set out below, is a comparison by class of the carrying amounts and fair value of the Group's financial instruments.

(₹ in lakhs)

Particulars	Carrying value				Fair value			
	As at	As at	As at	As at	As at	As at		
	31-Mar-18	31-Mar-17	1-Apr-16	31-Mar-18	31-Mar-17	1-Apr-16		
Financial Assets								
Financial assets measured at fair value								
Investments	10,859.40	9,075.32	4,834.57	10,859.40	9,075.32	4,834.57		
Financial assets measured at amortised cost								
Investments	0.13	7.02	0.13	0.13	7.02	0.13		
Trade receivables	26,800.48	22,078.37	18,842.92	26,800.48	22,078.37	18,842.92		
Cash and cash equivalents	2,167.72	2,114.89	2,099.19	2,167.72	2,114.89	2,099.19		
Other bank balances	196.25	1,776.93	1,146.90	196.25	1,776.93	1,146.90		
Security Deposit	385.52	250.98	196.82	385.52	250.98	196.82		
Bank FDs with more than 12 months maturity	906.61	1,701.33	2,690.38	906.61	1,701.33	2,690.38		
Margin Money Deposits held as security against								
Borrowings with more than 12 months maturity	270.41	243.38	227.58	270.41	243.38	227.58		
Insurance claims receivables	128.88	394.69	489.37	128.88	394.69	489.37		
Advances	61.19	43.83	42.51	61.19	43.83	42.51		
Interest accrued and receivable	0.62	3.01	0.09	0.62	3.01	0.09		
Incentive / Grants receivable from Government	1,097.95	525.16	-	1,097.95	525.16	-		
(Power & VAT/CST/SGST/Interest Subsidy)								
Total	42,875.16	38,214.91	30,570.46	42,875.16	38,214.91	30,570.46		
Financial Liabilities								
Financial liabilities measured at amortised cost								
Borrowings - Non Current	4,590.44	4,777.67	4,837.32	4,590.44	4,777.67	4,837.32		
Borrowings - Current	4,591.21	4,567.53	2,084.59	4,591.21	4,567.53	2,084.59		
Trade payables - Current	9,435.04	8,472.33	6,602.13	9,435.04	8,472.33	6,602.13		
Deposits by Dealers	1,648.16	1,140.83	953.44	1,648.16	1,140.83	953.44		
Other financial liabilities-Non current	22.23	22.23	30.05	22.23	22.23	30.05		
Current maturities of long term debt	435.00	859.64	890.30	435.00	859.64	890.30		
Unpaid dividends	88.67	72.92	59.88	88.67	72.92	59.88		
Unpaid matured deposits and interest accrued thereon	· -	1.63	1.63	-	1.63	1.63		
Retention money payable	328.48	217.27	189.29	328.48	217.27	189.29		
Employee related payables	3,333.69	2,794.48	1,482.99	3,333.69	2,794.48	1,482.99		
Expenses payables	10,942.93	10,658.66	9,459.18	10,942.93	10,658.66	9,459.18		
Dividend Payable on Preference Shares	55.27	-	-	55.27	-	-		
(including Dividend Distribution Tax)								
<u>(                                    </u>								

The management assessed that fair value of short term financial assets and liabilities significantly approximate their carrying amounts largely due to the short term maturities of these instruments. The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The Group determines fair values of financial assets or liabilities by discounting the contractual cash inflows / outflows using prevailing interest rates of financial instruments with similar terms. The initial measurement of financial assets and financial liabilities is at fair value. The fair value of investments in mutual funds is determined using net assets value of the funds. Further, the subsequent measurements of all assets and liabilities (other than investments in mutual funds) is at amortised cost, using effective interest rate method.

The following methods and assumptions were used to estimate the fair values:

- The fair value of the Group's interest bearing borrowings are determined using discount rate that reflects the entity's discount rate at the end of the reporting period. The own non-performance risk as at the reporting period is assessed to be insignificant.
- The fair value of unquoted instruments and other financial assets and liabilities is estimated by discounting future cash flows using rates currently applicable for debt on similar terms, credit risk and remaining maturities.

#### 42.1 Fair Value Hierarchy

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is insignificant to the fair value measurements as a whole.

Level 1 : Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2 : Valuation techniques for which the lowest level inputs that has a significant effect on the fair value measurement are observable, either directly or indirectly.

Level 3 : Valuation techniques for which the lowest level input which has a significant effect on fair value measurement is not based on observable market data.

The following table provides the fair value measurement hierarchy of the Parent Company's assets.

