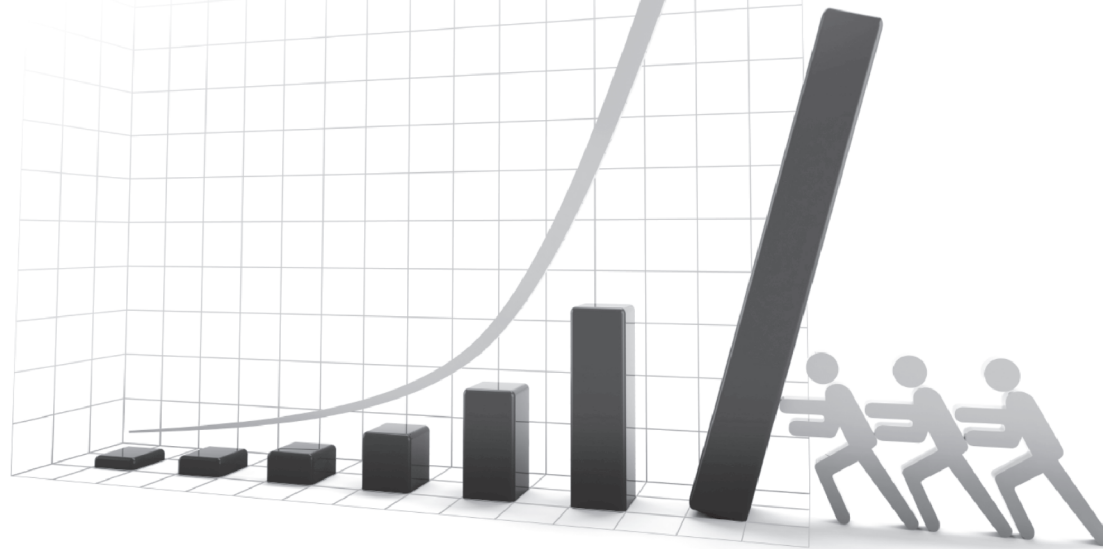


# CERA

# Cera Sanitaryware Limited

Registered Office & Works: 9, GIDC Industrial Estate, Kadi 382715, District Mehsana, Gujarat.



WHERE GROWTH HAS BECOME A HABIT.....

QUARTERLY

55% growth in topline

51% growth in bottom-line &

47% growth in EBIDTA

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER, 2012

(₹ In Lacs)

