

# CERA

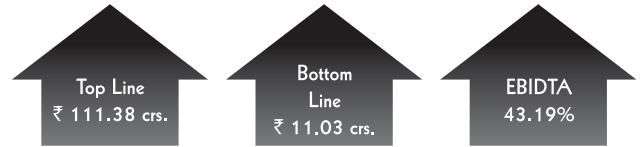
# Cera Sanitaryware Limited

Registered Office & Works: 9, GIDC Industrial Estate, Kadi 382715, District Mehsana, Gujarat.

WHERE GROWTH HAS BECOME A HABIT.....

**52%** growth in topline &  
**44%** growth in bottom-line

QUARTERLY



STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30<sup>th</sup> SEPTEMBER, 2012

Particulars	Quarter Ended			Half Year Ended		Previous Year Ended
	30.09.12	30.06.12	30.09.11	30.09.12	30.09.11	31.03.12
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
(₹ In Lacs)						
<b>PART I</b>						
1 Income from operations						
a) Gross Sales / Income from operations	11756.49	9995.39	7697.12	21351.88	14502.17	33571.31
Less: Excise Duty	618.45	544.15	368.39	1162.60	709.54	1632.34
<b>Net Sales / Income from operations</b>	<b>11138.04</b>	<b>9051.24</b>	<b>7328.73</b>	<b>20189.28</b>	<b>13792.63</b>	<b>31938.97</b>
b) Other Operating Income	0.00	0.00	0.00	0.00	0.00	0.00
Total Income from operations (net)	11138.04	9051.24	7328.73	20189.28	13792.63	31938.97
2 Expenses						
a) Cost of materials consumed	1300.14	1427.39	875.82	2727.53	1597.22	4002.06
b) Purchases of stock-in-trade (Outsourcing)	4139.02	2693.60	2614.97	6832.62	4356.86	11420.82
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(743.76)	(733.43)	(705.69)	(1,477.19)	(730.71)	(3,498.71)
d) Employee benefits expenses	1383.64	1327.20	1019.70	2710.84	1949.24	4313.32
e) Depreciation & amortisation expenses	290.61	216.71	188.37	417.32	376.75	770.52
f) Power and Fuel	572.63	469.41	375.74	1042.04	613.24	1571.73
g) Other expenses	2643.38	2303.66	1978.35	4947.04	3624.09	8794.26
Total expenses	9495.66	7704.54	6347.26	17200.20	11786.69	27373.00
3 Profit from Operations before other income, finance costs & Exceptional Items (1-2)	1642.38	1346.70	981.47	2989.08	2005.94	4565.97
4 Other Income	165.89	157.65	232.71	323.54	326.29	684.88
5 Profit from ordinary activities before finance costs & Exceptional Items (3+4)	1808.27	1504.35	1214.18	3312.62	2332.23	5250.85
6 Finance Costs	163.65	124.26	81.72	287.91	154.01	400.57
7 Profit from ordinary activities after Finance Costs but before Exceptional Items (5-6)	1644.62	1380.09	1132.46	3024.71	2178.22	4850.08
8 Exceptional Items	0.00	0.00	0.00	0.00	0.00	0.00
9 Profit (+)/Loss (-) from ordinary activities before tax (7-8)	<b>1644.62</b>	<b>1380.09</b>	<b>1132.46</b>	<b>3024.71</b>	<b>2178.22</b>	<b>4850.08</b>
10 Tax expenses	541.68	455.93	367.26	997.61	723.00	1646.43
11 Net Profit (+)/Loss (-) from ordinary activities after tax (9-10)	<b>1102.94</b>	<b>924.16</b>	<b>765.20</b>	<b>2027.10</b>	<b>1455.22</b>	<b>3203.65</b>
12 Extraordinary items (net of tax expenses Rs. -)	0.00	0.00	0.00	0.00	0.00	0.00
13 Net Profit (+)/Loss (-) for the period (11-12)	<b>1102.94</b>	<b>924.16</b>	<b>765.20</b>	<b>2027.10</b>	<b>1455.22</b>	<b>3203.65</b>
14 Operating Profit Before Exceptional Item	<b>2006.88</b>	<b>1721.06</b>	<b>1402.55</b>	<b>3729.94</b>	<b>2708.98</b>	<b>6021.17</b>
15 Paid-up equity share capital (Face Value Rs. 5/- each)	632.74	632.74	632.74	632.74	632.74	632.74
16 Reserves excluding revaluation reserve as per balance sheet of previous accounting year	—	—	—	—	—	13285.35
17 Earnings Per Share (before extraordinary items) of Rs. 5/- each (not annualised)						
a) Basic	8.72	7.30	6.05	16.02	11.50	25.32
b) Diluted	8.72	7.30	6.05	16.02	11.50	25.32
17 II Earnings Per Share (after extraordinary items) of Rs. 5/- each (not annualised)						
a) Basic	8.72	7.30	6.05	16.02	11.50	25.32
b) Diluted	8.72	7.30	6.05	16.02	11.50	25.32
<b>(C) Annualised Basic EPS before Extraordinary/exceptional items</b>	<b>34.86</b>	<b>29.21</b>	<b>24.19</b>	<b>32.04</b>	<b>23.00</b>	