(₹ in lakhs)

Particulars			Fair va	lue measurement using	
	Date of valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Disclosures fair value measurement hierarch for assets as at 31st March, 2018:	ıy				
Assets measured at fair value:					
Investments	31-Mar-18	10,859.40	10,859.40	-	-
There have been no transfers between Level 2 and Level 3 during the period.					
Disclosures fair value measurement hierarchy for assets as at 31st March, 2017:					
Assets measured at fair value:					
Investments	31-Mar-17	9,075.32	9,075.32	-	-
There have been no transfers between Level 2 and Level 3 during the year ended 31st March, 2017.					
Disclosures fair value measurement hierarchy for assets as at 1st April, 2016:					
Assets measured at fair value:					
Investments	1-Apr-16	4,834.57	4,834.57	-	-

## Note - 43. FIRST TIME ADOPTION OF IND AS

These consolidated financial statements, for the year ended 31<sup>st</sup> March, 2018 are the first financial statements prepared by the Group in accordance with Ind AS. For periods up to and including the year ended 31<sup>st</sup> March, 2017, the Group prepared its consolidated financial statements in accordance with accounting standards notified under section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 ('Indian GAAP' or previous GAAP)

Accordingly, the Group has prepared consolidated financial statements which comply with Ind AS applicable for periods ended 31st March, 2018 together with the comparative period data as at and for the year ended 31st March, 2017 as described in the summary of Significant Accounting Policies. In preparing these financial statements, the Group opening Balance Sheet was prepared as at 1st April, 2016 the Group date of transition to Ind AS. This note explains the principal adjustments made by the Group in restating its previous GAAP financial statements including the Balance Sheet as at 1st April, 2016 and the financial statements as at and for the year ended 31st March, 2017.

The Group has applied Ind AS 101 in preparing these first consolidated financial statements. The effect of transition to Ind AS on equity, total comprehensive income and reported cash flows are presented in this section and are further explained in the notes that accompany the tables.

## **Exemptions and Exceptions applied**

Set out below are the applicable Ind AS 101 Optional Exemptions and Mandatory Exceptions applied in the transition from previous GAAP to Ind AS.

## (A) Ind AS Optional Exemptions:

## 1 Business Combinations:

The Group has elected not to apply Ind AS 103 Business Combinations retrospectively to the past business combinations that occurred before the transition date of 1st April, 2016 Consequently.

- (i) The Group has kept the same classification for the past business combinations as in its previous GAAP financial statements.
- (ii) The Group has excluded from its opening Balance Sheet those items recognized in accordance with previous GAAP that do not qualify for recognition as an asset or liability under Ind AS.

# 2 Deemed Cost - Property, Plant and Equipment and Intangible Assets:

As permitted by Ind AS 101, the Group has elected to continue with the carrying value of its property, plant and equipment and intangible assets recognized as of 1st April, 2016 (date of transition) measured as per the previous GAAP and used that carrying value as its deemed cost as of the date of transition.

#### 3 Leases:

Appendix C to Ind AS 17, Leases, requires an entity to assess whether a contract or arrangement contains a lease. As per Ind AS 17, this assessment should be carried out at inception of the contract or arrangement. However, the Group has used Ind AS 101 exemption and assessed all arrangements based on conditions in place as at the date of transition.

#### 4 Investments in Subsidiaries :

The Parent Company has availed the optional exemption under Ind AS 101 for the continuance of the carrying value of Investments in subsidiaries same as under the previous GAAP.

#### (B) Ind AS Mandatory Exceptions:

## 1 Estimates:

As per Ind AS 101, an entity's estimates in accordance with Ind AS at the date of transition to Ind AS presented in the entity's first Ind AS financial statements as the case may be, should be consistent with estimates made for the same date in accordance with the previous GAAP unless there is objective evidence that those estimates were in error. However, the estimates should be adjusted to reflect any differences in accounting policies.

As per Ind AS 101, where application of Ind AS requires an entity to make certain estimates that were not required under the previous GAAP, those estimates should be made to reflect conditions that existed at the date of transition (for preparing opening Ind AS Balance Sheet) or at the end of the comparative period (for presenting comparative information as per Ind AS).

The Group estimates under Ind AS are consistent with the above requirements. Key estimates considered in preparation of the financial statements that were not required under the previous GAAP are listed below:

- (i) Fair valuation of financial instruments carried at FVTPL and/or FVOCI.
- (ii) Impairment of financial assets based on the Expected Credit Loss model.
- (iii) Determination of the discounted value for financial instruments carried at amortised cost.

#### 2 Derecognition of Financial Assets and Liabilities:

As per Ind AS 101, an entity should apply the derecognition requirements in Ind AS 101, Financial Instruments, prospectively for transactions occurring on or after the date of transition to Ind AS.

However, an entity may apply the derecognition requirements retrospectively from a date chosen by it if the information needed to apply Ind AS 109 to financial assets and financial liabilities derecognized as a result of past transactions was obtained at the time of initially accounting for those transactions.

The Group has elected to apply the derecognition principles of Ind AS 109 prospectively.

#### 3 Classification and Measurement of Financial Assets:

## Financial Instruments:

Financial assets like security deposits received and security deposits paid, have been classified and measured at amortised cost on the basis of the facts and circumstances that exist at the date of transition to Ind AS. Since, it is impracticable for the Group to apply retrospectively the effective interest method in Ind AS 109, the fair value of the financial asset or the financial liability at the date of transition to Ind AS by applying amortised cost method, has been considered as the new gross carrying amount of that financial asset or the financial liability at the date of transition to Ind AS.