Particulars	Quarter Ended			Nine Months Ended		Previous Year Ended
	31.12.12	30.09.12	31.12.11	31.12.12	31.12.11	31.03.12
<b>PART I</b>						
<b>(Unaudited)</b>						
<b>(Audited)</b>						
1	Income from operations					
a)	Gross Sales / Income from operations					
	13427.80	11624.75	8663.13	34647.94	23165.30	33571.31
	625.82	486.71	414.65	1656.68	1124.19	1632.34
	<b>Net Sales / Income from operations</b>					
	<b>12801.98</b>	<b>11138.04</b>	<b>8248.48</b>	<b>32991.26</b>	<b>22041.11</b>	<b>31938.97</b>
b)	Other Operating Income					
	0.00	0.00	0.00	0.00	0.00	0.00
	<b>Total Income from operations (net)</b>					
	<b>12801.98</b>	<b>11138.04</b>	<b>8248.48</b>	<b>32991.26</b>	<b>22041.11</b>	<b>31938.97</b>
2	Expenses					
a)	Cost of materials consumed					
	1133.72	1300.14	871.03	3861.25	2468.25	4002.06
b)	Purchases of stock-in-trade (Outsourcing)					
	4215.17	4139.02	3443.77	11047.79	7800.63	11420.82
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade					
	62.37	(743.76)	(1,071.45)	(1,414.82)	(1,802.16)	(3,499.71)
d)	Employee benefits expenses					
	1471.34	1383.64	1068.31	4182.18	3017.55	4313.32
e)	Depreciation & amortisation expenses					
	256.36	200.61	188.37	673.68	565.12	770.52
f)	Power and Fuel					
	584.01	572.63	443.03	1626.05	1056.27	1571.73
g)	Other expenses					
	3281.99	2643.38	2127.65	8229.03	5751.74	8794.26
	<b>Total expenses</b>					
	<b>11004.96</b>	<b>9495.66</b>	<b>7070.71</b>	<b>28205.16</b>	<b>18857.40</b>	<b>27373.00</b>
3	Profit from Operations before other Income, finance costs & Exceptional Items (1-2)					
	1797.02	1642.38	1177.77	4786.10	3183.71	4565.97
4	Other Income					
	200.43	165.89	162.89	523.97	489.18	684.68
5	Profit from ordinary activities before finance costs & Exceptional Items (3+4)					
	1997.45	1808.27	1340.66	5310.07	3672.89	5250.65
6	Finance Costs					
	201.34	163.65	112.17	489.25	266.18	400.57
7	Profit from ordinary activities after Finance Costs but before Exceptional Items (5-6)					
	1796.11	1644.62	1228.49	4820.82	3406.71	4850.08
8	Exceptional items					
	0.00	0.00	0.00	0.00	0.00	0.00
9	<b>Profit (+) / Loss (-) from ordinary activities before tax (7-8)</b>					
	<b>1796.11</b>	<b>1644.62</b>	<b>1228.49</b>	<b>4820.82</b>	<b>3406.71</b>	<b>4850.08</b>
10	Tax expenses					
	595.99	541.68	433.93	1593.60	1156.93	1646.43
11	<b>Net Profit (+) / Loss (-) from ordinary activities after tax (9-10)</b>					
	<b>1200.12</b>	<b>1102.94</b>	<b>794.56</b>	<b>3227.22</b>	<b>2249.78</b>	<b>3203.65</b>
12	Extraordinary items (net of tax expenses ₹ -)					
	0.00	0.00	0.00	0.00	0.00	0.00
13	<b>Net Profit (+) / Loss (-) for the period (11-12)</b>					
	<b>1200.12</b>	<b>1102.94</b>	<b>794.56</b>	<b>3227.22</b>	<b>2249.78</b>	<b>3203.65</b>
14	<b>Operating Profit Before Exceptional Item</b>					
	<b>2253.81</b>	<b>2008.88</b>	<b>1529.03</b>	<b>5983.75</b>	<b>4238.01</b>	<b>6021.17</b>
15	Paid-up equity share capital (Face Value ₹ 5/- each)					
	632.74	632.74	632.74	632.74	632.74	632.74
16	Reserves excluding revaluation reserve as per balance sheet of previous accounting year					
	-	-	-	-	-	13285.35
17 I	Earnings Per Share (before extraordinary items) of ₹ 5/- each (not annualised)					
a)	Basic					
	9.48	8.72	6.28	25.50	17.78	25.32
b)	Diluted					
	9.48	8.72	6.28	25.50	17.78	25.32
17 II	Earnings Per Share (after extraordinary items) of ₹ 5/- each (not annualised)					
a)	Basic					
	9.48	8.72	6.28	25.50	17.78	25.32
b)	Diluted					
	9.48	8.72	6.28	25.50	17.78	25.32
	<b>c) Annualised Basic EPS before Extraordinary / exceptional items</b>					
	<b>37.93</b>	<b>34.86</b>	<b>25.11</b>	<b>34.00</b>	<b>23.70</b>	

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER, 2012

Particulars	Quarter Ended			Nine Months Ended		Previous Year Ended
	31.12.12	30.09.12	31.12.11	31.12.12	31.12.11	31.03.12
<b>PART II</b>						
<b>(Unaudited)</b>						
<b>(Audited)</b>						
A	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding					
	5644194	5649194	5694694	5644194	5694694	5649194
	44.60%	44.64%	45.00%	44.60%	45.00%	44.64%
2	Promoter and Promoters group shareholding					
a)	Pledged / Encumbered					
	0	0	0	0	0	0
	0.00	0.00	0.00	0.00	0.00	0.00
	Number of Shares					
	0	0	0	0	0	0
	% of shares (as a % of the total shareholding of the promoter and promoter group)					
	0.00	0.00	0.00	0.00	0.00	0.00
	% of shares (as a % of the total share capital of the Company)					
	0.00	0.00	0.00	0.00	0.00	0.00
b)	Non - Encumbered					
	7010680	7005680	6960180	7010680	6960180	7005680
	100.00	100.00	100.00	100.00	100.00	100.00
	Number of Shares					
	7010680	7005680	6960180	7010680	6960180	7005680
	% of shares (as a % of the total shareholding of the promoter and promoter group)					
	100.00	100.00	100.00	100.00	100.00	100.00
	% of shares (as a % of the total share capital of the Company)					
	55.40%	55.36%	55.00%	55.40%	55.00%	55.36%
B	INVESTOR COMPLAINTS					
<b>Quarter Ended 31.12.2012</b>						
	Pending at the beginning of the quarter					
	Nil					
	Received during the quarter					
	19					
	Disposed off during the quarter					
	19					
	Remaining unresolved at the end of the quarter					
	Nil					

Notes: (1) The above statement of Un-audited Financial Results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 10.01.2013. (2) Figures have been regrouped wherever necessary. (3) The Company does not have more than one reportable segment. Accordingly, segmental information is not required to be provided. (4) The Statutory Auditors of the Company have carried out a limited Review of the Unaudited Financial Results for the quarter / nine months ended 31.12.2012.

By Order of the Board

Date: 10.01.2013  
Place: Ahmedabad

Vikram Somany  
Chairman and Managing Director