STANDALONE STATEMENT OF ASSETS AND LIABILITIES

Sr. No.	Particulars	(₹ In Lacs)	
		As at 30.09.2012 (Unaudited)	As at 30.09.2011 (Unaudited)
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
1	<b>Shareholders' funds</b>		
(a)	Share capital	632.74	632.74
(b)	Reserves and surplus	15372.45	11976.20
(c)	Money received against share warrants	0.00	0.00
	<b>Sub-total - Shareholders' funds</b>	<b>15945.19</b>	<b>12610.94</b>
2	<b>Share application money pending allotment</b>	<b>0.00</b>	<b>0.00</b>
3	<b>Minority interest *</b>	<b>0.00</b>	<b>0.00</b>
4	<b>Non-current liabilities</b>		
(a)	Long-term borrowings	1643.02	604.17
(b)	Deferred tax liabilities (net)	1458.43	1397.28
(c)	Other long-term liabilities	638.60	517.31
(d)	Long-term provisions	984.77	2148.61
	<b>Sub-total - Non-current liabilities</b>	<b>4764.82</b>	<b>4667.37</b>
5	<b>Current liabilities</b>		
(a)	Short-term borrowings	6052.19	2724.06
(b)	Trade payables	1556.02	1221.22
(c)	Other current liabilities	4864.88	4502.60
(d)	Short-term provisions	538.67	421.81
	<b>Sub-total - Current liabilities</b>	<b>13011.76</b>	<b>8959.69</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>33721.77</b>	<b>26238.00</b>
<b>B</b>	<b>ASSETS</b>		
1	<b>Non-current assets</b>		
(a)	Fixed assets		
(i)	Tangible Assets	9574.22	8350.81
(ii)	Capital work-in-progress	1764.91	477.09
(b)	Goodwill on consolidation *	0.00	0.00
(c)	Non-current investments	0.13	0.13
(d)	Deferred tax assets (net)	0.00	0.00
(e)	Long-term loans and advances	978.56	2113.10
(f)	Other non-current assets	0.00	0.00
	<b>Sub-total - Non-current assets</b>	<b>12317.82</b>	<b>10941.13</b>
2	<b>Current assets</b>		
(a)	Current investments	135.29	140.00
(b)	Inventories	1082.42	5922.55
(c)	Trade receivables	3658.16	3658.16
(d)	Cash and cash equivalents	3306.90	3363.83
(e)	Short-term loans and advances	1394.13	2162.51
(f)	Other current assets	40.05	49.32
	<b>Sub-total - Current assets</b>	<b>21493.85</b>	<b>15296.87</b>
	<b>TOTAL - ASSETS</b>	<b>33721.77</b>	<b>26238.00</b>

PART II						
A PARTICULARS OF SHAREHOLDING						
1	Public Shareholding					
-	No. of shares	5649194	5649194	5694694	5649194	5649194
-	Percentage of shareholding	44.64%	44.64%	45.00%	44.64%	44.64%
2	Promoter and Promoters group shareholding					
a)	Pledged / Encumbered					
-	Number of Shares	0	0	0	0	0
-	% of shares (as a % of the total shareholding of the promoter and promoter group)	0.00	0.00	0.00	0.00	0.00
-	% of shares (as a % of the total share capital of the Company)	0.00	0.00	0.00	0.00	0.00
b)	Non - Encumbered					
-	Number of Shares	7005680	7005680	6960180	6960180	7005680
-	% of shares (as a % of the total shareholding of the promoter and promoter group)	100.00	100.00	100.00	100.00	100.00
-	% of shares (as a % of the total share capital of the Company)	55.36%	55.36%	55.00%	55.36%	55.36%
B	INVESTOR COMPLAINTS					
	Quarter Ended 30.09.2012					
	Pending at the beginning of the quarter					Nil
	Received during the quarter					7
	Disposed off during the quarter					7
	Remaining unresolved at the end of the quarter					Nil

Notes: (1) The above statement of Un-audited Financial Results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 10.10.2012. (2) Figures have been regrouped wherever necessary. (3) The Company does not have more than one reportable segment. Accordingly, segmental information is not required to be provided. (4) Company has commissioned new Tunnel Kiln in August-2012 and commenced production in September-2012, thereby the installed capacity of company has increased to 2.7 Mn. Pieces PA. (5) The Statutory Auditors of the Company have carried out a Limited Review of the Unaudited Financial Results for the quarter/year ended 30.09.2012. By Order of the Board  
Vikram Somany  
Chairman and Managing Director

Date: 10.10.2012  
Place: Ahmedabad



Cera launches complete range of HD Digital Wall Tiles, Polished Glazed Vitrified Tiles along with Ceramic and Vitrified Tiles



32 cm x 32 cm