# 43.1 Reconciliation of Equity as at 1st April, 2016

1	22,926.80 6,403.06 45.45 108.37 0.13 3,080.22				
(1) Non-Current Assets (a) Property, Plant and Equipment (b) Capital work-in-progress (c) Other Intangible Assets (d) Intangible Assets under development (e) Financial Assets (i) Investments (ii) Long-term loans and advances (iii) Current Assets (a) Inventories (b) Financial Assets (i) Investments (ii) Investments (iii) Irade Receivables (iii) Trade Receivables (iii) Cash and Cash Equivalents (iv) Bank Balances other than (iii) above (iv) Bank Balances other than (iii) above (iv) Bank Balances other than (iii) above (iv) Other Financial Assets (c) Other Current Assets (d) Other Current Assets (e) Other Current Liabilities (i) Non-Controlling Interests (ii) Non-Current Liabilities (iii) Non-Current Liabilities (iii) Non-Current Liabilities (iii) Non-Current Liabilities	6,403.06 45.45 108.37		1 <sup>st</sup> April, 2016		
(a) Property, Plant and Equipment       22,932.30       (5.50)         (b) Capital work-in-progress       6,511.43       (108.37)         (c) Other Intangible Assets       45.45       -         (d) Intangible Assets under development       -       108.37         (e) Financial Assets under development       -       108.37         (e) Financial Assets       0.13       -         (i) Investments       0.13       -         (ii) Long-term loans and advances       3,715.95       (635.73)         (f) Other Non-Current Assets       -       858.45         (2) Current Assets       -       858.45         (2) Current Assets       13,571.92       -         (a) Inventories       13,571.92       -         (b) Financial Assets       4,747.17       87.40         (ii) Trade Receivables       18,842.92       -         (iii) Cash and Cash Equivalents       2,035.70       63.49         (iv) Bank Balances other than (iii) above       3,969.11       (2,822.21)         (v) Other Financial Assets       -       566.53         (c) Other Current Assets       3,985.45       (881.04)         Total Assets       80,357.53       (2,568.61)         II. EQUITY AND LIABILITIES       650.2	6,403.06 45.45 108.37				
(b) Capital work-in-progress 6,511.43 (108.37) (c) Other Intangible Assets 45.45 - (d) Intangible Assets under development - 108.37 (e) Financial Assets (i) Investments 0.13 - (ii) Long-term loans and advances 3,715.95 (635.73) (f) Other Non-Current Assets - 858.45  (2) Current Assets (a) Inventories 13,571.92 - (b) Financial Assets (i) Investments 4,747.17 87.40 (ii) Trade Receivables 18,842.92 - (iii) Cash and Cash Equivalents 2,035.70 63.49 (iv) Bank Balances other than (iii) above 3,969.11 (2,822.21) (v) Other Financial Assets 3,985.45 (681.04)  Total Assets 8,0357.53 (2,568.61)  II. EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital 650.29 - (50.29) (b) Other Equity 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	6,403.06 45.45 108.37	(5.50)	00,000,00		` '
(c) Other Intangible Assets	45.45 108.37 0.13		·		
(d) Intangible Assets under development	108.37 0.13	(108.37)	•		` '
(e) Financial Assets (i) Investments (ii) Long-term loans and advances (iii) Long-term loans and advances (iii) Long-term loans and advances (i) Other Non-Current Assets  (2) Current Assets (a) Inventories (b) Financial Assets (i) Investments (ii) Irade Receivables (iii) Trade Receivables (iii) Cash and Cash Equivalents (iv) Bank Balances other than (iii) above (iv) Bank Balances other than (iii) above (iv) Other Financial Assets (c) Other Current Assets (d) Other Current Assets (e) Other Current Assets (f) Other Current Assets (h) Other Equity (iii) Cash and Cash Equivalents (iii) Cash and Cash Equivalents (iv) Bank Balances other than (iii) above (iv) Bank Balances other than (iii) above (iv) Other Financial Assets (c) Other Current Assets (d) Other Current Assets (e) Other Current Assets (f) Non-Current Liabilities (ii) Non-Current Liabilities (iii) Cash and Cash Equivalents (ii	0.13	400.07	45.45		` .
(i) Investments 0.13 - (ii) Long-term loans and advances 3,715.95 (635.73) (f) Other Non-Current Assets - 858.45  (2) Current Assets  (a) Inventories 13,571.92 - (b) Financial Assets (i) Investments 4,747.17 87.40 (ii) Trade Receivables 18,842.92 - (iii) Cash and Cash Equivalents 2,035.70 63.49 (iv) Bank Balances other than (iii) above 3,969.11 (2,822.21) (v) Other Financial Assets - 566.53 (c) Other Current Assets 3,985.45 (681.04) Total Assets 3,985.45 (681.04) Total Assets 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities		108.37	-	•	` '
(ii) Long-term loans and advances (f) Other Non-Current Assets  (a) Inventories (a) Inventories (b) Financial Assets (i) Investments (ii) Trade Receivables (iii) Cash and Cash Equivalents (iv) Bank Balances other than (iii) above (iv) Other Financial Assets (c) Other Current Assets (d) Other Current Assets (e) Other Current Assets (f) Other Equity (g) Equity Share Capital (g) Other Equity (h) O			0.40	,	(e)
(f) Other Non-Current Assets - 858.45  (2) Current Assets  (a) Inventories 13,571.92 - (b) Financial Assets  (i) Investments 4,747.17 87.40  (ii) Trade Receivables 18,842.92 - (iii) Cash and Cash Equivalents 2,035.70 63.49  (iv) Bank Balances other than (iii) above 3,969.11 (2,822.21)  (v) Other Financial Assets - 566.53  (c) Other Current Assets 3,985.45 (681.04)  Total Assets 80,357.53 (2,568.61)  II. EQUITY AND LIABILITIES  EQUITY  (a) Equity Share Capital 650.29 - (b) Other Equity 41,447.74 1,467.36  (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES  (1) Non-Current Liabilities  (a) Financial Liabilities	3,080.22	(005.70)		( )	
(2) Current Assets (a) Inventories (b) Financial Assets (i) Investments (ii) Trade Receivables (iii) Cash and Cash Equivalents (iv) Bank Balances other than (iii) above (iv) Other Financial Assets (c) Other Current Assets Total Assets  II. EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital (b) Other Equity (c) Non-Controlling Interests (d) Financial Liabilities (a) Financial Liabilities (a) Financial Liabilities		,	3,715.95		(4)
(a) Inventories	858.45	858.45	-	<b>,</b>	` '
(b) Financial Assets (i) Investments					(2) Cı
(i) Investments	13,571.92	-	13,571.92	,	` '
(ii) Trade Receivables 18,842.92 - (iii) Cash and Cash Equivalents 2,035.70 63.49 (iv) Bank Balances other than (iii) above 3,969.11 (2,822.21) (v) Other Financial Assets - 566.53 (c) Other Current Assets 3,985.45 (681.04)  Total Assets 80,357.53 (2,568.61)  II. EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital 650.29 - (b) Other Equity 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities					(b)
(iii) Cash and Cash Equivalents 2,035.70 63.49 (iv) Bank Balances other than (iii) above 3,969.11 (2,822.21) (v) Other Financial Assets - 566.53 (c) Other Current Assets 3,985.45 (681.04)  Total Assets 80,357.53 (2,568.61)  II. EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital 650.29 - (b) Other Equity 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	4,834.57	87.40	·	( )	
(iv) Bank Balances other than (iii) above 3,969.11 (2,822.21) (v) Other Financial Assets - 566.53 (c) Other Current Assets 3,985.45 (681.04)  Total Assets 80,357.53 (2,568.61)  II. EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital 650.29 - (b) Other Equity 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	18,842.92	-	•		
(v) Other Financial Assets (c) Other Current Assets Total Assets    3,985.45   (681.04)     80,357.53   (2,568.61)     EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital (b) Other Equity (c) Non-Controlling Interests   1,639.86   (1,149.86)     LIABILITIES (a) Financial Liabilities (a) Financial Liabilities	2,099.19		•		
(c) Other Current Assets  Total Assets  80,357.53  (2,568.61)  II. EQUITY AND LIABILITIES EQUITY  (a) Equity Share Capital (b) Other Equity (c) Non-Controlling Interests (d) Non-Current Liabilities (a) Financial Liabilities	1,146.90	,	3,969.11		
Total Assets  80,357.53 (2,568.61)  II. EQUITY AND LIABILITIES EQUITY (a) Equity Share Capital (b) Other Equity (c) Non-Controlling Interests LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	566.53		-		
II. EQUITY AND LIABILITIES EQUITY  (a) Equity Share Capital (b) Other Equity (c) Non-Controlling Interests LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	3,304.41	(681.04)	3,985.45	c) Other Current Assets	(c)
EQUITY  (a) Equity Share Capital  (b) Other Equity  (c) Non-Controlling Interests  LIABILITIES  (1) Non-Current Liabilities  (a) Financial Liabilities	77,788.92	(2,568.61)	80,357.53	Total Assets	
(b) Other Equity 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities					
(b) Other Equity 41,447.74 1,467.36 (c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	650.29	-	650.29	Equity Share Capital	(a) Eo
(c) Non-Controlling Interests 1,639.86 (1,149.86)  LIABILITIES  (1) Non-Current Liabilities  (a) Financial Liabilities	42,915.10	1,467.36	41,447.74		
LIABILITIES (1) Non-Current Liabilities (a) Financial Liabilities	490.00		•		
(1) Non-Current Liabilities (a) Financial Liabilities		, ,		-	
(a) Financial Liabilities					
```					` '
	4,837.32	1.146.00	3.691.32	, <u>-</u>	()
(ii) Other Financial Liabilities 983.49 -	983.49	-	•	1,	
(b) Provisions 4,023.83 (3,549.84)	473.99	(3.549.84)			(b)
(c) Deferred Tax Liabilities (Net) 3,439.29 39.12	3,478.41		·	•	٠,
(2) Current Liabilities	•		•		
(a) Financial Liabilities				a) Financial Liabilities	• • • • • • • • • • • • • • • • • • • •
(i) Borrowings 2,084.58 0.01	2,084.59	0.01	2.084.58	,	()
(ii) Trade Payables 6,602.14 (0.01)	6,602.13			· · · · · · · · · · · · · · · · · · ·	
(iii) Other Financial Liabilities - 12,083.27	12,083.27		· -		
(b) Other Current Liabilities 12,925.84 (11,243.76)	1,682.08		12,925.84		(b)
(c) Provisions 2,869.15 (2,621.75)	247.40			•	` '
(d) Current Tax Liabilities (Net) - 1,260.85	1,260.85		,	,	
Total Equity and Liabilities 80,357.53 (2,568.61)	77,788.92		80.357.53		. ,

# 43.2 Reconciliation of Equity as at 31st March, 2017

	articul	ars	Indian GAAP	Ind AS	Ind AS
			As at	adjustments	As at
			31 <sup>st</sup> March, 2017		31st March, 2017
	SSETS				
(1	•	n-Current Assets			
	(a)	Property, Plant and Equipment	34,363.73	(5.81)	34,357.92
	(b)	Capital work-in-progress	16.03	-	16.03
	(c)	•	133.52	-	133.52
	(d)	Intangible Assets under development	-	-	-
	(e)	Financial Assets			
		(i) Investments	7.02	-	7.02
		(ii) Long-term loans and advances	6,076.52	(3,936.49)	2,140.03
	(f)	Other Non-Current Assets	-	1,786.82	1,786.82
(2	2) Cu	rrent Assets			
	(a)		14,946.08	-	14,946.08
	(b)	Financial Assets			
		(i) Investments	8,706.09	369.23	9,075.32
		(ii) Trade Receivables	22,072.91	5.46	22,078.37
		(iii) Cash and Cash Equivalents	682.74	1,432.15	2,114.89
		(iv) Bank Balances other than (iii) above	4,982.19	(3,205.26)	1,776.93
		(v) Other Financial Assets	-	1,022.35	1,022.35
	(c)	Other Current Assets	6,134.23	(1,129.61)	5,004.62
		Total Assets	98,121.06	(3,661.16)	94,459.90
l. E(	QUITY	AND LIABILITIES			
	QUITY				
(a	a) Equ	uity Share Capital	650.29	-	650.29
(b		ner Equity	51,356.68	208.00	51,564.68
(c		n- Controlling Interest	2,216.20	(1,827.89)	388.31
Ĺ	IABILI			,	
(1	I) No	n-Current Liabilities			
`	, (a)	Financial Liabilities			
	(/	(i) Borrowings	2,945.67	1,832.00	4,777.67
		(ii) Other Financial Liabilities	1,163.06	-	1,163.06
	(b)	Provisions	5,492.24	(4,822.01)	670.23
				,	4,091.48
	(c)	Deferred Tax Liabilities (Net)	3,938.84	152.64	
(2		Deferred Tax Liabilities (Net) rrent Liabilities	3,938.84	152.64	,
(2	2) Cu	rrent Liabilities	3,938.84	152.04	,
(2	2) Cu	rrent Liabilities Financial Liabilities	3,938.84 4,567.53	132.04	4,567.53
(2	2) Cu	rrent Liabilities Financial Liabilities		- 5.46	
(2	2) Cu	rrent Liabilities Financial Liabilities (i) Borrowings	4,567.53	-	4,567.53
(2	2) Cu	rrent Liabilities Financial Liabilities (i) Borrowings (ii) Trade Payables	4,567.53	- 5.46	4,567.53 8,472.33
(2	(a)	rrent Liabilities Financial Liabilities (i) Borrowings (ii) Trade Payables (iii) Other Financial Liabilities	4,567.53 8,466.87	- 5.46 14,604.60	4,567.53 8,472.33 14,604.60
(2	(a) (b)	Financial Liabilities  (i) Borrowings  (ii) Trade Payables  (iii) Other Financial Liabilities  Other Current Liabilities	4,567.53 8,466.87 - 15,738.76	- 5.46 14,604.60 (13,786.32)	4,567.53 8,472.33 14,604.60 1,952.44

# 43.3 Statement of reconciliation of Equity (Shareholders' Funds) as at 31st March, 2017 and 1st April, 2016:

(₹ in lakhs)

Particulars	Note	As at	As at
	No.	31st March, 2017	1st April, 2016
Total Equity (Shareholders' Fund) as per IGAAP Add :		52,006.97	42,098.04
Dividend on Equity shares	17	1,170.53	1,170.53
Tax on Dividend	17	244.67	244.67
Net Gain on Fair Value Changes on Investments in Mutual Funds		382.67	87.41
Provision for preference dividend to Minority Shareholders Less:		22.12	3.86
Dividend on Equity shares	17	(1,170.53)	-
Tax on Dividend	17	(244.67)	-
Tax Effect as at transition		(39.12)	(39.12)
Share of profit of minority		-	-
Others		(157.67)	-
Total Equity as per Ind AS		52,214.97	43,565.39

## 43.4 Statement of reconciliation of Total Comprehensive Income for the year ended 31st March, 2017

(₹ in lakhs)

Particulars	Note No.	Year ended 31 <sup>st</sup> March, 2017 (End of last period presented as per IGAAP)
Net Profit after Tax as per previous Indian GAAP		9,920.82
Add: 1) Excise Duty		5,443.84
Adjustment on Fair Valuation of Investments	29	295.26
Interest Income on Rental Security Deposits	29	11.94
Remeasurements of Defined Benefit Plans	20	179.05
Sub Total		5,930.09
Less:		
1) Excise Duty		5,443.84
2) Amortization of Prepaid Rentals	35	12.49
Decrease in Profit on Sale of Investments		10.26
Diminution of Investment written back reversed due to		
Fair Valuation of Investments in Mutual Funds		3.20
5) Effect of Current Tax		20.00
Effect of Deferred Tax		158.57
7) Depreciation		0.82
Reduction in Loss of Non-Controlling Interest		27.24
Sub Total		5,676.42
Net Profit after Tax before OCI as per Ind AS		10,174.49
Other Comprehensive Income (Net of Tax) (Attributable to the Owner	ers of the Parent Company)	(116.09)
Total Comprehensive Income as per Ind AS (Attributable to Ow	vners of the Parent Company)	10,058.40

## 43.5 Effects of Ind AS adoption on Consolidated Cash Flow Statement for the year ended 31st March, 2017

Particulars	As at 31st March, 2017 (End of last period presented as per IGAAP)			
	As per IGAAP*	Adjustments on transition to Ind AS	As per Ind AS	
Net Cash Inflow (Outflow) from Operating Activities Net Cash Inflow (Outflow) from Investing Activities Net Cash Inflow (Outflow) from Financing Activities	9,920.82 (10,639.51) (634.27)	240.34 414.11 714.21	10,161.16 (10,225.40) 79.94	
Net Cash Inflow (Outflow)	(1,352.96)	1,368.66	15.70	
Cash and Cash Equivalents as at 1 <sup>st</sup> April, 2016 Cash and Cash Equivalents as at 31 <sup>st</sup> March, 2017	2,035.68 682.72	63.51 1,432.17	2,099.19 2,114.89	

<sup>\*</sup>The IGAAP figures have been reclassified to conform to Ind AS presentation requirements for the purposes of this note.

## 43.6 Notes to First Time Adoption

#### (a) Investment:

Under Indian GAAP, investments in Mutual Funds were classified in to current Investments. Current Investments were carried at lower of cost and fair value. Under Ind AS these Investments are required to be measured at Fair Value either through OCI (FVTOCI) or through Profit & Loss (FVTPL). The Parent Company has opted to Fair Value these Investments through Profit & Loss (FVTPL). Accordingly, resulting fair value change of these Investments have been recognised in retained earnings as at the date of transition and subsequently in the Statement of Profit & Loss for the year ended 31st March, 2017.

#### (b) Deferred Taxes:

Under Indian GAAP, Deferred Taxes were recognised based on Profit & Loss approach i.e. tax impact on difference between the accounting income and taxable income. Under Ind AS, Deferred Tax is recognised by following Balance Sheet approach i.e. tax impact on temporary difference between the carrying value of assets and liabilities in the books and their respective tax base.

The Group has considered MAT entitlement credit as deferred tax asset being unused tax credit entitlement.

#### (c) Excise Duty:

Under Indian GAAP, revenue from Sale of Goods was presented exclusive of Excise Duty. Under Ind AS, revenue from Sale of Goods is presented inclusive of Excise Duty. The Excise Duty paid is presented on the face of the Statement of Profit & Loss as part of expenses.

#### (d) Remeasurement of Post Employment Benefit Obligations:

Under Indian GAAP, cost relating to Post Employment Benefit Obligations including actuarial gain / losses were recognised in Profit & Loss. Under Ind AS, actuarial gain / losses on the net Defined Benefit Liability are recognised in Other Comprehensive Income instead of Profit & Loss.

## (e) Security Deposits:

Under Indian GAAP, interest free rent security deposits paid were reported at their nominal values. Under Ind AS, interest free security deposits are measured at fair value on intial recognition and at amortised cost on subsequent recognition.

The difference between the nominal value of such deposits and their fair value is considered as additional rent payable.

This is expensed on a straight line basis over the term of the rent agreement. The Group also recognises interest income on the deposits using Effective Interest Rate (EIR) through Profit and Loss over the life of the deposits.

#### (f) Depreciation:

The subsidiary of the parent company- Packart Packaging LLP has changed the method of providing depreciation retrospectively from F.Y. 2016-17 from straight line method to written down value method in respect of all fixed assets other than plant and machinery and electrical installations, to fall in line with the method of depreciation being followed by the parent company Cera Sanitaryware Ltd to which the LLP's financial statements are consolidated in accordance with Ind AS 110 "Consolidated Financial Statements".

#### Note - 44. MOVEMENT IN PROVISIONS

Disclosure of Movement in Provisions during the year as per Ind AS 37, Provisions, Contingent Liabilities and Contingent Assets:

				(
Particulars	Balance as on	Provided	Paid/Adjusted	Balance as on
	1 <sup>st</sup> April, 2017	during the year	during the year	31st March, 2018
Non-current Provisions				
For Accumulated leaves	482.94	11.54	-	494.48
For Gratuity	5.90	4.67	-	10.57
Income Tax of earlier years	181.39	-	0.61	180.78
Total	670.23	16.21	0.61	685.83
Current Provisions				
For Accumulated leaves	279.69	92.73	-	372.42
For Gratuity	-	0.01	-	0.01
For Others	7.97	-	6.43	1.54
Total	287.66	92.74	6.43	373.97
Grand total	957.89	108.95	7.04	1,059.80

## Note - 45. DUES TO MICRO AND SMALL ENTERPRISES

The dues to Micro and Small Enterprises as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent information available with the Parent Company is given below:

(₹ in Lakhs)

				(* =ae)
	Particulars	31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
a)	The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year.  Principal amount due to micro and small enterprises; Interest due on above	439.12	240.10	450.01
b)	The amount of interest paid by the buyer in terms of section 16 of the MSMED Act, 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year	-	-	-
c)	"The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act, 2006".	-	-	-
d)	The amount of interest accrued and remaining unpaid at the end of each accounting year	-	-	-
e)	The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act, 2006	-	-	-

## **Note - 46. COMMITMENTS AND CONTINGENCIES**

## (a) Leases

## Operating lease commitments

The Group has obtained some premises on operating leases. Few of the leases for premises are long term and are non- cancellable. Further, there is an escalation clause in the lease agreement.

Lease payments of ₹ 776.92 lakhs (previous year – ₹ 667.94 lakhs) have been recognized as an expense in the Statement of Profit and Loss during the year.

Future minimum rentals payable under non-cancellable operating leases are as follows:

				,
	Particulars	31st March, 2018	31st March, 2017	1 <sup>st</sup> April, 2016
	Not later than one year	121.02	62.88	21.06
	Later than one year but not later than five years	466.59	262.91	95.47
	Later than five years	109.30	135.53	47.88
(b)	Commitments Estimated Amount of contracts remaining to be executed on capital account and not provided for (Net of Advances)	2,642.35	2,535.60	2,044.48
(c)	Contingent Liabilities Claims against the Group not acknowledged as debts (Net of Payments) Letters of Credit (Foreign & Inland) opened and guarantees given (Net) Contribution as Capital to Cera Sanitaryware Trading LLC at Dubai 1% Dividend on Preference Share	132.87 4,609.10 - -	156.77 3,402.89 - 42.33	132.66 1,168.31 31.57 7.29

#### Note - 47. DIVIDEND PAID AND PROPOSED

1	₹	in	lak	hs)
١	`	111	ıan	110)

	Particulars	Year Ended	Year Ended
No.		31st March, 2018 3	1 <sup>st</sup> March, 2017
1	Dividend on Equity Shares		
	(a) Declared and paid during the year : Final dividend for FY 2016-17: ₹ 12 per share (FY 2015-16: ₹ 9 per share) Dividend Distribution Tax paid	1,560.70 317.72	1,170.53 244.67
	(b) Proposed for approval at the annual general meeting (not recognised as a liability) Final dividend for FY 2017-18: ₹ 12 per share (FY 2016-17 : ₹ 12 per share) Dividend Distribution Tax	: 1,560.70 320.81	1,560.70 317.72
2	Dividend on Preference Shares @1% Recognised as liabilty (Non- Controlling Interest) Dividend Distribution Tax	38.32 16.95	-

#### Note - 48. RESEARCH AND DEVELOPMENT EXPENDITURE

Research and Development expenditure incurred is set out below:

(₹ in lakhs)

Sr. No.	Particulars	2017-18	2016-17	2015-16
1	Capital expenditure	35.50	160.85	104.78
2	Revenue expenditure	139.69	89.32	98.12

#### Note - 49. OPERATING SEGMENTS

The Parent company operates mainly in manufacturing of Building Products and all other activities are incidental thereto, which have similar risk and return. Accordingly, there are no separate reportable Segment as required under Ind AS 108 "Operating Segment".

#### Note - 50.

Balances of certain debtors, creditors, loans & advances and deposits are subject to confirmation. Due adjustments will be made on receipt thereof, if necessary.

## Note - 51.

In the opinion of the Management, current assets have a value on realisation in the ordinary course of business at least equal to the amount at which they are stated except where indicated otherwise.

#### Note - 52.

The Parent Company had changed the method of valuation of closing stock of raw materials, packing materials, stores and spares, chemicals and traded goods as at 31st March, 2017 to "Cost or net realisable value whichever is lower" following weighted average method which was earlier FIFO method. The effect of increase in consumption and decrease in profits in earlier financial years due to this change is not material and hence not recognised.

The Subsidiary of the Parent Company - M/s Packart Packaging LLP has changed the method of valuation of Closing Stock of raw materials, general stores and spares and finished goods as at 31st March, 2018 to "Cost or Net Realisable Value" whichever is lower following weighted average method which was earlier FIFO method. The effect in consumption, valuation of the closing stock and profit for the year due to this change is not material and hence not considered.

Note - 53. Additional Information as required by Schedule III to Companies Act, 2013 as at 31st March, 2018

Name of the entity	Net Asse Total a minus Total	ssets	Share in Pro	fit or Loss	Share in O Comprehensive		Share in T Comprehensiv	
-	As % of Consolidated Net Assets	₹	As % of Consolidated Profit or Loss	₹	As % of Consolidated Other Comprehensive Income	₹	As % of Consolidated Total Comprehensive Income	₹
Parent								
Cera Sanitaryware Limited	99.89%	60,495.48	97.16%	10,025.15	-98.09%	(90.21)	97.16%	9,934.94
Subsidiaries								
Indian								
Packcart Packaging LLP	0.26%	156.35	0.13%	13.18	-	-	0.13%	13.18
Anjani Tiles Limited	2.01%	1,219.93	5.56%	574.10	-3.76%	(3.46)	5.58%	570.64
Sub Total	2.27%	1,376.28	5.69%	587.28	-3.76%	(3.46)	5.71%	583.82
Associates (Investment as per Equity method)								
Foreign								
Cera Sanitaryware Limited FZ	C -	-	-0.01%	(1.80)	-	-	-0.01%	(1.80)
Cera Sanitaryware Trading LL	.C -	-	-0.05%	(5.09)	-	-	-0.05%	(5.09)
Sub Total	-	-	-0.06%	(6.89)	-	-	-0.06%	(6.89)
Total	102.16%	61,871.76	102.80%	10,605.54	-101.85%	(93.67)	102.80%	10,511.87
Non-Controlling Interests in Subsidiaries	-1.11%	(674.38)	-2.80%	(287.77)	1.85%	1.70	-2.80%	(286.07)
Adjustments arising out of consolidation	-1.05%	(635.03)	-	-	-	-	-	-
Total	100.00%	60,562.35	100.00%	10,317.77	-100.00%	(91.97)	100.00%	10,225.80

Note - 54.

The Company has reclassified Previous Year figures to conform to Ind AS classification.

As per our report of even date attached		Vikram Somany	Chairman and Managing Director
For N. M. Nagri & Co. Chartered Accountants	D. Carlo D. Okal	Deepshikha Khaitan	Vice Chairperson and Director
(Firm Registration No.: 106792W)	Rajesh B. Shah CFO & COO (Fin. & Comm.)	Ayush Bagla	Director
N. M. Nagri Proprietor		Surendra Singh Baid	Director
Membership No. 016992 Place : Ahmedabad	Narendra N. Patel President & Company Secretary	J. K. Taparia	Director
Date: 3rd May, 2018	, , , , , , , , , , , , , , , , , , , ,	Atul Sanghvi	Executive Director



Regd. Office: 9, GIDC Industrial Estate, Kadi - 382 715, Dist. Mehsana, Gujarat. www.cera-india.com; Phone: (02764) 242329, 243000; E-mail: kadi@cera-india.com

CIN: L26910GJ1998PLC034400

DPID	Client ID	Folio No.	No. of shares held

	ATTENDANCE SLIP	
at	Annual General Meeting - 2018 Regd. Office : 9, GIDC Industrial Estate, Kadi - 382 715, Dist. Mehsana	, Gujarat.
Name of the attending N	Member/Proxy (In block letters) :	
I hereby record my pres	sence at the Annual General Meeting held at 11.30 a.m. on 30th August	, 2018.
		Member's / Proxy's Signature
2. Members a	ng this attendance slip to the meeting and handover at the entrance duare requested to bring copy of Annual Report with them.	uly filled in.
www	Cera Sanitaryware Limited  legd. Office: 9, GIDC Industrial Estate, Kadi - 382 715, Dist. Mehsana, v.cera-india.com; Phone: (02764) 242329, 243000; E-mail: kadi@cera.  CIN: L26910GJ1998PLC034400  6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management	-india.com;
Name of the member(s)	PROXY FORM	
Name of the member(s) Registered address	•	
E-mail Id		
Folio No. / Client Id		
DP ld	:	
	shares of Cera Sanitaryware Limited, hereby appoint	
-		
Signature	, or failing him	
2. Name :		
Address :		
E-mail ld :		
Signature	, or failing him	
3. Name:		
E-mail ld :		
Signature		

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 20<sup>th</sup> Annual General Meeting of the Company to be held on Thursday, the 30<sup>th</sup> August, 2018 at 11.30 a.m. at the registered office of the Company at 9, GIDC Industrial Estate, Kadi-382715, Dist. Mehsana, and at any adjournment thereof in respect of such resolutions as are indicated below:



# Route Map for Annual General Meeting



Resolutions: For Against To consider and adopt Audited Financial Statements, Reports of Board of Directors and Auditors. 2. Declaration of dividend on Equity Shares. Re-appointment of Smt. Deepshikha Khaitan as Director, who retires by rotation. 4. Ratification of appointment of Auditors and fixing their remuneration. Ratification of remuneration payable to Cost Auditors. 5. 6. Appointment of Shri Ayush Bagla as Independent Director. 7. Appointment of Shri Surendra Singh Baid as Independent Director. 8. Re-appointment of Shri Sajan Kumar Pasari as Independent Director. 9. Re-appointment of Shri Lalit Kumar Bohania as Independent Director. 10. To approve related party transactions.

Signed this	day of	2018.	Affix
	day of		Revenue
			Stamp
Signature of Shareholder	r(s)		Stamp
_		<del></del>	
Signature of Proxy Holde	er(s)		

Note: This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.





CIN: L26910GJ1998PLC034400

Regd. Office: 9, GIDC Industrial Estate, Kadi-382 715, Dist. Mehsana, Gujarat.

Phone: (02764) 242329, 243000, E-mail: kadi@cera-india.com

www.cera-india.com